

## **EXECUTIVE SUMMARY**

**DATE ISSUED:** December 2, 2009 **REPORT NO:** HCR 09-119

**ATTENTION**: Chair and Members of the Housing Commission

For the Agenda of December 18, 2009

**SUBJECT**: Arbor Village Apartments – Additional Funding Request

## **SUMMARY:**

On July 10, 2009, the San Diego Housing Commission approved the acquisition of the land and a rehabilitation loan for the purchase of Arbor Village. LINC Housing ("LINC") was unsuccessful in obtaining an investor as the investor community wanted to see a more extensive scope of rehabilitation work. LINC therefore reevaluated the scope to increase the rehab budget and reduce the permanent mortgage. The changes to the budget result in a financing gap of \$1,900,000. The developer has requested an additional \$1,500,000 from the Housing Commission which will be directly attributable to the additional rehabilitation and extension of the project's useful life.

## STAFF RECOMMENDATION:

- 1. Approve an additional \$1,500,000 in loan proceeds increasing Housing Commission's total commitment to \$7,900,000 (\$5,460,000 for rehab loan and \$2,440,000 for land acquisition) to assist with completing additional rehabilitation work (3% simple interest, 50% residual receipts, 65-year affordability restrictions) which shall be secured by a leasehold deed of trust.
- 2. Authorize the President and Chief Executive Officer, or his designee, to execute any and all documents deemed necessary to effectuate the transaction and implement the project and adjust financing terms/conditions as necessary to accommodate market changes that may occur after approval of this report but before close of escrow, provided the \$2,440,000 land purchase price and \$5,460,000 maximum loan amount may not increase.

If approved as presented, the Housing Commission commitment will be \$7,900,000 (land cost of \$2,440,000 plus the proposed rehabilitation loan increased to \$5,460,000) or \$70,536 per unit.

Respectfully submitted,

D. Lawrence Clemens Senior Vice President Carrol M. Vaughan

Executive Vice President & Chief Operating Officer



## REPORT

DATE ISSUED:

December 1, 2009

REPORT NO: HCR09-119

ATTENTION:

Chair and Members of the Housing Commission

For the Agenda of December 18, 2009

SUBJECT:

Arbor Village Apartments – Additional Funding Request (Council District 4)

## **REQUESTED ACTION:**

Approve a \$1,500,000 increase to the previously approved loan of \$3,960,000 for additional rehabilitation on the 112-unit rental housing development for low-income families resulting in a total Housing Commission commitment of \$7,900,000.

### STAFF RECOMMENDATIONS:

- 1. Approve an additional \$1,500,000 in loan proceeds increasing the Housing Commission's total commitment to \$7,900,000 (\$5,460,000 for rehab loan and \$2,440,000 for land acquisition) to assist with completing additional rehabilitation work to the property (3% simple interest, 50% residual receipts, 65-year affordability restrictions) which shall be secured by a leasehold deed of trust.
- 2. Authorize the President and Chief Executive Officer, or his designee, to:
  - a. execute any and all documents deemed necessary to effectuate the transaction and implement the project;
  - b. adjust financing terms/conditions as necessary to accommodate market changes that may occur after approval of this report but before close of escrow, provided the \$2,440,000 land purchase price and \$5,460,000 maximum loan amount may not increase.

### BACKGROUND:

On July 10, 2009, the San Diego Housing Commission approved the acquisition of the land at \$2,440,000, the rehabilitation loan of \$3,960,000 and an option to purchase Arbor Village at the end of the fifteen-year tax credit compliance period. The Housing Commission's purchase of the Property, loan to the developer and option to purchase the improvements at the end of the 15-year tax credit compliance period are intended to be an acquisition of units by the Housing Commission pursuant to Policy 300.103 as well as to partially satisfy the Housing Commission's obligation to acquire and/or produce a minimum of 350 units as required by HUD.

Upon receiving Housing Commission approval and successfully obtaining tax credits in July 2009, LINC sought an investor for the tax credits but was unsuccessful. The investor community wanted to see a more extensive scope of rehabilitation work and felt that the property should support a smaller mortgage. After considering all options, including returning the tax credits to TCAC in order to compete for the exchange program (which, based on information available at the time led LINC to believe that they would not have been competitive), the developer reevaluated the scope to increase the rehab budget and reduce the permanent mortgage.

The changes to the budget result in a financing gap of \$1,900,000. The developer is committed to filling this gap through additional deferred developer fee and leaving predevelopment loan funds in the project. LINC's commitment to balancing the remaining gap nearly doubles their original financial commitment and brings their total long term investment in the project to approximately \$1,000,000. Additional detail is attached as Exhibit 1 – Development Summary. However, this does not eliminate the shortfall and the developer has requested an additional \$1,500,000 from the Housing Commission which will be directly attributable to the additional rehabilitation and extension of the project's useful life.

Some of the major additions to the scope include complete re-roofing of all buildings, replacement of all patio and balcony enclosures, new perimeter fencing and secured entry gate and ceiling fans in each bedroom and living room. The revised scope of work is detailed below.

Original		Revised Change			Change		Description of Changes		
		Budget		Budget		\$	%	Description of Changes	
Metals	\$	91,868	\$	179,780	\$	87,912	49%	New fencing, railings vs. R&R	
Rough Carpentry	\$	383,558	\$	416,670	\$	33,113	8%	Replace Balcony Railings vs. R&R	
Roof	\$	70,524	\$	285,500	\$	214,976	75%	Replace with 20 year NDL Warranty vs. R&R	
Windows	\$	-	\$	233,520	\$	233,520	100%	All windows and patio doors	
Glass	\$	-	\$	53,200	\$	53,200	100%	2nd bathroom shower doors	
Flooring	\$	102,287	\$	95,900	\$	(6,387)	-7%	Replace worst vs. all	
Painting	\$	246,510	\$	203,110	\$	(43,400)	-21%	Exchange only affected rooms	
Specialties	\$	3,515	\$	45,204	\$	41,690	92%	Change in vendor	
Cabinets	\$	292,723	\$	575,960	\$	283,237	49%	Wood/solid surface vs. laminate	
Appliances	\$	132,502	\$	174,720	\$	42,218	24%	Change in vendor	
Blinds	\$	27,720	\$	24,640	\$	(3,080)	-13%	Change in vendbr	
Plumbing	\$	423,423	\$	381,232	\$	(42,191)	-11%	Change in vendor (Water Heaters)	
HVAC	\$	83,160	\$	104,944	\$	21,784	21%	Replace all wall heaters	
Electrical	\$	124,398	\$	306,580	\$	182,182	59%	Hardwired smoke detectors, add'l upgrades	
Roads & Walks	\$	218,248	\$	231,708	\$	13,460	6%	More defined scope with ADA and drainage	
Site Improvements	\$	529,768	\$	635,588	\$	105,820	17%	More defined scope with ADA and drainage	
Lawns and Plantings	\$	255,030	\$	440,500	\$	185,470	42%	Replacement vs R&R for sprinklers	
	\$	2,985,232	\$	4,388,756	\$	1,403,523	32%		
GR, OH, Profit	\$	413,700	\$	592,482	\$	178,782	30%		
Total Const Contract	\$	3,398,932	\$	4,981,238	\$	1,582,306	32%		
Per Unit Hard Costs	\$	30,348	\$	44,475	\$	14,128	32%		

Since the additional rehabilitation will help with the ongoing maintenance and operation of the apartments and these units will count toward satisfying the HUD obligation to add additional units to the Housing Commission's portfolio, this request is supported by the Commission staff.

December 1, 2009 Arbor Village Apartments – Revised Finance Plan Page 3

## Appraisal and Option to Purchase Improvements

On March 24, 2009, the Housing Authority approved updating the Housing Commission's Real Estate Acquisition Policy 300.103, and delegated to the President and Chief Executive Officer and the Board of Commissioners the authority to acquire additional affordable housing under specific conditions. Section 11 of Policy 300.103 provides "the purchase price for the property to be acquired must be at or below the appraised value."

Wayne Froboese, MAI, appraised the Property "as-is" at \$2,440,000 as of May 20, 2009, which equals the Housing Commission's purchase price for the Property. In addition, the Housing Commission will have an option to purchase the improvements to the Property at the end of the of the fifteen-year tax credit compliance period, for an amount equal to the greater of fair market value (restricted value of the leasehold) or the sum of exit taxes, forgiveness of all principal and interest on the Housing Commission loan, plus assumption of the first position loan. Further, Mr. Froboese was asked to appraise whether the total amount to be paid by the Housing Commission for the Property and the improvements (provided the Housing Commission exercises the option to purchase the improvements) will be equal to or less than its projected fair market value. The appraisal establishes that the total Housing Commission contribution toward both land and buildings is below appraised value.

<u>Proposed Permanent Loan</u> - Annual payments on the Housing Commission loan will equal 50% of residual receipts payments. If the option to purchase at year 15 is not utilized, the note would be due and payable in 55 years from the funding of the Commission Loan.

### The Developer

LINC Housing Corporation (LINC) is a California 501(c) (3) nonprofit corporation established in 1984 with the mission of developing affordable housing in a service-enriched environment for low-income families. LINC is an experienced affordable housing developer and has completed approximately 5,300 units of affordable housing since its inception. Along with housing, LINC provides tenants with access to educational activities including household financial training, health awareness seminars, job and computer skills training, and arts workshops. LINC currently owns and operates approximately 4,000 units in California. Arbor Village would be LINC's first development in San Diego. The developer's financial reports are satisfactory.

## FISCAL CONSIDERATIONS:

If approved as presented, the Housing Commission commitment will be \$7,900,000 (land cost of \$2,440,000 plus the proposed rehabilitation loan increased to \$5,460,000) or \$70,536 per unit.

The total revised development cost is \$24,136,815 or \$215,507 per unit (up from \$22,497,448 or \$200,870 per unit). The following table outlines the original and revised funding sources for the proposed project:

Project Estimated Permanent Sources of Funds	Original	Revised	%
	Amount	Amount	Change
Private Bank Loan	\$6,200,000	\$5,864,000	-5.7%
San Diego Housing Commission land acquisition + loan	\$6,400,000	7,900,000	19%
Tax Credit Equity	\$8,098,023	8,095,744	2.0%
HUD-TCAP	\$1,304,380	1,330,940	-0.03%
Deferred Developer Fee	\$495,065	700,000	29%
General Partner Equity	\$100	246,131	100%
Estimated Total Sources of Funds	\$22,497,568	24,136,815	6.7%

## PREVIOUS COUNCIL and/or COMMITTEE ACTION:

On July 10, 2009 the Housing Commission approved HAR09-048.

## **COMMUNITY PARTICIPATION AND PUBLIC OUTREACH EFFORTS:**

The acquisition and rehabilitation of Arbor Village by LINC was approved by the Encanto Community Planning Group on September 15, 2008.

## KEY STAKEHOLDERS & PROJECTED IMPACTS:

Stakeholders include: LINC Housing Corporation, which controls the L.P. and is also seller of the property, the neighborhood community of Encanto which will obtain an additional 111 affordable housing units.

### **ENVIRONMENTAL REVIEW:**

The City of San Diego determined on September 25, 2008 that this project is exempt from the California Environmental Quality Act (CEQA) pursuant to State CEQA guidelines Section 15301 (existing facilities). The City of San Diego also determined this project to be Categorically Excluded pursuant to the National Environmental Policy Act (NEPA) Section 58.35(a) (3) (ii) on September 25, 2008.

Respectfully submitted,

D. Lawrence Clemens Senior Vice President Approved by,

Carrol M. Vaughan
Executive Vice President
and Chief Operating Officer

#### Attachments:

- 1. Revised Development Summary
- 2. Proforma
- 3. Previous Report

Hard copies are available for review during business hours at the Housing Commission offices at 1122 Broadway, Suite 300, San Diego and at the City Clerk's office, 2<sup>nd</sup> floor, 202 "C" Street, San Diego. You may review docket materials on the San Diego Housing Commission website at www.sdhc.org.

### **ATTACHMENT 1**

## **Development Summary**

## Unit Affordability:

Total # of units:

112 units

Assisted units:

111 units

Percent of AMI:

The restricted units will be affordable to Area Median Income (AMI) levels

ranging from 30% AMI to 60% AMI, with initial rents as follows:

(a) (b)		(c) (d)		(e)	(f)	(g)
Unit	Unit Size	No.	HC's Estd	Income	Estimated	Monthly
Type	(sq. ft.)	of	Restricted	Restrictions	Monthly	Rent Savings
		Units	Monthly Rents	(% of Area	Market Rate	vs. Market
			Net of Utility	Median Income)	Rents (from	Rate
			Allowance		market study)	
lbr/lba	706	7	\$479	30%	\$871	\$392
lbr/lba	706	4	\$727	45%	\$871	\$144
1br/1ba	706	16	\$757	50%	\$871	\$114
lbr/lba	706	9	\$783	60%	\$871	\$88
	Subtotal	36				
2br/1ba	928	5	\$536	30%	\$1,082	\$546
2br/1ba	928	3	\$814	45%	\$1,082	\$268
2br/1ba	928	11	\$906	50%	\$1,082	\$176
2br/1ba	928	5	\$973	60%	\$1,082	\$109
***************************************	Subtotal	24				
3br/2ba	928	11	\$594	30%	\$1,344	\$750
3br/2ba	928	5	\$903	45%	\$1,344	\$441
3br/2ba	928	23	\$1,007	50%	\$1,344	\$337
3br/2ba	928	12	\$1,209	60%	\$1,344	\$135
	Subtotal	51				
3br/2ba	1,025	1	Manager's unit	n/a	n/a	n/a
Tota	l units	112				\$31,777
Total An	nual Rent	Saving	S			\$381,324

## **Development Cost (Estimated):**

Total development cost (estimated): \$24,136,815 HC total financing provided: \$7,900,000 Total development cost per unit: \$215,507 Housing Commission cost per unit: \$70,536

## **Sources of Funds (Estimated):**

	***************************************
Bank Loan (first trust deed)	\$ 5,864,000
HC Loan	\$ 5,460,000
HC Land Acquisition	\$ 2,440,000
Tax Credit Equity	\$ 8,095,744
HUD-TCAP	\$ 1,330,940
Deferred Developer Fee	\$ 700,000
Total Sources of Funds	<u>\$24,136,815</u>

## SAN DIEGO HOUSING COMMISSION

GENERAL A						Check all boxes th		DATE: Nove	ember 19, 2009
REQUEST FOR:		EARLY	ASSISTANCE		X	PROJECT FUNI	DING	\$ 7,900,000	
		TECHNI	CAL ASSISTAN	CE		PREDEVELOPN	MENT LOAN	\$	
						PROJECT SUPP	ORT GRANT	\$	
PROJECT TYPE:		ACQUISITIO	ЭN		XA	CQUISITION & R	EHABILITATI	ON X RE	NTAL
		NEW CONS	TRUCTION		RI	EHABILITATION		Ov	VNERSHIP
PROJECT CONDI	TION:		UNIMPROVE	D SITE	XRI	ESIDENTIAL			MMERCIAL
YEAR BUILT: 1	984	_	EXISTING ST	RUCTURE	o	THER (DESCRIBI	E)		
PROJECT NAME:		Arbor Vill	age Apartmer	its					
ADDRESS:		4914 - 499 STREET	8 Logan Ave	nue	<u>S</u>	an Diego	CA	92113 ZIP	
LEGAL DESCRIP	TION:	32 LOT NO.	601 BLOCK NO.	SUBDIVIS		547-60	01-3200 RS PARCEL NO.	to tall	33.02 CENSUS TRACT
SITE CONTROL:	X	DEED	OPTION	ОТН	ER (DESCRI	IBE)			
DWELLING UNIT	TS .	0-BEDROOM	36 T-BEDROOM	25 2-BEDROOM	51 3-BEDROOM	M 4-BEDROOM	5-BEDROOM	112 TOTAL UNITS	# of stories
HC Assisted Units	:	0-BEDROOM	36 T-BEDROOM	25 2-BEDROOM	50 3-BEDROOM	M 4-BEDROOM	5-BEDROOM	111 TOTAL UNITS	_
EXISTING USES	OF PROPE	RTY: <u>r</u>	multi-family re	ental			No.	of Building:	13
DESCRIPTION O	F PROPOSE	D PROJECT:	Acquis	sition and rehab	ilitation of a	112-unit multi-famil	y rental housing	complex.	
Appraised Value		\$11,310,0	00						
APPLICANT/BOR	RROWER:		<u> </u>				<del></del>		<del></del> J
	INC-Arbo	<del></del>	partments Ho		ors, L.P.	CONTACT PER	SON: Ms. Al		
	TREET		Avenue, Suit			Long Beach		CA STATE	90802 ZIP
TELEPHONE:	(562	)6	84-1120	FAX NO.	(_562)	684-1137	E-mail addre	ss: ariley@lincl	<u>nous</u>
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TELEPHONE:	( 562	) 684	-1131	F	AX NO.	(562) 684	-1137	· 	
ZONING: MF-2	500		СОМ	MUNITY PLA	n area: E	ncanto			
COUNCIL DISTR	ICT:	4	SCHO	OL DISTRICT	: <u>s</u>	an Diego Unifi	ed		
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## SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

ADDRESS: Arbor Village Apartments 4914 - 4998 Logan Avenue		CA 92113
ADDRESS	CITY	STATE ZIP
OWNERSHIP NAME: LINC-Arbor Village Ap	artments Housing Investors, L.P.	DATE: ####################################
1. LINC-Arbor Village Apartments Housin	ı n/a Min.Asia asi	owner
NAME	TITLE/POSITION	NATURE OF INTEREST
110 Pine Avenue, Suite 500	(562) 684-1120	100
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Long Beach CA 90802	<del>-</del>	
CITY STATE ZIP		
2. LINC-Arbor Village Apartments LLC	n/a	General Partner
NAME	TITLE/POSITION	NATURE OF INTEREST
110 Pine Avenue, Suite 500	(562) 684-1120	0.01
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Long Beach CA 90802	<del>~</del>	
CITY STATE ZIP		
3. LINC Housing Corporation	n/a	Sole Member of GP
NAME	TITLE/POSITION	NATURE OF INTEREST
110 Pine Avenue, Suite 500	(562) 684-1120	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Long Beach CA 90802 ZIP	_	
	****	
4. TBD		Limited Partner
NAME	TITLE/POSITION	NATURE OF INTEREST
STREET/PO	BUSINESS TELEPHONE NO.	99.99 PERCENT INTEREST
STREET TO	DOSINESS TELEFRONE NO.	ERCLIVI INTEREST
CITY STATE ZIP		
s. James Heimler	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
19510 Ventura Boulevard, Suite 210	(818) 343-5393	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Tarzana CA 91356 CITY STATE ZIP	<b></b>	
		8 : 1 A A A D - 2 A A C - C - C - C - C
6. Richard N. Berger	board member TITLE/POSITION	board member NATURE OF INTEREST
City Hall - 333 90th Street	(650) 991-8156	NATURE OF INTEREST
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Daly City CA 94015		. 2.00 200 100 100 100 100 100 100 100 100 1
CITY STATE ZIP		
7. Eileen Pollack Erickson	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
11949 W. Jefferson Boulevard, Suite 10	1 (310) 305-3093	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Culver City CA 90230 STATE ZIP	-	
		6 1 1 1 2 1 4 2 1 2 1 2 2 1 2
8. Richard L. Garcia	board member TITLE/POSITION	board member NATURE OF INTEREST
550 W. Duarte Road, Suite 6	The state of the s	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Arcadia CA 91007	<del>-</del>	7. S.
CITY STATE ZIP	USE	ADDITIONAL SHEETS AS NECESSARY

## SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

PROJECT NAME: Arbor Village Apartments		
ADDRESS: 4914 - 4998 Logan Avenue	San Diego	<u>CA</u> 92113
ADDRESS OWNERSHIP NAME: LINC-Arbor Village Apar	CITY	STATE ZIP  DATE: ####################################
TANCE THOU VITAGE Apair	ments frousing myestors, E.F.	DATE. minninummininum
9 Paul M. Nowatka	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
23020 Crenshaw Boulevard	(310) 530-1365	·
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Torrance CA 90505		
CITY STATE ZIP		
10. Mark Pisano	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
650 Childs Way, 108 STREET/PO	(213) 740-1280	
· ·	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Los Angeles CA 90089 CITY STATE ZIP		
	:	
11 Kenneth J. Sofge	board member	board member
NAME 1800 Contury Bork Fact Suite 420	TITLE/POSITION	NATURE OF INTEREST
1800 Century Park East, Suite 420 STREET/PO	(310) 789-3086 BUSINESS TELEPHONE NO.	PERCENT INTEREST
Los Angeles CA 90067		
CITY STATE ZIP	***************************************	
12 Elaine M. Winer	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
3231 Torrance Boulevard	(310) 618-2960	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Torrance CA 90503 STATE ZIP		
13 Alta Duke	board member	board member
NAME 110 Pine Avenue, Suite 500	TITLE/POSITION	NATURE OF INTEREST
STREET/PO	(562) 684-1100 BUSINESS TELEPHONE NO.	PERCENT INTEREST
Long Beach CA 90802		
CITY STATE ZIP		
14 Dee Hardison	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
110 Pine Avenue, Suite 500	(562) 684-1100	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Long Beach CA 90802 ZIP		
	The state of the s	
15 Don McIntyre	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
330 S. Arroyo Boulevard STREET/PO	(626) 298-0947 BUSINESS TELEPHONE NO.	PERCENT INTEREST
Pasadena CA 91105	BOSINESS FEEL HONE NO.	ERCENT INTEREST
CITY STATE ZIP		
16. James R. Walther	board member	board member
NAME	TITLE/POSITION	NATURE OF INTEREST
350 S. Grand Avenue, 25th Floor	(213) 229-9597	
STREET/PO	BUSINESS TELEPHONE NO.	PERCENT INTEREST
Los Angeles CA 90071	F	
CITY STATE ZIP	USE	ADDITIONAL SHEETS AS NECESSARY

## SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

	ROJECT NAME: DDRESS:	Arbor Village A 4914 - 4998 Log	partments gan Avenue	San Diego	<u>CA</u> 92113
O	WNERSHIP NAM	ADDRESS 1E: LINC-Arbor	Village Apa	CITY rtments Housing Investors, L.P.	STATE ZIP  DATE: ####################################
ı.	Robert J. N			board member TITLE/POSITION	board member NATURE OF INTEREST
	STREET/PO Irvine CITY	nt Circle, Suite 10  CA STATE	92612 ZIP	(949) 863-9740 BUSINESS TELEPHONE NO.	PERCENT INTEREST
2.	NAME			TITLE/POSITION	NATURE OF INTEREST
	STREET/PO CITY	STATE	ZIP	BUSINESS TELEPHONE NO.	PERCENT INTEREST
3.	NAME	50 4 5 6 4	1.23	TITLE/POSITION	NATURE OF INTEREST
	STREET/PO	***************************************		BUSINESS TELEPHONE NO.	PERCENT INTEREST
4.	CITY	STATE	ZIP		
	NAME STREET/PO			BUSINESS TELEPHONE NO.	PERCENT INTEREST
5.	CITY	STATE	ZIP	:	
٠.	NAME STREET/PO			TITLE/POSITION  BUSINESS TELEPHONE NO	NATURE OF INTEREST  PERCENT INTEREST
	CITY	STATE	ZIP		
6.	NAME			TITLE/POSITION	NATURE OF INTEREST
	STREET/PO	STATE	ZIP	BUSINESS TELEPHONE NO.	PERCENT INTEREST
7.	NAME			TITLE/POSITION	NATURE OF INTEREST
	STREET/PO	STATE	ZIP	BUSINESS TELEPHONE NO.	PERCENT INTEREST
8.	NAME	SIAIE	ZH	TITLE/POSITION	NATURE OF INTEREST
	STREET/PO CITY	STATE	ZIP	BUSINESS TELEPHONE NO.  USE	PERCENT INTEREST  ADDITIONAL SHEETS AS NECESSARY

## SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

ADDRESS:	4914 - 4998 Loga	n Avenue	San Diego	CA 92113
OWNERSHIP NA	ADDRESS AME:	440.176.5	CITY	STATE ZIP DATE: ####################################
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NAME		·····	TITLE/POSITION	NATURE OF INTEREST
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CITY	STATE	ZIP		
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NAME			TITLE/POSITION	NATURE OF INTEREST
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CITY	STATE	ZIP		
3.			TITLE DOCUMENT	NATURE OF INTEREST
NAME			TITLE/POSITION	
STREET/PO			BUSINESS TELEPHONE NO.	PERCENT INTEREST
CITY	STATE	ZIP		
4. NAME		<del></del>	TITLE/POSITION	NATURE OF INTEREST
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CITY	STATE	ZIP		
NAME	<del> </del>		TITLE/POSITION	NATURE OF INTEREST
STREET/PO		***************************************	BUSINESS TELEPHONE NO.	PERCENT INTEREST
CITY	STATE	ZIP		
6.		Service I		
NAME	*	ê :	TITLE/POSITION	NATURE OF INTEREST
STREET/PO	;		BUSINESS TELEPHONE NO.	PERCENT INTEREST
СІТУ	STATE	ZIP		
7. NAME			TITLE/POSITION	NATURE OF INTEREST
STREET/PO		11.	BUSINESS TELEPHONE NO.	PERCENT INTEREST
CITY	STATE	ZIP		
8. NAME			TITLE/POSITION	NATURE OF INTEREST
STREET/PO			BUSINESS TELEPHONE NO.	PERCENT INTEREST
CITY	STATE	ZIP		ADDITIONAL SHEETS AS NECESSARY
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# Last revised: April 30,2009 SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM -RENTAL INCOME - RI

PLEASE PR	OVIDE AL	L KNOWN I	NFORMATION	AS REQUEST	ED - CHECK ALL I	BOXES THAT APPL	Y			DATE: Nove	ember 19, 2009	
PROJECT	T'YPE		]acquisi	TION	X	ACQUISITIO	N & REHABILIT	`ATION		X	RENTAL	
			NEW CO	NSTRUCTIO	ON _	REHABILITA	TION				OWNERSHIP	
PROJECT ADDRESS		4	arbor Village 914 - 4998 I TREET				an Diego ITY		CA TATE		92113 ZIP	
UTILITY	INFOR	MATION	V [Input X, C	i, E, T, or L	where indicated	]					······································	
		า	Suna (V) in 1	ONE hou		Gas (G) or Ele	ectricity (E) BOXES G or E			t (T) or Owner/Lan	idlord (L)	
			$\sqrt[N]{\mathrm{Apartment}}$	······································		Heat	BOXES G OF E			BOXES Tor L		
		_	□ · □Duplex, Te			Cooking Water Heater	E	Ţ				
			····	obile Home		Water/Sewer Basic Electric			1			
			<del></del>			•			_			
INCOME B	Y UNIT 1	YPE										
COLUMN:	В	С	D	E	F	G	<u> </u>		J	. К	L	M:
DARIC	NO	BED-	BATH-	eo pr		MONTHLY	MONTHLY	EQUALS: MONTHLY	MONTHLY	AFFORDABILITY LEVEL:	W. T. D. M.	SVE LEL SI
BASIS FOR	NO. OF	ROOMS PER	ROOMS PER	SQ FT PER	CURRENT	HOUSING COST	UTILITY ALLOW.	Tenant Paid RENT	MARKET RENT	PERCENT MEDIAN	YEARLY GROSS RENTS	YEARLY MARKET
RENT*	UNITS	UNIT	UNIT	UNIT	RENT	PER UNIT	PER UNIT	PER UNIT	PER UNIT	INCOME**	ALL UNITS	RENTS
TC	7	ŀ	1.00	632 \$	930 \$	464	\$ 17	\$ 447 \$	871	31 %	\$ 37,548 \$	73,164
TC	4	2	1.00	632 S	1130 \$	557	\$ 22	\$ 535 S	1,082	33 %	\$ 25,680 \$	51,936
TC	ŀ	2	2.00	928	1130	557	22	S 535 S	1,083	33 %	\$\$	12,996
TC	1:1:	3	2.00	928 \$	1325 \$	644	\$26	\$ <u>618</u> \$	1,344	34_ %	\$ <u>81,576</u> \$	177,408
TC	4	1_	1.00	632 \$	930 \$	696	\$17	\$ 679 \$	871	46 %	\$ 32,592 \$	41,808
TC	2_	2	1.00	632 \$	1130 \$	835	\$22	\$ <u>813</u> \$	1,082	50 %	\$\$	25,968
TC	<u> </u>	2	2.00	928 \$	1130 \$	835	\$22	\$ <u>813</u> \$	1,083	50 %	\$ 9,756 \$	12,996
TC	5	3	2.00	928 \$	1325 \$			\$ 940 S	<del></del>	52_%	\$ 56,400 \$	80,640
TC	16		1.00	632 \$	930 \$		***************************************	\$ <u>747</u> \$	***************************************	51 %	\$ 143,424 \$	167,232
TC	9	2	1.00	<u>632</u> \$	1130 S	***************************************		\$ 859 S		52 %	\$ 92,772 \$	116,856
TC	2	2	2.00	928 \$	1130 \$		***************************************	\$ 906 S		55_ %	\$ 21,744 \$	25,968
TC	23	3	2.00	928 \$	1325 \$			\$ <u>1,047</u> \$		57 %	\$ 288,972 \$	370,944
TC	9	1	1.00	632 S	930 \$	775	***************************************	\$ 758 \$	**************************************	52 %	\$ 81,864 \$	94,068
TC	5	2	1.00	632 \$	1130 \$	<del></del>		\$ 874 \$		53 %	\$ 52,440 \$	64,920
TC TC	11	3	2.00	928 \$ 928 \$	1325 \$ 1325 \$	**************************************		\$ 934 \$ \$ 1,109 \$	1,111,111	57 %	\$ 11,208 \$ \$ 146,388 \$	16,128
MGR	1	3	1.00	928 \$	1323 a		***************************************	\$ <u>1,109</u> \$ \$ \$	***************************************	61 %	\$ <u>146,388</u> \$ \$	177,408
WiGK	<u> </u>		1.00	. \$	<u> </u>			\$	<del></del>		\$\$	
* Indic	ate Tax	Credit I	Rents with		A		h "SDHC", HC			70	3	
							tom two rows).					
						s the bedroom				ENT (YEAR) 0% of Market:	\$ <u>1,108,296</u> \$ \$ <u>1,108,296</u> \$	1,510,440 1,359,396
Ple	ase note	that usi	ng tax cred	it rents ma	y produce a d	ifferent AMI p	ercentage.					
				OTHER	INCOME	laundry / vend	ine	4	( )		\$: 26,959	
						miscellaneous					\$ : 12,436	
									:		\$	
								TO	TAL ANNUA	L INCOME	\$1,147,691	
									TO	TAL UNITS	112	
					TOTAL	<u>UNIT</u> SQ. FT.	85,504	- fotal <u>con</u>	MUNTIY FA	<u>ACILITITES</u> SQ. F	T. 1,800	
									TOT	AL SQ. FT,	87,304	

## SAN DIEGO HOUSING COMMISSION

## **DEVELOPMENT FORM - OPERATING EXPENSE - OE**

OJECT TYPE: ACQUISITION	X ACQUISITION & R	EHABILITATION .	X RENTAL	
NEW CONSTRUCTION	REHABILITATION	- [	OWNERSHIP	
OJECT NAME: Arbor Village Apartme	nts			
DDRESS: 4914 - 4998 Logan Ave	***************************************	San Diego	CA 92113	
STREET	ATTAC	CITY	STATE ZIP	
OTAL NUMBER OF UNIT##		CITI	STATE EN	
		COST	COST	
OPERATING EXPENSE ITEM	ANNUAL COST	PER UNIT	PER SQ. FT.	
Administrative Expenses				
Office Supplies & Equipment	\$ 2,100	\$ 19	\$ 0.02	
Telephone	\$ 3,000	\$27_	\$ 0.03	
Training & Travel	\$ 1,500	\$13	\$ 0.02	
Payroll Services	\$ 135,577	\$1,211	\$ 1.55	
Program Services	\$ 10,000	\$89	\$ 0.11	
Other: General Administration	\$ 25,464	\$ 227	\$ 0.29	
Subtotal Percent of Total 38%	\$ 177,641	\$ 1,586	\$2.03	
Marketing Expenses				
Advertising	\$ 4,500	\$40_	\$0.05	
Other:	\$	\$	\$	
Subtotal Percent of Total 1%	\$ 4,500	\$40	\$ 0.05	
Professional Fees	e 52.269	t 177	o 0.41	
Property Management Auditing Services	\$ 53,368 \$ 8,000	\$ 477 \$ 71	\$ <u>0.61</u> \$ 0.09	
Legal Services	\$ 8,500	\$ 76	\$ 0.10	
Other:	\$	\$	\$	
Subtotal Percent of Total 15%	\$ 69,868	\$ 624	\$ 0.80	
Utilities			· · · · · · · · · · · · · · · · · · ·	
Electric	\$ 8,000	\$ 7 I	\$ 0.09	
Gas	\$ 13,500	\$ 121	\$ 0.15	
Water/Sewer	\$ 70,566	\$ 630	\$ 0.81	
Other:	\$	\$	\$	
Subtotal Percent of Total 20%	\$ 92,066	\$ 822	\$ 1.05	
Contract Services				
Exterminating	\$2,700	\$24	\$0.03	
Trash Removal	\$13,000_	\$ 116	\$ 0.15	
Security Patrol	\$ <u>2,000</u>	\$18	\$0.02	
Building/Grounds Maintenance	\$ 22,037	\$ 197	\$0.25	
Janitorial Services	\$ 6,700	\$ 60	\$ 0.08	
Repair Services	\$ 15,000	\$ 134	\$0.17	
Elevator & Other Equipment	\$	\$	\$	
Garage Operations/Maintenance	\$	\$	\$	
Other: Subtotal Percent of Total 13%	\$ 61,437	\$ \$ 549	\$ 0.70	
***************************************	5 01,437	D 347	<b>5</b> 0.70	
Cleaning & Decorating Painting Supplies	\$ 7,000	\$ 63	\$ 0.08	
Grounds Supplies	\$ 13,778	\$ 123	\$ 0.16	
Other:	\$	\$	\$	
Subtotal Percent of Total 4%	\$	\$ 186	\$ 0.24	
Taxes & Insurance				
Real Property Tax Assessment	\$ 4,000	\$ 36	\$ 0.05	
Property Insurance	\$ 32,558	\$ 291	\$ 0.37	
Director's & Officer's Insurance	\$	\$	\$	
Other:	\$	\$	\$	
Subtotal Percent of Total 8%	\$ 36,558	\$ 326	\$ 0.42	
Other	<del></del>			
SDHC Monitoring Fees	\$ 5,040	\$ 45	\$0.06	
Other:	\$	\$	\$	
Other:	<u> </u>	\$	\$	
Other:	\$	\$	\$	
Subtotal Percent of Total 1%	\$ 5,040	\$ 45	\$ 0.06	
Total Annual Operating Costs	\$ 467,888	\$ 4,178	\$ 5.36	

## SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - DEVELOPMENT COST - DC

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUE	STED - CHECK ALL BOXE	S THAT APPLY	DATE:	November 19, 2009
PROJECT TYPE: ACQUISITION	ACQUISITION & REHABILITATION	v [	X RENTAL	
NEW CONSTRUCTION	_	REHABILITATION	ſ	OWNERSHIP
			L	
PROJECT NAME: Arbor Village Apartments		C D'	- CA	02112
ADDRESS: 4914 - 4998 Logan Avenue STREET		San Diego CITY	CA STATE	92113 ZIP
Number of Units 112				
DEVELOPMENT COST ITEM PERCENT	AMOUNT	DEVELOPMENT COST ITEM	PERCENT	AMOUNT
ACQUISITION / LAND COST		LEGAL, PERMIT, & AUDIT		
LAND	s <u>2,440,000</u>	SDHC'S LEGAL (not to exceed)	)	\$5,000
BUILDINGS	\$10,540,000	BORROWER'S LEGAL		s <u>120,000</u>
SUBTOTAL	\$ 12,980,000	LENDERS' LEGAL		s 35,000
LEGAL/BROKER'S FEE/TITLE	s 14,235	PERMITS		s <u>25,000</u>
OTHER Acquisition Loan&Holding Costs	\$ 1,704,010	TITLE & RECORDING		s 35,000
TOTAL ACQUISITION / LAND COST	s 14,698,245	INSURANCE		s 56,000
		AUDIT		s 25,000
REHABILITATION / CONSTRUCTION		TAXES DURING CONSTRUCT	non	\$
SITE WORK	s 896,608	OTHER		\$
DEMOLITION	\$	TOTAL LEGAL, PERMIT,	& AUDIT	s 301,000
STRUCTURES	\$ 3,487,320	OTHER COSTS		
TOTAL HARD COSTS	\$ 4,383,928	DEVELOPER'S FEE	5.8 %	s 1,400,000
GENERAL REQUIREMENTS 5.5 %		CONSULTANT FEE	0.2 %	s 52,500
CONTRACTOR'S OVERHEAD 2.0 %		APPRAISAL COSTS		s 21,000
CONTRACTOR'S PROFIT 5.0 %		ENVIRONMENTAL STUDY		\$ 20,000
TOTAL REHABILITATION / CONSTRUCTION	<del></del>	MARKET STUDY		s 7,500
	***************************************	MARKETING & RENT-UP		s 56,000
CONSTRUCTION CONTINGENCY 10.0 %	s 493,192	SDHC MONITOR SET-UP		s 500
		SDHC LOAN ORIGINATION F	Ta:	s 2,000
BOND PREMIUM	s 49,319	REPLACEMENT RESERVE 3		s 112,000
		<del></del>	MONTHS	s 496,800
CONSTRUCTION LOAN		REHABILITATION PROJECTS	······	\$
CONSTRUCTION INTEREST COST	s498,636_	SDHC TECHNICAL SERVIO (\$5,000)	CES FEE	s 5,000
APPLICATION FEE	\$	TCAC application / monitoring f	Faa	s 91,875
LOAN ORIGINATION FEE	s 119,600	furnishings	<u>cc</u>	s 22,400
OTHER Lender Expenses	s 65,000	construction management		s 55,350
OTTIEN Lender Expenses	\$ 683,236	Investor Due Diligence		s 40,000
PERMANENT LOAN	000,200	Investor Due Lyingenee		
APPLICATION FEE				\$
	s 56,640			\$
LOAN ORIGINATION FEE	3 30,040			\$:
OTHER	\$ 56.640			\$
	\$ 56,640	<u></u>		\$
DELOCATION COST	s 250,000			\$
RELOCATION COST	230,000	<u></u>		\$
ADCINITECTIDAL EDEC			······································	\$
ARCHITECTURAL FEES DESIGN	s 75,000	TOTAL OTTER COCTO	•	\$ 2.382.035
	***************************************	TOTAL OTHER COSTS		\$ 2,382,925
SUPER VISION  TOTAL ARCHITECTURAL FEES 0.0 %	s 25,000 s 100,000	SULT OVERE COmmittee and	2 70 A	g 1177 740
TOTAL ARCHITECTURAL FEES 0.0 %	100,000	SOFT COSTS CONTINGENCY	3.78 %	\$
SURVEYS, SOIL BORINGS, & ENGINEERING	s 73,000	TOTAL DEVELOPMENT COS	т	\$ 24,136,815

SAN DIEGO HOUSING COMMISSION
DEVELOPMENT FORM - SOURCES AND USES OF FUNDS - SU
PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED - CHECK ALL BOXES THAT APPLY

DATE OF COMMITMENT/EXPECTED July 10, 2009

PROJECT ACQUISITION	X	ACQUISITION & REH	ABILITA	ATION			XRENTAL	NUMBER OF UNITS	3 112
NEW CONSTRUCTION REHABILITATION							OWNERSHIP		
PROJECT NAME:	Arbor Village Apartme	ents		······					-
ADDRESS: 4914 - 4998 Logan Avenue			San Diego			CA state			92113 zn·
SOURCES POSITION	TERMS COM	MITMENT	j.	AMORTIZED		DEFERRED	TAX CREDIT	GRANT	EQUITY
1ST CCRC	30 7.50 % N	5/27/2009 DATE OR EXPECTED	. \$	5,864,000		Salar TV day of the Control of the Salar S		366.20.20.3.0	na na sa a a a a a a a a a a a a a a a a
2ND <u>SDHC</u> (Select one)  Residual Receipts  or		7/10/2009 DATE OR EXPECTED  y/Assisted Unit y/Assisted Bdrm	\$ \$ \$	71,171 33,475	<del></del>	7,900,000			
Amortized  3RD ARRA Gap Loan	55 % N	9/9/2009 DATE OR EXPECTED	\$		\$	1,330,940		\$	
4TH deferred developer fee	YRS RATE	DATE OR EXPECTED	\$		\$	700,000		\$	
TAX CREDITS 9% LIHTC	N Y/N	9/9/2009 DATE OR EXPECTED	-				\$ 8,095,744		
EQUITY GP Equity	Y.N.	DATE OR EXPECTED	<del>.</del>						\$ 246,131
	TOTAL \$	24,136,815	\$	5,864,000	\$	9,930,940	\$ 8,095,744	\$	\$ 246,131
FUNDING SCHEDULE FOR SC	DURCES	CLOSING		CONSTR		ON PERIOD D QUARTER	3RD QUARTER	COMPLETION 4TH QUARTER	RENT UP QTRS 5 & 6
CCRC	\$ 5,864,000	5,864,000	\$		\$		\$	\$	\$
SDHC	\$ 7,900,000	7,900,000	\$		\$		\$	\$	\$:
ARRA Gap Loan	\$ 1,330,940	532,376	\$		\$		\$	\$ 465,829	\$ 332,735
deferred developer fee	\$ 700,000 \$	700,000	\$		\$		\$	\$	\$
9% LIHTC	\$ 8,095,744	400,000	\$	1,923,936	\$	1,923,936	\$ 1,923,936	\$ 1,923,936	\$
GP Equity	\$ 246,131	246,131	\$		\$		\$	\$	<b>\$</b>
	\$ 24,136,815	15,642,507	\$	1,923,936	\$	1,923,936	\$ 1,923,936	\$ 2,389,765	\$ 332,735
INFORMATION ON CONSTRI	CTION LOAN								
CONSTRUCTION LENDER	Chase		. 8						
CONSTRUCTION TIME	(MON	THS)							
CONSTRUCTION INTEREST	5.500 %								
COMMITTED:	X YES N	O							

DATE: November 19, 2009

## SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - PRO FORMA - PF

PLEASE PROVIDE ALL KN	OWN INFORMATION - 0	CHECK ALL BOXES TH	AT AP	PLY	Date:	November 19, 2009
PROJECT TYPE:	ACQUISITION		X	ACQUISITION & REI	HABILITATION 2	X RENTAL
	NEW CONSTRUCTI	ON		REHABILITATION		OWNERSHIP
PROJECT NAME:	Arbor Village Apar	rtments			,	
	4914 - 4998 Logan			San Diego	CA	92113
	STREET		-	CITY	STATE	ZIP
Replacement Reserve	\$ 33,600	LP Asset Mgmnt Fee	e \$	5,000	GP Management Fee	\$ 20,000
Rental Income	\$ 1,108,296	Project Income Incre		2.50 %	Mortgage Amount	\$ 5,864,000 %
Other Income	\$ 39,395	Operating Exp.Incre	ase	3.50 %	Mortgage Rate	7.500
Operating Expenses	\$ 467,888	Vacancy Loss		5.00 %	Mortgage Term(Years)	30
LP & GP Annual Increase	9/0	Deferred Dev. Fee	\$	700,000	Interest on Deff. Dev. I	Fee 9
SDHC Participation	\$	Residual Receipts	X	Interest Rat	e 3.000 s	∕⁄o
Percent of Residual to HC	42%	Amortize		Term (Years	)65	
	YEAR 1	YEAR 2		YEAR 3	YEAR 4	YEAR 5
Gross Project Income	\$ 1,147,691	1,176,383	_ \$		1,235,938	\$ 1,266,836
Vacancy	\$ 57,385		\$	60,290		\$ 63,342
Effective Gross Income	\$ 1,090,306		_ \$	1,145,503	***************************************	\$ 1,203,494
Operating Expense	\$ 467,888 S	484,264	- 5	501,213		\$ 536,912
Net Operating Income Debt Service (1st)	\$ 622,418 \$ 492,023	633,300 6 492,023	- š	<u>644,290</u> 5		\$ 666,582 \$ 492,023
Coverage (1st)	1.27	1.29	- J	1.31	1.33	1,35
Replacement Reserve	\$ 33,600 5	33,600	- \$	33,600	33,600	\$ 33,600
Cash Flow	\$ 96,795	107,677	\$	118,667		\$ 140,959
LP Asset Management Fee		5,000	\$	5,000		\$5,000
GP Management Fee	\$ 20,000 5	20,000	_ \$	20,000		\$ 20,000
Deferred Dev. Fee Pmt.	\$ 71,795	82,677	- \$	93,667		\$ 115,959
SDHC Residual Receipts Net Cash Flow	\$		- \$			3
Net Cash I low	Ψ	·	- "		, <u></u>	<u> </u>
	YEAR 6	YEAR 7		YEAR 8	YEAR 9	YEAR 10
Gross Income	\$ 1,298,507	1,330,970	- s		1,398,350	\$ 1,433,309
Vacancy		66,548	_ \$	68,212		\$ 71,665
Effective Gross Income	<del></del>	1,264,421	_ \$		1,328,433	\$ 1,361,643
Operating Expense	***************************************	575,154	- \$		616,119	\$ 637,683
Net Operating Income Debt Service (1st)		689,267 492,023	- \$		5 712,313 6 492,023	\$ 723,960 \$ 492,023
Coverage (1st)	1.38	1.40		1.42	1.45	1.47
Replacement Reserve	\$ 33,600	33,600		33,600	33,600	\$ 33,600
Cash Flow	\$ 152,254	163,644			186,690	\$ 198,337
LP Asset Management Fee		5,000	_ \$			\$ 5,000
GP Management Fee		\$ 20,000		<del></del>	20,000	\$ 20,000
Deferred Dev. Fee		103,887		***************************************		5 72.001
SDHC Residual Receipts Net Cash Flow		6 14,598 6 20,159			67,910 6 93,780	\$ 72,801 \$ 100,535
	YEAR 11	YEAR 12		YEAR 13	YEAR 14	YEAR 15
Gross Income		1,505,870	<b>-</b> \$		1,582,105	\$ 1,621,657
Vacancy	\$ 73,457	75,294			79,105	\$ 81,083
Effective Gross Income	\$ 1,395,684	1,430,577				\$ 1,540,574
Operating Expense	\$ 660,002	683,102		707,011		\$ 757,368
Net Operating Income	\$ 735,682 S \$ 492,023	747,474	-	759,330	771,243	\$ 783,207
Debt Service (1st) Coverage (1st)	\$ 492,023 S	§ 492,023 1.52	- \$	492,023	5 <u>492,023</u> 1.57	\$ 492,023 1.59
Replacement Reserve		33,600		33,600	33,600	\$ 33,600
Cash Flow		§ 221,851	- \$		245,620	\$ 257,583
LP Asset Management Fee		5,000				\$ 5,000
GP Management Fee	\$ 20,000	\$ 20,000	_ \$	<del></del>	20,000	\$ 20,000
Deferred Dev. Fee	T	<b>S</b>	_ \$			\$
SDHC Residual Receipts		82,677			92,660	\$ 97,685
Net Cash Flow	\$ 107,334	114,174	- \$	121,050	127,960	\$134,898

SAN DIEGO HOUSING COMMISSION ENVIRONMENTAL REVIEW REQUEST PLEASE PROVIDE ALL KNOWN INFORMATION - CHECK ALL BOXES THAT APPL		November 19, 2009
PROPOSED PROJECT NAME: Arbor Village Apartments		
PROJECT STREET ADDRESS 4914 - 4998 Logan Avenue		ZIP CODE 92113
ASSESSOR'S PARCEL NO: 547-601-3200	ZONING:	MF-2500
COMMUNITY PLANNING AREA: Encanto	· · · · · · · · · · · · · · · · · · ·	had Salaman and Anna (Salaman and Salaman
Attach map page with arrow showing location of site. Attach assessor	's parcel map if availat	ole. Attach labeled photos if
DEVELOPER/SPONSOR OF PROPOSED PROJEC LINC-Arbor Village	Apartments Housing	Investors, L.P.
DEVELOPER'S ADDRESS: 110 Pine Avenue, Suite 500 STREET CONTACT PERSON: Ms. Allison Riley	Long Beach	CA 90802 STATE ZIP
	(_562_) _684-1137	
EXISTING USE OF SITE (Check all that apply):		
VacantX_ResidentiaCommercialIndustrial	Other (speci	fy
f residential, number of units Studio361-bedroom		
10 3-bedroom 4-bedroom		112 TOTAL
	stories 2	***************************************
Size of site (acres or square f 3.85 Age of struc	<del></del>	
PROPOSED PROJECT TYPE (check all that apply):		alabat kapangan ang kapangan kapangan kapangan kapangan kapangan kapangan kapangan kapangan panangan panangan
New Construction Rehabilitation:	X Major	Minor
AcquisitionXAcquisition & Rehabilitation	X_ ExteriorX	_ Interior
Other (describe		-
PROPOSED PROJECT DESCRIPTION (be brief, but attach additional sidescribe differences in use, density, unit sizes, etc. between existing use		
We will be converting 41 2BR/2BA units into 3BR/3BA units. In a office into a community room by adding 1,000 square feet.	ddition, we'll be expa	nding the manager's
		www.asa-com
		and a consistent property



**ITEM 105** 

## REPORT

DATE ISSUED:

July 3, 2009

REPORT NO: HCR09-048

ATTENTION:

Chair and Members of the Housing Commission

For the Agenda of July 10, 2009

SUBJECT:

Arbor Village Apartments Finance Plan (Council District 4)

### REQUESTED ACTION:

Approve a proposed plan for the Housing Commission to acquire the land and to finance the rehabilitation of the Arbor Village Apartments.

## STAFF RECOMMENDATIONS:

Proposed recommendations as described in this report:

- 1. Approve purchase of the land generally located at 4914 4998 Logan Avenue ("Property") for its current fair market appraised value of up to \$2,440,000.
- 2. Approve lease of the Property to LINC-ARBOR Apartments Housing Investors, L.P. (the "L.P.") a tax credit partnership, for 65 years with an annual rent of 4.5% of gross income, up to 100% of the project's residual receipts.
- 3. Approve a loan to the L.P., in the amount of \$3,960,000, pursuant to the powers delegated to the Housing Commission by Real Estate Acquisition Policy 300.103, and/or extend the deadline for making the residual receipts loan to the L.P., which was previously approved by the Housing Authority on September 23, 2008, however the amount of the loan shall be reduced to \$3,960,000 (3% simple interest, 50% residual receipts, 55-year affordability restrictions), which shall be secured by a leasehold deed of trust.
- 4. Approve entry into an option agreement whereby the Housing Commission will have the option to purchase the improvements ("Project") at the end of the fifteen-year tax credit compliance period, for an amount equal to the greater of fair market value (restricted value of the leasehold) or the sum of exit taxes, forgiveness of all principal and interest on the Housing Commission loan, plus assumption of the first position loan.
- 5. Find that the total amount to be paid by the Housing Commission for the Property and the improvements (provided the Housing Commission exercises the option to purchase the improvements) is less than the fair market value for the same, as determined by, Wayne S. Froboese MAI, and therefore the acquisition complies with the Housing Commission's Real Estate Acquisition Policy 300.103.
- 6. Authorize the President and Chief Executive Officer, or his designee, to:
  - a. execute a resolution in the form attached hereto as Attachment 1.
  - b. execute any and all documents deemed necessary to effectuate the transaction and implement the project;

c. adjust financing terms/conditions as necessary to accommodate market changes that may occur after approval of this report but before close of escrow, provided the \$2,440,000 land purchase price and \$3,960,000 maximum loan amount may not increase.

This funding commitment is for the 2009 tax credit competition round and may be extended to subsequent tax credit rounds with the written approval of the President and Chief Executive Officer. The L.P., must obtain necessary TCAC 9% low-income housing tax credits. The proposed land purchase, lease and loan would be completed concurrently with the tax credit closing (estimated February 6, 2010). Documentation of the terms and conditions of the lease and loan would be approved by the Housing Commission's General Counsel.

### BACKGROUND:

On September 23, 2008, the Housing Authority approved a \$6,676,000 loan for the Project and a \$15.6 million bond inducement contingent upon the project obtaining State Multi-family Housing Program (MHP) financing (HAR08-35). MHP participation was not achieved. LINC has purchased the property with bridge loans from Washington Mutual Bank, Housing Partnership Network (HPN) and Low Income Investment Fund (LIIF) and has restructured its financing proposal to include nine percent tax credits. Staff recommends Housing Commission approval of an extension of the L.P.'s deadline for the purpose of obtaining 9% tax credits.

In addition, the Housing Commission is authorizing the loan pursuant to the powers delegated to the Housing Commission pursuant to Real Estate Acquisition Policy 300.103, which grants the Housing Commission the power to obtain dwelling units, pursuant to the procedures set forth therein. Section 3 of Policy 300.103 provides the Housing Commission "is authorized to review, approve, and execute any and all documents necessary and/or appropriate to effectuate the acquisition(s) referenced in this policy." Section 14 of Policy 300.103 delegates the authority and power to the Housing Commission to acquire other units and projects, to achieve the goal of acquiring and/or producing a minimum of 350 units required by HUD in its approval of the public housing disposition, without further action by the Housing Authority. The Housing Commission's purchase of the Property, loan to the developer and option to purchase the improvements at the end of the 15-year tax credit compliance period, as described in this Board Report, are intended to be an acquisition of units by the Housing Commission pursuant to Policy 300.103 and to partially satisfy the Housing Commission's obligation to acquire and/or produce a minimum of 350 units as required by HUD.

In September 2007, the Housing Commission received HUD approval to transition its public housing stock. On March 24, 2009, the Housing Authority adopted the Housing Commission Real Estate Acquisitions Policy 300.103 (Attachment 2 - Summary).

In April of 2009, LINC submitted a revised application requesting a \$3,960,000 residual receipts loan under the Housing Commission's current Notice of Funding Availability (NOFA) for Construction, Acquisition and Operation of Affordable Rental Housing, along with funding for the acquisition of \$2,440,000. On June 9, 2009, LINC applied to TCAC for 9% tax credits to assist with the financing of Arbor Village. TCAC's 2009 single round tax credit application deadline was June 9, 2009, however August 17, 2009, is the milestone for local (Housing Commission) funding commitments to be in place. Allocation awards are expected September 9, 2009.

Contingent upon receiving 9% tax credits, the Housing Commission will acquire the land and execute a long-term 65-year lease of the land to the partnership LP and enter into an option to acquire the buildings after 15 years. Proceeds from the land sale and the proposed residual receipts loan would finance the rehabilitation of the apartments along with 9% tax credits. Acquisition of the property would be concurrent with the tax credit closing (estimated February 6, 2010). The Property was appraised on May 20, 2009, by Wayne S. Froboese MAI, at \$2,440,000.

Staff has identified several possible funding sources for acquisition of the property and making the loan described herein, which include local funds, HUD HOME funds and the bank line of credit and permanent financing that the Housing Commission is seeking to obtain. A final determination of the funding source(s) to be used will be made by the CEO.

The Development – Located at 4914 Logan Avenue in the southeastern San Diego Community of Encanto, the thirteen-building complex, constructed in 1984, consists of 36 one-bedroom apartments, 66 two-bedroom apartments, 10 three-bedroom apartments, one two-bedroom manager's unit, a site office, laundry facilities, and a play are for children. Arbor Village has adequate surface parking; public transportation access adjacent to the site and retail services, schools, and parks within a one-mile radius. Property management would be provided by Pacific West Property Management with on-site management professionals.

Although the two-story buildings are structurally sound, deferred maintenance items include soiled carpet, broken window screens, chipped paint, cracked concrete, rotting wood surfaces, and substandard landscaping. The proposed renovation work includes accessibility improvements, improved security lighting, water flow restrictors and low-flow toilets for water conservation. Also planned is the construction of a new community building with computer lab, laundry room and management office. The rehabilitation will reconfiguration of 41 of the two-bedroom apartments to three-bedroom units suitable for large families. Energy efficiency and sustainable green improvements include additional insulation, low-e dual pane windows and patio doors, energy star appliances, and use of recycled materials The rehabilitation is estimated at approximately \$5.9 million including the contractor's overhead and profit.

The complex is fully-occupied and the units are rented at market rates. Initial studies by the relocation consultant indicate that the majority of the households have incomes that would qualify them to reside in the rent-restricted units. Up to 38 of 111 households would require relocation due to overcrowding or household incomes that do not comply with affordability restrictions. Pursuant to federal law, the relocation consultant would conduct tenant interviews and administer advisory services and monetary compensation to the displaced households. The developer budgeted \$905,000 in relocation costs based on the information in the consultant's preliminary relocation plan.

The housing component of the City's Consolidated Plan identifies a critical need for rental housing with three and four bedroom apartments suitable for large families. A key element of this proposal is the reconfiguration of two-bedroom apartments to provide an additional 41 three-bedroom units. It is believed that the creation of larger units during renovation of the property would allow approximately eleven tenants to remain following project completion.

Tenant services on the site would be administered by LINC Cares, LINC's affiliated resident services provider. The residents would have access to information and training to assist them in health awareness, household finances, personal development and other educational opportunities tailored specifically to meet their needs. Available activities would include after-school tutoring, first time homebuyer workshops, nature and arts field trips, and computer training.

Arbor Village is located in a neighborhood with successful affordable housing developments nearby. The 268-unit Bay Vista low-income housing complex is located on the site adjoining the north property line. In 2007, the Housing Authority issued bonds as financing for the Amerland Group to acquire and rehabilitate Bay Vista, now Seabreeze Apartments. The Housing Commission's affiliated nonprofit developer, Housing Development partners, owns and operates the 54-unit Knox Glen affordable housing complex located immediately west of Seabreeze at 4720 Logan Avenue

## The Developer

LINC Housing Corporation (LINC) is a California 501(c) (3) nonprofit corporation established in 1984. with the mission of developing affordable housing in a service-enriched environment for low-income families. LINC is an experienced affordable housing developer and has completed approximately 5,300 units of affordable housing since its inception. Along with housing, LINC provides tenants with access to educational activities including household financial training, health awareness seminars, job and computer skills training, and arts workshops. LINC currently owns and operates approximately 4,000 units in California. Arbor Village would be LINC's first development in San Diego. The developer's financial reports are satisfactory.

The following table outlines the development team:

Role/Firm	Contact	Ownership
Owner: LINC Housing Corporation	Allison Riley	501(c)(3) nonprofit corporation
Architect: ADG, Inc	Mike Flanagan	corporation
Contractor: Advent Companies	Tyson Jacobsen	corporation
Management Company: Pacific West	Wes Daniel	corporation
Management		
Construction Lender: Chase	Catherine	corporation
	Fredinburg	

## AFFORDABLE HOUSING IMPACT:

The Housing Commission's loan to the L.P. would provide for the rehabilitation and permanent gap financing of 111 units of affordable rental housing for families and one unrestricted manager's unit. Housing Commission rent and occupancy restrictions would be recorded against the property for 55 years. The units will be affordable to Area Median Income (AMI) levels ranging from 30% AMI to 60% AMI. Attachment 4 summarizes the project's 112 units by type, proposed rents, and affordability.

### FISCAL CONSIDERATIONS:

The estimated total development cost is \$22,430,109 (\$200,269). The Housing Commission's proposed cost for development of these 112 rental housing units would be \$6,400,000 (land cost: \$2,440,000 plus the proposed development loan: \$3,960,000; \$35,357 per unit and \$16,500 per bedroom, 240 bedrooms).

The Housing Commission's proposed purchase of the land and 55-year residual receipts permanent loan are contingent upon TCAC's prior award and concurrent closing of 9% tax credits to the Project.

## Appraisals and Option to Purchase Improvements

On March 24, 2009, the Housing Authority approved updating the Housing Commission's Real Estate Acquisition Policy 300.103, and delegated to the President and Chief Executive Officer and the Board of Commissioners the authority to acquire additional affordable housing under specific conditions. Section 11 of Policy 300.103 provides "the purchase price for the property to be acquired must be at or below the appraised value."

Wayne Froboese, MAI, appraised the Property at \$2,440,000 as of May 20, 2009, which equals the Housing Commission's purchase price for the Property. In addition, the Housing Commission will have an option to purchase the improvements to the Property at the end at the end of the of the fifteen-year tax credit compliance period, for an amount equal to the greater of fair market value (restricted value of the leasehold) or the sum of exit taxes, forgiveness of all principal and interest on the Housing Commission loan, plus assumption of the first position loan. Further, Mr. Froboese was asked to appraise whether the total amount to be paid by the Housing Commission for the Property and the improvements (provided the Housing Commission exercises the option to purchase the improvements) is equal to or less than fair market value. The appraisal establishes that the total Housing Commission contribution toward both land and buildings is below appraised value. The appraisal conclusions confirm: (1) the land valuation is \$2,440,000, which is the purchase price; (2) the value of the improvements at the year 15 exercise of option (at restricted rents) is \$7,470,000 compared to the balance of the Housing Commission's contribution minus potential exit taxes is worth \$3,890,000 at year 15.

#### Proposed Land Lease

The Housing Commission would lease the land to the L.P., at an annual rent of 4.5% of gross income up to 100% of the project's residual receipts, with any amounts exceeding the project's residual receipts being forgiven. The land lease would be a triple net lease with all costs paid by the L.P. For year one, gross income is estimated at \$1,161,405 (Attachment 4 page 7) and the estimated residual land lease payment (at 4.5% of gross) would be \$52,263. However, year one's residual receipts are estimated to be \$18,634. Because the developer has deferred a portion of its developer fee for the project (\$495,065), the developer fee must be paid first in accordance with tax credit program requirements, and therefore the first year's lease payment will be forgiven, as well as subsequent years until year 6 when the deferred developer fee is paid in full. At year 6 the lease payment is estimated at \$14,997.

#### Proposed Loan

Concurrently with closing on the tax credits, the Housing Commission will make the \$3,960,000 residual receipts loan for rehabilitation and permanent financing to the L.P. The Housing Commission loan shall bear 3% simple interest. The Housing Commission loan is expected to be secured by a second trust deed recorded against the leasehold. The Housing Commission deed of trust will be subordinate to the construction loan deed of trust and then to the permanent bank loan deed of trust, both of which will be recorded against the leasehold only and not the fee). The Commission loan would be recourse until the timely completion of the project, after which it would become non recourse (as required by the tax credit program). To minimize public financing, the Housing Commission's loan would require the developer to obtain the largest possible bank loan. Staff has identified several possible funding sources

for the loan described herein, which include local funds, HUD HOME funds and the bank line of credit and permanent financing that the Housing Commission is seeking to obtain. A final determination of the funding source(s) to be used will be made by the CEO. In addition to the Housing Commission loan, other estimated permanent financing sources include private bank financing and tax credit equity. The following table outlines the various estimated funding sources for the proposed project:

Project Estimated Permanent Sources of Funds	Amount
Private Bank Loan	\$6,200,000
San Diego Housing Commission land acquisition plus loan (\$57,143/unit)	\$6,400,000
Tax Credit Equity	\$8,098,023
HUD-TCAP	\$1,304,380
Deferred Developer Fee	\$495,065
General Partner Equity	\$100
Estimated Total Sources of Funds	\$22,497,568

<u>Proposed Permanent Loan</u> - Annual payments on the Housing Commission loan will equal 50% of residual receipts payments. If the option to purchase at year 15 is not utilized, the note would be due and payable in 55 years from the funding of the Commission Loan.

<u>Cost Savings</u> - Cost savings will be used as allowed by TCAC. If allowed by TCAC, additional tax credit and/or additional senior debt will be used to reduce the principal of the Housing Commission's loan. The developer will obtain the largest possible private first mortgage and largest possible tax credit equity. The cost savings, and possible Housing Commission loan reduction, will be determined at the end of construction and TCAC placed in service date, with a TCAC-required audit certification which shall: reflect all costs, expenditures and funds used for the project, up to the funding of the permanent loan; and include a TCAC-provided sources and uses closing form reflecting the actual total costs incurred up to the funding of the permanent loan.

### PREVIOUS COUNCIL and/or COMMITTEE ACTION:

The Housing Authority approved a \$6,676,000 loan for this development on September 23, 2008 (HAR08-35) contingent on the development receiving MHP funds. The MHP funds were not obtained. Extension of that loan commitment (at a reduced loan amount) is one of the recommendations being made by staff in this report.

## COMMUNITY PARTICIPATION AND PUBLIC OUTREACH EFFORTS:

The acquisition and rehabilitation of Arbor Village by LINC was approved by the Encanto Community Planning Group on September 15, 2008.

### **ENVIRONMENTAL REVIEW:**

The City of San Diego determined on September 25, 2008 that this project is exempt from the California Environmental Quality Act (CEQA) pursuant to State CEQA guidelines Section 15301 (existing facilities). The City of San Diego also determined this project to be Categorically Excluded pursuant to the National Environmental Policy Act (NEPA) Section 58.35(a) (3) (ii) on September 25, 2008.

### **KEY STAKEHOLDERS & PROJECTED IMPACTS**:

Stakeholders include: LINC Housing Corporation, which controls the L.P. and is also seller of the property, the neighborhood community of Encanto which will obtain an additional 111 affordable housing units and one manager's unit, and the City of San Diego as this project supports its efforts to increase affordable housing.

Arbor Village will add to the City's housing stock for low-income families by restricting 111 units for 55 years and will create construction jobs in San Diego to help stimulate the area's economy. The proposed loan would enable the project to compete for TCAC tax credits without delay. Construction may start as soon as February 15, 2010. For the reasons stated above, staff recommends project funding upon the terms and conditions outlined in this report.

Respectfully submitted,

D. Lawrence Clemens Senior Vice President Approved by,

Carrol M. Vaughan

Executive Vice President and Chief Operating Officer

- for Counci Vousno

### Attachments:

- 1. Real Estate Acquisitions Policy 300.103
- 2. Location Map
- 3. Site Plan
- 4. Development Summary
- 5. Development Timeline
- 6. SDHC General Application Form
- 7. Developer Disclosure Statement
- 8. Developer Financial Information
- 9. Resolution

Hard copies are available for review during business hours at the Housing Commission offices at 1122 Broadway, Suite 300, San Diego and at the City Clerk's office, 2<sup>nd</sup> floor, 202 "C" Street, San Diego. You may review docket materials on the San Diego Housing Commission website at www.sdhc.org.

HC\_Riverwalk\_61909DRAF

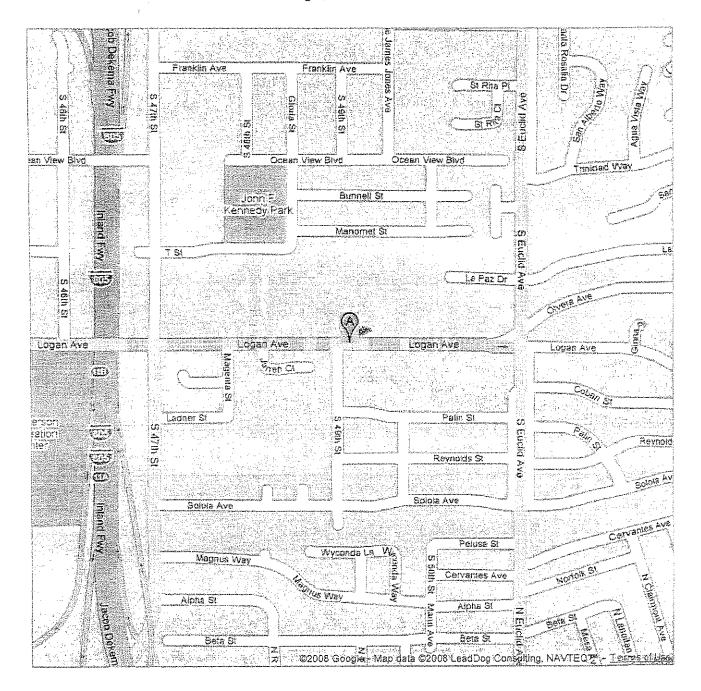
#### ATTACHMENT 1

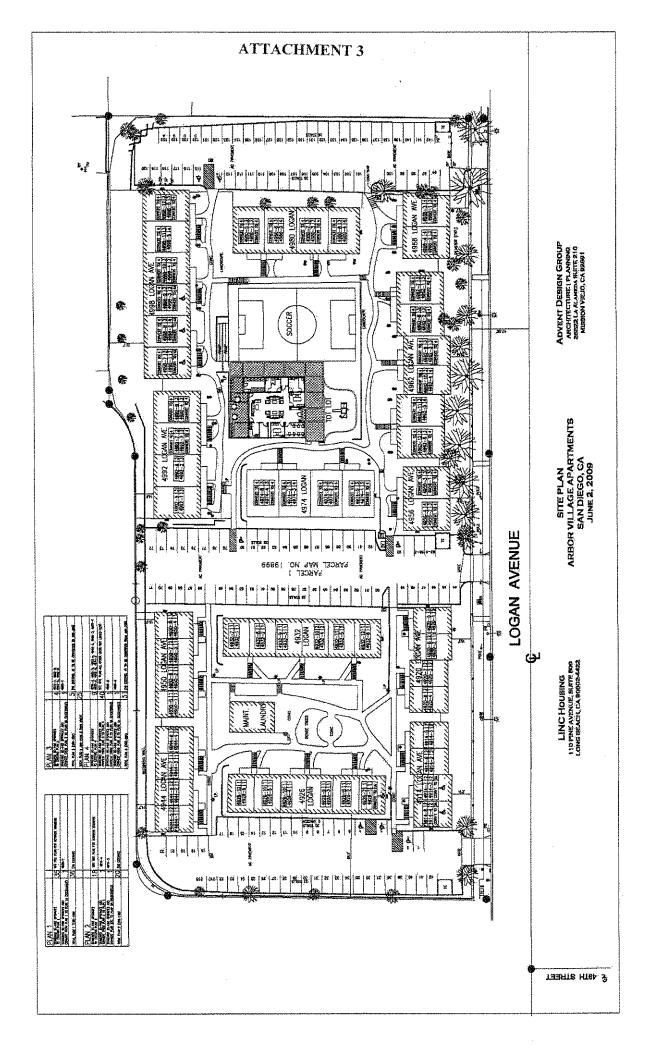
The Housing Commission submitted an application to transition from the Federal public housing program to the U.S. Department of Housing and Urban Development in March 2007 and received approval on September 10, 2007 to "dispose" of the public housing stock (excepting thirty-six units that were in acquisition stage resulting from a taking of units by the San Diego Unified School District). The approval included the transfer of title to the units to the Housing Commission and new Housing Choice Vouchers made available to the Housing Commission. In addition, as proposed in the original application, the Housing Commission agreed to leverage the equity in the former public housing units to create a minimum of 350 additional affordable units. The 1366 housing units that were the subject of this approval continue to be rented to low income households at rent levels affordable to either 50% AMI (\$41,300 for a family of four), 80% AMI (\$66,100 for a family of four) or at market rate rents, whichever is less.

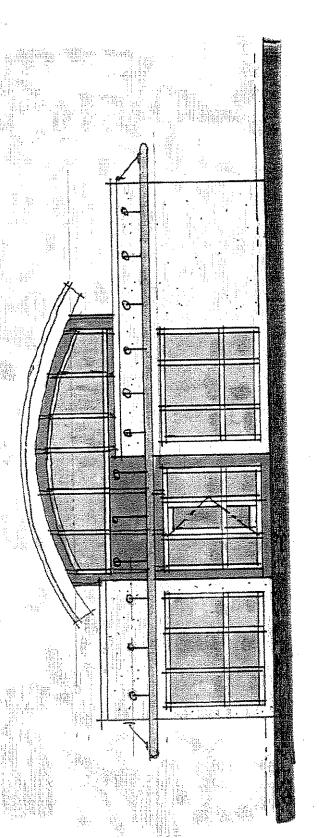
On March 24, 2009, the Housing Authority approved updating the Housing Commission's Real Estate Acquisitions Policy 300.103, and delegated, under specific conditions, to the President and Chief Executive Officer and the Board of Commissioners the authority to acquire single-family and multifamily properties for the purpose of providing additional affordable housing. The Housing Commission was also delegated the power and authority to acquire lending necessary and appropriate for any acquisition approved by it. In addition, under the new policy 300.103 the Housing Authority may ask to review the action within seven (7) days.

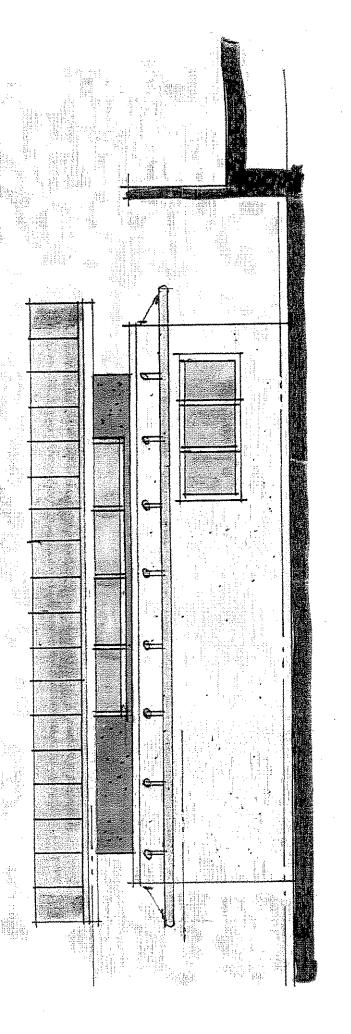
## **ATTACHMENT 2**

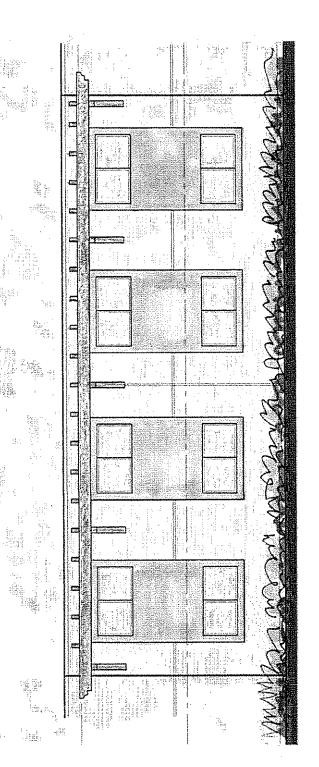
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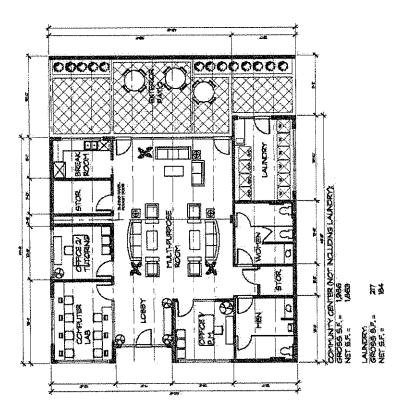
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LINC HOUSING 110 PINE AVENUE, SUITE 500 LONG BEACH, CA 90802-4422

ENHANCED STREET ELEVATION ARBOR VILLAGE APARTMENTS SAN DIEGO, CA JUNE 4, 2009

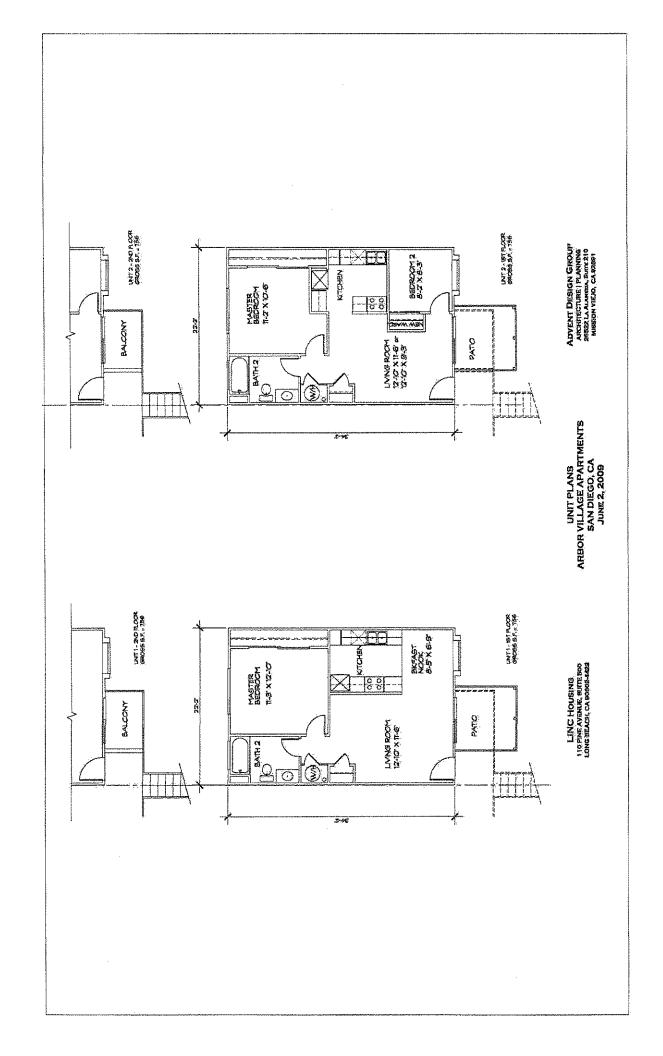
ADVENT DESIGN GROUP ARCHITECTURE I PLANNING 26522 LA ALAMEDA, SUITE 210 MISSION VIEJO, CA 92691

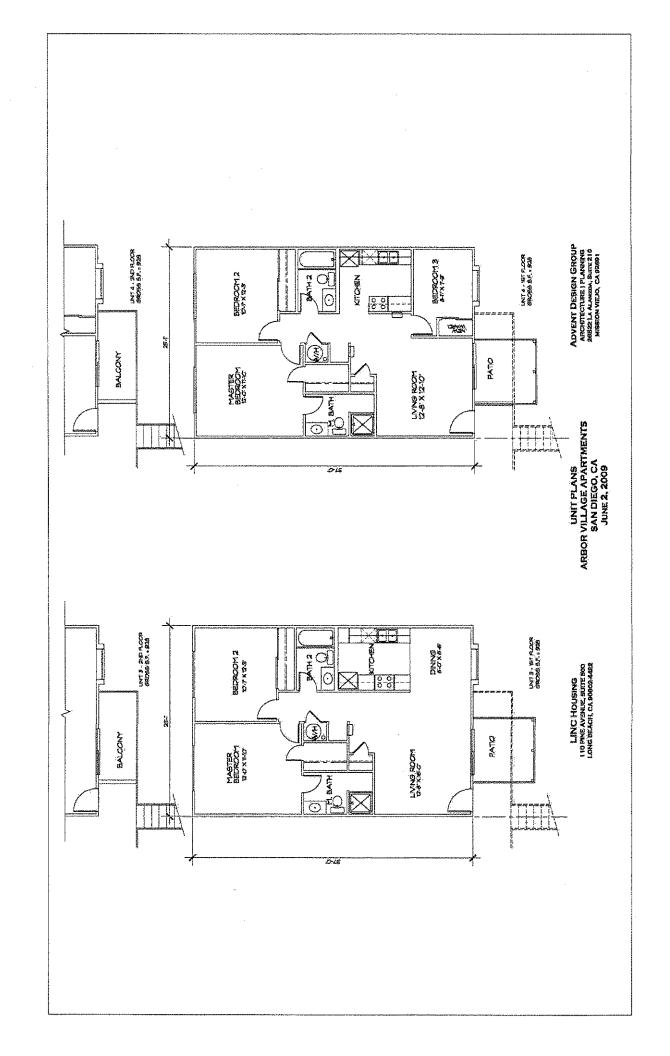


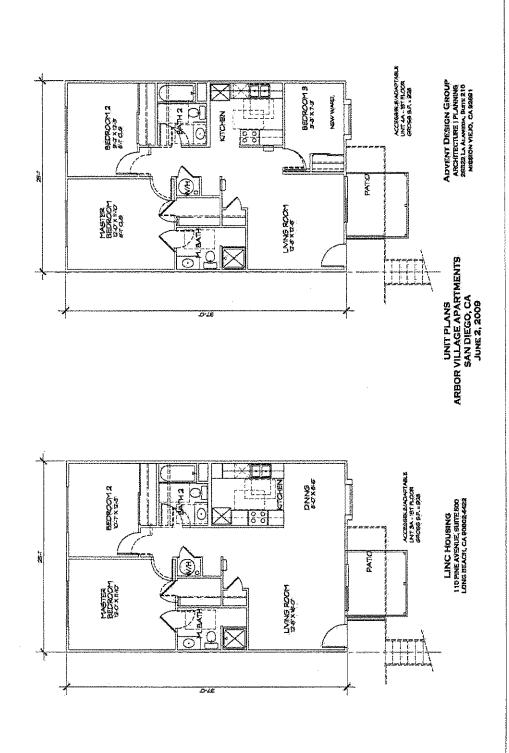
COMMUNITY CENTER
ARBOR VILLAGE APARTMENTS
SAN DIEGO, CA
MAY 25, 2009

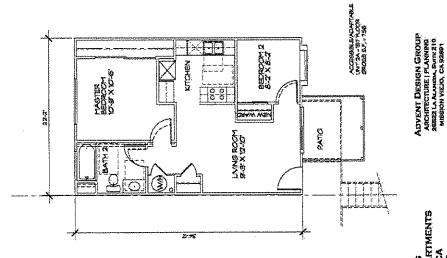
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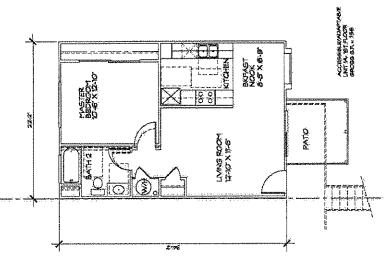












# ATTACHMENT 4 DEVELOPMENT SUMMARY RIVERWALK APARTMENTS

## Unit Affordability:

Total # of units:

112 units.

Assisted units:

111 units.

Percent of AMI:

The restricted units will be affordable to Area Median Income (AMI) levels

ranging from 30% AMI to 60% AMI, with initial rents as follows:

(a)	(b)	(c)	(d)	(e)	(f)	(g)
Unit	Unit Size	No.	HC's Estd	Income	Estimated	Monthly
Type	(sq. ft.)	of	Restricted	Restrictions	Monthly	Rent Savings
		Units	Monthly Rents	(% of Area	Market Rate	vs. Market
			Net of Utility Allowance	Median Income)	Rents (from	Rate
41/¥1	706			200/	market study)	6202
lbr/lba	706	7	\$479	30%	\$871	\$392
1br/1ba	706	4	\$727	45%	\$871	\$144
1br/1ba	706	16	\$757	50%	\$871	\$114
lbr/lba	706	9	\$783	60%	\$871	\$88
	Subtotal	36			1	
2br/1ba	928	5	\$536	30%	\$1,082	\$546
2br/1ba	928	3	\$814	45%	\$1,082	\$268
2br/1ba	928	11	\$906	50%	\$1,082	\$176
2br/1ba	928	5	\$973	60%	\$1,082	\$109
	Subtotal	24				
3br/2ba	928	11	\$594	30%	\$1,344	<b>\$</b> 750
3br/2ba	928	5	\$903	45%	\$1,344	\$441
3br/2ba	928	23	\$1,007	50%	\$1,344	\$337
3br/2ba	928	12	\$1,209	60%	\$1,344	\$135
	Subtotal	51				
3br/2ba	1,025	1	Manager's unit	n/a	n/a	n/a
Tota	l units	112				\$31,777
Total Ar	inual Rent	Saving	S			\$381,324

Development Cost (Estimated):		Sources of runas (Estimatea):		
Total development cost (estimated):	\$22,497,568	Bank Loan (first trust deed)	\$ 6,200,000	
HC total financing provided:	\$ 6,400,000	HC (2nd trust deed)	\$ 3,960,000	
Total development cost per unit:	\$ 200,269	HC Land Acquisition	\$ 2,440,000	
Housing Commission cost per unit:	\$ 57,143	Tax Credit Equity	\$ 8,098,023	
		HUD-TCAP	\$ 1,304,380	
		Deferred Developer Fee	<u>\$ 495,065</u>	

Total Sources of Funds

\$22,497,568

# July 3, 2009 Arbor Village Apartments Finance Plan

# Proforma Summary:

Estimated gross income \$ 1,161,405 (year 1) \* Estimated effective gross income: \$ 1,103,335 (year 1)

Estimated annual expense: \$ 526,397 (year 1)

Annual debt service: \$ 507,539

Estimated residual cash flow: \$ 12,799 (year 1)

<sup>\*</sup> Estd land lease payment at  $4 \frac{1}{2}$  % of gross = \$52,263, is not paid until deferred developer fee is paid off at year 6, and is capped by residual cash flow.

# ATTACHMENT 5 ESTIMATED DEVELOPMENT TIMELINE - RIVERWALK APARTMENTS

- June 9 Tax Credit Allocation Committee (TCAC) milestone: developer submitted application to TCAC for 9% tax credits (single round for 2009).
- July 10 Housing Commission review of proposed loan.
- Aug 17 Local funding commitments must be in place for TCAC's 9% tax credits.
- Sept 9 TCAC announces awards for 9% tax credits single round 2009.
- Feb 6, 2010 TCAC closing (150 days from award)
- Feb 15, 2010 Estimated construction start.
- Feb 15, 2011 Estimated Construction Completion and Occupancy.

# SAN DIEGO HOUSING COMMISSION

	ATION FORM - Project VN INFORMATION AS REQUESTED		Check all boxes that apply)	DATE:	May 21, 2009
REQUEST FOR:	EARLY ASSISTANCE	X	PROJECT FUNDING	s 6,200,000	
	TECHNICAL ASSISTANCE		PREDEVELOPMENT LOAN	\$	1.5
			PROJECT SUPPORT GRANT	\$	
PROJECT TYPE:	ACQUISITION	X	ACQUISITION & REHABILITAT	TON X RE	NTAL
**************************************	NEW CONSTRUCTION		REHABILITATION	Ov	/NERSHIP
PROJECT CONDITION:	UNIMPROVED S	ITE XF	RESIDENTIAL	Со	MMERCIAL
YEAR BUILT: 1984	EXISTING STRU	CTURE	OTHER (DESCRIBE)		
PROJECT NAME:	Arbor Village Apartments				
ADDRESS:	4914 - 4998 Logan Avenue			A 92113	:
LEGAL DESCRIPTION:	32 601 LOT NO. BLOCK NO.	SUBDIVISION NAME	547-601-3200 ASSESSORS PARCEL NO.	ATE ZIP	33.02 CENSUS TRACT
SITE CONTROL: X	DEED OPTION	OTHER (DESCR	IBE)		A second
DWELLING UNITS:	36 0-BEDROOM 1-BEDROOM 2-1	25 51 3-BEDROOM	OM 4-BEDROOM 5-BEDROO	M TOTAL UNITS	2 # of stories
HC Assisted Units:	36 0-BEDROOM 1-BEDROOM 2-1	24 51, BEDROOM 3-BEDROO	OM 4-BEDROOM 5-BEDROOM	### M TOTAL UNITS	_
EXISTING USES OF PROPER	multi-family rent	al	N	o. of Building:	13
DESCRIPTION OF PROPOSE	D PROJECT: Acquisition	and rehabilitation of a	112-unit multi-family rental housing	complex	
Appraised Value	\$11,310,000				
APPLICANT/BORROWER:	- Twe manuscrape and resident				
NAME:	LINC Housing Corporati	<del></del>	CONTACT PERSON: Mr.	***************************************	00002
ADDRESS: STREET	110 Pine Avenue, Suite 5		Long Beach	CA STATE	90802 ZIP
TELEPHONE: (2.562)	<u> </u>	ax no. ( <u>562</u> )	684-1137 E-mail ad	dress <u>eir@linchou</u>	sing.
LEGAL DESCRIPTION OF A				Патитати	ougamn.
FOR PROFIT CORPORAT	TON X NONPRO	FIT CORPORATION	PARTNERSHIP	INDIVIDUA	LOWNER
	CHDO		OTHER DESCRIBE		V residente N region de la Companya del Companya de la Companya del Companya de la Companya del Companya de la Companya del Companya de la Companya de la Companya del Co
TAXPAYER IDENTIFICATIO	ON NUMBER: 33-0578620		DESCRIPTION		
CURRENT OWNER/SELLER	INFORMATION:				
	sing Corporation		4 25.	onprofit corporat	
ADDRESS: 110 Pine A	venue, Suite 500		Long Beach	CA STATE	90802 ZIP
TELEPHONE: ( 562	) 684-1131	FAX NO,	( 562 ) <u>684-1137</u>	·	
ZONING: MF-2500	COMMU	NITY PLAN AREA:	Encanto		
COUNCIL DISTRICT:	4 SCHOOL	DISTRICT:	San Diego Unified		
SIGNATURE		PRINT NAME	TITLI	3	DATE

Last revised: April 30,2009

# SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

NAME, ADDRESS, TITLE/POSITION, TELEPHONE, NATURE OF INTEREST AND PERCENT OF INTEREST FOR PROPOSED OWNERS, OFFICERS AND GENERAL PARTNERS - LIST ALL FOR SHAREHOLDERS, INVESTORS, LIMITED PARTNERS AND OTHERS - LIST ALL WITH A 10% OR HIGHER INTEREST

Arbor Village  Address: 4914 - 4998 Logan Avenue  Address	San Diego	CA 92113 STATE ZIP
OWNERSHIP NAME: LINC Housing Corporation		DATE: May 21, 2009
I. LINC Housing Corporation  NAME  110 Pine Avenue, Suite 500  STREET/PO  Long Beach CA 90802  CITY STATE ZIP	n/a TITLE/POSITION (562) 684-1135 BUSINESS TELEPHONE NO.	owner NATURE OF INTEREST 100 PERCENT INTEREST
2. Don McIntyre  NAME 330 S. Arroyo Boulevard  STREET/PO Pasadena CA 91105 CITY STATE ZIP	board member TITLE/POSITION (626) 298-0947 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST
3. James R. Walther  NAME 350 S. Grand Avenue, 25th Floor  STREET/PO Los Angeles CA 90071 CITY STATE ZIP	board member TITLE/POSITION (213) 229-9597 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST
4. Robert J. Norris, Jr.  NAME 2192 Dupont Circle, Suite 105  STREET/PO  Irvine CITY STATE ZIP	board member TITLE/POSITION (949) 863-9740 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST
5. James Heimler  NAME  19510 Ventura Boulevard, Suite 210  STREET/PO  Tarzana  CA  STATE  ZIP	board member TITLE/POSITION (818) 343-5393 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST
6. Richard N. Berger  NAME City Hall - 333 90th Street  STREET/PO Daly City CA 94015 CITY STATE ZIP	board member TITLE/POSITION (650) 991-8156 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST
7. Eileen Pollack Erickson  NAME 11949 W. Jefferson Boulevard, Suite 101 STREET/PO Culver City CA 90230 ZITY STATE ZIP	board member TITLE/POSITION (310) 305-3093 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST
8. Richard L. Garcia  NAME 550 W. Duarte Road, Suite 6  STREET/PO  Arcadia CA 91007  CITY STATE ZIP	TITLE/POSITION (626) 447-1124 BUSINESS TELEPHONE NO.	percent interest  Additional sheets as necessary

Last revised: April 30,2009

# SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

NAME, ADDRESS, TITLE/POSITION, TELEPHONE, NATURE OF INTEREST AND PERCENT OF INTEREST FOR PROPOSED OWNERS, OFFICERS AND GENERAL PARTNERS - LIST ALL FOR SHAREHOLDERS, INVESTORS, LIMITED PARTNERS AND OTHERS - LIST ALL WITH A 10% OR HIGHER INTEREST

	OJECT NAME: DDRESS:	Arbor Village 4914 - 4998 Logan	Avenue	San Diego	CA	92113
	VNERSHIP NAM	ADDRESS (MARINE MARINE)		CITY	STATE DATE:	ZIP May 21, 2009
9	Paul M. No NAME 23020 Cren STREET/PO Torrance CITY	watka shaw Boulevard CA STATE	90505 ZIP	board member TITLE/POSITION (310) 530-1365 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST	
10	Mark Pisan NAME 650 Childs STREET/PO Los Angele	Way, 108	90089 ZIP	board member TITLE/POSITION (213) 740-1280 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST	1
11	Kenneth J.  NAME 1800 Centus STREET/PO Los Angele CITY	ry Park East, Suite 4	20 90067 ZIP	board member TITLE/POSITION (310) 789-3086 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST	
12	Elaine M. NAME 3231 Torra STREET/PO Torrance CITY	Winer  nce Boulevard  CA  STATE	90503 ZIP	board member TITLE/POSITION (310) 618-2960 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST	
13	Alta Duke NAME 110 Pine A STREET/PO Long Beac	venue, Suite 500	90802	board member TITLE/POSITION (562) 684-1100 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST	
14	Dee Hardis	on venue, Suite 500	90802 ZIP	board member TITLE/POSITION (562) 684-1100 BUSINESS TELEPHONE NO.	board member NATURE OF INTEREST PERCENT INTEREST	
15	NAME STREET/PO CITY	STATE	ZIP	TITLE/POSITION BUSINESS TELEPHONE NO.	NATURE OF INTEREST PERCENT INTEREST	
10	NAME STREET/PO CITY	STATE	ZIP	TITLE/POSITION BUSINESS TELEPHONE NO.	NATURE OF INTEREST PERCENT INTEREST	

# Last revised: April 30,2009 SAN DIEGO HOUSING COMMISSION

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BASIS   NO.   ROOMS	PLEASE PR	OVIDE ALL	KNOWN	VFORMATION	AS REQUESTI	ED - CHECK ALL	BOXES THAT APPL	_Y				DATE:	May 21, 2009	
Actor Village Apartments	PROJECT	TYPE		Acquisi	TION	X	ACQUISITIC	N & RI	HABILI'	TATION		X	RENTAL	
ADDRESS	NEW CONSTRUCTION REHABILITATION									OWNERSHIP				
Column   C														
Type (X) in ONE box	ADDRESS:	): -			ogan Avenu	<u>18</u>			<u> </u>					
Apartment	UTILITY	'INFOR	MATION	I [Input X, C	i, E, T, or L	where indicated	Ŋ							
Cooking   E   T   Water/Sewer   L   Duplex, Townhouse   House, Mobile Home   House, Mobile			<u> </u>	ype (X) in (	ONE box		, ,						ndlord (L)	
Duplex			Ε	Apartmen	t						î]			
House, Mobile Home				Duplex, T	ownhouse		Water Heater							
Basis   No.   Rooms   South   Found   Rooms   South   Rooms   South   Rooms   South   Rooms   South   Rooms   Rooms   Rooms   South   Rooms   Rooms   Rooms   South   Rooms				House, Mo	obile Home									
Basis   No.   Rooms   South   Found   Rooms   South   Rooms   South   Rooms   South   Rooms   South   Rooms   Rooms   Rooms   South   Rooms   Rooms   Rooms   South   Rooms														
BB   C		BY UNIT T	YPE											
BASIS FOR OF PER		В	l C □	PER	E	(fire <b>F</b>	G		9	المستخفضت		لنضنضضضض		M
FOR OF PER PER PER CURRENT COST ALLOW. RENT RENT MEDIAN GROSS RENTS NARKET RENT* UNITS UNIT UNIT UNIT RENT PER UNIT PER UNIT PER UNIT PER UNIT NOOME**  TC 7 1 100 706 930 \$ 464 \$ 17 \$ 447 \$ 871 31 % \$ 37,548 \$ 73,16 \$ 10 \$ 10 \$ 10 \$ 10 \$ 10 \$ 10 \$ 10 \$	BASIS	NO.			SQ FT								YEARLY	YEARLY
TC 7 1 1.00 706 \$ 930 \$ 464 \$ 17 \$ 447 \$ 871 31 % \$ 37,548 \$ 73,16 TC 5 2 1.00 928 \$ 1130 \$ 557 \$ 22 \$ 535 \$ 1,082 33 % \$ 32,100 \$ 64,92 SDHC 11 3 2.00 928 \$ 1325 \$ 620 \$ 26 \$ 594 \$ 1,344 33 % \$ 78,408 \$ 177,40 TC 4 1 1.00 706 \$ 930 \$ 696 \$ 17 \$ 679 \$ 871 46 % \$ 32,592 \$ 41,80 TC 3 2 1.00 928 \$ 1130 \$ 835 \$ 22 \$ 813 \$ 1,082 50 % \$ 29,268 \$ 38,95 SDHC 5 3 2.00 928 \$ 1325 \$ 929 \$ 26 \$ 903 \$ 1,344 50 % \$ 54,180 \$ 80,64 TC 16 1 1.00 706 \$ 930 \$ 774 \$ 17 \$ 757 \$ 871 52 % \$ 145,344 \$ 167,23 TC 11 2 1.00 928 \$ 1130 \$ 928 \$ 22 \$ 906 \$ 1,082 55 % \$ 119,592 \$ 142,82 SDHC 23 3 2.00 928 \$ 1325 \$ 1,033 \$ 26 \$ 1,007 \$ 1,344 55 % \$ 277,932 \$ 370,94 TC 9 1 1.00 706 \$ 930 \$ 1130 \$ 928 \$ 22 \$ 973 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 22 \$ 973 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,207 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 64,92 SDHC 12 3 2.00 928 \$ 1325 \$ 1,235 \$ 26 \$ 1,209 \$ 1,344 66 % \$ 174,096 \$ 193,53 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 58,380 \$ 1,082 59 % \$ 1,082 59 % \$ 1,082 59 % \$ 1,082 59 % \$ 1,082 59 % \$ 1,082 59 % \$ 1,082 59 % \$ 1,082 59 %					PER									MARKET
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TC         4         1         1 00         706 S         930 S         696 S         17 S         679 S         871 H         46 % S         32,592 S         41,80 S           TC         3         2         1,00 P28 S         1130 S         835 S         22 S         813 S         1,982 SO         50 % S         29,268 S         38,95 SO           SDHC         5         3         2 00 P28 S         1325 S         929 S         26 SO         903 S         1,344 SO         50 % S         54,180 S         80,64 SO           TC         16 D         1         1,00 T06 S         930 S         774 SO         17 SO         757 S         871 SO         52 % SO         145,344 SO         167,23 SO           TC         11 DO         706 S         930 S         774 SO         17 SO         757 S         871 SO         55 % SO         119,592 S         142,82 SO           SDHC         23 SO         3         2.00 P28 S         1325 S         1,033 SO         26 SO         1,007 S         1,344 SO         55 % SO         277,932 S         370,94 SO           TC         9 In BOO         706 SO         930 SO         800 SO         17 SO         783 SO         871 SO         84,564 SO	TC		2		928 \$		557	\$	22	\$535_5	1,082	33 %		64,920
TC         3         2         1.00         928 \$         1130 \$         835 \$         22 \$         813 \$         1,082 \$         50 % \$         29,268 \$         38,95 \$           SDHC         5         3         2.00         928 \$         1325 \$         929 \$         26 \$         903 \$         1,344 \$         50 % \$         34,180 \$         80,64 \$           TC         16         1         1.00         706 \$         930 \$         774 \$         17 \$         757 \$         871 \$         52 % \$         145,344 \$         167,23           TC         11         2         1.00         928 \$         1130 \$         928 \$         22 \$         906 \$         1,082 \$         55 % \$         119,592 \$         142,82           SDHC         23         3         2.00         928 \$         1325 \$         1.033 \$         26 \$         1,007 \$         1,344 \$         55 % \$         277,932 \$         370,94           TC         9         1         1.00         706 \$         930 \$         800 \$         17 \$         783 \$         871 \$         53 % \$         84,564 \$         94,06           TC         5         2         100 \$         928 \$         1130 \$         995 \$ <td></td> <td>-</td> <td></td> <td></td> <td>177,408</td>											-			177,408
SDHC         5         3         2.00         928 \$         1325 \$         929 \$         2.6 \$         903 \$         E,344         50 % \$         54,180 \$         80,64           TC         16         1         1.00         706 \$         930 \$         774 \$         17 \$         757 \$         871         52 % \$         145,344 \$         167,23           TC         11 2         1.00         928 \$         1130 \$         928 \$         22 \$         906 \$         1,082         55 % \$         119,592 \$         142,82           SDHC         23         3         2.00         928 \$         1325 \$         1,033 \$         26 \$         1,007 \$         1,344         55 % \$         277,932 \$         370,94           TC         9         1         1,00         706 \$         930 \$         800 \$         17 \$         783 \$         871         53 % \$         84,564 \$         94,06           TC         5         2         1,00         928 \$         1130 \$         995 \$         22 \$         973 \$         1,082 \$         59 % \$         58,380 \$         64,92           SDHC         12         3         2.00         928 \$         1325 \$         1,235 \$         26 \$		***************************************	***************************************	,							<del></del>		***************************************	41,808
TC         16         1         1.00         706 \$         930 \$         774 \$         17 \$         757 \$         871 \$         52 % \$         145,344 \$         167,23           TC         11         2         1.00         928 \$         1130 \$         928 \$         22 \$         906 \$         1,082 \$         55 % \$         119,592 \$         142,82           SDHC         23         3         2.00         928 \$         1325 \$         1,033 \$         26 \$         1,007 \$         1,344 \$         55 % \$         277,932 \$         370,94           TC         9         1         1.00         706 \$         930 \$         800 \$         17 \$         783 \$         871 \$         53 % \$         84,564 \$         94,06           TC         5         2         1.00         928 \$         1130 \$         995 \$         22 \$         973 \$         1,082 \$         59 % \$         58,380 \$         64,92           SDHC         12         3         2.00         928 \$         1325 \$         1,235 \$         26 \$         1,209 \$         1,344 \$         66 % \$         174,096 \$         193,53           SDHC         12         3         2.00 \$         928 \$         1325 \$         1				***************************************	~		***************************************							38,952
TC         11         2         1.00         928 \$         1130 \$         928 \$         22 \$         906 \$         1,082 \$         55 % \$         119,592 \$         142,82 \$           SDHC         23         3         2.00         928 \$         1325 \$         1,033 \$         26 \$         1,007 \$         1,344 \$         55 % \$         277,932 \$         370,94 \$           TC         9         1         1.00         706 \$         930 \$         800 \$         17 \$         783 \$         871 \$         53 % \$         84,564 \$         94,06 \$           TC         5         2         1.00         928 \$         1130 \$         995 \$         22 \$         973 \$         1,082 \$         59 % \$         58,380 \$         64,92 \$           SDHC         12         3         2.00         928 \$         1325 \$         1,235 \$         26 \$         1,209 \$         1,344 \$         66 % \$         174,096 \$         193,53           MGR         1         2         1.00         928 \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$														
SDHC         23         3         2.00         928 \$         1325 \$         1,033 \$         26 \$         1,007 \$         1,344 \$         55 % \$         277,932 \$         370,94 \$           TC         9         1         1.00         706 \$         930 \$         800 \$         17 \$         783 \$         871 \$         53 % \$         84,564 \$         94,06           TC         5         2         1.00         928 \$         1130 \$         995 \$         22 \$         8 973 \$         1,082 \$         59 % \$         58,380 \$         64,92           SDHC         12         3         2.00         928 \$         1325 \$         1,235 \$         26 \$         1,209 \$         1,344 \$         66 % \$         174,096 \$         193,53           S         \$									~~~~	····			PARAMETER 1	***************************************
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TC         5         2         1.00         928 \$         1130 \$         995 \$         22 \$         973 \$         1,082 \$         59 % \$         58,380 \$         64,92 \$           SDHC         12         3         2.00         928 \$         1325 \$         1,235 \$         26 \$         1,209 \$         1,344 \$         66 % \$         174,096 \$         193,53					;									
SDHC         12         3         2.00         928 \$         1325 \$         1,235 \$         26 \$         1,209 \$         1,344 \$         66 % \$         174,096 \$         193,53           S         \$										~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	***************************************	***************************************	***************************************	***************************************
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MGR 1 2 1.00 928 \$ \$ \$ \$ \$ \$ \$ \$								\$				***************************************		
			***************************************		5	5		\$		s :	3	%	\$ \$	
MGR S S S S S S	MOR	1	2	1.00	928 \$	\$		\$	ak destinate de la companya de la co	\$	3	%	\$ \$	manus an annual
	MGR		:		\$			\$			<b>:</b>	%	s s	
* Indicate Tax Credit Rents with "TC", Housing Commission Rents with "SDHC", HOME														
rents with "HOME", and Resident Manager's unit(s) with "MGR (bottom two rows)."  TOTAL RENT (YEAR) \$ 1.124,004 \$ 1.510,41	rent	is with "	HUME"	, and Resid	ient Manag	gers unit(s) w	Rn WOK (bo	tom tw	vo rows).		TOTAL R	ENT (YEAR)	\$ 1.124.004 \$	1,510,416
** This calculation is based on a household size of one plus the bedroom type; Comp. to 90% of Marker: \$ 1,124,004 \$ 1,359,37												` '		1,359,374
Please note that using tax credit rents may produce a different AMI percentage.	Plea	ase note	that usi	ng tax cred	lit rents ma	y produce a d	lifferent AMI j	percent	age.					
OTHER INCOME Jaundry / vending \$ 26,659					OTHER	INICOME:	Jannáni / was	dina		*			26.659	
miscellaneous \$ 10,742					OTHER	MOORIE							-	
\$ :								-					\$ :	
TOTAL ANNUAL INCOME \$1,161,405							A-100-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-			то	TAL ANNUA	L INCOME	\$1,161,405	
TOTAL UNITS112											TO	TAL UNITS	112	
TOTAL <u>UNIT</u> SQ. FT. 95,944 + FOTAL <u>COMMUNTIY FACILITITES</u> SQ. FT. 91,800						TOTAL	<u>UNIT</u> SQ. FT.		95,944	FOTAL COM	AMUNTIY FA	ACILITITES SQ. I	FT. 21,800	
TOTAL SQ. FT. 97,744											ፐርሃ፣	ALSO FT	97 744	

May 21, 2009

# SAN DIEGO HOUSING COMMISSION

DEVELOPMENT FORM - OPERATING EXPENSE - OE PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED - CHECK ALL BOXES THAT APPLY

		BOXED MATAL	*** T
PROJECT TYPE:ACQUISITION	$\overline{X}$ acquisition & r	EHABILITATION [	K RENTAL
NEW CONSTRUCTION	REHABILITATION		OWNERSHIP
PROJECT NAME: Arbor Village Apartments			
ADDRESS: 4914 - 4998 Logan Avenue		San Diego	CA 92113
STREET		CITY	STATE ZIP
TOTAL NUMBER OF UNIT: ##	· · · · · · · · · · · · · · · · · · ·		
OPERATING EXPENSE ITEM	ANNUAL COST	COST PER UNIT	COST PER SQ. FT.
Administrative Expenses			
Office Supplies & Equipment	\$ 2,100	\$ 19	\$ 0.02
Telephone	\$ 3,000	\$ 27	\$ 0.03
Training & Travel	\$ 1,500	\$ 13	\$ 0.02
Payroll Services	\$	\$	\$
Program Services	\$ 26,208	\$ 234	\$ 0.27
Other, payroll and payroll taxes	\$ 163,130	\$ 1,457	\$ 1.67
Subtotal Percent of Total 37%	\$ 195,938	\$ 1,749	\$ 2.00
Marketing Expenses	<del></del>		
Advertising	S 4,500	\$ 40	\$ 0.05
Other	\$	\$	\$
Subtotal Percent of Total 1%	\$ 4,500	\$ 40	\$ 0.05
Professional Fees			
Property Management	\$ <u>58,756</u>	\$ <u>525</u>	\$0.60_
Auditing Services	\$ 8,000	\$ 71	\$0.08
Legal Services	\$8,500	\$ <u>76</u>	\$ 0.09
Other:	\$	\$	\$
Subtotal Percent of Total 14%	\$ 75,256	\$ 672	\$ 0.77
Utilities			
Electric	\$ 11,500	\$ 103	\$0.12
Gas	\$ 5,000	\$ <u>45</u>	\$ 0.05
Water/Sewer	\$ 69.808	\$ 623	\$0.71
Other:	\$	\$	\$
Subtotal Percent of Total 16%	\$ 86,308	\$ 771	\$0.88
Contract Services	مشعم س		
Exterminating	S <u>2,700</u>	\$ 24	\$ 0.03
Trash Removal	\$ 13,000	\$ 116	\$ 0.13
Security Patrol	S 500	\$ <u>4</u>	\$ 0.01
Building/Grounds Maintenance	\$ 26,037	\$ 232	\$ 0.27
Janitorial Services	S 6,700	\$ 60 \$ 179	\$ <u>0.07</u> \$ 0.20
Repair Services Elevator & Other Equipment	\$ <u>20,000</u>	\$179 \$	\$0.20 \$
Garage Operations/Maintenance	\$	\$ \$	\$ \$
Other:	\$ 7 . 12 . 12 . 13 . 13 . 14 . 15 . 15 . 15 . 15 . 15 . 15 . 15	\$ \$	\$
Subtotal Percent of Total 13%	\$ 68,937	\$ 616	\$ 0.71
Cleaning & Decorating			×
Painting Supplies	\$ 10,000	\$ 89	\$ 0.10
Grounds Supplies	\$ 16,587	\$ 148	\$ 0.17
Other:	\$	\$	\$
Subtotal Percent of Total 5%	\$ 26,587	\$ 237	\$ 0.27
Taxes & Insurance	<del></del>	<del></del>	
Real Property Tax Assessment	\$ 4,000	\$ 36	\$ 0.04
Property Insurance	\$ 26,231	S 234	\$ 0.27
Director's & Officer's Insurance	\$	\$	\$
Other:	\$	\$	\$
Subtotal Percent of Total 6%	\$ 30,231	\$ 270	\$ 0.31
Other			
SDHC Monitoring Fees	\$ 5,040	\$ 45	\$ 0.05
Other: replacement reserve	\$ 33,600	\$ 300	\$ 0.34
Other:	\$	\$	\$
Other:	\$	\$	\$
Subtotal Percent of Total 7%	\$ 38,640	\$ 345	\$0.40
Total Annual Operating Costs	\$ 526,397	\$ 4,700	\$ 5.39

# SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - DEVELOPMENT COST - DC

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUEST	ED - CHECK ALL BOXES TH	HAT APPLY	DATE:	May 21, 2009
PROJECT TYPE: ACQUISITION	ĪX	ACQUISITION & REHABILITATION	[5	RENTAL
NEW CONSTRUCTION		REHABILITATION		OWNERSHIP
			<u></u>	
PROJECT NAME: Arbor Village Apartments	***************************************	Con Dinon	CA	92113
ADDRESS: 4914 - 4998 Logan Avenue STREET			STATE	ZIP
Number of Units 112			·	
DEVELOPMENT COST ITEM PERCENT	AMOUNT	DEVELOPMENT COST ITEM	PERCENT	AMOUNT
ACQUISITION / LAND COST	e a terminal	LEGAL, PERMIT, & AUDIT		
LAND	s <u>2,440,000</u>	SDHC'S LEGAL (not to exceed)		5,000
BUILDINGS	s <u>10,540,000</u>	BORROWER'S LEGAL		s 100,000
SUBTOTAL	s 12,980,000	LENDERS' LEGAL		s <u>35,000</u>
LEGAL/BROKER'S FEE/TITLE	s <u>14,235</u>	PERMITS		\$ 15,000
OTHER	s <u>1,704,010</u>	TITLE & RECORDING		s 35,000
TOTAL ACQUISITION / LAND COST	\$ 14,698,245	INSURANCE		\$ 10,000
		AUDIT		s <u>25,000</u>
REHABILITATION / CONSTRUCTION		TAXES DURING CONSTRUCTION	)N	\$ 73,500
SITE WORK	\$ 100,000	OTHER		\$ :
DEMOLITION	\$	TOTAL LEGAL, PERMIT, & A	AUDIT	\$ 298,500
STRUCTURES	s <u>2,855,675</u>	OTHER COSTS		
TOTAL HARD COSTS	s <u>2,955,675</u>	DEVELOPER'S FEE	6.2 %	\$ 1,400,000
GENERAL REQUIREMENTS 6.0 %		CONSULTANT FEE	0.2 %	\$ 52,500
CONTRACTOR'S OVERHEAD 2.0 %		APPRAISAL COSTS		\$ 10,000
CONTRACTOR'S PROFIT 6.0 %		ENVIRONMENTAL STUDY		\$ 15,000
TOTAL REHABILITATION / CONSTRUCTION	s 3,369,375	MARKET STUDY		\$ 7,500
	206.106	MARKETING & RENT-UP		\$ 56,000
CONSTRUCTION CONTINGENCY %	s <u>395,125</u>	SDHC MONITOR SET-UP		s 500
	an aem	SDHC LOAN ORIGINATION FEE		s 2,000
BOND PREMIUM	\$ 29,557	REPLACEMENT RESERVES: 3	•	s 112,000
		OPERATING RESERVES 3	MONTHS	s 254,790
CONSTRUCTION LOAN	505,000	REHABILITATION PROJECTS:	a warmer . Also no and	\$ 6000
CONSTRUCTION INTEREST COST	s <u>536,300</u>	SDHC TECHNICAL SERVICE	S PEE (\$5,000)	· · · · · · · · · · · · · · · · · · ·
APPLICATION FEE	\$	TCAC application / monitoring fee		\$ 90,989
LOAN ORIGINATION FEE	s 119,600	furnishings		s 22,400
OTHER E	\$ 20,000	construction management		55,350
	s 675,900			\$
PERMANENT LOAN				\$
APPLICATION FEE	\$ 62,000			\$ \$
LOAN ORIGINATION FEE OTHER	s 62,000			
OTHER 1	s 62,000		· · · · · · · · · · · · · · · · · · ·	\$
	302,000		<u></u>	\$
RELOCATION COST	s 674,200		<u> </u>	\$
REDUCTION COST	97 4200	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		\$
ARCHITECTURAL FEES				\$
DESIGN	s 50,000	TOTAL OTHER COSTS		\$ 2,084,029
SUPERVISION	\$	- TAIL GRANT COLD		
TOTAL ARCHITECTURAL FEES 0.0 %	s 50,000	SOFT COSTS CONTINGENCY	3.94 %	\$ 124,000
	20,000			
SURVEYS, SOIL BORINGS, & ENGINEERING	s 36,637	TOTAL DEVELOPMENT COST		\$ 22,497,568

SAN DIEGO HOUSING COMMISSION Page 6 DEVELOPMENT FORM - SOURCES AND USES OF FUNDS - SU DATE: May 21, 2009 PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED - CHECK ALL BOXES THAT APPLY ACQUISITION X X RENTAL ACOUISITION & REHABILITATION PROJECT NUMBER OF UNITS 112 TYPE NEW CONSTRUCTION REHABILITATION OWNERSHIP PROJECT NAME Arbor Village Apartments ADDRESS 4914 - 4998 Logan Avenue San Diego CA 92113 STREET SOLICES POSITION TERMS COMMITMENT **AMORTIZED** DEFERRED TAX CREDIT GRANT EQUITY IST Chase 7.25 5/27/2009 30 s 6,200,000 DATE OR EXPECTED 7/10/2009 s s 2ND SDHC 3.00 % N 6,400,000 55 YRS DATE OR (Select one) EXPECTED Residual Receipts X Subsidy/Assisted Unit 55,357 Subsidy/Assisted Bdrm 25,941 or Amortized 3RD HUD-TCAP 9/9/2009 \$ 1,304,380 55 S The second sec DATE OR RATE EXPECTED 4TH deferred developer fee DATE OR N 9/9/2009 \$ 8,098,023 TAX CREDITS 9% LIHTG EQUITY GP Equity DATE OR EXPECTED TOTAL \$ 22,497,568 \$ 6,200,000 \$ 8,199,445 \$ 8,098,023 \$ 100 FUNDING SCHEDELE FOR SOURCES CLOSING -CONSTRUCTION PERIOD COMPLETION RENT UP **1ST QUARTER** 2ND QUARTER 3RD QUARTER 4TH QUARTER TOTAL 6.200.000 \$ 6,200,000 \$ Chase SDHC 6,400,000 6,400,000 1,304,380 HUD-TCAP \$ 1,304,380 \$ 495.065 495.065 deferred developer fee \$ 8,098,023 3,098,023 \$ 1,250,000 \$ 1,250,000 \$ 1,250,000 \$ 9% LIHTC \$ \$ **GP Equity** 22,497,468 \$ 17,497,468 \$ 1,250,000 \$ 1,250,000 \$ 1,250,000 \$ 1,250,000 \$ Sources and Funding Schedule are out of balance INFORMATION ON CONSTRUCTION FOAR Chase CONSTRUCTION LENDER CONSTRUCTION TIME (MONTHS)

CONSTRUCTION INTEREST 6000 %

COMMITTED: YES X NO

DATE OF COMMITMENT/EXPECTEL JULY 10, 2009

# Last revised: April 30,2009 SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - PRO FORMA - PF

PLEASE PROVIDE ALL KNO	OWN INFORMATION - C	HECK ALL BOXES TH	ልፕ ልዮቦ	ĽΥ	Date:	May 21, 2009
PROJECT TYPE:	ACQUISITION		X	ACQUISITION & REH	IABILITATION [	X RENTAL
	NEW CONSTRUCTION	ON		REHABILITATION		OWNERSHIP
PROJECT NAME:	Arbor Village Apar	tments				
ADDRESS;	4914 - 4998 Logan STREET	Avenue		San Diego	CA STATE	92113 ZIP
		1				
Replacement Reserve	\$ 33,600 \$ 1,124,004	LP Asset Mgmnt Fee		3,000	GP Management Fee	\$ 20,000
Rental Income		Project Income Incre	-	2.50 %	Mortgage Amount	\$ 6,200,000 %
Other Income	\$ 37,401 \$ 526,397	Operating Exp.Incres	ase -	3.50 % 5.00 %	Mortgage Rate	7.250
Operating Expenses  LP & GP Annual Increase	\$ 526,397 %	Vacancy Loss Deferred Dev. Fee	\$	200,000	Mortgage Term(Years)	Pee Sandana Sandana Sandana 9
	2011014 (1000 1020 1000 1000 100 1 · ·		~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		1	Annual State of State and Control of State (State of State of Stat
SDHC Participation	\$ 6,400,000	Residual Receipts	X	Interest Rate	3.000	%
Percent of Residual to HC	42%	Amortize		Term (Years)	55	
	YEAR I	YEAR 2		YEAR 3	YEAR 4	YEAR 5
Gross Project Income		1,190,440		1,220,201 S	<del></del>	\$ 1,281,974
Vacancy		59,522		61,010 \$		\$ 64,099
Effective Gross Income Operating Expense		\$ 1,130,918 \$ 544,821	- \$. \$.	1,159,191 \$ 563,890 \$		\$ 1,217,875 \$ 604,053
Net Operating Income		\$ 586,097	- s.	595,301 \$	***************************************	\$ 613,822
Debt Service (1st)		\$ 507,539	- s	507,539 <b>\$</b>		\$ 507,539
Coverage (1st)	1.14	1.15		1.17	1.19	1.21
Replacement Reserve	\$ 33,600	33,600		33,600 \$		\$ 33,600
Cash Flow	\$ 35,799 5 \$ 3,000	\$ 44,958 \$ 3.000		54,162 \$ 3,000 \$		\$ 72,683 \$ 3,000
LP Asset Management Fee GP Management Fee		\$ 3,000 \$ 20,000	- ,	20,000 \$		\$ 20,000
Deferred Dev. Fee Pmt.	\$ 12,799	\$ 21,958		31,162 \$	40,406	\$ 49,683
SDHC Land Lease Paymer		\$	\$	<u> </u>		\$
Residual: HC Perm Loan		\$	\$		······································	\$
Residual to Developer	\$	S	_ \$.	S	·	\$
	SOTO A TO C	YEAR 7		YEAR 8	YEAR 9	YEAR 10
Gross Income	YEAR 6 \$ 1,314,023	\$ 1,346,874	<del>-</del> s	1,380,546 \$		\$ 1,450,436
Vacancy		\$ 1,546,874 \$ 67,344		69,027 \$	·····	\$ 72,522
Effective Gross Income		\$ 1,279,530		1,311,518		\$ 1,377,914
Operating Expense	\$ 625,195	\$ 647,076		669,724 \$	693,164	\$ 717,425
Net Operating Income		§ 632,454	···	641,794 \$		\$ 660,489
Debt Service (1st)		\$ 507,539		507,539 \$	507,539	\$ 507,539
Coverage (1st)	\$ 33,600	1.25 \$ 33,600		1.26 33,600 \$	1.28 33,600	\$ 33,600
Replacement Reserve Cash Flow		\$ 33,600 \$ 91,315		33,600 S 100,655 \$		\$ 33,600 \$ 119,350
LP Asset Management Fee		\$ 3,000	_ `.	3,000		\$ 3,000
GP Management Fee		\$ 20,000		20,000 \$	<del></del>	\$ 20,000
Deferred Dev. Fee		\$	\$	\$		\$
SDEC Land Lease Paymer		\$ 60,609			63,678	\$ 65,270
Residual: HC Perm Loan	\$	\$ 3,853			11,663	\$ 15,540
Residual to Developer	\$	\$3,853	\$.	7,765 \$	11,663	\$ 15,540
	YEAR II	YEAR 12		YEAR 13	YEAR 14	YEAR 15
Gross Income		\$ 1,523,864	\$	1,561,961 S	mmoon Web state with a second way and a	\$ 1,641,035
Vacancy		\$ 76,193		78,098 \$		\$ 82,052
Effective Gross Income		\$ 1,447,671		1,483,863		\$ 1,558,983
Operating Expense	·	\$ 768,524		795,422 \$	<del></del>	\$ 852,076
Net Operating Income	\$ 669,827 \$ 507,539	\$ 679,147 \$ 507,539		688,441 \$ 507,539 \$	<del></del>	\$ 706,907 \$ 507,539
Debt Service (Ist) Coverage (Ist)	\$ 507,539 1.32	\$ 507,539 1.34		307,339 3 1.36	1.37	307,539
Replacement Reserve		\$ 33,600		33,600 S		\$ 33,600
Cash Flow		\$ 138,008		147,301 \$		\$ 165,768
LP Asset Management Fee		\$ 3,000	\$	3,000 \$		\$ 3,000
GP Management Fee	\$ 20,000	\$ 20,000	_	20,000 \$	<del></del>	\$ 20,000
Deferred Dev. Fee	\$	g g	- \$	3// 200	· ····	\$
SDHC Land Lease Paymer Residual: HC Perm Loan		\$ 68,574 \$ 23,217	<del></del>	70,288 \$ 27,007 \$	3 72,045 30,756	\$ 73,847 \$ 34,461
Residual to Developer		\$ 23,217		27,007		\$ 34,461 \$ 34,461
· · · · · · · · · · · · · · · · · · ·			··· · · · · · · · · · · · · · · · · ·			

# Last revised: April 30,2009 SAN DIEGO HOUSING COMMISSION

ENVIRONMENTAL REVIEW REQUEST	
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ENVIRONMENTAL REVIEW REQUEST  BY EASE PROVIDE ALL ENOUS INFORMATION CHECK ALL ROYES THAT APPLY	Date:	May 21, 2009
PLEASE PROVIDE ALL KNOWN INFORMATION - CHECK ALL BOXES THAT APPLY		
PROPOSED PROJECT NAME: Arbor Village Apartments		00430
PROJECT STREET ADDRESS: 4914 - 4998 Logan Avenue	ZIF	
ASSESSOR'S PARCEL NO: <u>547-601-3200</u>	ZONING:	MF-2500
COMMUNITY PLANNING AREA: Encento		
Attach map page with arrow showing location of site. Attach assessor's	parcel map if available. Atta	ich labeled photos if a
DEVELOPER/SPONSOR OF PROPOSED PROJECT: LINC Housing Corpo	oration	30000000000000000000000000000000000000
DEVELOPER'S ADDRESS: 110 Pine Avenue, Suite 500	Long Beach	CA 90802 STATE ZIP
STREET CONTACT PERSON: Mr. Conor Weir	VII I	
PHONE: ( <u>562</u> ) <u>684-1131</u> FAX:	(84-113)	
EXISTING USE OF SITE (Check all that apply):		
Vacant Residential Commercial Industrial	Other (specify)	
If residential, number of units: Studio 1-bedroom	2-bedroom	
3-bedroom 4-bedroom	5-bedroom	TOTAL
Number of buildings: Number of	stories:	
Size of site (acres or square ft):	cture(s):	
PROPOSED PROJECT TYPE (check all that apply):		
New Construction Rehabilitation:	Major M	inor
Acquisition X Acquisition & Rehabilitation	Exterior In	terior
Other (describe)		
PROPOSED PROJECT DESCRIPTION (be brief, but attach additional she (describe differences in use, density, unit sizes, etc. between existing use and	eets if necessary) d proposed use):	
	•	

# **ATTACHMENT 7**

# DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) STATEMENT FOR PUBLIC DISCLOSURE

1.	Name of CONTRACTOR: LINC Housing Corporation							
2.	Address and Zip Code: 110 Pine Avenue, Suite 500 Long Beach, CA 90802							
3.	Telephone Number: (562) 684-1120							
4.	Name of Principal Contact for CONTRACTOR: Allison Riley							
5.	Federal Identification Number or Social Security Number of CONTRACTOR: #330578620							
6.	If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:							
	A corporation (Attach Articles of Incorporation)							
	X A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary evidence verifying current valid nonprofit or charitable status).							
	— A partnership known as:  (Name)  Check one							
	( ) General Partnership (Attach statement of General Partnership)							
	( ) Limited Partnership (Attach Certificate of Limited Partnership)							
	A business association or a joint venture known as:  (Attach joint venture or business association							
	agreement)							
	A Federal, State or local government or instrumentality thereof.							
	Other (explain)							
7.	If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization: August 11, 1993							
δ.	Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:							
	a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10% of any class of stock.							

b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who

constitute the board of trustees or board of directors or similar governing body.

## Yes, see attached list of board members and senior staff

- c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
- d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
- e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10%.

Name, Address and Zip Code Position Title (if any) and percent of interest or description of character and extent of interest

(Attach extra sheet if necessary)

Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months. If yes,
please explain in detail.

Yes, on June 24, 2009, LINC eliminated the Senior Vice President/COO and Vice President/Director of Asset Management positions.

- Is it anticipated that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail.
   No
- 11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8 which gives such person or entity more than a computed 10% interest in the CONTRACTOR (for example, more than 20% of the stock in a corporation which holds 50% of the stock of the CONTRACTOR or more than 50% of the stock in the corporation which holds 20% of the stock of the CONTRACTOR): N/A

Name, Address and

Position Title (if any and

Zip Code

extent of interest

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above: For the purposes of this application the address and phone numbers of the officers and directors is

110 Pine Avenue Suite 500 Long Beach CA, 90802 (562) 684-1120

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of whatever nature? If yes, list each such corporation, firm or

business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

Yes

LINC Full Board
Corporate Fund for Housing
LINC- Redondo Beach Seniors, Inc.
Seal Beach Affordable Housing Corporation

Partial Board Members

LINC Community Development Corporation LINC Housing Development, LLC

For list of Board members see attached

14. Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement as reflected in the attached financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

See attached

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

The following table illustrates Acquisition financing sources:

Sources	Amount	Status
Housing Partnership Network (HPN)	\$2,000,000	Closed August 6, 2008
Low Income investment Fund (LIIF)	\$3,480,000	Closed August 6, 2008
Chase	\$8,220,000	Closed August 6, 2008
Total	\$13,700,000	and the second s

The following table illustrates Construction and Permanent financing sources:

Sources	Const. Amount	Perm. Amount	Status
Permanent Loan	\$11,955,300	\$6,200,000	Committed
Tax Credit Equity (TCAC – 9%)	\$1,362,372	\$8,098,023	Pending Allocation 9/09
TCAC Loan	\$1,304,380	\$1,304,380	Pending Allocation 9/09
San Diego Housing Commission	\$6,400,000	\$6,400,000	Pending Approval 7/09
Deferred Developer Fee	\$495,065	\$495,065	n/a
GP Equity	\$100	\$100	n/a
Costs Deferred until Completion	\$980,351	50	n/a
Total	\$22,497,568	S22,497,568	]

## 1. JPMorgan Chase Bank

\$11,955,300 (Committed)

JPMorgan Chase Bank will provide the construction loan financing for the Arbor Village project. The loan funds, which will be in place for approximately 13 months, will have an estimated interest rate of 6.00%.

## 2. San Diego Housing Commission

\$6,400,000 (Committed)

The San Diego Housing Commission will utilize \$2,440,000 of its funds to acquire fee simple interest in the land, which it will lease to the applicant for 65 years. The applicant shall pay below market lease payment from residual receipts that, in no event, shall exceed 4.5% of the project's gross annual income.

The remaining \$3,960,000 of the Commission's contribution will be structured as a below market loan. The interest rate will be 3 percent, with all payments due solely from residual receipts following completion of construction until repaid.

### California Tax Credit Allocation Committee

\$1,304,380

The project financing includes \$1,330,940 in American Recovery and Reinvestment Act of 2009 (ARRA) loan funds from CTCAC. The loan amount represents \$0.12 of the total Federal Credits. The loan, which will carry zero interest and have a term of 55 years, will be fully deferred.

## 4. Deferred Developer Fee

\$495,065

The applicant expects to defer a portion of its developer fee during construction and after permanent close in the amount shown above. The deferred fee will not accrue interest.

## 5. Costs Deferred until Completion

5980.351

A number of costs will be deferred until permanent loan closing, including operating and replacement reserves, accounting costs, and title/recording related to the permanent financing in the total amount shown above.

## 6. General Partner Contribution

\$100

The General Partner will provide an equity contribution in the amount shown above.

## 7. Net Syndication Proceeds

\$1,362,372

Net investor equity contribution will be funded during the project construction period in the approximate amount shown above.

- 16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking: Karen
  - a. In banks/savings and loans:

Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$

As of 05/28/09 Bank Account Balance:

Wells Fargo Bank \$1,314,278

707 Wilshire Blvd., 18th Flr. Los Angeles, CA 90017

California Bank and Trust

3601 W. Olive Avenue, Suite 505, Burbank, CA

91505

\$1,076,475

By loans from affiliated or associated corporations or firms:

Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$

N/A

By sale of readily salable assets/including marketable securities:

Description Market Value Mortgages or Liens N/A Š S

17. Names and addresses of bank references, and name of contact at each reference:

California Bank and Trust 3601 W. Olive Ave. Suite 505 Burbank, CA 91505

Janet Chan Vice President (818) 972-1815

Wells Fargo Bank 707 Wilshire Blvd., 18th Floor Los Angeles, CA 90017

Marisol Paguio (213) 614-3918

Citibank, N.A. Long Beach World Trade Center #152

Audrey Simone Operations Manager

Long Beach, CA 90831

1 World Trade Center, Suite 100 (562) 628-0362

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years?

Yes X No

If yes, give date, place, and under what name.

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years? \_\_\_ Yes \_X \_No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond:

				•		
	/A etion on pe Bond	Project <u>Description</u>		Date of  Completion	Amount of	Bond
CC		to participate	parent corporation, a in the development as			
а.	Name and add	iresses of such	contractor or builder.			
b.	refused to ent development	er into a contra contract? \	<del></del>			
	If yes, please : N/A	explain, in deta	nil, each such instance:			
€,	Total amount the last three (		1 or development work	performed by suc	ch contractor or	builder during
	General descr	iption of such v	work:			
	project, bondi completion, st	ng companies i ate whether an	location, nature of work involved, amount of colley change orders were a project, including a des	ntract, date of com sought, amount of	mencement of process,	oroject, date of was litigation
d.	N/A		relopments now being p	performed by such		
	Identification Contract or De		Location	<u>Amount</u>	_	Date to be Completed

e. Outstanding construction-contract bids of such contractor or builder:

N/A

Awarding Agency

Amount

Date Opened

22. Provide a detailed and complete statement respecting equipment, experience, financial capacity, and other resources available to such contractor or builder for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:
N/A

23. Does any member of the governing body of the San Diego Housing Commission ("COMMISSION"), Housing Authority of the City of San Diego ("AUTHORITY") or City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of the COMMISSION, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor? \_\_\_Yes X\_No

If yes, explain.

24. Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows:

## Past activities/experience

Project Name: The SEASONS at Los Robles Senior Apartments Project Narrative.

The SEASONS at Los Robles Senior Apartments is a rehabilitation of a 59-unit apartment complex that was originally constructed in 1978. In 2000, a drug raid at what was once the Anderson Oaks apartments led to the arrest of 21 suspects, many of whom were residents. Within one month, county and city officials declared the site uninhabitable. In 2002, LINC acquired the site and began rehabilitation of four buildings, and new construction of two buildings, including a new community center. This complex was rehabilitated by LINC Housing Corporation utilizing bond financing, 4% tax credits, Redevelopment, CDBG funds and HOME funds.

This project is a low-income, apartment housing to seniors age 55 years and older. The community consists of 38 renovated apartments and 20 new apartments. Specifically, there are 14 one bedroom units and 45 two bedroom units. Of the 49 units, 20 units are reserved for qualified tenants that are at 50% of the Average Median Income and 37 units are reserved for qualified tenants that are at 60% of the Average Median Income.

Project Name: The VILLAGE at Beechwood Project Narrative.

In 2002, LINC purchased a 100-unit community in Lancaster, California, formerly called Beechwood Manor. This community was known by the neighborhood as "crack alley" because of drug and crime problems. Expiring HUD 236 restrictions had put the property in danger of being sold to for-profit developers who could have converted the complex to market-rate which might have doubled the rents paid by these 100 limited-income families.

The VILLAGE at Beechwood consists of 100 renovated apartments. The community in composed of 20 one bedroom units, 58 two bedroom units, 21 three bedroom units and 1 four bedroom unit. There are 68 units allocated to families that qualify at 35% Average Median Income (AMI); 22 units at 40% AMI; 2 units at 45% AMI; and 7 units at 60% AMI. There is also one unit allocated as the manager's unit.

Project Name: Pepperwood Apartments Project Narrative.

Through the acquisition of the Pepperwood Apartments in 2006, LINC was able to make 230 previously market-rate homes affordable to Rancho Cucamonga families who were at risk of being priced out of their neighborhoods during the city's new wave of prosperity.

The Pepperwood Apartments is a community consisting of 230 renovated apartments. Of the 230 apartments, there are 50 studios, 128 one bedroom units, and 52 two bedroom units. These apartments are allocated such that 16 units are reserved for families that qualify at 35% Average Median Income (AMI); 86 units at 45% (AMI); and 128 units at 60% AMI.

25.	any	ne proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in construction-related litigation?Yes X_No attractor has not been selected
	Ify	es, explain:
26.	con cate	e the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or apanies for the following coverage's: List the amount of coverage (limits) currently existing in each gory: attached summary of coverages
	3.	General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)]
	Che	ck coverage(s) carried:
		Comprehensive Form Premises - Operations Explosion and Collapse Hazard Underground Hazard Products/Completed Operations Hazard Contractual Insurance Broad Form Property Damage Independent Contractors Personal Injury
	b. See	Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)] attached summary of coverages
	Che	ck coverage(s) carried:
		Comprehensive Form Owned Hired Non-Owned
	C.	Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)]
	d.	Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)]
	e.	Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

- f. Other (Specify) [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]
- 27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the COMMISSION setting forth the provisions of this nondiscrimination clause.

Yes, LINC Housing agrees to post inconspicuous places, available for all to see notices provided by the Commission stating the nondiscrimination clause.

- 28. The CONTRACTOR warrants and certifies that it will not without prior written consent of the COMMISSION, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of the COMMISSION, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.
  - No, LINC Housing will not engage in any business that hinders the interest of the Commission during the term of the project, loan, development, grant, contract or rendition of services.
- 29. CONTRACTOR warrants and certifies that no member, commissioner, councilperson, officer, or employee of the COMMISSION, the AUTHORITY and/or the CITY, no member of the governing body of the locality in which the PROJECT is situated, no member of the government body in which the Commission was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof. No, member, commissioner, councilperson, officer or employee of the commission, the authority or city has or will have any direct or indirect interest in this project.
- 30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none please so state:
  None

Government Entity Making Complaint

Date

Resolution

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation. If so, please explain the circumstances in detail. If none, please so state:
None

32.	Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United
	States of America which are required and/or will be utilized by the CONTRACTOR and/or are
	convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or
	RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of
	license, date of grant, and the status of the license, together with a statement as to whether the License
	has ever been revoked:

N/A

Governmental Description License Date Issued Status Revocation

Agency License Number (original) (current) (yes/no)

33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

N/A

34. Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

LINC Housing Corporation builds, owns, and operates homes for families and seniors across all of California. We trace our roots to our 1984 founding by the Southern California Association of Governments. Through our collaboration with local governments and financial institutions, we have had a hand in creating more than 6,000 affordable homes in 45 thoughtfully designed communities that offer opportunity and a sense of belonging for our residents.

35. List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, SALES of Real Property to, the COMMISSION, AUTHORITY and/or the CITY within the last five (5) years:

N/A

Entity Involved

Status

(Current, delinquent

Dollar

Date

(i.e., CITY, COMMISSION, etc.)

repaid, etc.)

Amount

36. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, been the subject of a complaint filed with the Contractor's State License Board (CSLB)? \_\_\_Yes \_X\_No

If yes, explain:

37. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?

Yes X No

If yes, explain:

38. List three local references that would be familiar with your previous construction project:

Name: MacFarlane Costa Housing Partners

Address: 330 West Victoria Street, Gardena, CA 90248-3527

Phone: (424) 258-2890 - Moe Mohanna- Senior Vice President

Project Name and Description: Joint Venture Partner

Ocean Breeze- Started construction in June of 2008 SEASONS II- Started construction in July of 2008

Name: Global Premiere Development, Inc.

Address: 2010 Main Street Suite 1250 Irvine, CA 92614

Phone: (949) 242-0533 - Magdy Hanna - President

Project Name and Description: Joint Venture Partner

Larkspur in Ridgecrest & Monterey in San Jose- In construction Lorenna, Plumas, Oakland - All in pre-development

Name: City of San Jacinto

Address: 595 South San Jacinto Ave., San Jacinto, CA 92583

Phone: (951) 487-7320- Steve Pasarow

Project Name and Description: Terracina Apartments- Acquisition and Rehabiliation

39. Give a brief statement respecting equipment, experience, financial capacity and other resources available to the Contractor for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment and the general experience of the Contractor.

LINC's mission is to provide housing for people underserved by the marketplace. Our communities are known for excellent design, outstanding management, and life-enhancing services.

LINC is committed to creating and preserving housing that is affordable, environmentally sustainable, and a catalyst for community improvement. LINC takes pride in our ability to use a wide variety of financing tools and is frequently the first to adapt a particular approach to the creation or preservation of affordable housing in our state.

### CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("COMMISSION"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information", if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of the COMMISSION, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information", if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of the COMMISSION, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to the COMMISSION, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this 1 day of July , 20 09 , at San Diego, California.

CONTRACTOR

By:

Suny Lay Chang'
Vice Broadcart / Director of Haveing D

Vice President / Director of Housing Development

Title

# **CERTIFICATION**

The CONTRACTOR, Sunv Lay Chang CONTRACTOR's Statement for Public Disclosure and CONTRACTOR's qualifications and financial responsibility, correct to the best of CONTRACTOR's knowledge and belief.	
By: Sylvan Strike: Vice President / Director of Housing Development	<u>it</u>
Dated: July I, 2009	
WARNING: 18 U.S.C. 1001 provides, among other things, or uses a document or writing containing any false, fictitio matter within the jurisdiction or any department or agency than \$10,000 or imprisoned for not more than five years, or	of the United States, shall be fined not more
JURAT	
State of California	
County of Orange	
Subscribed and swom to (or affirmed) before me on thislst_by Suny Lay Chang_ proved to me on the basis of satisfactory ev	
ELEABETH A CAVIS  COMMISSION # 1764262 O  Notary Public - California  ORANGE COMMITY  My Comm. Expires Aug. 25, 2011  SEAL	Signature of Notary My Commission Expures August 28, 2011





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Randolph G. Wilson - Director President, Elliott & Ryan, Inc. Real Estate Management & Investment

Elaine M. Winer - Director Human Resources Director City of Torrance

# LINC Housing Officers

# Executive & Operations

Hunter L. Johnson President/CEO <u>hunter@linchousing.org</u> 562.684.1101

# **Housing Development**

Suny Lay Chang
Vice President
Director of Housing Development
schang@linchousing.org
562.684.1108

# Corporate Development & Communications

Nina Dooley
Vice President
Director of Corporate Development & Communications
nina@linchousing.org
562.684.1125

# **ATTACHMENT 8**

# LINC HOUSING CORPORATION AND SUBSIDIARY

(A NONPROFIT CALIFORNIA CORPORATION)
CONSOLIDATED FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT
JUNE 30, 2008 AND 2007



## Independent Auditor's Report

To the Board of Directors of LINC Housing Corporation:

We have audited the accompanying consolidated statements of financial position of LINC Housing Corporation (a nonprofit California Corporation) and subsidiary (collectively referred to as the Organization) as of June 30, 2008 and 2007, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2007 financial statements and, in our report dated October 22, 2007, we expressed an unqualified opinion on those financial statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization, as of June 30, 2008 and 2007, and the changes in their net assets and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

thouse Cach & Va Trigt UP

Westlake Village, California October 28, 2008

# (A NONPROFIT CALIFORNIA CORPORATION) CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2008 AND 2007

# ASSETS

		2008		2007
Current assets				
Cash and cash equivalents	\$	2,532,776	4	4,942,085
Advances to projects and accounts receivable		1,848,298		1,029,625
Partnership fees receivable		801,933		794,386
Loan interest receivable		169,378		69,705
Grant receivable		945,000		-
Prepaid expenses		41,361		15,849
Total current assets		6,338, <b>746</b>	•	6,851,650
Property				
Land and developer costs		716,369		602,976
Computers, furniture and equipment		213,914		182,455
Less: accumulated depreciation	_	(100,305)	***	(74,844)
Net property	_	829,978	_	710,587
Other assets				
Restricted cash:				
Pre-development funds		55,442		55,467
		55,442		55,467
Partnership fees receivable, net of allowance of \$71,250				
and \$63,750 for 2008 and 2007, respectively		1,598,317		2,175,061
Advances to projects and accounts receivable		170,465		495,163
Investment in partnerships (See Note 10)		1,574,558		579,518
Investment in HPI Holding Company, Inc.		182,760		182,760
Investment in Housing Partnership Securities, LLC		48,265		105,000
Intangible assets, net		23,750		1991000
Total other assets		3.653.557	•••	3,592,969
retail office database			-	
Total assets	<b>5</b>	10,822,281	\$ =	<b>11</b> ,155, <b>206</b>
LIABILITIES AND NET ASSETS				
Accounts payable and accrued expenses	\$	778,574	\$	678,918
Accrued interest payable		750		750
Notes payable		150,000		380,7 <b>35</b>
		929,324	,,,,,	1,060,403
Commitments and contingencies (Notes 1 through 10) Net assets:	-		<del>~</del>	
Temporarily restricted		1,122,245		37,500
Unrestricted		8,770,712		10,057,303
We are the second secon	No	9,892,957		10,094,803
was and a strate Distington and a such a such as	234		,ris,	
Total liabilities and net assets	\$ =	10,822,281	\$ =	11,155,206

(A NONPROFIT CALIFORNIA CORPORATION)

CONSOLIDATED STATEMENTS OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2008 (WITH SUMMARIZED INFORMATION FOR 2007)

		Unrestricted Fund		Temporarily Restricted Fund		2008 Total	2007 Total
Revenue	Ī		•				
Asset management fees	\$	323,320	\$	**	\$	323,320 \$	239,298
Developer and disposition fees		375,188		344		375,188	2,137,375
Resident service fees		49,210		-		49,210	<b>*</b>
Refinance fees		182,125		Ame:		182,125	100,000
Partnership management fees		998,174		-		998,174	744,549
Overhead allowance - 5 SEASONS		**		-		-	50,000
Distributions from Partnerships		180,800		-		160,800	295,365
Interest income		250,918		_		250,918	485,193
Event income, net of related expenses of \$57,623		85,987		-		85,987	82,171
Grant income		-		2,272,875		2,272,875	342,789
Satisfaction of grant restrictions		1,188,130		(1,188,130)			
Other income (expense) for HPS stock		(56,735)		_		(56,735)	64,997
Total revenue		3,577, <b>117</b>		1,084,745	· www	<u>4,661,862</u>	4,561,737
Total public support and revenue		3,577,117		1,084,745		4,661,862	4,561,737
Expenses:							
Program services		3,242,851		-		3,242,851	2,184,601
Supporting services		1,370,858		-		1,370,858	989,287
Fundraising		249,999		-	_	249,999	188,561
Total expenses		4,863, <b>708</b>		*		4,863,708	3,362,449
Changes in net assets		(1,286,591)		1,084,745		(201,846)	1,199,288
Net assets, beginning of year		10,057,303		37,500		10,094,803	8,328,171
Prior period adjustment (see Note 10)		44		***		**	567,344
Adjusted net assets, beginning of year		10,057,303		37,500	1616	10,094,803	8,895,515
Net assets, end of year	\$.	8,770,712	\$	1,122,245	69	9,892,957 \$	10,094,603

# (A NONPROFIT CALIFORNIA CORPORATION) STATEMENTS OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2008 (WITH SUMMARIZED INFORMATION FOR 2007)

		Supporting	_		
	Program Services	General and Administrative	Fund Raising	2008 Total	2007 Total
Automobile allowances	\$ 52,103		-	\$ 53,770	
	735,746	u ijusi	*	735,746	22,658
Abandoned project expense	730,740	35,977	-	35,977	22,636 20,624
Board meeting expense	7,500	30,311	-	7,500	7,500
Bad Debt Expense	40,271	20,135	4,547	7,500 64,953	7,500 94,610
Computer expenses	1,763	1,549	221	3,533	4,733
Delivery and messenger	30,511	15,255	3,445	3,333 49,211	4,733 21,395
Depreciation and amortization  Donations	30,311 16,864	(0,200	3,443	16,864	
	10,664 2,634	11,314	- 419	14,367	29,661
Dues and subscriptions	•	•		•	14,975
Education and seminars	13,657	6,828	1,542	22,027	34,485
Employee benefits	153,683	76,841	17,351	247,875	189,987
Equipment leases	26,350	13,175	•	42,500	24,471
Equipment maintenance	1,821	910	206	2,937	754
Insurance	14,885	7,442	1,681	24,008	20,744
Furniture	502	251	56	809	1,595
Hiring/training/manual	9,340	4,670	1,055	15,065	1,634
Interest expense	20,402	-	•	20,402	21,660
Marketing	mar ·	70,043		70,043	108,368
Miscellaneous	33,403	4,263	-	37,666	37,018
Moving Costs	790	395	89	1,274	2,555
Office supplies	27,764	13,882	3,135	44,781	39,588
Postage	2,856	1,428	323	4,607	4,870
Professional fees	48,013	136,848	-	184,861	236,698
Printing	4,642	546	273	5,461	4,637
Project costs	63,537		-	63,537	63,732
Rent	95,992	47,996	10,837	154,825	154,438
Salaries and bonuses	1,750,500	875,250	197,637	2,823,367	2,057,932
Telephone	37,263	18,631	4,207	60,101	41,421
Travel and entertainment	50,059	5,562		55,621	52,008
	s <u>3,242,851</u>	\$ 1,370,658	\$ 249,999	\$ 4,863, <b>708</b>	\$ 3,362,449

(A NONPROFIT CALIFORNIA CORPORATION)
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2008 AND 2007

		2008		2007
Cash flows from operating activities:				
Changes in net assets	\$	(201,846)	\$	1,199,288
Adjustments to reconcile changes in net assets to				
net cash provided by (used in) operating activities:				
Depreciation and amortization		49,211		21,395
Equity in partnership (income) losses and (distributions)		(124,065)		(380,365)
Reserve for doubtful accounts		7,500		7,500
Changes in operating assets and liabilities:				
Partnership fees receivable		886,395		(1,402,512)
Loan interest receivable		(99,673)		(24,147)
Grant receivable		(945,000)		
Prepaid expenses		(25,512)		7,784
Accounts payable and accrued expenses		99,656		(17,410)
Accrued interest payable			*****	18,252
Net cash used in operating activities	manu .	(353,334)	<b>MAG</b>	(570,215)
Cash flows from investing activities:				
Net distributions from (investment in) partnerships		(814,240)		317,580
Advances to projects		(818,673)		(369,489)
Withdrawals from (additions to) restricted cash		25		(6,181)
Expenditures for property and equipment		(31,459)		(41,450)
Predevelopment cost - East Street		(113,393)		(167,930)
Note receivable - Pepperwood Apartments	••••			3,550,000
Net cash provided by (used in) investing activities	****	(1,777,740)		3,282,530
Cash flows from financing activities:				
Repayment of notes payable		(230,735)		<del></del>
Purchase of intangibles relating to lines-of-credit		(47,500)		· •••
Cash used in financing activities	****	(278,235)		
Net change in cash and cash equivalents		(2,409,309)		2,712,315
Cash and cash equivalents, beginning of year		4,942,085		2,229,770
Cash and cash equivalents, end of year	\$	2,532,776	\$	4,942,086

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

## NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization

LINC Housing Corporation (a nonprofit California corporation) and LINC Housing Development LLC, a single member limited liability company (collectively referred to as LINC), were established to engage in the building, managing and operating of property to foster affordable housing. LINC, or its affiliates, also owns mobile home parks in order to lessen the burden of local governments to create and preserve housing affordable to families of low, very low and moderate incomes. LINC's activities are funded primarily from fees associated with managing and developing affordable housing projects (the Projects) throughout California. These consolidated financial statements do not include the accounts of the following affiliated nonprofit LINC entities:

Corporate Fund for Housing

LINC – Redondo Beach Seniors, Inc.

LINC – Community Development Corporation

Seal Beach Affordable Housing Corporation

## 2007 Financial Statements

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with LINC's financial statements for the year ended June 30, 2007, from which the summarized information was derived.

## Principles of Consolidation

in consolidating the accounts of the LINC Housing Corporation and its wholly-owned subsidiary, all significant inter-company accounts and transactions have been eliminated.

## Classification and Reporting of Funds

In accordance with Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-For-Profit Organizations," LINC presents its net assets under three separate classifications: Unrestricted, Temporarily Restricted, and Permanently Restricted. Temporarily restricted and permanently restricted funds are those funds that may be used only in accordance with the purposes established by the donor and are distinguished from unrestricted or Board designated funds in which LINC retains full control with respect to the use thereof. There were no permanently restricted assets as of and for the years ended June 30, 2008 and 2007.

In addition, SFAS No. 117 requires that LINC report all of its expenses in the unrestricted fund, regardless of the source of the funds for the expenditures. A transfer of net assets from the restricted fund to the unrestricted fund is reported upon satisfaction of program restrictions to match the restricted revenue with the restricted expenses.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

## NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Public Support and Revenue Recognition

In accordance with SFAS No. 116, "Accounting for Contributions Received and Contributions Made", revenues from contributions are recognized pursuant to the terms specified by the donor. Contributions are recognized at the earlier of the date of receipt of funds or the date of a formal, unconditional piedge from known donors. Fees are recognized as services are performed and collection is reasonably assured.

### Income Taxes

Under applicable law and regulations, LINC Housing Corporation has been determined to be exempt from Federal income and California franchise taxes. In addition, LINC Housing Corporation does not have any income, which it believes would subject it to unrelated business income taxes. Accordingly, there is no provision for income taxes in these consolidated financial statements.

### **Donated Services**

The value of donated services has not been recorded in the accompanying financial statements since LINC does not believe these services are enhancing non-financial assets or would normally have to be purchased if volunteers were not available.

## Project Cost for Future Development

In the normal course of business, LINC incurs various costs when determining the viability of a real estate development. LINC capitalizes these costs until the project is determined not to be foreseeable and therefore abandoned. During 2008 and 2007, project costs for future development that have been capitalized on the LINC financial statements are approximately \$113,000 and \$168,000, respectively, and approximately \$736,000 was written off for abandoned projects.

### Restricted Cash

During fiscal year 2004, LINC borrowed \$150,000 of funds from Wells Fargo (see Note 4) for development of affordable housing. Approximately \$55,000 and \$55,000 of these funds are still available to perform real estate development as of June 30, 2008 and 2007, respectively, and is included in Restricted Cash Pre-development Funds.

## Investments in Parlnerships

LINC accounts for its general partner interests in various partnerships under the equity method of accounting (See Note 3). If the investment account is reduced to zero, LINC suspends the application of the equity method, as management believes LINC will not be required to invest additional funds, or such temporary advances are accounted for under advances to projects in the accompanying financial statements.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

## NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## HPI Holding Company, Inc. and Housing Partnership Securities, LLC

In March 2004, LINC purchased 173 shares of Class B stock and \$10,000 of Class A stock in HPI Holding Company, Inc. (HPI Company). LINC acquired these shares to enable them to participate in the Housing Partnership Insurance Program (the Insurance Program). It is anticipated that the Insurance Program will enable LINC's various Projects to acquire property insurance at more favorable rates.

The acquisition of the HPI Company stock was financed by a loan provided by Housing Partnership Ventures, Inc. (see Note 4).

In addition, LINC invested \$20,000 in Housing Partnership Securities, LLC (HPS), an affiliate of HPI Company. In connection with this investment, LINC has been given the right to gain additional shares based on their ability to present possible investment opportunities to HPS. In connection with this agreement, during the year ended June 30, 2007, LINC was awarded \$85,000 of additional shares related to HPS providing permanent financing to LINC-Pepperwood Housing Investors, L.P.

in May 2008, the directors and officers of HPS voted to cease operations. It was determined that LINC would receive a portion of its investment and subsequent to year-end received \$48,265 of the \$105,000 investment upon dissolution of HPS. LINC has recognized a loss on investment of \$56,735 as of June 30, 2008.

## Concentrations of Business and Credit Risk

LINC receives a significant amount of revenue from the Projects in which it is the general partner. These sources of funds are dependent upon the continued successful development and management of these Projects.

LINC, either as a direct owner, advisor or general partner, has an economic interest in the Projects that are subject to business risks associated with the economy and level of unemployment in California, which affects occupancy as well as the tenants' ability to make rental payments. In addition, these Projects operate in a heavily regulated environment. The operations of these Projects are subject to the administrative directives, rules and regulations of federal, state and local regulatory agencies, including, but not limited to, HUD. Such administrative directives, rules and regulations are subject to change by an act of Congress or an administrative change mandated by HUD and may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

LINC's cash and cash equivalents are maintained in various banks. LINC has exposure to credit risk to the extent that its cash and cash equivalents exceed amounts covered by federal deposit insurance. LINC believes that its credit risk is not significant.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

## NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Grants

LINC periodically receives grants from various institutions for the purpose of real estate development, tenant services and general operations. Included in the consolidated statements of activities for the years ended June 30, 2008 and 2007 are \$2,272,875 and \$342,789, respectively, of grant revenue and \$1,122,245 grant revenue has been pledged but not received or conditions for release have not been met and remains in temporarily restricted net assets as of June 30, 2008.

Grant revenue includes \$1,820,000 that is to be used as an equity contribution to LINC – Terracina Apartments Housing Investors, L.P. (Terracina) to fund development costs. Terracina must remain in compliance with the regulatory agreement associated with the grant until 2077 (69 years).

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from those estimates.

Significant estimates include the collection of refinance, developer, and the administrative and partnership management fees which in most cases are dependent on the underlying properties cash flow (see Note 2).

## Statements of Cash Flows

For purposes of the statements of cash flows, LINC considers all highly liquid unrestricted investments with an original maturity of three months or less to be cash equivalents. Cash paid for the following as of June 30:

	wyp <del>ie na</del>	2007		
interest	\$	20,402	\$	3,408
income taxes	\$	800	\$	800

## Functional Expenses

The costs of providing LINC's programs and other activities have been summarized on a functional basis in the consolidated statement of functional expenses. Accordingly, certain costs have been allocated either to direct programs or supporting services. The functional classifications are defined as follows:

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

#### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Functional Expenses (Continued)

- Program service expenses consist of costs incurred in connection with providing services and conducting programs.
- General and administrative expenses consist of costs incurred in connection with the overall
  activities of the LINC, which are not allocable to another functional expense category.
- Fundraising expenses consist of costs incurred in connection with activities related to obtaining grants and activities designed to generate revenue.

#### Property

Depreciation of computers, and furniture and equipment are provided using the straight-line method over the following estimated useful lives:

Description	Life
Computers	5 years
Fumiture and equipment	7 years

LINC capitalizes expenditures or betterments that materially increase asset lives and charges ordinary repairs and maintenance to operations as incurred. When assets are sold or otherwise disposed of, the costs and related reserves are removed from the accounts and any resulting gain or loss is included in the statement of activities.

#### Intangibles

Intangible assets consist of lines-of-credit costs. Lines-of-credit costs are amortized over the life of the lines-of-credits.

#### Reclassification

Certain prior year amounts have been reclassified to conform to the current year financial statement presentation.

#### NOTE 2. RELATED PARTY TRANSACTIONS

### Partnership Management, Asset Management, Disposition and Developer Fees

In accordance with certain partnership and property management agreements, LINC is entitled to receive fees for partnership management, asset management, disposition consulting, and development services rendered on behalf of certain affiliates. In addition, LINC has entered into revenue sharing agreements, for services provided by LINC, (the Agreements) with Pacific West Management Company (referred to as the Property Manager).

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

### NOTE 2. RELATED PARTY TRANSACTIONS (Continued)

In connection with these Agreements, LINC receives management fees of approximately 10 to 25 percent of the property management fees charged, less reimbursement of certain costs, for affordable housing projects in which LINC is associated. During 2008 and 2007, LINC received net fees from the Property Manager of approximately \$48,000 and \$66,000, respectively, in connection with these Agreements.

A summary of these receivables as of June 30, 2008 is as follows:

		Administrative and	Asset Management/	
	<b>.</b> .	Partnership	Resident	
	Developer	Management	Service	Total
Name	Fees	Fees	<u>Fees</u>	Receivables
Anderson Senior Apartments, L.P.	\$ *	\$ 55,690	<b>s</b> -	\$ 55,690
LINC Beechwood L.P.	214,588	90,000	₩.	304,688
Buena Park Affordable Housing, L.P.		35,246	•	35,246
Belmont Meadows of Delano, L.P.	50,000	-	•	50,000
Chino Housing Investors, L.P.	**	11,936	*	11,936
Citrus Grove Senior Apartments, L.P.	42,500	8,272	*	50,772
Coyote Creek Housing Partners, L.P.	91,371	•	5,443	97,814
Dorado Senior Apartments, L.P.	-	12,632	ani	12,632
El Centro Senior Villas, L.P.	-	861	-	861
El Palmar Apartments, L.P.	-	60,632	-	60,832
LINC Franciscan, LLC	N+	•	50,785	50,765
Grande Garden Housing Investors, L.P.	-	26,535	-	26,535
Corcoran King Manor, L.P.	50,000	7,550		57,550
Las Flores Housing Investors, L.P.	•	2,780	•	2,780
Le Pelme Apertments, L.P.	•	-	800	800
La Quinta Seniors, L.P.	31,117	200,000	700	231,817
Lakewood Housing Investors, LP.		11,743	1,060	12,803
LINC - Bristol Associates I		245,909	•	245,909
LINC - Redondo Beach Seniors, Inc.	-	,	1,400	1,400
Los Robles Senior Housing, L.P.	10.186	÷	200	10,386
Miraflores, L.P.			28,478	28,478
Monterey of Blythe, L.P.	•	68,356	,	68,356
North Avenue Apartments, L.P.		8,125		8,125
Ontario Seniors Housing, L.P.	<del>-</del>	71,250	-	71,250
Riverview Apartments, L.P.	we	14,160	•	14,160
Rory Lane Seniors, L.P.	-	5,878	•	5,878
San Juan Capistrano Housing Investors	-	11.798		11,798
Santa Ana Heights Housing Partners	•	3,062		3.062
SEASONS Uplown Whittier, L.P.	· •	8,537	700	9,237
Surmyside of Merced, L.P.	-	36,160		35,160
Tuolomne Village Aparlments, L.P.	-	32,694	-	32,694
LINC-Pepperwood Housing Investors	827,160		¥-	827,160
Corporate Fund for Housing	**	-	34,106	34,106
Allowance for doubtful accounts	-	(71,250)	*	(71,250)
	\$ 1,317,022	\$ 958,5 <i>5</i> 6	\$ 124,672	\$ 2,400,250

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

# NOTE 2. RELATED PARTY TRANSACTIONS (Continued)

A summary of these receivables as of June 30, 2007 is as follows:

Name	Developer Fees	Administrative and Partnership Management Fees	Asset Management/ Resident Service Fees	Total Receivables
Anderson Senior Apartments, L.P.	\$ -	\$ 37,937	\$ -	\$ 37,937
LINC Beechwood L.P.	247,688	70,000	•	317,688
Buena Park Affordable Housing, L.P.		15,562	-	15,562
Belmont Meadows of Delano, L.P.	50,000		-	50,000
Chino Housing Investors, L.P.	•	3,857	•	3,857
Citrus Grove Senior Apartments, L.P.	42,500	2,917	-	45,417
Coyote Creek Housing Partners, L.P.	109,488	_	6,255	115,743
Dorado Senior Apartments, LP.	50,000	-	•	50,000
El Centro Senior Villas, L.P.	•	869	•	869
El Palmar Aparlments, L.P.	•	54,860		54,860
Grande Garden Housing Investors, L.P.	25,000	18,825	-	43,825
Corcoran King Manor, L.P.	50,000	_	_	50,000
Las Flores Housing Investors, L.P.	-	5,495	**	5,495
La Palma Apartments, L.P.	-	2,345	•	2,345
La Quinta Seniors, L.P.	72,384	200,000	-	272,384
Lakewood Housing Investors, L.P.	<u></u>	4,105	600	4,705
LINC - Bristol Associates I	_	906	-	906
Los Robles Senior Housing, L.P.	10,186	-	**	10,186
Monterey of Blythe, L.P.	-	46,418		46,418
North Avenue Apartments, L.P.	50,000	-		50,000
Ontario Seniors Housing, L.P.	•	63,750	-	63,750
Riverview Apartments, L.P.	-	6,325	*	6,325
Rory Lane Seniors, L.P.	-	9,448	-	9,448
San Juan Capistrano Housing Investors	-	3,798	**	3,798
Santa Ana Heights Housing Partners	-	2,972	-	2,972
Sunnyside of Merced, L.P.	-	23,012	-	23,012
Tuolomne Village Aparlments, L.P.	H.	22,916		22,916
LINC-Pepperwood Housing Investors	1,688,673	•	74	1,688,673
Corporate Fund for Housing	-	*	34,106	34,106
Allowance for doubtful accounts		(63,750)	•	(63,750)
	\$ 2,395,919	\$ <u>532,567</u>	\$40,951	\$ 2,969,447

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

#### NOTE 2. RELATED PARTY TRANSACTIONS (Continued)

# Partnership Management, Asset Management, Disposition and Developer Fees (Continued)

As of June 30, 2008 and 2007, \$801,933 and \$794,386, respectively, has been classified as short-term based on management's best estimate of the expected collection date.

Collection of certain of these receivables is dependent upon the individual Projects improving cash flow generated from operations. LINC's management has evaluated the individual Project performance and believes the receivables are presented at net realizable value.

These represent significant estimates which may reasonable be expected to change in the next current period, and possibly by a material amount.

#### Advances to Projects

Advances to Projects are costs that LINC pays on behalf of certain affordable housing projects for which each project is expected to reimburse LINC. These non-interest bearing short-term advances are for Projects in which LINC is a participating general partner.

#### Loans Receivable

LINC has unsecured interest bearing loans with the following projects under development as of June 30, 2008:

Projects		Principal		Accrued interest
Tahquitz Court Housing	\$	451,000	5	64,665
Bartlett Hill Associates		29,954		2,778
Compton Senior Housing		991,498		96,092
Arbor Village		339,829		4,975
Long Beach		27,277		489
Other entities		29,121		379
Total	\$ _	1,868,679	\$	169,378

#### Corporate Fund for Housing Grant

During fiscal year 2006, Corporate Fund for Housing granted \$250,000 to LINC to be loaned to Tahquitz Court Housing, L.P. (Tahquitz) to be used for pre-development. In addition, LINC loaned an additional \$201,000 to Tahquitz for additional pre-development. The note receivable accrued simple interest at 7 percent per annum, is unsecured and matures December 31, 2008, LINC has a .01 percent general partnership interest in Tahquitz and has recorded \$64,665 interest income in connection with this note receivable.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

### NOTE 3. INVESTMENTS IN PARTNERSHIPS

A summary of LINC's investments as a general partner in limited partnerships as of December 31, 2007 and 2006 are as follows:

	LINC	% of Ownership		Pertnership's Capital (Deficit) Balance at		Pertnership
	Investment	Profits/		December 31,		Calendar
Name of Partnership	Balance	Losses		2007 (Unaudited)		2007 Loss (Unaudited)
Anderson Senior Apartments, L.P.(Note 10)	\$ 567,344	0.050%	\$	6,399,222	· \$	(158)
Bartlett Hill Associates, L.P.	e ontione	1.000%	40	(4,445,472)	4	(5,434)
Belmont Meadows of Delano, L.P.	_	0.010%		(750.931)		(J,434) (75)
Buena Park Affordable Housing, L.P.	_	1.000%		86.676		(1,041)
Chino Housing Investors, L.P.	_	0.500%		(1,423,920)		(1,876)
Citrus Grove Senior Apartments, L.P.	-	0.010%		(1,271,819)		(1,670)
*Compton Senior Housing, L.P.	119.654	0.005%		(1,600)		€ E (-3)
Corcoren King Manor, L.P.	115,004	0.003% 0.010%		(1,500) (1,1 <b>56</b> ,796)		/# 1 E)
Coyole Creek Housing Partners, L.P.	_	0.001%		1,225,766		(116)
Oprado Senior Apariments, L.P.	-	0.010%		14,309,640		(1) <b>/1</b> 17)
El Centro Senior Villas, L.P.	_	0.005%		5,673,991		( <b>1</b> 17) (10)
El Pelmar Apertments, L.P.	_	0.050%		5, <del>6</del> 83,721		(190)
Grande Garden Housing Investors, L.P.	-	0.010%		287,161		(39)
La Paima Apanments, L.P.		1.000%		(1.098,845)		(1,505)
La Quinte Seniors, L.P.	12,280	1.000%		(37,055)		(2,285)
Lakewood Housing investors, L.P.	-	1.000%		(999,014)		(3,940)
Las Flores Housing Investors, L.P.		0.080%		7 <b>,877</b> ,385		(153)
LINC Beechwood, LP.	180	0.010%		1,185,784		(20)
LINC Bristol Associates		1.000%		2,214,207		2,638
LINC-Pepperwood Housing Investors, L.P.		0.010%		8,746,098		(195)
Los Robles Senior Housing, L.P.	100	0.010%		1,478,249		(23)
Mirefores, L.P.		0.050%		(212,718)		(415)
Monterey of Blythe, L.P.	*	0.050%		6,923,306		(218)
North Avenue Apartments, L.P.		0.005%		9,038,644		(122)
Ontario Senior Housing, L.P.		1.000%		(1,276,238)		(2,320)
Riverview Aperlments, L.P.		0.010%		9,269,624		(78)
Rory Lane Seniors, L.P.	*	0.500%		1.673.709		(493)
San Juan Capistrano Housing Investors LP		1.000%		(1,003,232)		(3,841)
Santa Ana Heights Housing Partners, L.P.		0.001%		(538,526)		(3)
SEASONS Uptown Whittier, L.P.		0.010%		3,268,649		(22)
Sunnyside of Merced, L.P.	•	0.100%		10,143,076		(597)
Tahquitz Court Housing, L.P.		0.010%		1011-101010		(401)
Tuolumne Village Apartments, LP.		0.100%		6.011.589		(206)
Union Square II Fairfield, L.P.	<b>34</b>	0.005%		1,079,048		(14)
Total	699,558			siaspia to	-	(22,982)
* LINC – Terracina Apartments Housing						ار همدون و ۱۳۰۰ و ۱۳۰۰ یا
Investors, L.P.	675,000	0.010%		_		_
Total	\$ <u>1,574,558</u>	openioner topen y dif		_	\$	(22,982)

<sup>\*</sup> LINC investment balances include equity contributions as of June 30, 2008 for these projects.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

### NOTE 3. INVESTMENTS IN PARTNERSHIPS (Continued)

	LINC	% of Ownership	Partnership's Capital (Deficit) Balance at December 31.	Partnership Calendar
	investment	Profits/	2006	2006 Loss
Name of Partnership	Balance	Losses	(Unaudited)	(Unaudited)
Anderson Senior Apartments, L.P.(Note 10)	\$ 567,344	0,050%	\$ 6,653,293	\$ (127)
Bartlett Hill Associates, LP.		1.000%	(3,902,119)	(4,944)
Buena Park Affordable Housing, L.P.	-	1.000%	190,742	(1,610)
Chino Housing Investors, L.P.	•	0.500%	(1,048,633)	(1,806)
Citrus Grove Senior Apariments, L.P.	-	0.010%	(145,314)	(15)
** Columbus Avenue Housing Partners, L.P.	•	0.005%	(800)	•
Compton Senior Housing, L.P.	•	0.005%	(800)	-
Coyole Creek Housing Partners, L.P.	•	0.001%	1,284,267	(3)
Dorado Senior Apartments, L.P.	No.	0.010%	(962,922)	(96)
El Centro Senior Villas, L.P.	_	0.005%	5,869,695	(7)
El Palmar Apartments, L.P.		0.050%	6,063,586	(200)
Grande Garden Housing Investors, L.P.	-	0.010%	(659,447)	(67)
La Palma Aparlments, L.P.	-	1.000%	(906,386)	(1,380)
La Quinta Seniors, L.P.	11,894	1.000%	189,639	(3,077)
Lakewood Housing Investors, L.P.	· •	1.000%	(1 <b>87</b> ,361)	(502)
Las Flores Housing Investors, L.P.	*	0.080%	8,068,953	(169)
LINC Beedwood, L.P.	180	0.010%	1,387,893	(13)
LINC Bristol Associates I	-	1.000%	2,700,684	(1,902)
*** LINC Franciscan, L.P.		99.00%	(6,276,167)	(23,096)
LINC-Pepperwood Housing Investors, L.P.		0.010%	(1,572,788)	(157)
Los Robles Senior Housing, L.P.	100	0.010%	1,605,620	(30)
Miraflores, L.P.	-	0.050%	862,268	(417)
Monterey of Blythe, L.P.	-	0.050%	7,343,899	(214)
Ontario Senior Housing, L.P.		1.000%	(1,044,230)	(2,187)
Riverview Apartments, L.P.	-	0.010%	(588,037)	(59)
Rory Lane Seniors, L.P.	-	0.500%	1,772,360	3,021
San Juan Capietrano Housing Investors LP	-	1.000%	(618,889)	(1,974)
Sente Ana Heights Housing Partners, L.P.	**	0.001%	(325,643)	(3)
SEASONS Uptown Whittier, L.P.	-	0.010%	3,490,185	` '
Sunnyside of Merced, L.P.		0.100%	10,740,551	(529)
Tahquitz Court Housing Partners	•	0.010%	. ,	` -
Tuolumne Village Apartments, L.P.	-	0.100%	6,217,639	(160)
Union Square Il Fairfield, L.P.		0.005%	1,349,623	(16)
Total	\$ 579,518			\$ (41,739)

<sup>\*\*</sup> Columbus Senior Housing, L.P. was abandoned during 2008 (see Note 1).

190 S ... 4

<sup>\*\*\*</sup> LINC no longer has an ownership interest in LINC Franciscan, L.P. as it is now fully owned by Corporate Fund for Housing.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

#### NOTE 3. INVESTMENTS IN PARTNERSHIPS (Continued)

LINC has elected not to record their portion of the partnerships' losses (the Suspended Losses) if it causes their investment balance to be below zero. Management believes this is appropriate since the majority of the losses are due to depreclation and amortization (i.e., non-cash) and the Partnership debt is non-recourse. As of June 30, 2008 and 2007 LINC has Suspended Losses of approximately \$702,000 and \$679,000, respectively.

During the year ended June 30, 2008, LINC received approximately \$181,000 of distributions from Partnerships in which LINC has a zero investment. For financial statement purposes, these distributions were treated as income, and are included in the Consolidated Statement of Activities.

#### NOTE 4. NOTES PAYABLE

A summary of the notes payable at June 30, 2008 and 2007 and is as follows:

Note payable up to \$230,735 to Housing Partnership Ventures,		2008	****	2007
Inc., that is secured by LINC's investment in HPI Company. Interest accrues at a rate equal to the greater of LIBOR (5.4% as of June 30, 2008 and 5.8% as of June 30, 2007) plus 300 basis points or 4%. Interest is payable quarterly and principal and interest is due in full on March 31, 2009. Paid in full in June	Cea Cea			
2008.	\$	-	\$	230,735
Note payable to Wells Fargo Bank Community Development Corporation (Wells Fargo), unsecured, and accrues interest at 6%. Interest is paid quarterly and the final interest and principal payments are due November 25, 2008, subject to approved extensions by Wells Fargo. In addition, LINC has the ability to				
draw up to \$100,000 on a line-of-credit with Wells Fargo.		150,000		150,000
Line-of-credit up to \$1,000,000 with Alliance Bank secured by assets of LINC, as defined. Interest accrues at either the Prime Rate, as defined (5.0% as of June 30, 2008) less 1.0% or LIBOR (5.4% as of June 30, 2008) plus 2.0% per annum. LINC is required to maintain \$2,000,000 with Alliance Bank to obtain the above rates. The entire outstanding principal balance and unpaid interest are due December 14, 2008. As of June 30, 2007 and 2006, no amounts are outstanding on this loan.		-		
Line-of-credit up to \$1,000,000 with The Housing Partnership Fund, inc to be used for project predevelopment, as defined. Interest accrues at the 30-day LIBOR (5.4% as of June 30, 2008) plus 4.0% per annum. The entire outstanding principal balance and unpaid interest are due June, 2009. As of June 30, 2008 and 2007, no amounts are outstanding on this loan.		-		-

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

#### NOTE 4. NOTES PAYABLE (Continued)

Line-of-credit up to \$2,000,000 with LISC to be used solely for the purpose of financing real estate acquisition and predevelopment costs. Interest accrues at 4.0% per annum; the entire outstanding principal balance and unpaid interest are due on the two year anniversary of the first day of the first month after the closing date. As of June 30, 2008 and 2007, no amounts are outstanding on this loan.

\$ <u>150,000</u> \$ <u>380,735</u>

2007

2008

As of June 30, 2008, principal payments on notes payable are as follows:

Year Ending June 30,	Amount
2009	\$ 150,000
2010	<u></u>
Thereafter	-
	\$ 150,000

#### NOTE 5. COMMITMENTS AND CONTINGENCIES

Total

#### investments

LINC's investment as a general partner in various unconsolidated limited partnerships (See Note 3) may result in contingent liabilities. For certain partnerships, LINC is responsible for cost overruns during a project's construction phase and for operating deficits, as well as certain other guarantees, as defined in the limited partnership agreements. In connection with projects under development, LINC is to be indemnified by the developer for cost overruns.

#### Office Lease

LINC has entered into an agreement to lease office space in Long Beach, California. Lease payments also include charges for common area maintenance. LINC's lease obligation as of June 30, 2005 is as follows:

2009	\$	141,978
2010		145,015
2011		148,052
2012		138,268
2013		
Thereafter		
Total	#	573,311

During fiscal 2008 and 2007, office lease expense was approximately \$148,000 and \$150,000, respectively. Included in accounts payable and accrued expenses are approximately \$35,000 and \$37,000 for deferred rent as of June 30, 2008 and 2007, respectively.

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

#### NOTE 6. AFFILIATED NONPROFITS

The Organization's board of directors has significant influence on two unconsolidated nonprofits: Corporate Fund for Housing and LINC-Redondo Beach Seniors, Inc. Although the Organization has significant influence, they do not have the ability to determine who will be elected to the board of directors. In addition, the Organization has not guaranteed any of these entities' obligations. A summary of these nonprofits' financial position as of December 31, 2007 and 2006 and operations for the years then ended are as follows:

December 31, 2007 (UNAUDITED) (000's)

				LINC-
	Corporate Fund for Housing		Redic	ondo Beach
			Sei	niors, Inc.
Cash	\$	408	\$	206
Prepaids and other		568		41
Reserves		7,169		1,442
Property, net		53,309		7,181
Intangibles, net	****	3,362		239
Total Assets	\$	<b>64</b> ,81 <b>6</b>	\$	9,1 <b>09</b>
Accounts payable and accrued				
expenses	\$	1,172	\$	132
Accrued interest		222		527
Security deposits		57		75
Notes payable		69,725		8,870
Net assets	·····	(6,360)	-	(495)
	\$	64,816	\$	9,1 <b>09</b>
Revenues	\$	7,091	\$	1,833
Operating expense		(2,948)		(592)
Interest and other financial				
expenses		(9,703)		(765)
Depreciation and amortization		(705)		(265)
Prior period adjustments	<del>etal.</del>	<u> </u>		(25)
Net income (loss)	\$	(6,265)	\$	186

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

### NOTE 6. AFFILIATED NONPROFITS (Continued)

December 31, 2006 (UNAUDITED) (000's)

				LINC-	
	Corp	oorate Fund	Redondo Beach Seniors, Inc.		
	for	r Housing			
Cash	\$	452	\$	102	
Prepaids and other		105		44	
Reserves		5,524		1,309	
Property, net		52,138		7,396	
Intangibles, net		2,045		226	
Total Assets	\$	60,264	\$	9,077	
Accounts payable and accrued					
expenses	Ş	2,840	\$	96	
Due to affiliate		516		-	
Accrued interest		150		499	
Security deposits		63		73	
Notes payable		57,805		9,090	
Net assets		(1,110)		(681)	
	\$	60,264	\$	9,077	
Revenues	\$	6,880	5	1,781	
Operating expense	*	(3,676)	Ψ	(535)	
Interest and other financial		(0,0,0)		(000)	
expenses		(3,694)		(790)	
Depreciation and amortization		(712)		(270)	
Net income (loss)	\$	(1,202)	5		
IACE HIPPHICE (IMPA)	₩.	(1,242)	ap .	186	

### NOTE 7. INTANGIBLE ASSETS

As of June 30, 2008 and 2007, intangible assets are as follows:

Intangible Assets		2008		2007
Lines-of-credit fees	\$	47,500	\$	<u>#</u>
Less: accumulated amortization		(23,750)		***
Total	忠	23,750	S	-
		management of the least security and the second of the sec		Action to The State of the Stat

(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2008 AND 2007

#### NOTE 8. EMPLOYEE BENEFIT PLAN

LINC maintains an employee benefit plan organized under Section 401(k) of the Internal Revenue Code (IRC). Under the plan, employees may elect to defer a portion of their salary, subject to IRC limits. LINC, at its discretion, matches 3% of an employee's gross salary. LINC's contributions totaled approximately \$71,600 and \$40,600 for the years ended June 30, 2008 and 2007, respectively.

#### NOTES. LITIGATION

In December 2006, LINC was named in a complaint by a tenant in a mobile home park (the Park) owed by Seal Beach Affordable Housing Corporation (Seal Beach) with regards to ownership of a parcel within the Park. In March, 2008, Seal Beach reached an agreement to settle the case in favor of the tenant and the case was dismissed with no liability to LINC.

#### NOTE 10. PRIOR PERIOD ADJUSTMENT

On October 21, 2002, LINC acquired and contributed land in the amount of \$568,000 to Anderson Senior Apartments, L.P. (Anderson) through a buy-sell agreement for real estate, and grant deeds in exchange for a partnership interest in Anderson. The contribution was treated as a capital contribution by LINC, the General Partner, in Anderson's audited financial statements. During 2008, it was determined that LINC did not properly record for this transaction, and as a result, the net assets as of July 1, 2006 were increased by approximately \$567,000 and a corresponding increase in the investment in partnerships' account, which is net of losses allocated to the General Partner through December 31, 2007 to agree to the audited financial statements of the Anderson General Partner's capital account balance in the accompanying financial statements.

### LINC HOUSING CORPORATION

# (A NONPROFIT CALIFORNIA CORPORATION)

# Consolidated Statements of Financial Position

# As of March 31, 2009 and 2008

Unaudited (Accrual Basis)

### **ASSETS**

Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	h 31, 2009	N	1arch 31, 2008
Advances to Projects Fees Receivable Tenant Accounts Receivable Loan Interest Receivable Prepaid Expenses  Total Current Assets  Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities	***************************************		***************************************
Fees Receivable Tenant Accounts Receivable Loan Interest Receivable Prepaid Expenses Total Current Assets  Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities	3,017,245	\$	3,376,067
Tenant Accounts Receivable Loan Interest Receivable Prepaid Expenses  Total Current Assets  Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Hoiding Company Investment in Housing Partnership Security  Total Other Assets  **Total Assets**  **LIABILITIES** and NET ASSETS**  Accounts Payable and Accrued Expenses  **Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities  **Investment in Tenant Tenant Security Deposit Notes Payables Total Liabilities	170,826		122,680
Loan Interest Receivable Prepaid Expenses  Total Current Assets  Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ 3  Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities	1,220,050		1,059,303
Prepaid Expenses Total Current Assets  Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities	20,219		-
Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Hoiding Company Investment in Housing Partnership Security  Total Other Assets  **Total Assets**  **LIABILITIES** and NET ASSETS**  Accounts Payable and Accrued Expenses **Accrued Interest Payable** Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities  **Investment in Investment Inv	35,760		152,809
Property Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  **Total Assets**  **LIABILITIES** and NET ASSETS**  Accounts Payable and Accrued Expenses **Accrued Interest Payable** Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities  1	1,001,814		66,328
Construction In Progress Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities	5,465,914		4,777,187
Building Acquisition Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$			
Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	440,674		303,133
Computers, Furniture and Equipment Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	14,074,000		374,000
Less: Accumulated Depreciation  Net Property  Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	253,603		202,355
Cost of Issuance (Net)  Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HP1 Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	(351,247)		(97,435)
Other Assets Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security Total Other Assets  Total Assets  \$	14,417,030		782,053
Restricted Cash Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities  1	191,127		
Fees Receivable (Long Term), Net Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables  Total Liabilities  1			
Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	55,467		55,467
Escrow Deposit Advances to Projects and Accounts Receivable Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$	1,718,823		1,286,195
Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$\frac{2}{2}\$  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables  Total Liabilities  1	243,416		
Investment in Partnerships Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$\frac{2}{2}\$  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables  Total Liabilities  1	2,207,458		1,987,703
Investment in HPI Holding Company Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables Total Liabilities  1	1,574,558		12,560
Investment in Housing Partnership Security  Total Other Assets  Total Assets  \$2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses  Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables  Total Liabilities  1	182,760		182,760
Total Other Assets  Total Assets  \$ 2  LIABILITIES and NET ASSETS  Accounts Payable and Accrued Expenses  Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables  Total Liabilities  1			105,000
Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables 1 Total Liabilities 1	5,982,482		3,629,685
Accounts Payable and Accrued Expenses \$ Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables 1 Total Liabilities 1	26,056,553	\$	9,188,925
Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables 1 Total Liabilities 1			
Accrued Interest Payable Prepaid Rent from Tenant Tenant Security Deposit Notes Payables 1 Total Liabilities 1	594.526	Ç.	702,046
Prepaid Rent from Tenant Tenant Security Deposit Notes Payables 1 Total Liabilities 1	750	141	46,200
Tenant Security Deposit  Notes Payables 1  Total Liabilities 1	2,383		70,200
Notes Payables 1 Total Liabilities 1	44,220		_
Total Liabilities 1	14,582,500		335,285
	15,224,379		1,083,531
Net Assets 1	10,832,174	No. of the latest and	8,105,394
al Liabilities and Net Assets \$ 2	26,056,553	s	9,188,925

# LINC HOUSING CORPORATION

# (A NONPROFIT CALIFORNIA CORPORATION)

# Consolidated Statements of Activities

# For the Period of July 1, 2008 to March 31, 2009 Unaudited (Accrual Basis)

Book 1		Jul 08- Mar 09	_	Jul 07- Mar 08
Revenue	en	700 FF0	gs.	254505
Asset Management Fees	\$	208,559	4	254,305
Developer and Disposition Fees		1,342,080		150,000
Partnership Management Fees		996,743		699,743
Resident Service Fees		102,106		29,070
Distributions from Partnerships		57,124		125,000
Other Fees		113,548		196,696
Interest Income		119,692		198,672
Event Income, Net		39,058		85,987
Grant Income		1,346,260		402,375
Revenue from Tenants		803,689	_	-
Total Revenue		5,128,859	•	2,141,848
Expenses				
Automobile Allowances		20,600		13,866
Board Meeting Expenses		14,148		29,747
Computer Expenses		8,667		62,559
Delivery and Messenger		2.687		2,595
Depreciation and Amortization		268,754		22,591
Donations and Grants		173,167		156,596
Dues and Subscriptions		11,207		12,233
Education and Seminars		32,229		14,693
Employee Benefits		254,111		245,480
Equipment Leases		32,290		29,704
Equipment Maintenance		155		955
Insurance		16,706		17,977
Hiring/Training/Manual		26		14,791
Interest and Loan Fees Expenses		3,656		64,529
Marketing Miscellaneous		19,690		46,764
Miscellaneous		6,143		2,755
Office Supplies		24,024		27,053
Postage		4,633		3,465
Professional Fees		163,870		148,499
Printing		3,906		3,284
Project Costs		56,947		50,996
Projects - Abandoned		67,821		296,976
Rent and Parking		145,363		141,302
Salaries and Bonuses		2,033,843		2,075,858
Telephone		43,419		44,666
Travel and Entertainment		51,325		28,804
Property Operation Expenses		337,809		# 64-51-C-L
Property Debt Service		392,437		-
Total Expenses	•	4,189,643	. ,	3,558,738
· Coll Large States	•	**************************************		4,200,120
Changes in Net Assets		939,216	. 4	(1,416,889)
Net Assets, Beginning of Period	_	9,892,958		9,522,283
Net Assets, End of Period	\$	10,832,174	J.	8,105,394

### LINC HOUSING CORPORATION

### (A NONPROFIT CALIFORNIA CORPORATION)

# Combined Statements of Financial Position

# As of March 31, 2009 and 2008

Unaudited (Accrual Basis)

				assets				16 5 7 2 mb mbco	
		LINC		East Street	Arbor Village		Eliminations	March 31, 2009 Total	Murch 31, 2008 Total
Current Assets	•	_							
Cash and Cash Equivalents	S	2,937,086	S	51,042 \$	29,117	\$	- \$	3,017,245 \$	3,376,067
Advances to Projects		170,826		-	-			170,826	122,680
Fees Receivable		1,221,850		•	-		(1,800)	1,220,050	1,059,303
Tenant Accounts Receivable		•		"	20,219		•	20,219	-
Loan Interest Receivable		61,722					(25,962)	35,760	152,809
Prepaid Expenses		981,470		-	20,344			1,001,814	66,328
Total Current Assets		5,372,954	_	51,042	69,680		(27,762)	5,465,914	4,777,187
Property									
Construction In Progress				355.224	85,450		-	440,674	303,133
Building Acquisition		-		374,000	13,700,000		_	14.074.000	374,000
Computers, Furniture and Equipment		253,603			-			253,603	202,355
Less: Accumulated Depreciation		(121,490)			(229,757)			(351,247)	(97,435
Net Property		132,113	_	729,224	13,555,693	·	-	14,417,030	782,053
Cost of Issuance (Net)		5,438		~	185,689			191,127	-
Other Assets									
Restricted Cash		55,467		46	24			55,467	\$5,467
Fees Receivable (Long Term), Net		1,718,823		-	•		_	1,718,823	1,286,195
Escrow Deposit				•	243,416		*	243,416	-
Advances to Projects and Accounts Receival	) le	2,207,458		-	_		-	2,207,458	1,987,703
investment for Arbor Village		431,334		-	-		(431,334)	•	
investment for East Street		770,000		-	•		(770,000)	-	
investment in Partnerships		1,574,558			-			1,574,558	12,560
Investment in HPI Holding Company		182,760		-				182,760	182,760
Investment in Housing Partnership Security					•		-	•	105,000
Total Other Assets	-	6,940,400		-	243,416		(1,201,334)	5.982,482	3,629,685
Total Assets	5_	12,450,905	8	780.266 S	14.054,478	S	(1,229,096) S	26,056,553 \$	9,188,925
		Liabil	TIL	IES and NET A	SSETS				
Accounts Payable and Accrued Expenses	5	557,046	\$	- \$	37,480	\$	- \$	594,526 S	702,046
Accrued Interest Payable		750		-	25,962		(25,962)	750	46,200
Prepaid Rent from Tenant		-		-	2,383		<b>F</b>	2,383	-
Tenant Security Deposit					44,220		-	44,220	
Payable to LINC		•		770,000	431,334		(1,201,334)	_	-
Notes Payables		882,500			13,700,000		*	14.582,500	335,285
Total Liabilities	_	1,440,296		770,000	14,241,379		(1,227,296)	15,224,379	1,083,531
Not Assets - Undesignated	***	11,010,609		10,266	(186,901)	***	(1,800)	10,832,174	8,105,394

# LINC HOUSING CORPORATION (A NONPROFIT CALIFORNIA CORPORATION)

### Combined Statements of Activities

### For the Period of July 1, 2008 to March 31, 2009 Unaudited (Accrual Basis)

	LINC	East Street	Arbor Village	Eliminations	Jul 08 - Mar 09 Total	Jul 07- Mar 08 Total
Revenue	ret.e.	Dasi Olicer	ALOUI YHINES	13111111111111111111111111111111111111	10121	1 13401
Assei Management Fees	\$ 208,559 <b>S</b>	<b>.</b>	s - s		\$ 208,559	\$ 254,305
Developer and Disposition Fees	1,342,080		_	-	1,342.080	150,000
Parmership Management Fees	996,743	_		-	996,743	699,743
Resident Service Fees	113,506	<b>M</b> -	-	(11,400)	102,106	29,070
Distributions from Partnerships	57,124	•	-		57,124	125,000
Other Fees	113,548	_	_	•	113,548	196,696
Interest Income	140,679	_	-	(20,987)	119,692	198,672
Event Income, Net	39,058	-	-	-	39,058	85,987
Grant Income	1,346,260	*	-	-	1,346,260	402,375
Revenue from Tenants		-	803,689		803,689	-
Total Revenue	4,357,557		803,689	(32,387)	5,128,859	2,141,848
Expenses						
Automobile Allowances	20,600		-	-	20,600	13,866
Board Meeting Expenses	14,148	-		-	14,148	29,747
Computer Expenses	8,667		-		8,667	62,559
Delivery and Messenger	2,687	-	-		2,687	2,595
Depreciation and Amortization	38,997	·	229,757	-	268,754	22,591
Donations and Grants	173,167		-		173,167	156,596
Dues and Subscriptions	11,207			*	11,207	12,233
Education and Seminars	32,229	₩	•	_	32.229	14,693
Employee Benefits	254,111	-	-	•	254,111	245,480
Equipment Leases	32,290	, a. ·	•		32,290	29,704
Equipment Maintenance	155	•	•		155	955
Insurance	16,706	**			16,706	17,977
Hiring/Training/Manual	26			-	26	14,791
interest and Loan Fees Expenses	3,656		_		3,656	64,529
Marketing Miscellangous	19,690	M	-	-	19,690	46,764
Miscellaneous	6,143	*	_	-	6,143	2,755
Office Supplies	24,024	***	-	•	24,024	27,053
Postage	4,633	-	-	•	4,633	3,465
Professional Fees	163,870	-			163,870	148,499
Printing	3,906	-	÷	+	3,906	3,284
Project Costs	56,947	v		•	56.947	50,996
Projects - Abandoned	67,821	-	-	**	67,821	296,976
Reot and Parking	145,363			~	145,363	141,302
Salaries and Bonuses	2,033,843	-	-		2,033,843	2,075,858
Telephone	43,419	-	_	-	43,419	44,666
Travel and Entertainment	51,335	-			51,335	28,804
Property Operation Expenses	•		368,396	(30,587)	337,809	*
Property Debt Service	₩.	-	392,437	-	392,437	•
Total Expenses	3,229,640	-	990,590	(30,587)	4,189,643	3,558,738
Changes in Net Assets	1,127,917		(186,901)	(1,800')	939,216	(1,416,889)
Net Assets, Beginning of Period	9,882,692	10,266	-	-	9,892,958	9,522,283
Net Assets. End of Period	S 11,010,609 3	10,266	S (186,901) S	(1,800)	S 10,832,174	\$ 8,105,394

#### ATTACHMENT 9

# SAN DIEGO HOUSING COMMISSION RESOLUTION NO. ADOPTED ON JULY 10, 2009

A RESOLUTION: (1) APPROVING HOUSING COMMISSION PURCHASE OF THE LAND GENERALLY LOCATED AT 4914-4998 LOGAN AVENUE (THE "PROPERTY") FOR ITS CURRENT APPRAISED VALUE OF UP TO \$2,440,000; (2) APPROVING LEASE OF THE PROPERTY TO LINC-ARBOR APARTMENTS HOUSING INVESTORS, L.P. (the "L.P.") FOR 65 YEARS; (3) APPROVING A RESIDUAL RECEIPTS LOAN TO THE L.P., IN THE AMOUNT OF \$3,960,000; (4) APPROVING ENTRY INTO AN OPTION AGREEMENT WHEREBY THE HOUSING COMMISSION WILL HAVE THE OPTION TO PURCHASE THE IMPROVEMENTS AT THE END OF THE 15-YEAR TAX CREDIT COMPLIANCE PERIOD; (5) FINDING THAT THE TOTAL AMOUNT TO BE PAID BY THE HOUSING COMMISSION FOR THE PROPERTY IS LESS THAN ITS APPRAISED FAIR MARKET VALUE AND THEREFORE COMPLIES WITH HOUSING COMMISSION REAL ESTATE ACQUISITION POLICY 300.103; AND (6) AUTHORIZING THE PRESIDENT AND CHIEF EXECUTIVE OFFICER OF THE HOUSING COMMISSION, OR DESIGNEE, TO EXECUTE ALL NECESSARY **DOCUMENTS** 

WHEREAS, the San Diego Housing Commission has issued a Notice of Funding Availability (NOFA) for proposals from qualified developers for the Construction, Acquisition, and Operation of Affordable Rental Housing; and

WHEREAS, LINC HOUSING COROPRATION, on behalf of itself and/or the L.P. a California Limited Partnership [the "Developer"], has proposed and requested that the San Diego Housing Commission provide financial assistance for the land acquisition and acquisition with rehabilitation of a 113 unit rental housing development known as "Arbor Village Apartments", at 4914 - 4998 Logan Avenue [the "Property"), of which 111 rental units will be restricted for occupancy by low-income families [the "Development"]; and

WHEREAS, the Developer has an option to purchase the Property; and

WHEREAS, Developer has applied to the State of California Tax Credit Allocation Committee (TCAC) for nine percent tax credits for the Development; and

WHEREAS, under the application for nine percent tax credits, TCAC requires submittal of a resolution confirming the local funds contribution; and

WHEREAS, as described in the San Diego Housing Commission Report HCR 09-048 "Arbor Vilalge Ap artments Finance Plan", and acting pursuant to the authority described in Housing Commission Acquisitions Policy 300.103, on July 10, 2009 the San Diego Housing Commission approved acquisition of the 4914 - 4998 Logan Avenue property and approved making a residual receipts loan, up to \$3,960,000, to the Developer for the Development; and

BE IT RESOLVED by the San Diego Housing Commission that on the terms and conditions as described in the San Diego Housing Commission Report HCR 09-048 "Arbor Village Apartments Finance Plan":

- 1. The San Diego Housing Commission is authorized to purchase the Property for its current fair market appraised value of up to \$2,440,000.
- 2. The San Diego Housing Commission is authorized to lease the Property to Developer for 65 years with at an annual rent of 4.5% of gross income, up to 100% of the project's residual receipts.
- 3. The San Diego Housing Commission is authorized to approve a loan to Developer in the amount of \$3,960,000, pursuant to the powers delegated to the Housing Commission by Real Estate Acquisition Policy 300.103.
- 4. The San Diego Housing Commission is authorized to enter into an option agreement whereby the San Diego Housing Commission will have the option to purchase the improvements at the end of the fifteen-year tax credit compliance period. Section 11

of Real Estate Acquisition Policy 300.103 provides "the purchase price for the property to be acquired must be at or below the appraised value."

- 5. The appraisal performed by Wayne S. Froboese, MAI, determined: (1) the fair market value of the land is \$2,440,000, which equals the purchase price; and (2) the fair market value of the fee will be \$15,205,000 after 15 years, which is more than the \$11,250,000 total amount to be paid by the Commission for the fee (\$2,440,000 land acquisition, plus the projected option price to be paid by the Housing Commission of \$8,810,000 (forgiveness of the Housing Commission loan of approximately \$3,960,000, assumption of the first position loan which will have a then principal balance of approximately \$4,600,00, plus exit taxes estimated at \$250,000).
- 6. The San Diego Housing Commission hereby finds that the total amount to be paid by the Housing Commission for the Property and the improvements (provided the Housing Commission exercises the option to purchase the improvements) is less than the fair market value for the same, as determined by Wayne S. Froboese, MAI, and therefore the acquisition complies with the Housing Commission's Real Estate Acquisition Policy 300.103.
- 7. The City of San Diego determined on September 25, 2008 that this project is exempt from the California Environmental Quality Act (CEQA) pursuant to State CEQA guidelines Section 15301 (existing facilities).
- 8. The City of San Diego also determined this project to be Categorically Excluded pursuant to the National Environmental Policy Act (NEPA) Section 58.35(a) (3) (ii) on September 25, 2008.
- 9. The President and Chief Executive Officer of the San Diego Housing Commission, or his designee, is authorized to: (a) execute any and all documents deemed

necessary to effectuate this transaction and implement the project; (b) adjust financing terms/conditions as necessary to accommodate market changes that may occur after approval of this report but before close of escrow, provided the \$2,440,000 land purchase price and \$3,960,000 maximum loan amount may not increase.

THIS ACTION OF THE SAN DIEGO HOUSING COMMISSION BOARD OF COMMISSIONERS SHALL BECOME FINAL IF THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO DOES NOT ELECT TO HEAR THE MATTER, ON OR BEFORE THE CLOSE OF BUSINESS ON JULY 17, 2009, BY WRITTEN REQUEST TO THE CHIEF EXECUTIVE OFFICER OF THE SAN DIEGO HOUSING COMMISSION, PURSUANT THE APPLICABLE PROVISIONS OF SAN DIEGO HOUSING COMMISSION ACQUISITION POLICY 300.103.

hereby certify that the foregoing is a full, true and correct copy of Resolution Number
, passed and adopted by the San Diego Housing Commission on July 10, 2009.
By: Richard C. Gentry, President and CEO San Diego Housing Commission

Approved as to Form: Christensen & Spath

San Diego Housing Commission