

# **REPORT TO THE HOUSING AUTHORITY**

#### DATE ISSUED: October 12, 2012

## **REPORT NO: HAR12-043**

- **ATTENTION:** Chair and Members of the Housing Authority of the City of San Diego For the Agenda of November 27, 2012
- **SUBJECT:** Final Bond Authorization for Ninth & Broadway

## **COUNCIL DISTRICT:** 2

#### **REQUESTED ACTION:**

Take the final step to authorize the issuance of Housing Authority of the City of San Diego multifamily mortgage revenue bonds to facilitate the new construction of a 121-unit portion of the Ninth and Broadway Apartments.

#### **STAFF RECOMMENDATION:**

That the Housing Authority of the City of San Diego ("Housing Authority") authorize the issuance of up to \$23,000,000 in multifamily housing revenue bonds to fund construction of 121 units in floors 8-17 of a 250-unit affordable rental housing development located at 929 Broadway, by Broadway Upper Tower Associates LP ("BUTA").

#### **SUMMARY**:

#### The Project

Ninth and Broadway is BRIDGE Housing Corporation's ("BRIDGE") proposed 17-story high-rise tower to be located at the southeast corner of Ninth Avenue and Broadway (Attachment 1 – site map). The project was underwritten, financed and approved by the former Redevelopment Agency of the City of San Diego ("Agency"). The proposed development is a new construction project that will provide 250 affordable rental units and will include 88 supportive housing units (35 percent of the total) for those who are homeless or at risk of becoming homeless with 25 of the 88 units specifically targeted for adults and youth with mental illness.

The 250 unit, 17-story development will be "vertically subdivided" and structured into two separate projects (project #1 is floors 1-7 and project #2 is floors 8-17) with separate legal ownership and separate project financing. This report, and the proposed issuance of multifamily mortgage revenue bonds, are only applicable to the construction and financing for project #2 (floors 8-17).

- 1) Floors 1-7 (129 units) will be financed using 9 percent tax credits along with California Department of Housing and Community Development Multifamily Housing Program ("MHP") funds and will be owned by the single asset entity Broadway Tower Associates LP ("BTA"), a California limited partnership with Broadway Tower, Inc. as the initial General Partner.
- 2) Floors 8-17 (121 units) will be financed with 4 percent tax credits with multifamily mortgage revenue bonds and will be owned by BUTA, a California limited partnership with Broadway Upper Tower, LLC as the initial general partner.

On March 21, 2012, the City Council approved a Second Amendment to the Disposition and Development Agreement ("DDA") (City Council Resolution #307346) for Ninth and Broadway with the developer BTA.

The proposed 17-story building will consist of 248 affordable rental units targeted for low and very-low income individuals, two managers' units, approximately 15,000 square feet of resident community space, approximately 5,800 square feet of ground-floor retail space, and two-and-a-half levels of underground parking with 115 parking spaces. All units will have individual bathrooms and kitchen areas. The project will be managed by BRIDGE Property Management, a subsidiary of BRIDGE which currently manages over 7,000 units. BRIDGE Property Management has 20 years of experience in managing affordable rental housing, including a number of supportive housing projects. The project will be staffed by two full-time resident managers, one-and-a-half full-time equivalent service coordinators, one full-time leasing officer, one part-time compliance officer, two full-time janitors, one full-time maintenance supervisor and one full-time maintenance technician. There will be a security guard on site during non-business hours. A variety of services will be provided on-site, including nutrition classes, financial management classes, and job training.

## Bond Allocation

The California Debt Limit Allocation Committee ("CDLAC") approved a \$23,000,000 bond allocation on September 26, 2012.

# The Property

The fee title ownership of the project site, as well as rights and obligations under the DDA, were transferred from the Agency to the City of San Diego in March 2011. On August 8, 2011 the developer and the City executed a 70-year ground lease. The project site is a 25,000-square-foot parcel at the southeast corner of Ninth Avenue and Broadway. The parcel consists of a vacant lot currently utilized as a surface parking lot and a one-story warehouse structure (not historically significant).

## Project Sustainability

The project will be built to meet or exceed LEED Silver standards. Items such as photovoltaic for house electric, solar for hot water heating, green roof (located on the 15<sup>th</sup> floor terrace), and low flow water fixtures will be utilized. The developer will ensure that the project will exceed the State Title 24 (California Energy Code) requirements by approximately 17.5 percent.

# The Development Team

BRIDGE has formed BUTA as a single asset limited partnership to own the 121-unit project. Broadway Upper Tower LLC will be the BUTA limited partnership's initial General Partner. Broadway Upper Tower LLC's sole member is BRIDGE Housing Corporation Southern California, a 501(c)(3) nonprofit corporation (Attachment 2 - Organizational Chart).

BRIDGE Housing Corporation Southern California has developed approximately 1,100 affordable units in San Diego County including constructing the 112-unit Torrey Del Mar Apartments located at 13875 Carmel Valley Road, in 2003, with San Diego Housing Commission ("Housing Commission") funding. BRIDGE Southern California's parent, BRIDGE, is a successful affordable housing developer with significant experience in a wide range of housing projects. Formed in 1983, BRIDGE Housing Corporation has developed over 13,000 affordable homes for more than 35,000 Californians; helped one-fourth of its residents advance to homeownership; provided hundreds of construction and permanent jobs; provided over 550,000 square feet of commercial space; and won over fifty state, national, and international awards.

ROLE	FIRM/CONTACT	OWNERSHIP		
Developer	Broadway Upper Tower Associates LP	General Partner: BRIDGE SC,		
	Contact: Kimberly McKay, Executive	LLC – Its sole member is		
	Vice President, BRIDGE Housing	BRIDGE Housing		
	Corporation Southern California	Corporation Southern California,		
		a 501(c)(3) nonprofit		
Architect	Studio E Architects	Studio E: Eric Naslund and John		
	Contact: Eric Naslund, Principal and	Sheehan (Privately Owned)		
	McLarand, Vasquez, Emsiek, &	MVE: Carl McLarand, Ernesto		
	Partners (MVE) – Architect of Record	Vasquez and Richard Emsiek		
	Contact: Rick Castillo, Principal	(Privately Owned)		
General Contractor	Highland Partnership, Inc.	Ian Gill and J. David Gardner		
Civil Engineer	Fuscoe Engineering Inc.			
Construction Lender	Mortgage revenue bonds; U.S. Bank			
Prevailing Wage Monitor	To be determined			
Property Management	BRIDGE Property Management Co.	501(c)(3) nonprofit corporation		

# **Table 1 Development Team Summary**

#### Housing Affordability

The proposed issuance of multifamily mortgage revenue bonds will provide construction and permanent gap financing to construct floors 8-17, a 121-unit portion of the affordable development's 248 units. The City's DDA agreement will restrict the project's affordability for 55 years. The bond program restrictions will be recorded against the property for fifty-five years. The 121 units will be affordable to tenants with incomes at Area Median Income ("AMI") levels ranging from 40 percent AMI to 60 percent AMI.

 Table 2 Affordability & Rent Table

Ninth and Broadway – Floors 8-17 (121 unit portion of the total 250 unit development)							
	Livin	g Units	Stud	io Units	One		
Affordability Mix	(337 sq	uare feet)	(447 square feet)		(623 s		
Project #2 Floors 8-17		Estimated		Estimated		Estimated	
(121 units portion):	Units	Net Rent	Units	Net Rent	Units	Net Rent	Total
40% AMI units	49	\$ 548 *	0		0		49
50% AMI units	0		5	\$642 *	6	\$729 *	11
60% AMI units	0		6	\$773 *	54	\$879 *	60
Manager's unit	0		0		1		1
Subtotal	49		11		61		121
Project #1 Floors 1-7							
(129 units portion):							
30% AMI units	88		3		2		93
40% AMI units	6		1		0		7
50% AMI units	0		16		12		28
Manager's unit	0		0		1		1
Subtotal	94		20		15		129
Total Units	143		31		76		250

\* Developer's estimated net rents after utilities allowance deduction.

# Financing Structure

Estimated sources of funding are summarized in the following table:

(This Table is only for the Floors 8-17, 121 Unit Portion of the Total 250 Unit Development)						
<b>Construction Funding Sources</b>	Amounts	Permanent Funding Sources	Amounts			
Construction loan (multifamily		Permanent Loan (multifamily				
mortgage revenue bonds)	\$22,000,000	mortgage revenue bonds)	\$1,595,000			
City of San Diego (former	City of San Diego (former City of San Diego (former					
Redevelopment Agency loan)	\$13,372,980	Redevelopment Agency Loan)	\$18,872,980			
4% Tax Credit Equity	\$262,765	4% Tax Credit Equity	\$16,682,565			
Accrued Interest	\$226,476	Accrued Interest	\$226,476			
		General Partner Contribution	\$700,000			
<b>Total Development Cost (TDC)</b>	\$35,862,221	<b>Total Development Cost (TDC)</b>	\$38,077,021			
TDC Per Unit (for 121 units)	\$296,382	TDC Per Unit (for 121 units)	\$314,686			

Table 3 - Estimated Sources of Funding
(This Table is only for the Floors 8-17, 121 Unit Portion of the Total 250 Unit Development)

Please refer to Attachment 6 for additional information on development costs.

# Estimated Development Schedule

- September 26, 2012 CDLAC bond allocation approval
- October 10, 2012 TCAC 4% tax credits proposal review/approval meeting
- November 27, 2012 Housing Authority review
- December 10, 2012 Bond Closing
- January 2013 Construction start
- January 2015 Construction completion

# Public Disclosure and Bond Authorization

The bonds will be sold through a private placement, purchased directly by U.S. Bancorp. U.S. Bancorp is a "qualified institutional buyer" within the meaning of the U.S. securities laws. At closing, it will sign an "Investor's Letter" certifying, among other things, that it is buying the Bonds for its own account and not for public distribution. Because the bonds are being sold through a private placement, an Official Statement will not be used. In addition, the bonds will not be subject to continuing disclosure requirements nor will they be credit enhanced or rated. When bonds are issued through a public offering, a third party trustee administers bond proceeds, collects project loan payments, makes bond debt service payments, and protects the interest of bondholders. Under the private placement structure for this transaction, U.S. Bancorp will act as both the bond owner's representative (in lieu of a trustee) and as the bondholder/lender.

The transfer of the bonds by U.S. Bancorp or any subsequent bondholder will be restricted to transferees who would purchase all of the bonds (to maintain ownership by a single bondholder), and who would represent to the Housing Authority that they are qualified institutional buyers who are buying the bonds for investment purposes and not for resale, and have made due investigation of the information they would deem material in connection with the purchase of the bonds.

The following documents will be executed on behalf of the Housing Authority: Indenture, Loan Agreement, Assignment of Deed of Trust, Regulatory Agreement, and other documents. At the time of

docketing, bond documents in substantially final form will be presented to members of the Housing Authority. Any changes to the documents following Housing Authority approval require the consent of the City Attorney's office and bond counsel.

Indenture - The bonds will be issued pursuant to an Indenture between the Housing Authority and U.S. Bancorp (acting as the bond owner representative). Based upon instructions contained in the Indenture, the bond owner representative will disburse bond proceeds for eligible costs, collect project revenues and make payments to bondholders.

Loan Agreement - Under the terms of the Loan Agreement, the Housing Authority will loan the bonds' proceeds to the borrower in order to develop the project. The Loan Agreement sets out the terms of repayment and the security for the loan, and the Housing Authority assigns its rights to receive repayments under the loan to U.S. Bancorp as the bond owner representative.

Assignment of Deed of Trust and other Loan Documents – These documents assign the Housing Authority's rights and responsibilities as the bond issuer to U.S. Bancorp, and they are signed by the Housing Authority and U.S. Bancorp. Rights and responsibilities that are assigned to U.S. Bancorp include the right to collect and enforce the collection of loan payments, monitor project construction and related budgets, enforce insurance, and enforce other requirements. These rights will be used by U.S. Bancorp as bond owner representative to protect its financial interests as the bondholder.

Regulatory Agreement – Will be recorded against the property in order to ensure the long term use of the project as affordable housing and to ensure that the project complies with all applicable federal and state laws. The Housing Authority, U.S. Bancorp, and BUTA (the borrower) are parties to the Regulatory Agreement.

Since the bonds will not be repaid using any City of San Diego or Housing Authority revenues, it is not appropriate to provide any information about the City's finances. For a summary of the Housing Commission's Multifamily Bond Program and actions that must be taken by the Housing Authority and by the City Council to initiate and finalize bond financings, please see Attachment 3. The Housing Authority's bond counsel for this transaction is Quint & Thimmig LLP.

Staff has been working with CSG Advisors, the Housing Commission's Financial Advisor, to perform due diligence concerning the proposed financing and to formulate a recommendation for the Housing Authority. After evaluating the terms of the proposed financing and the public benefits to be achieved, it is the Financial Advisor's recommendation that the bond issuance for the project be authorized assuming: a) final credit approval from U.S. Bancorp, b) approval by the Housing Authority, and c) financing for the 9 percent tax credit portion (floors 1-7) must close before or concurrently with the issuance of bonds. The Financial Advisor's analysis and recommendation is included as Attachment 4. Staff is also working with the City Attorney and the City's Disclosure Practices Working Group to assure that the issuance of Housing Authority bonds is in conformance with the City's disclosure requirements. The developer's Disclosure Statements are provided as Attachment 5. A development summary is included in Attachment 6 which further details construction costs.

# **FISCAL CONSIDERATIONS:**

There are no fiscal impacts to the Housing Commission, to the City of San Diego or to the Housing Authority associated with the requested action. The bonds will not constitute a debt of the City of San

Diego. Neither the faith and credit nor the taxing power of the City or the Housing Authority would be pledged to the payment of the bonds; security for repayment of the bonds will be limited to the value of the property and its revenue sources. The developer is responsible for the payment of all costs under the financing, including the Housing Commission's issuer fee (estimated at \$52,900) and the Housing Commission's annual administrative fee.

Approval of this report's recommendations will result in no expenditure of Housing Commission loan funds for this project. However, the Housing Commission will be providing 88 project based Section 8 certificates for the project's 88 supportive housing units.

The proposed funding sources and uses approved by this action were approved in the Fiscal Year 2013 Housing Authority Approved Budget. Approving this action will produce/result in 121 "Affordable Housing Units Financed" under "Rental Housing Finance" at an average cost of \$0 per unit to the Commission. For its services, the Commission will receive \$52,900 in Bond Fees which were included in the FY13 Annual Budget

# **PREVIOUS COUNCIL and/or COMMITTEE ACTION:**

This item was unanimously approved by the Housing Commission Board on October 12, 2012.

Preliminary bond items for the project were approved by the Housing Authority and San Diego City Council on July 10, 2012 and approved by the Housing Commission on June 8, 2012. On February 29, 2012 the former Centre City Development Corporation approved this project. On March 21, 2012 the City Council adopted Resolution R-307346 which approved the Second Amendment to the Disposition and Development Agreement for this project.

## **COMMUNITY PARTICIPATION and PUBLIC OUTREACH EFFORTS:**

In 2009, BRIDGE and the former Centre City Development Corporation gave a presentation to the East Village Association regarding Ninth and Broadway. There was also a lengthy Request for Proposals process to select the project's developer with multiple presentations to the Centre City Advisory Committee ("CCAC") which represents downtown's residents, property owners, businesses, charitable, civic, and cultural groups.

# **KEY STAKEHOLDERS and PROJECTED IMPACTS:**

Stakeholders include BRIDGE as developer; the City of San Diego as the land owner and lessor of the land to the partnership; the County of San Diego which administers the local MHSA program; the Housing Authority as bond issuer; the State of California as a lender; and the homeless population which will benefit from the portion of the project reserved for those who are homeless or at risk of becoming homeless. The project is anticipated to have a positive impact on the downtown community as it will contribute to the quality of the surrounding neighborhood and provide affordable housing for low-income persons.

## **ENVIRONMENTAL REVIEW:**

This project is covered under the Final Environmental Impact Report ("FEIR") for the San Diego Downtown Community Plan, Centre City Planned District Ordinance, and 10th Amendment to the Centre City Redevelopment Plan, certified by the Agency on March 14, 2006 (Resolution R-04001), and subsequent addenda to the FEIR certified by the Agency on August 3, 2007 (Agency Resolution R-04193), April 21, 2010 (Agency Resolutions R-04508 and R-04510), and August 3, 2010 (Agency

Resolution R-04544). The FEIR is a "Program EIR" prepared in compliance with State of California Environmental Quality Act Guidelines Section 15168.

Processing under the National Environmental Policy Act is not required as the requested action does not involve federal funds.

Respectfully submitted,

J. P. Correia

J.P. Correia Real Estate Manager Real Estate Department

Approved by,

Deborah N. Ruame

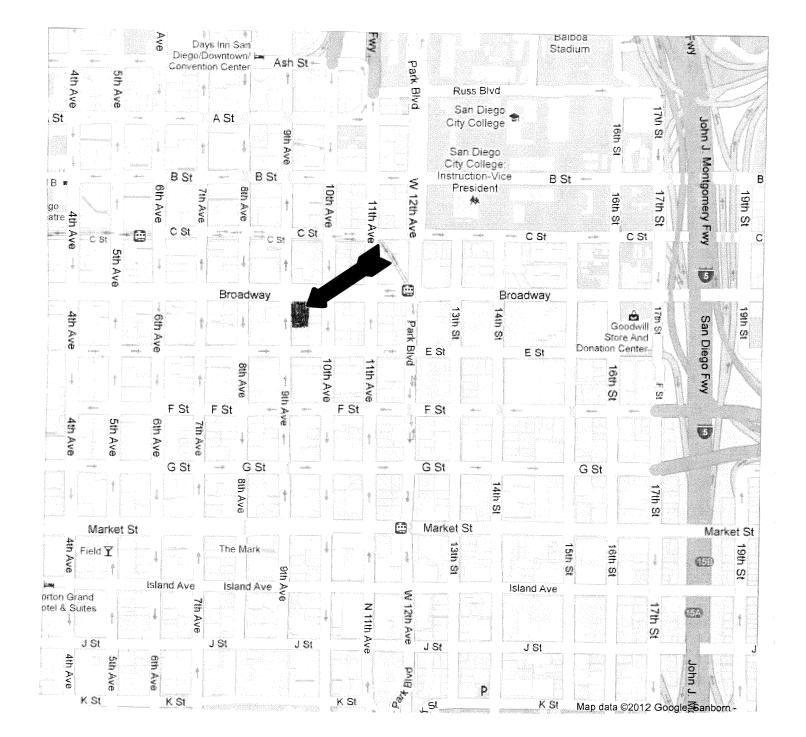
Deborah N. Ruane Senior Vice President Real Estate Department

Attachments:

- 1. Site Map
- 2. Organizational Chart
- 3. Multifamily Bond Program Summary
- 4. Financial Advisor's Analysis
- 5. Developer Disclosure Statements
  - a) Broadway Upper Tower Associates LP
  - b) Broadway Upper Tower, LLC
  - c) BRIDGE Housing Corporation Southern California
  - d) BRIDGE Housing Corporation
- 6. Development Summary

Hard copies are available for review during business hours in the main lobby of the San Diego Housing Commission offices at 1122 Broadway, San Diego, CA 92101 and at the Office of the San Diego City Clerk, 202 C Street, San Diego, CA 92101. You may also review complete docket materials on the San Diego Housing Commission website at <u>www.sdhc.org</u>.

# ATTACHMENT 1 SITE MAP

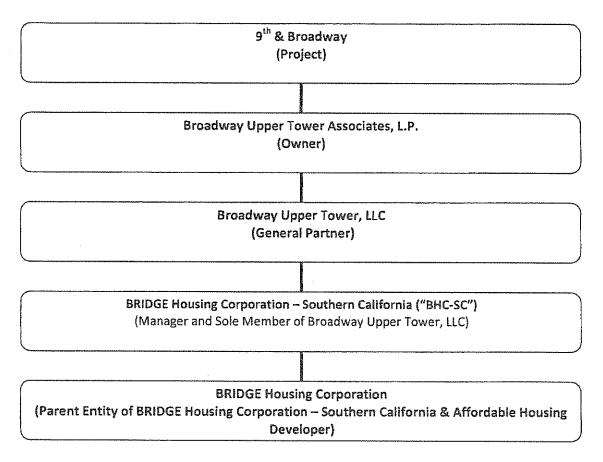


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#### ATTACHMENT 2 ORGANIZATIONAL CHART

# 9<sup>th</sup> & Broadway – 4% LIHTC Development



The development will be vertically subdivided with two separate ownership and financing structures. 9<sup>th</sup> & Broadway will be owned by two separate legal entities, Broadway Tower Associates, LP and Broadway Upper Tower, LP. Broadway Upper Tower, LLC is the GP for the LP.

Broadway Upper Tower, LLC is comprised of BRIDGE Housing Corporation – Southern California. BRIDGE Housing Corporation – Southern California is the Manager of the GP. BRIDGE Housing Corporation – Southern California is a wholly controlled affiliate of BRIDGE Housing Corporation.

#### ATTACHMENT 3 HOUSING COMMISSION MULTIFAMILY HOUSING REVENUE BOND PROGRAM Summary

<u>General Description</u>: The multifamily housing bond program provides below-market financing (based on bond interest being exempt from income tax) for developers willing to set aside a percentage of project units as affordable housing. Multifamily housing revenue bonds are also known as "private activity bonds" because the projects are owned by private entities, often including nonprofit sponsors and for-profit investors.

<u>Bond Issuer</u>: Housing Authority of the City of San Diego. There is no direct legal liability to the City, the Housing Authority or the Housing Commission in connection with the issuance or repayment of bonds. There is no pledge of the City's faith, credit or taxing power nor of the Housing Authority's faith and credit. The bonds do not constitute a general obligation of the issuer because security for repayment of the bonds is limited to specific private revenue sources, such as project revenues. The developer is responsible for the payment of costs of issuance and all other costs under each financing.

<u>Affordability</u>: Minimum requirement is that at least 20% of the units are affordable at 50% of Area Median Income (AMI). Alternatively, a minimum of 10% of the units may be affordable at 50% AMI with an additional 30% of the units affordable at 60% AMI. The Housing Commission requires that the affordability restriction be in place for a minimum of 15 years. Due to the combined requirements of state, local, and federal funding sources, projects financed under the Bond Program are normally affordable for 30-55 years and often provide deeper affordability levels than the minimum levels required under the Bond Program.

<u>Rating</u>: Generally "AAA" or its equivalent with a minimum rating of "A" or, under conditions that meet IRS and Housing Commission requirements, bonds may be unrated for private placement with institutional investors (typically, large banks). Additional security is normally achieved through the provision of outside credit support ("credit enhancement") by participating financial institutions that underwrite the project loans and guarantee the repayment of the bonds. The credit rating on the bonds reflects the credit quality of the credit enhancement provider.

#### Approval Process:

• Inducement Resolution: The bond process is initiated when the issuer (Housing Authority) adopts an "Inducement Resolution" to establish the date from which project costs may be reimbursable from bond proceeds (if bonds are later issued) and to authorize staff to work with the financing team to perform a due diligence process. The Inducement Resolution does not represent any commitment by the Housing Commission, Housing Authority, or the developer to proceed with the financing.

• TEFRA Hearing and Resolution (Tax Equity and Fiscal Responsibility Act of 1982): To assure that projects making use of tax-exempt financing meet appropriate governmental purposes and provide reasonable public benefits, the IRS Code requires that a public hearing be held and that the issuance of bonds be approved by representatives of the governmental unit with jurisdiction over the area in which the project is located (City Council). This process does not make the City financially or legally liable for the bonds or for the project.

[Note: It is uncommon for the members of the City Council to be asked to take two actions at this stage in the bond process---one in their capacity as the City Council (TEFRA hearing and resolution) and another as the Housing Authority (bond inducement). Were the issuer (Housing Authority) a more remote entity, the TEFRA hearing and resolution would be the only opportunity for local elected officials to weigh in on the project.]

- Application for Bond Allocation: The issuance of these "private activity bonds" (bonds for projects owned by private developers, including projects with nonprofit sponsors and for-profit investors) requires an allocation of bond issuing authority from the State of California. To apply for an allocation, an application approved by the Housing Authority and supported by an adopted inducement resolution and by proof of credit enhancement (or bond rating) must be filed with the California Debt Limit Allocation Committee (CDLAC). In addition, evidence of a TEFRA hearing and approval must be submitted prior to the CDLAC meeting.
- Final Bond Approval: The Housing Authority retains absolute discretion over the issuance of bonds through adoption of a final resolution authorizing the issuance. Prior to final consideration of the proposed bond issuance, the project must comply with all applicable financing, affordability, and legal requirements and undergo all required planning procedures/reviews by local planning groups, etc.
- Funding and Bond Administration: All monies are held and accounted for by a third party trustee. The trustee disburses proceeds from bond sales to the developer in order to acquire and/or construct the housing project. Rental income used to make bond payments is collected from the developer by the trustee and disbursed to bond holders. If rents are insufficient to make bond payments, the trustee obtains funds from the credit enhancement provider. No monies are transferred through the Housing Commission or Housing Authority, and the trustee has no standing to ask the issuer for funds.

<u>Bond Disclosure</u>: The offering document (typically a Preliminary Offering Statement or bond placement memorandum) discloses relevant information regarding the project, the developer, and the credit enhancement provider. Since the Housing Authority is not responsible in any way for bond repayment, there are no financial statements or summaries about the Housing Authority or the City that are included as part of the offering document. The offering document includes a paragraph that states that the Housing Authority is a legal entity with the authority to issue multifamily housing bonds and that the Housing Commission acts on behalf of the Housing Authority to issue the bonds. The offering document also includes a paragraph that details that there is no pending or threatened litigation that would affect the validity of the bonds or curtail the ability of the Housing Authority to issue bonds. This is the extent of the disclosure required of the Housing Authority, Housing Commission, or the City. However, it is the obligation of members of the Housing Authority to disclose any material facts known about the project, not available to the general public, which might have an impact on the viability of the project.

Ninth & Broadway HC 101212 Attachment 3



September 20, 2012

Mr. J. Correia San Diego Housing Commission 1122 Broadway, San Diego, California 92101

# RE: 9<sup>th</sup> and Broadway Apartments

Dear Mr. Correia:

The San Diego Housing Commission (the "Commission") has retained CSG Advisors, Inc. to analyze the feasibility of the proposed bond financing for the 9<sup>th</sup> and Broadway Apartments (the "Project"). Our findings are organized as follows:

- Current Project Status and the Proposed Project.
- The Proposed Financing.
- Project's Projected Financial Status.
- Benefits and Risks to the Commission.
- Public Purpose.
- Negotiation of Additional Public Benefit.
- Recommendations.

We have based our analysis of the proposed financing on documents provided by BRIDGE Housing Corporation (the "Developer"), and on additional conversations and documents provided by representatives for the Developer and Commission staff. The documents examined included the Developer's proposed financial schedules. CSG has not visited the site of the proposed Project.

## CURRENT PROJECT STATUS AND THE PROPOSED PROJECT

The site of the proposed Project is 929 9<sup>th</sup> Avenue – the southeast corner of the intersection of 9<sup>th</sup> and Broadway Street, San Diego, CA 92101 on a 0.57 acre site (the "Site").

The City of San Diego (the "City") currently owns the Site. The Site currently contains a parking lot but is otherwise vacant. The Developer has obtained site control with the City through a Disposition and Development Agreement ("DDA"), and has executed a Ground lease with the City. The Developer has, further, executed an Assignment and Assumption agreement with owner of the proposed Project (the "Borrower"), providing for a lease between the Borrower and the City.

The Developer proposes to construct a seventeen-story development on the Site with two components (together, "The Development"). The first component will consist of a 9% low income housing tax credit development encompassing floors one through seven and will be financed, in part, with equity generated by the sale of 9% low income housing tax credits. The Project (i.e., the portion of the building to be financed with the proceeds of tax-exempt bonds) will comprise the units located on floors eight through seventeen of the

development. The Development will be vertically subdivided to achieve the legal separation of the Project and the 9% tax credit portion.

The Project will consist of a total of 121 units: 120 rent-restricted units and one manager's unit.

The Housing Authority of the City of San Diego (the "Authority") has submitted a request for \$23,000,000 in bond allocation to the California Debt Limit Allocation Committee (CDLAC). CDLAC will be considering the allocation request at its scheduled meeting of September 26, 2012.

On July 10, 2012, the Authority approved a resolution of its official intent to issue bonds in the not-to-exceed amount of \$24,000,000 for the Project. The resolution also approved submittal of the application to CDLAC.

## THE PROPOSED FINANCING

The Developer proposes to construct the Project as part of the construction of the Development. According to projections provided by the Developer, the total development cost totals approximately \$38,077,000.

Construction sources include:

Bond Proceeds:	\$22,000,000
Tax Credit Equity:	\$262,765
City of San Diego:	\$13,372,980
Accrued Interest:	<u>\$226,476</u>
Total Construction Sources	\$35,862,221

Permanent sources include:

Bond Proceeds:	\$1,595,000
Tax Credit Equity:	\$16,682,565
City of San Diego:	\$18,872,980
Accrued Interest:	\$226,476
General Partner Contribution:	\$700,000
Deferred Developer Fee:	<u>\$0</u>

Total Permanent Sources<sup>1</sup> \$38,077,021 <sup>1</sup> Permanent Sources includes funds for additional costs paid at permanent conversion, including operating reserve and developer fee.

Total bond proceeds of \$22,000,000 will be available during the construction period to fund a portion of construction costs.

# Ownership

The ownership entity for the Project will be Broadway Upper Tower Associates, L.P. (i.e., the Borrower). The partners of the limited partnership are expected to be Broadway Upper Tower LLC, (an affiliate of the Developer) as the managing general partner and an affiliate of U.S. Bancorp as the low-income housing tax credit investor limited partner.

#### **Bond Structure and Credit Enhancement**

The Developer proposes that the Authority issue approximately \$22,000,000 of tax-exempt bonds (the "Bonds") to finance the construction of the Project.

The Bonds would be unrated without credit enhancement, and would be issued on a private placement basis and purchased by U.S. Bancorp (the "Lender"). The bonds would be issued as "draw-down" bonds. The payment of principal and interest to the bondholder(s) will be secured solely by the revenues pledged under the indenture.

As unrated, non-credit enhanced bonds sold on a private placement basis, the bond issue must meet the minimum requirements of the Commission's policies for such issues (e.g., maximum \$100,000 minimum denominations, no more than 15 bondholders, etc).

#### Construction Loan

Pursuant to the Lender's commitment letter, the construction portion of the loan will be an amount not to exceed \$23,000,000. The term of the construction loan will be 30 months subject to two six-month extensions. The interest rate during the construction period will vary on a monthly basis, based on an index (LIBOR) plus a spread. According to the Lender's commitment letter, the indicative rate for August 7, 2012 was 2.07%.

#### <u>Permanent Loan</u>

The term (or "permanent") portion of the loan will be a not-to-exceed amount of \$1,595,000. The term loan will fully amortize over its 15-year term.

The interest rate for the term loan will be based upon the Lender's Community Investment Pricing ("CIP") Index plus an appropriate spread. According to the Lender's commitment letter, the indicative rate for August 7, 2012 was 3.67%

## **Projected Issuance Date**

The Commission anticipates that CDLAC will award an allocation of private activity bonds for the Project at its September 26<sup>th</sup> meeting. The Developer proposes that the Bonds be issued on or about December 10, 2012. As CDLAC has not awarded the allocation, it correspondingly has not posted the date by which the allocation must be used and the Bonds issued (usually 90-110 days after the allocation award).

#### **Commission Financial Involvement**

The Commission is not providing subordinate financing to the Project and has no other financial involvement.

#### Affordability Restrictions

Upon implementing the proposed financing, the Project will be subject to the following regulatory restrictions and regulatory terms:

The units will be restricted to 50% and 60% of area median income ("AMI") as follows:

- Tax-Exempt bond regulatory requirements: the Developer has elected to restrict 50% of the units at 50% AMI and 50% of the units at 60% AMI. This election reflects voluntary elections under CDLAC and is effective for a term of 55 years.
- Tax Credit regulatory requirements: all units must be affordable at 60% AMI to remain eligible for tax credits (30 yr term).
- The 50% of AMI units will <u>include</u> 49 units further restricted to 40% of AMI for 55 years by the City of San Diego regulatory agreement associated with its subordinate loan.

## **PROJECT'S PROJECTED FINANCIAL STATUS**

Under the proposed financing – according to information provided by the Developer – annual debt service on the senior loan would total approximately \$146,420. According to preliminary information provided by the Developer and analysis by CSG, stabilized annual cash flow (before reserves) after construction and lease-up (including Issuer fees) would total approximately \$110,346 at a debt coverage ratio (DCR) of 1.75. Cash flow after reserves would total approximately \$61,949 (DCR @ 1.42).

## THE BENEFITS AND RISKS TO THE COMMISSION

The proposed financing provides a vehicle for financing the construction of the Project.

By approving a recommendation to the Housing Authority to move forward with the approval process for the proposed bond financing, the Commission will not obligate the Commission or the Housing Authority to issue the Bonds.

As proposed, the financing will result in 120 new long-term affordable units (plus one manager's unit) in the City of San Diego.

If the Authority issues the bonds, the Commission would receive a fee at bond closing of 0.23% of the issue amount (\$50,600) and an annual fee equal to the greater of \$10,000 and 0.23% of the permanent amount of the Bonds (i.e., \$10,000, annually).

#### PUBLIC PURPOSE

The proposed financing will result in 120 housing units affordable to low-income households (plus one manager's unit): 60 units will be restricted to households earning 50% of AMI or less; 60 units will be restricted to households earning 60% of AMI or less. One unit will be an unrestricted manager's unit

The bond and tax credit regulatory agreements will require that:

i) 120 units are affordable at the above affordability levels for 55 years.

## **NEGOTIATION OF ADDITIONAL PUBLIC BENEFIT**

As noted above, the financing will result in long-term affordability restrictions on 120 units within the Project.

#### RECOMMENDATIONS

Based upon analysis of the available information, we recommend that the Commission approve moving forward with the proposed issuance. Our recommendation is based upon the following:

- The financing will assist in creating 120 affordable units in the City of San Diego with long-term affordability covenants.
- The Commission is expected to receive a tax-exempt bond allocation of \$23,000,000 from CDLAC for the Project.
- U.S. Bancorp is currently underwriting the Project.
- The Commission will not be responsible for costs of issuance. The Commission, assuming the maximum loan amount, will receive a long-term annual fee of approximately \$10,000.
- The bond financing and tax credit equity will provide approximately \$18,277,565 for construction costs.

#### **Contingent Items**

The Commission may choose to move forward with the financing subject to the following contingencies:

• The Commission must receive a tax-exempt bond allocation from CDLAC (expected on September 26, 2012).

- As of this writing, U.S. Bancorp has not provided its final credit approval for the financing. The Bonds cannot be issued without this final approval.
- Final bond documents and approving resolution must be approved by the Housing Authority.
- Construction of the Development is contingent upon financial close of both financing for the Project and for the 9% portion of the Development. Therefore, the financing for the 9% portion of the Development must close before or at the same time as the issuance of Bonds for the Project.

Should you require any further information or would like to discuss the Project or the proposed financing in additional detail, please do not hesitate to contact me.

Sincerely, CSG Advisors

John Hamilton

date of rev:

9/19/12

Long-Term Bond Loan

#### Tax Exempt (Real Estate Loan)

Principal Amount <sup>1</sup>	\$ 1,595,000
Mortgage Rate <sup>2</sup>	4.500%
Amortization Term	15
Underwriting Monthly Debt Service	\$ 12,202
Underwriting Annual Debt Service	\$ 146,420

<sup>1</sup> Source: Preliminary estimates from the Developer

<sup>2</sup> Source: Preliminary estimates from the Developer. (The indicative rate from the U.S. Bank Commitment Letter dated August 7, 20

# Post Financing Operations Analysis <sup>1</sup>

Income		Sta	bilized Year						
			1		2	3	4		5
Gross Rental Income	2.50% Inflation	\$	1,040,436	\$	1,066,447	\$1,093,108	\$ 1,120,436	\$	1,148,447
Other Income	2.50% Inflation	\$	18,875	\$	19,347	\$ 19,831	\$ 20,327	\$	20,835
Gross Potential Income		\$	1,059,311	\$	1,085,794	\$1,112,939	\$ 1,140,762	\$	1,169,281
Vacancy Collection Los	s <sup>2</sup> 5%		(52,966)		(54,290)	(55,647)	(57,038)		(58,464)
Effective Gross Income		\$	1,006,346	\$	1,031,504	\$1,057,292	\$ 1,083,724	\$	1,110,817
Expenses									
Operating Expenses	3.50% Inflation	\$	(730,080)	\$	(755,633)	\$ (782,080)	\$ (809,453)	\$	(837,784)
Property Taxes	2.00% Inflation	\$	(9,500)	\$	(9,690)	\$ (9,884)	\$ (10,081)	\$	(10,283)
Issuer Fee	\$10,000 min 0.23%	\$	(10,000)		(10,000)	\$ (10,000)	\$ (10,000)	\$	(10,000)
Trustee Fee <sup>3</sup>	0.000%	\$	_	¢	-	\$ -	\$ _	\$	-
Total Expenses	0.00070	<u>\$</u>	(749,580)	<u>\$</u>	(775,323)	\$ (801,964)	\$ (829,534)	<u>\$</u>	(858,067)
Net Operating Income		\$	256,766	\$	256,182	\$ 255,328	\$ 254,190	\$	252,751
Required Debt Service Senior									
Real Estate Loan		\$	(146,420)	\$	(146,420)	\$ (146,420)	\$ (146,420)	\$	(146,420)
Cash Flow before Reserves		\$	110,346	\$	109,762	\$ 108,909	\$ 107,770	\$	106,331
Debt Coverage Ratio Before	Reserves		1.75		1.75	1.74	1.74		1.73
Reserves <sup>4</sup>		\$	(48,400)	\$	(48,400)	\$ (48,400)	\$ (48,400)	\$	(48,400)
Cash Flow After Reserves		\$	61,946	\$	61,362	\$ 60,509	\$ 59,370	\$	57,931
Overall Debt Coverage Ratio	(DCR)		1.42		1.42	1.41	1.41		1.40

<sup>1</sup> Source: Preliminary Developer Projections

<sup>2</sup> Of Gross Potential Income

<sup>3</sup> No Trustee

<sup>4</sup> \$400/unit per annum per U.S. Bank commitment

Sources	
Tax Exempt Bond Loan	\$ 1,595,000
Tax Credit Equity	\$ 16,682,565
City of San Diego	\$ 18,872,980
Accrued Interest During Construction	\$ 226,476
General Partner Contribution	\$ 700,000
Deferred Developer Fee	\$ -
Total Sources	\$ 38,077,021
Uses	
Land and Acquisition Costs	\$ -
Construction Costs	\$ 19,299,697
Construction Contingency	\$ 1,877,494
Developer Fee	\$ 2,500,000
Lease-up and Operating Reserve	\$ 566,309
Other Hard and Soft Costs	\$ 13,833,521
Total Uses	\$ 38,077,021
Surplus(Deficit)	\$ -

<sup>1</sup>Source: Information provided by the Developer

# ATTACHMENT 5A DISCLOSURE STATEMENT San Diego broadway upper tower associates LP HOUSING COMMISSION

# DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) STATEMENT FOR PUBLIC DISCLOSURE

- 1. Name of CONTRACTOR: Broadway Upper Tower Associates, L.P.
- 2. Address and Zip Code: <u>345 Spear Street, San Francisco, CA 94105</u>
- 3. Telephone Number: (415) 989-1111
- 4. Name of Principal Contact for CONTRACTOR: Kimberly McKay, VP
- 5. Federal Identification Number or Social Security Number of CONTRACTOR:

#### 45-5626742

- 6. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:
  - A corporation (Attach Articles of Incorporation)
  - A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary evidence verifying current valid nonprofit or charitable status).
    - A partnership known as: \_\_\_\_\_

(Name)

Check one

- () General Partnership (Attach statement of General Partnership)
- () Limited Partnership (Attach Certificate of Limited Partnership)

A business as:	sociation or a	joint venture	known as:
----------------	----------------	---------------	-----------

(Attach joint venture or business association agreement)

- A Federal, State or local government or instrumentality thereof.
- <u>X</u> Other (explain)

Limited Liability Company, acting as General Partner of housing partnership.

7. If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization:

Formed June 13, 2012

- 8. Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:
  - a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10% of any class of stock.
  - b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the board of trustees or board of directors or similar governing body.
  - c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
  - d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
  - e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10%.

Name,	Address	and
Zip Coe	de	

Position Title (if any) and percent of interest or description of character and extent of interest BRIDGE Housing Corporation – Southern California is the sole and managing member of Broadway Upper Tower, LLC. Broadway Upper Tower, LLC is the GP of Broadway Upper Tower Associates, LP.

9. Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? If yes, please explain in detail.

No.

10. Is it anticipated that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail.

Yes, once tax credit investor is selected. GP will be revised to reflect a new Member.

11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8 which gives such person or entity more than a computed 10% interest in the CONTRACTOR (for example, more than 20% of the stock in a corporation which holds 50% of the stock of the CONTRACTOR or more than 50% of the stock in the contractors).

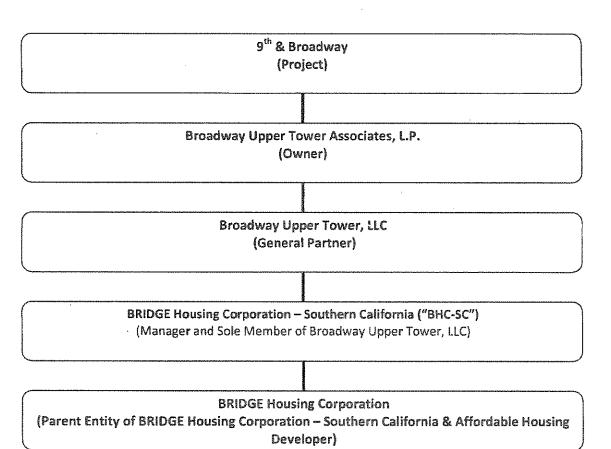
Name, Address and	Position Title (if any) and
Zip Code	extent of interest

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above:

Manager of Broadway Upper Tower, LLC is BRIDGE Housing Corporation – Southern California. All officers of BRIDGE Housing Corporation – Southern California can be reached at the following address: 345 Spear Street, Suite 700, San Francisco, CA 94105.

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of whatever nature. If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

#### Multiple affiliate entities - see organizational chart provided.



## ORGANIZATIONAL CHART: 9<sup>th</sup> & Broadway – 4% LIHTC Development

The development will be vertically subdivided with two separate ownership and financing structures. 9<sup>th</sup> & Broadway will be owned by two separate legal entities, Broadway Tower Associates, LP and Broadway Upper Tower, LP. Broadway Upper Tower, LLC is the GP for the LP.

Broadway Upper Tower, LLC is comprised of BRIDGE Housing Corporation – Southern California. BRIDGE Housing Corporation – Southern California is the Manager of the GP. BRIDGE Housing Corporation – Southern California is a wholly controlled affiliate of BRIDGE Housing Corporation. 14. Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

See financial statement for BRIDGE Housing Corporation (submitted separately). BRIDGE Housing Corporation is the parent entity of the manager of Broadway Upper Tower, LLC, GP of Broadway Upper Tower Associates, L.P.

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

9<sup>th</sup> & Broadway will utilize mixed financing structure with 4% tax credits/bonds for construction and permanent financing, tax credit investor equity and City of San Diego funds (formerly RDA funds)

16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:

a. Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

The manager, BRIDGE Housing Corporation has adequate cash reserves and available financing. See financial statements.

b. By loans from affiliated or associated corporations or firms:

Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

c. By sale of readily salable assets/including marketable securities:

Description	<u>Market Value</u>	Mortgages or Liens
	\$	\$

17. Names and addresses of bank references, and name of contact at each reference:

Bank of America; 45 Fremont St., 9<sup>th</sup> Floor, San Francisco, CA 94105 Contact: Jeff Bennett

Union Bank; 200 Pringle Avenue, Suite 335, Walnut Creek, CA 94596 Contact: Jonathan Klein

US Bank; 621 Capitol Mall, Suite 800, Sacramento, CA 95814 Contact: John Chan

Citibank; One Sansome Street, 22<sup>nd</sup> Floor, San Francisco, CA 94104 Contact: Merle Malakoff

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years? \_\_\_\_\_Yes X\_\_No

If yes, give date, place, and under what name.

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years? \_\_\_\_\_Yes X\_\_\_No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond:

Bond	Project	Date of	Amount	Action	on
Туре	<b>Description</b>	Completion		id	Bond

21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information:

Not Applicable – a 3<sup>rd</sup> party general contractor will be utilized.

- a. Name and addresses of such contractor or builder:
- b. Has such contractor or builder within the last 10 years ever failed to qualify as a responsible bidder, refused to enter into a contract after an award has been made, or failed to complete a construction or development contract?
   Yes \_\_\_\_ No

If yes, please explain, in detail, each such instance:

c. Total amount of construction or development work performed by such contractor or builder during the last three (3) years: \$\_\_\_\_\_

General description of such work:

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation.

d. Construction contracts or developments now being performed by such contractor or builder:

Identification of			Date to be
Contract or Development	Location	<u>Amount</u>	Completed

e. Outstanding construction-contract bids of such contractor or builder:

Awarding Agency	Amount	Date Opened
-----------------	--------	-------------

22. Provide a detailed and complete statement respecting equipment, experience, financial capacity, and other resources available to such contractor or builder

for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:

- Highland Partnership, Inc. has been selected as the contractor. See attached qualification statement from contractor.
- 23. Does any member of the governing body of the San Diego Housing Commission ("COMMISSION"), Housing Authority of the City of San Diego ("AUTHORITY") or City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of the COMMISSION, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor?

\_\_\_\_Yes <u>X\_\_</u>No

If yes, explain.

24. Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows:

No other statements are attached.

25. Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any construction-related litigation?

\_\_\_\_Yes <u>X</u>No

If yes, explain:

- 26. State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the following coverages: List the amount of coverage (limits) currently existing in each category: See Certificates Attached.
  - a. General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

Comprehensive Form
 Premises - Operations
 Explosion and Collapse Hazard
 Underground Hazard
 Products/Completed Operations Hazard
 Contractual Insurance
 Broad Form Property Damage
 Independent Contractors

- Personal Injury
- b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form
- Owned
- Hired
- Non-Owned
- c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

g:\HFSHARE\FORMS\DISCLOSE.PUB Attachment C e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

f. Other (Specify). [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the COMMISSION setting forth the provisions of this nondiscrimination clause.

28. The CONTRACTOR warrants and certifies that it will not without prior written consent of the COMMISSION, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of the COMMISSION, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.

29. CONTRACTOR warrants and certifies that no member, commissioner, councilperson, officer, or employee of the COMMISSION, the AUTHORITY and/or the CITY, no member of the governing body of the locality in which the PROJECT is situated, no member of the government body in which the Commission was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.

30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none, please so state:

Government Entity Making Complaint

Date

**Resolution** 

No issues to report.

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation. If so, please explain the circumstances in detail. If none, please so state: None. The manager of this entity, BRIDGE Housing Corporation – Southern California has never been disqualified, removed, etc. from bidding on or completing a project because of a violation of law or a safety regulation.

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the License has ever been revoked:

Governmental DescriptionLicenseDate IssuedStatusRevocationAgencyLicenseNumber(original)(current)(yes/no)

N/A

33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

No factors will adversely affect Broadway Upper Tower Associates, L.P.'s ability to repay the Commission's loan.

34. Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

Broadway Upper Tower Associates, L.P.'s GP is Broadway Upper Tower, LLC whose manager, BRIDGE Housing Corporation – Southern California, is a wholly controlled affiliate of BRIDGE Housing Corporation. BRIDGE Housing Corporation is the largest non-profit developer of affordable housing in California and has successfully developed over 13,000 homes in its 29-year history.

35. List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, SALES of Real Property to, the COMMISSION, AUTHORITY and/or the CITY within the last five (5) years:

	Entity Involved	Status	
	(i.e., CITY	(Current, delinquent	Dollar
Date	COMMISSION, etc.)	repaid, etc.)	<u>Amount</u>
12/11/09	Redevelopment Age	ncy Current	\$21,783,000
6/24/11	Redevelopment Age	ncy Current	\$9,255,000

The above contracts were entered into by the manager entity, BRIDGE Housing Corporation – Southern California.

36. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, been the subject of a complaint filed with the Contractor's State License Board (CSLB)? \_\_\_\_ Yes \_X\_ No

If yes, explain:

37. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?
Yes X No

If yes, explain:

**38.** List three local references who would be familiar with your previous construction project:

Name: City of Carlsbad – Debbie Fountain

Address: 2965 Roosevelt Suite B, Carlsbad, CA 92008

Phone: (760) 434-2935

Project Name and Description: Poinsettia Apartments – Carlsbad, CA

Name: <u>KTGY – Chris Texter</u>

Address: 17992 Fitch, Irvine, CA 92614
Phone: (949) 851-2133
Project Name and Description: Pottery Court – Lake Elsinore, CA
Name: <u>City of San Marcos – Harry Williams</u>
Address: <u>1 Civic Center Drive, San Marcos</u>
Phone: (760) 744-1050
Project Name and Description: Sage Canyon Apartments

39. Give a brief statement respecting equipment, experience, financial capacity and other resources available to the Contractor for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment and the general experience of the Contractor.

See previous responses.

40. Give the name and experience of the proposed Construction Superintendent.

Michael Wood – Highland Partnership, Inc. Senior Superintendent.

Mr. Wood has more than 32 years experience in the commercial construction industry in the San Diego and Southern California Market, serving as Field Supervisor and Project Superintendent on some of Southern California's largest construction projects. Major strengths include supervision of complex commercial, institutional and military projects, concrete placement and finish, and seismic enhancements. Mr. Wood has developed many strong client and industry relationships with a proven record performance and results.

#### CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("COMMISSION"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information", if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of the COMMISSION, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information", if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of the COMMISSION, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to the COMMISSION, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this	<u>13</u>	day	of	Sa	Ł	, 20,	at	San	Diego,	California.
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CONTRACTOR By: Signature Title

G:\HFSHARE\FORMS\DISCLOSE.PUB Attachment C

#### **CERTIFICATION**

The CONTRACTOR, <u>Broadway Upper Tower Associates, L.P.</u>, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

By filleliepeton	Ву:
Title: VP	Title:
Dated: 9/13/12	Dated:

WARNING: 18 U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

ATTEST:

۰.

State of California County of <u>Charge</u> Subscribed and sworn to before me this <u>12</u> day of <u>Spb</u>, 2012. ALBERT E. EID COMM...1901867 NOTARY PUBLIC CALIFORNIA ORANGE COUNTY My Term Exp. August 28, 2014 Name of Notary

G:\HFSHARE\FORMS\DISCLOSE.PUB Attachment C



#### ATTACHMENT 5B DISCLOSURE STATEMENT BROADWAY UPPER TOWER, LLC MICCION

# DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) STATEMENT FOR PUBLIC DISCLOSURE

- 1. Name of CONTRACTOR: Broadway Upper Tower, LLC
- 2. Address and Zip Code: <u>345 Spear Street, San Francisco, CA 94105</u>
- 3. Telephone Number: (415) 989-1111
- 4. Name of Principal Contact for CONTRACTOR: Kimberly McKay, VP
- 5. Federal Identification Number or Social Security Number of CONTRACTOR:

94-3233154

- 6. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:
  - \_\_\_\_ A corporation (Attach Articles of Incorporation)
  - A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary evidence verifying current valid nonprofit or charitable status).
    - A partnership known as: \_\_\_\_\_

(Name)

Check one

- () General Partnership (Attach statement of General Partnership)
- () Limited Partnership (Attach Certificate of Limited Partnership)

A business association or a joint venture known as:

(Attach joint venture or business association agreement)

- A Federal, State or local government or instrumentality thereof.
- <u>X</u> Other (explain)

Limited Liability Company, acting as General Partner of housing partnership.

7. If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization:

Formed August 21, 2012

- 8. Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:
  - a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10% of any class of stock.
  - b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the board of trustees or board of directors or similar governing body.
  - c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
  - d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
  - e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10%.

Name,	Address	and
Zip Co	de	

Position Title (if any) and percent of interest or description of character and extent of interest BRIDGE Housing Corporation – Southern California is the sole and managing member of Broadway Upper Tower, LLC.

9. Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? If yes, please explain in detail.

No.

10. Is it anticipated that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail.

Yes, once tax credit investor is selected. GP will be revised to reflect a new Member.

11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8 which gives such person or entity more than a computed 10% interest in the CONTRACTOR (for example, more than 20% of the stock in a corporation which holds 50% of the stock of the CONTRACTOR or more than 50% of the stock in the contractor):

Name, Address and Zip Code

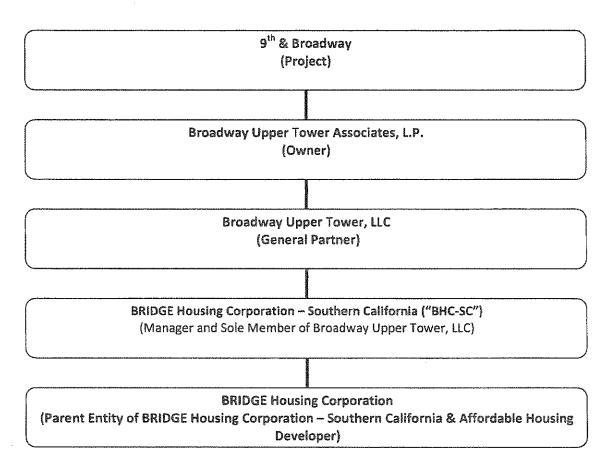
Position Title (if any) and extent of interest

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above:

Manager of Broadway Upper Tower, LLC is BRIDGE Housing Corporation – Southern California. All officers of BRIDGE Housing Corporation – Southern California can be reached at the following address: 345 Spear Street, Suite 700, San Francisco, CA 94105.

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of whatever nature. If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

Multiple affiliate entities - see organizational chart provided.



ORGANIZATIONAL CHART: 9<sup>th</sup> & Broadway – 4% LIHTC Development

The development will be vertically subdivided with two separate ownership and financing structures. 9<sup>th</sup> & Broadway will be owned by two separate legal entities, Broadway Tower Associates, LP and Broadway Upper Tower, LP. Broadway Upper Tower, LLC is the GP for the LP.

Broadway Upper Tower, LLC is comprised of BRIDGE Housing Corporation – Southern California. BRIDGE Housing Corporation – Southern California is the Manager of the GP. BRIDGE Housing Corporation – Southern California is a wholly controlled affiliate of BRIDGE Housing Corporation. 14. Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

See financial statement for BRIDGE Housing Corporation (submitted separately). BRIDGE Housing Corporation is the parent entity of the manager of Broadway Upper Tower, LLC.

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

9<sup>th</sup> & Broadway will utilize mixed financing structure with 4% tax credits/bonds for construction and permanent financing, tax credit investor equity and City of San Diego funds (formerly RDA funds)

- 16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:
  - a. Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

The manager, BRIDGE Housing Corporation has adequate cash reserves and available financing. See financial statements.

b. By loans from affiliated or associated corporations or firms:

Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

c. By sale of readily salable assets/including marketable securities:

Description

<u>Market Value</u>

Mortgages or Liens

\$

17. Names and addresses of bank references, and name of contact at each reference:

Bank of America; 45 Fremont St., 9<sup>th</sup> Floor, San Francisco, CA 94105 Contact: Jeff Bennett

Union Bank; 200 Pringle Avenue, Suite 335, Walnut Creek, CA 94596 Contact: Jonathan Klein

US Bank; 621 Capitol Mall, Suite 800, Sacramento, CA 95814 Contact: John Chan

Citibank; One Sansome Street, 22<sup>nd</sup> Floor, San Francisco, CA 94104 Contact: Merle Malakoff

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years? \_\_\_\_Yes X\_No

If yes, give date, place, and under what name.

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years? Yes X No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond:

Bond	Project	Date of	Amount	Action	on
Туре	Description	<b>Completion</b>		ıd	Bond

21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information:

Not Applicable – a 3<sup>rd</sup> party general contractor will be utilized.

- a. Name and addresses of such contractor or builder:
- b. Has such contractor or builder within the last 10 years ever failed to qualify as a responsible bidder, refused to enter into a contract after an award has been made, or failed to complete a construction or development contract?
   Yes \_\_\_\_ No

If yes, please explain, in detail, each such instance:

c. Total amount of construction or development work performed by such contractor or builder during the last three (3) years: \$\_\_\_\_\_

General description of such work:

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation.

d. Construction contracts or developments now being performed by such contractor or builder:

Identification ofDate to beContract or DevelopmentLocationAmountCompleted

e. Outstanding construction-contract bids of such contractor or builder:

Awarding Agency

Amount Date Opened

22. Provide a detailed and complete statement respecting equipment, experience, financial capacity, and other resources available to such contractor or builder

for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:

- Highland Partnership, Inc. has been selected as the contractor. See attached qualification statement from contractor.
- 23. Does any member of the governing body of the San Diego Housing Commission ("COMMISSION"), Housing Authority of the City of San Diego ("AUTHORITY") or City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of the COMMISSION, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor?

\_\_\_\_Yes X\_\_No

lf yes, explain.

24. Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows:

No other statements are attached.

25. Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any construction-related litigation? Yes X No

If yes, explain:

- 26. State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the following coverages: List the amount of coverage (limits) currently existing in each category: See Certificates Attached.
  - a. General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

Comprehensive Form

Premises - Operations

Explosion and Collapse Hazard

Underground Hazard

Products/Completed Operations Hazard

Contractual Insurance

Broad Form Property Damage

- Independent Contractors
- Personal Injury
- b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form
- Owned
- Hired
- Non-Owned
- c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

f. Other (Specify). [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the COMMISSION setting forth the provisions of this nondiscrimination clause.

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28. The CONTRACTOR warrants and certifies that it will not without prior written consent of the COMMISSION, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of the COMMISSION, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.

29. CONTRACTOR warrants and certifies that no member, commissioner, councilperson, officer, or employee of the COMMISSION, the AUTHORITY and/or the CITY, no member of the governing body of the locality in which the PROJECT is situated, no member of the government body in which the Commission was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.

30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none, please so state:

Government Entity Making Complaint

Date

Resolution

No issues to report.

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation. If so, please explain the circumstances in detail. If none, please so state: None. The manager of this entity, BRIDGE Housing Corporation – Southern California has never been disqualified, removed, etc. from bidding on or completing a project because of a violation of law or a safety regulation.

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the License has ever been revoked:

Governmental	Description	LicenseDa	ite Issued	Status	Revocation
Agency	License	<u>Number</u>	<u>(original)</u>	(curre	<u>ant)</u>
<u>(yes/no)</u>			L.		~

N/A

33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

No factors will adversely affect Broadway Upper Tower, LLC's ability to repay the Commission's loan.

34. Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

Broadway Upper Tower, LLC's manager, BRIDGE Housing Corporation – Southern California, is a wholly controlled affiliate of BRIDGE Housing Corporation. BRIDGE Housing Corporation is the largest non-profit developer of affordable housing in California and has successfully developed over 13,000 homes in its 29-year history. 35. List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, SALES of Real Property to, the COMMISSION, AUTHORITY and/or the CITY within the last five (5) years:

Date	Entity Involved (i.e., CITY COMMISSION, etc.)	Status (Current, delinquent repaid, etc.)	Dollar <u>Amount</u>
12/11/09	Redevelopment Ager	ncy Current	\$21,783,000
6/24/11	Redevelopment Ager	ncy Current	\$9,255,000

The above contracts were entered into by the manager entity, BRIDGE Housing Corporation – Southern California.

36. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, been the subject of a complaint filed with the Contractor's State License Board (CSLB)? \_\_\_\_ Yes X\_ No

If yes, explain:

37. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?
Yes X No

If yes, explain:

38. List three local references who would be familiar with your previous construction project:

Name: <u>City of Carlsbad – Debbie Fountain</u>

Address: 2965 Roosevelt Suite B, Carlsbad, CA 92008

Phone: (760) 434-2935

Project Name and Description: Poinsettia Apartments – Carlsbad, CA

Name: KTGY - Chris Texter

Address:	17992	Fitch,	irvine,	CA	92614.

Phone: (949) 851-2133

Project Name and Description: Pottery Court – Lake Elsinore, CA

Name: <u>City of San Marcos – Harry Williams</u>

Address: <u>1 Civic Center Drive, San Marcos</u>

Phone: (760) 744-1050

Project Name and Description: Sage Canyon Apartments

39. Give a brief statement respecting equipment, experience, financial capacity and other resources available to the Contractor for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment and the general experience of the Contractor.

See previous responses.

40. Give the name and experience of the proposed Construction Superintendent.

Michael Wood - Highland Partnership, Inc. Senior Superintendent.

Mr. Wood has more than 32 years experience in the commercial construction industry in the San Diego and Southern California Market, serving as Field Supervisor and Project Superintendent on some of Southern California's largest construction projects. Major strengths include supervision of complex commercial, institutional and military projects, concrete placement and finish, and seismic enhancements. Mr. Wood has developed many strong client and industry relationships with a proven record performance and results.

### CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("COMMISSION"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information", if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of the COMMISSION, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information", if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of the COMMISSION, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to the COMMISSION, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this 13 day of Sect., 20 12-at San Diego, California.
CONTRACTOR bluelesteres
Signature
Title

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#### <u>CERTIFICATION</u>

The CONTRACTOR, <u>Broadway Upper Tower, LLC</u>, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

By: bhilly leggt	Ву:
Title: VP	Title:
Dated: 91312	Dated:

WARNING: 18'U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

ATTEST:

State of California	
County of Orsuge	
Subscribed and sworn to before me this 13th day of, 2012.	
ALBERT E. EID COMM1901867 ORANGE COUNTY My Term Exp. August 28, 2014 Name of Notary	

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Page 16 of 16

#### ATTACHMENT 5C DISCLOSURE STATEMENT BRIDGE HOUSING CORPORATION SOUTHERN CALIFORNIA

## DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) <u>STATEMENT FOR PUBLIC DISCLOSURE</u>

- 1. Name of CONTRACTOR: BRIDGE Housing Corporation Southern California
- 2. Address and Zip Code: <u>345 Spear Street, San Francisco, CA 94105</u>
- 3. Telephone Number: (415) 989-1111
- 4. Name of Principal Contact for CONTRACTOR: Kimberly McKay, VP
- 5. Federal Identification Number or Social Security Number of CONTRACTOR:

94-3233154

- 6. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:
  - \_\_\_\_ A corporation (Attach Articles of Incorporation)
  - <u>X</u> A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary evidence verifying current valid nonprofit or charitable status).

A partnership known as: \_\_\_\_\_

Check one

() General Partnership (Attach statement of General Partnership)

(Name)

() Limited Partnership (Attach Certificate of Limited Partnership)

- \_\_\_\_ A business association or a joint venture known as:
  - (Attach joint venture or business association agreement)
- \_\_\_\_ A Federal, State or local government or instrumentality thereof.
- \_\_\_\_ Other (explain)
- 7. If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization:

#### Articles of Incorporation were filed on 9/11/95.

- 8. Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:
  - a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10% of any class of stock.
  - b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the board of trustees or board of directors or similar governing body.
  - c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
  - d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
  - e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10%.

Name, Address and	
Zip Code	

Position Title (if any) and percent of interest or description of character and extent of interest

BRIDGE Housing Corporation – Southern California is a wholly owned and controlled entity of BRIDGE Housing Corporation. See attached resolution

which shows the officers of BHC- SC; said officers are all employees of BRIDGE Housing Corporation.

9. Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? If yes, please explain in detail.

No.

10. Is it anticipated that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail.

No.

11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8 which gives such person or entity more than a computed 10% interest in the CONTRACTOR (for example, more than 20% of the stock in a corporation which holds 50% of the stock of the CONTRACTOR or more than 50% of the stock in the corporation which holds 20% of the stock of the CONTRACTOR):

Name, Address and Zip Code

Position Title (if any) and extent of interest

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above:

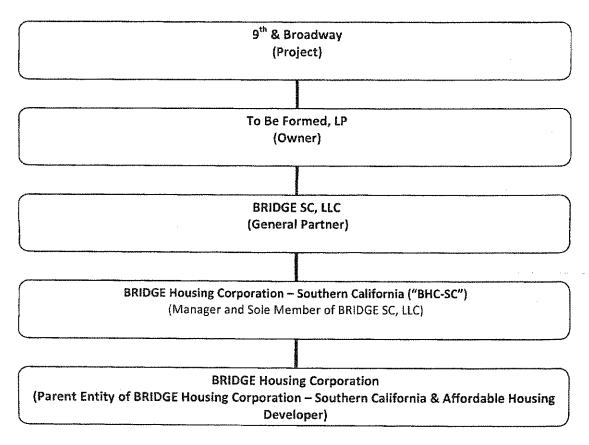
All officers of BRIDGE Housing Corporation – Southern California can be reached at the following address: 345 Spear Street, Suite 700, San Francisco, CA 94105.

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of whatever nature. If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

Multiple affiliate entities - see organizational chart provided.

ORGANIZATIONAL CHART:

## 9<sup>th</sup> & Broadway – 4% LIHTC Development



The development will be vertically subdivided with two separate ownership and financing structures. 9<sup>th</sup> & Broadway will be owned by two separate legal entities, Broadway Tower Associates, LP and a to be formed, LP.

The 9<sup>th</sup> & Broadway is currently leased by Broadway Tower Associates, LP from the City of San Diego. Broadway Towers Associates, LP is the limited partnership that will own the 9% portion of the development. The LP is controlled by BRIDGE SC, LLC, the same GP partner as the 4% limited partnership.

BRIDGE SC, LLC is comprised of BRIDGE Housing Corporation – Southern California. BRIDGE Housing Corporation – Southern California is the Manager of the GP. BRIDGE Housing Corporation – Southern California is a wholly controlled affiliate of BRIDGE Housing Corporation.

14. Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

See financial statement for BRIDGE Housing Corporation submitted under separate cover.

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

9<sup>th</sup> & Broadway will utilize mixed financing structure with 4% tax credits/bonds for construction and permanent financing, tax credit investor equity and City of San Diego funds (formerly RDA funds)

- 16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:
  - a. Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

BRIDGE Housing Corporation has adequate cash reserves and available financing. See financial statements.

b. By loans from affiliated or associated corporations or firms:

Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

c. By sale of readily salable assets/including marketable securities:

 Description
 Market Value
 Mortgages or Liens

 \$
 \$

17. Names and addresses of bank references, and name of contact at each reference:

Bank of America; 45 Fremont St., 9th Floor, San Francisco, CA 94105

Contact: Jeff Bennett

Union Bank; 200 Pringle Avenue, Suite 335, Walnut Creek, CA 94596 Contact: Jonathan Klein

US Bank; 621 Capitol Mall, Suite 800, Sacramento, CA 95814 Contact: John Chan

Citibank; One Sansome Street, 22<sup>nd</sup> Floor, San Francisco, CA 94104 Contact: Merle Malakoff

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years? \_\_\_\_Yes X\_No

If yes, give date, place, and under what name.

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years? \_\_\_\_\_Yes X\_\_\_No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond:

Bond	Project	Date of	Amount	Action on
<u>Type</u>	Description	<b>Completion</b>	of Bond	Bond

21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information:

Not Applicable - a 3rd party general contractor will be utilized.

a. Name and addresses of such contractor or builder:

b. Has such contractor or builder within the last 10 years ever failed to qualify as a responsible bidder, refused to enter into a contract after an award has been made, or failed to complete a construction or development contract?
 Yes No

If yes, please explain, in detail, each such instance:

c. Total amount of construction or development work performed by such contractor or builder during the last three (3) years: \$\_\_\_\_\_

General description of such work:

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation.

d. Construction contracts or developments now being performed by such contractor or builder:

Identification of	Da	ate to be	
Contract or Development	Location	<u>Amount</u>	<b>Completed</b>

e. Outstanding construction-contract bids of such contractor or builder:

Awarding Agency Amount Date Opened

22. Provide a detailed and complete statement respecting equipment, experience, financial capacity, and other resources available to such contractor or builder for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:

Highland Partnership, Inc. has been selected as the contractor. See attached gualification statement from contractor.

23. Does any member of the governing body of the San Diego Housing Commission ("COMMISSION"), Housing Authority of the City of San Diego ("AUTHORITY") or City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of the COMMISSION, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor?

\_\_\_Yes X\_No

If yes, explain.

24. Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows:

No other statements are attached.

25. Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any construction-related litigation?
 Yes X No

If yes, explain:

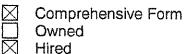
- 26. State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the following coverages: List the amount of coverage (limits) currently existing in each category: See Certificates Attached.
  - General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)

Check coverage(s) carried:

- Comprehensive Form
  - Premises Operations
  - Explosion and Collapse Hazard
- Underground Hazard
- Products/Completed Operations Hazard
- Contractual Insurance
- Broad Form Property Damage
- Independent Contractors
- Personal Injury

b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:



Non-Owned

c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

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f. Other (Specify). [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the COMMISSION setting forth the provisions of this nondiscrimination clause.

28. The CONTRACTOR warrants and certifies that it will not without prior written consent of the COMMISSION, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of the COMMISSION, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.

29. CONTRACTOR warrants and certifies that no member, commissioner, councilperson, officer, or employee of the COMMISSION, the AUTHORITY and/or the CITY, no member of the governing body of the locality in which the PROJECT

is situated, no member of the government body in which the Commission was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.

30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none, please so state:

Government Entity Making Complaint

<u>Date</u>

Resolution

No issues to report.

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation. If so, please explain the circumstances in detail. If none, please so state:

None. BRIDGE Housing Corporation – Southern California has never been disqualified, removed, etc. from bidding on or completing a project because of a violation of law or a safety regulation.

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the License has ever been revoked:

Governmental	Description	License	Date Issued	Status	Revocation
Agency	<u>License</u>	<u>Number</u>	(original)	(current)	<u>(yes/no)</u>

N/A

G:\HFSHARE\FORMS\DISCLOSE.PUB Attachment C 33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

No factors will adversely affect BRIDGE Housing Corporation - Southern California's ability to repay the Commission's loan.

34. Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

BRIDGE Housing Corporation – Southern California is a wholly controlled affiliate of BRIDGE Housing Corporation. BRIDGE Housing Corporation is the largest nonprofit developer of affordable housing in California and has successfully developed over 13,000 homes in its 29-year history.

35. List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, SALES of Real Property to, the COMMISSION, AUTHORITY and/or the CITY within the last five (5) years:

Date	Entity Involved (i.e., CITY COMMISSION, etc.)	Status (Current, delinquent repaid, etc.)	Dollar <u>Amount</u>
12/11/09	Redevelopment Agen	cy Current	\$21,783,000
6/24/11	Redevelopment Agency	Current	\$9,255,000

36. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, been the subject of a complaint filed with the Contractor's State License Board (CSLB)? \_\_\_\_Yes \_X\_No

If yes, explain:

Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?
 Yes X\_No

If yes, explain:

38. List three local references who would be familiar with your previous construction project:

Name: City of Carlsbad – Debbie Fountain

Address: 2965 Roosevelt Suite B, Carlsbad, CA 92008

Phone: (760) 434-2935

Project Name and Description: Poinsettia Station Apartments - Carlsbad, CA

Name: KTGY – Chris Texter

Address: 17992 Fitch, Irvine, CA 92614

Phone: (949) 851-2133

Project Name and Description: Pottery Court – Lake Elsinore, CA

Name: City of San Marcos – Harry Williams

Address: <u>1 Civic Center Drive, San Marcos</u>

Phone: (760) 744-1050

Project Name and Description: Sage Canyon Apartments

39. Give a brief statement respecting equipment, experience, financial capacity and other resources available to the Contractor for the performance of the work involved in the proposed project, specifying particularly the qualifications of the

personnel, the nature of the equipment and the general experience of the Contractor.

## See previous responses.

40. Give the name and experience of the proposed Construction Superintendent.

Michael Wood - Highland Partnership, Inc. Senior Superintendent.

Mr. Wood has more than 32 years experience in the commercial construction industry in the San Diego and Southern California Market, serving as Field Supervisor and Project Superintendent on some of Southern California's largest construction projects. Major strengths include supervision of complex commercial, institutional and military projects, concrete placement and finish, and seismic enhancements. Mr. Wood has developed many strong client and industry relationships with a proven record performance and results.

### CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("COMMISSION"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information", if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of the COMMISSION, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information", if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of the COMMISSION, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to the COMMISSION, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this 27 day of Man, 2012, at San Diego, California.

CONTRACTO By: Signature -Title

 $\begin{array}{l} {\tt G:HFSHARE} \\ {\tt FORMS} \\ {\tt Disclose.pub} \\ {\tt Attachment} \\ {\tt C} \end{array}$ 

#### **CERTIFICATION**

The CONTRACTOR, <u>BRIDGE Housing Corporation – Southern California</u>, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

By: Dillaleeps	Ву:
Title: Stubeley Unetaly	Title:
Dated: 5/28/12	Dated:

WARNING: 18 U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

ATTEST:

State of California County of <u>Crauge</u> Subscribed and sworn to before me this 25<sup>th</sup> day of <u>Made</u>, 2012. ALBERT E. EID COMM...1901867 NOTARY PUBLIC CALIFORNIA ORANGE COUNTY My Term Exp. August 28, 2014 Name of Notary

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### BRIDGE Housing Corporation-Southern California CORPORATE RESOLUTION

Permanent Document MAY 2 0 2011 Uploaded to SharePoint

Re: Election of Officers and Directors of BRIDGE Housing Corporation-Southern California

At a duly constituted meeting of the Board of Directors (the "Board") of BRIDGE Housing Corporation-Southern California, a California nonprofit public benefit corporation (the "Company"), held on December 14, 2010 the following resolutions were adopted:

WHEREAS, the Bylaws of the Company provide that the President, Secretary, Chief Financial Officer and one or more Vice Presidents of the Company shall be chosen annually by a majority of the Board of Directors and shall serve at the pleasure of the Board.

NOW, THEREFORE, BE IT RESOLVED: The following persons are hereby elected to the office of the Company immediately following his or her name effective as of January 1, 2011, for a term expiring on December 31, 2011 or until his or her successor is qualified and elected: Cynthia Parker, President, Susan M. Johnson, Vice President and Secretary, D. Kemp Valentine, Vice President and Chief Financial Officer, Rebecca V. Hlebasko, Vice President, Kimberly McKay, Vice President.

#### CERTIFICATE OF SECRETARY

I, the undersigned, hereby certify that I am the duly elected and acting Secretary of BRIDGE Housing Corporation-Southern California and that the foregoing is a true copy of the Resolution adopted by the Board of Directors of the above-mentioned Company at a meeting of said Board held on the aforementioned date, and that said Resolution is in full force and effect.

1

Dated: <u>12/15</u>, 201<u>0</u>

Susan M. Johnson, Secretary

## ATTACHMENT 5D DISCLOSURE STATEMENT BRIDGE HOUSING CORPORATION

## DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) STATEMENT FOR PUBLIC DISCLOSURE

1. Name of CONTRACTOR: BRIDGE Housing Corporation

- 2. Address and Zip Code: <u>345 Spear Street, San Francisco, CA 94105</u>
- 3. Telephone Number: (415) 989-1111
- 4. Name of Principal Contact for CONTRACTOR: Kimberly McKay, EVP
- 5. Federal Identification Number or Social Security Number of CONTRACTOR:

94-2827909

- 6. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:
  - \_\_\_\_A corporation (Attach Articles of Incorporation)
  - X A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary evidence verifying current valid nonprofit or charitable status).

A partnership known as: \_\_\_\_\_(Name)

Check one

() General Partnership (Attach statement of General Partnership)

() Limited Partnership (Attach Certificate of Limited Partnership)

\_\_\_\_ A business association or a joint venture known as:

(Attach joint venture or business association agreement)

A Federal, State or local government or instrumentality thereof.

\_\_\_\_ Other (explain)

7. If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization:

Articles of Incorporation were filed on 6/1/82.

- 8. Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:
  - a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10% of any class of stock.
  - b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the board of trustees or board of directors or similar governing body.
  - c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
  - d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
  - e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10%.

	Position Title (if any) and
Name, Address and	percent of interest or description
Zip Code	of character and extent of interest

See attached list showing the members of the Board of Directors.

9. Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? If yes, please explain in detail.

No.

10. Is it anticipated that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail.

No.

11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8 which gives such person or entity more than a computed 10% interest in the CONTRACTOR (for example, more than 20% of the stock in a corporation which holds 50% of the stock of the CONTRACTOR or more than 50% of the stock in the corporation which holds 20% of the stock of the CONTRACTOR):

Name, Address and Zip Code

Position Title (if any) and extent of interest

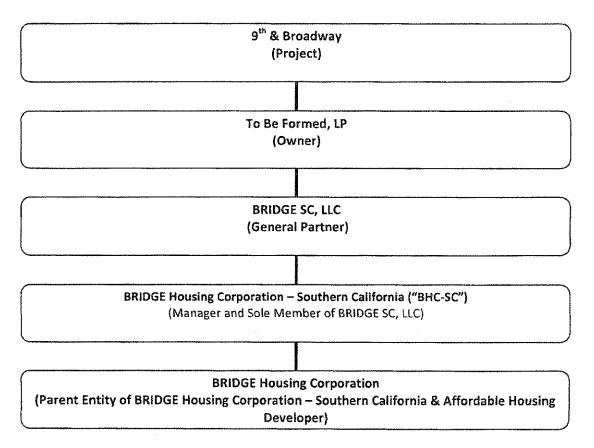
12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above:

See attached list showing the members of the Board of Directors.

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of whatever nature. If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

Multiple affiliate entities - see organizational chart provided.

ORGANIZATIONAL CHART: 9<sup>th</sup> & Broadway – 4% LIHTC Development



The development will be vertically subdivided with two separate ownership and financing structures. 9<sup>th</sup> & Broadway will be owned by two separate legal entities, Broadway Tower Associates, LP and a to be formed, LP.

The 9<sup>th</sup> & Broadway is currently leased by Broadway Tower Associates, LP from the City of San Diego. Broadway Towers Associates, LP is the limited partnership that will own the 9% portion of the development. The LP is controlled by BRIDGE SC, LLC, the same GP partner as the 4% limited partnership.

BRIDGE SC, LLC is comprised of BRIDGE Housing Corporation – Southern California. BRIDGE Housing Corporation – Southern California is the Manager of the GP. BRIDGE Housing Corporation – Southern California is a wholly controlled affiliate of BRIDGE Housing Corporation.

14. Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

See financial statement for BRIDGE Housing Corporation submitted under separate cover.

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

9<sup>th</sup> & Broadway will utilize mixed financing structure with 4% tax credits/bonds for construction and permanent financing, tax credit investor equity and City of San Diego funds (formerly RDA funds)

- 16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:
  - a. Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

BRIDGE Housing Corporation has adequate cash reserves and available financing. See financial statements.

b. By loans from affiliated or associated corporations or firms:

Name, Address & Zip Code of Bank/Savings & Loan:

Amount: \$\_\_\_\_\_

c. By sale of readily salable assets/including marketable securities:

**Description** 

Market Value Mortgages or Liens

 \$ \$
 17. Names and addresses of bank references, and name of contact at each reference: Bank of America; 45 Fremont St., 9<sup>th</sup> Floor, San Francisco, CA 94105 Contact: Jeff Bennett Union Bank; 200 Pringle Avenue, Suite 335, Walnut Creek, CA 94596 Contact: Jonathan Klein

US Bank; 621 Capitol Mall, Suite 800, Sacramento, CA 95814 Contact: John Chan

Citibank; One Sansome Street, 22<sup>nd</sup> Floor, San Francisco, CA 94104 Contact: Merle Malakoff

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years? \_\_\_\_\_Yes X\_No

If yes, give date, place, and under what name,

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years? Yes X No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond:

Bond	Project	Date of	Amount	Action on
Type	Description	<b>Completion</b>	of Bond	Bond

21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information:

Not Applicable - a 3<sup>rd</sup> party general contractor will be utilized.

a. Name and addresses of such contractor or builder:

b. Has such contractor or builder within the last 10 years ever failed to qualify as a responsible bidder, refused to enter into a contract after an award has been made, or failed to complete a construction or development contract?
 Yes \_\_\_\_ No

If yes, please explain, in detail, each such instance:

c. Total amount of construction or development work performed by such contractor or builder during the last three (3) years: \$\_\_\_\_\_

General description of such work:

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation.

d. Construction contracts or developments now being performed by such contractor or builder:

dentification of		Date to be	
Contract or Development	Location	<u>Amount</u>	Completed

e. Outstanding construction-contract bids of such contractor or builder:

Awarding Agency Amount Date Opened

22. Provide a detailed and complete statement respecting equipment, experience, financial capacity, and other resources available to such contractor or builder for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:

Highland Partnership, Inc. has been selected as the contractor. See attached qualification statement from contractor.

23. Does any member of the governing body of the San Diego Housing Commission ("COMMISSION"), Housing Authority of the City of San Diego ("AUTHORITY") or

City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of the COMMISSION, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor? \_\_\_\_\_Yes X\_\_\_No

If yes, explain.

24. Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows:

No other statements are attached.

25. Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any construction-related litigation? \_\_\_\_\_Yes \_X\_No

If yes, explain:

- 26. State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the following coverages: List the amount of coverage (limits) currently existing in each category: See Certificates Attached.
  - General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form
- Premises Operations
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- Underground Hazard
- Products/Completed Operations Hazard
- Contractual Insurance
- Broad Form Property Damage
- Independent Contractors
- Personal Injury
- b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

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- Owned
- Hired
- Non-Owned
- c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

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f. Other (Specify). [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]

27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the COMMISSION setting forth the provisions of this nondiscrimination clause.

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is situated, no member of the government body in which the Commission was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.

30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none, please so state:

Government Entity Making Complaint

<u>Date</u>

**Resolution** 

No issues to report.

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation. If so, please explain the circumstances in detail. If none, please so state:

None. BRIDGE Housing Corporation has never been disqualified, removed, etc. from bidding on or completing a project because of a violation of law or a safety regulation.

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the License has ever been revoked:

Governmental	Description	License	Date Issued	Status	Revocation
Agency	License	<u>Number</u>	(original)	(current)	<u>(yes/no)</u>

N/A

33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the COMMISSION.

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6/24/11	Redevelopment Agency	Current	\$9,255,000

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If yes, explain:

37. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?
\_\_\_\_Yes X\_No

If yes, explain:

38. List three local references who would be familiar with your previous construction project:

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Phone: (760) 434-2935

Project Name and Description: Poinsettia Station Apartments – Carlsbad, CA

Name: KTGY – Chris Texter

Address: 17992 Fitch, Irvine, CA 92614

Phone: (949) 851-2133

Project Name and Description: Pottery Court – Lake Elsinore, CA

Name: City of San Marcos – Harry Williams

Address: <u>1 Civic Center Drive, San Marcos</u>

Phone: (760) 744-1050

Project Name and Description: Sage Canyon Apartments

39. Give a brief statement respecting equipment, experience, financial capacity and other resources available to the Contractor for the performance of the work involved in the proposed project, specifying particularly the qualifications of the

personnel, the nature of the equipment and the general experience of the Contractor.

## See previous responses.

40. Give the name and experience of the proposed Construction Superintendent.

Michael Wood - Highland Partnership, Inc. Senior Superintendent.

Mr. Wood has more than 32 years experience in the commercial construction industry in the San Diego and Southern California Market, serving as Field Supervisor and Project Superintendent on some of Southern California's largest construction projects. Major strengths include supervision of complex commercial, institutional and military projects, concrete placement and finish, and seismic enhancements. Mr. Wood has developed many strong client and industry relationships with a proven record performance and results.

## CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("COMMISSION"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information", if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of the COMMISSION, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information", if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of the COMMISSION, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to the COMMISSION, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this 21 day of May, 2012, at San Diego, California.

CONTRACTOR By: Signature Title

G:\HFSHARE\FORMS\DISCLOSE.PUB

## **CERTIFICATION**

The CONTRACTOR, <u>BRIDGE Housing Corporation</u>, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

By: billsbeeps	Ву:
Title: EVP	Title:
Dated: 51281.2	Dated:

WARNING: 18 U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

ATTEST:

١

State of California County of Chause Subscribed and sworn to before me this 28 day of 40.04, 20,2. ALBERT E. EID NOTARY PUBLIC CALIFORNIA NOTARY PUBLIC CALIFORNIA My Term Exp. August 28, 2014 Name of Notary

G:\HFSHARE\FORMS\DISCLOSE.PUB Attachment C

# **BOARD OF DIRECTORS**



Douglas D. Abbey AMB Capital Partnèrs LLC Pier 1, Bay 1 San Francisco, CA 94111

Richard Bender Dean, Professor Emeritus Center for Environmental Design Research 390 Wurster Hall, #1839 College of Environmental Design U.C. Berkeley Berkeley, CA 94720-1839

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Harry Halgood 332 Infantry Terrace (home business) San Francisco, CA 94129

Richard Holliday Holliday Development 1500 Park Avenue, Suile 200 Emeryville, CA 94608

Mary King Interim General Manager AC Transit 1600 Franklin Street Oakland, CA 94612

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Dennis O'Brien The O'Brien Group 950 Tower Lane, Suite 1250 Foster City, CA 94404

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Paul Stein SKS Investments LLC 500 Treat Street, Suite 200 San Francisco, CA 94110

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Jim Wunderman Bay Area Council 201 California Street, 14th Floor San Francisco, CA 94111

## BRIDGE HOUSING CORPORATION AND AFFILIATES

COMBINED FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

YEARS ENDED DECEMBER 31, 2011 AND 2010

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\* \* \* \*



JAMES M. KRAFT S. SCOTT SEAMANDS MARK O. BRITTAIN ALEXIS H. WONG CHARLOTTE SIEW-KUN TAY CATHY L. HWANG RITA B. DELA CRUZ \_\_\_\_\_\_\_ STANLEY WOO

Board of Directors BRIDGE Housing Corporation and Affiliates San Francisco, California

### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying combined statements of financial position of BRIDGE Housing Corporation, a California nonprofit public benefit corporation, and affiliates as of December 31, 2011 and 2010, and the related combined statements of activities, and cash flows for the years then ended. These combined financial statements are the responsibility of BRIDGE Housing Corporation's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of BRIDGE Housing Corporation and affiliates' internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of BRIDGE Housing Corporation and affiliates as of December 31, 2011 and 2010, and the changes in their net assets and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated April 25, 2012 on our consideration of BRIDGE Housing Corporation and affiliates' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

BKR INTERNATIONAL CERTIFIED PUBLIC ACCOUNTANTS, 90 New Montgomery, 11th Floor, San Francisco, California 94105 Telephone 415 957 9999 Facsimile 415 957 1629 Email mail@lvhj.com http://www.lvhj.com Our audits were conducted for the purpose of forming an opinion on the basic combined financial statements taken as a whole. The accompanying supplementary information on pages 35 through 47 is presented for the purpose of additional analysis and is not a required part of the basic combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Sindquist, von Husen and Joyce LLP

April 25, 2012

## BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

	2011	2010
ASSETS		
Current assets:		
Cash and cash equivalents (Note 2)	\$ 65,831,000	\$ 66,194,000
Accounts receivable – net (Note 3)	2,588,000	2,825,000
Contributions receivable	4,000	6,000
Notes receivable (Note 4)	3,121,000	2,922,000
Prepaid expenses and deposits (Note 5)	2,058,000	1,854,000
Impounds (Note 6)	1,294,000	1,395,000
Total current assets	74,896,000	75,196,000
Non-current assets:		
Restricted cash and deposits (Note 7)	44,472,000	36,212,000
Marketable securities (Note 2)	14,482,000	9,019,000
Notes receivable – net of current portion (Note 4)	28,052,000	29,656,000
Prepaid expenses and deposits - net of current portion (Note 5)	364,000	372,000
Property and equipment – net (Note 8)	1,014,744,000	1,004,931,000
Deferred costs – net (Note 9)	13,193,000	13,627,000
Land under lease and held for development (Note 10)	4,861,000	5,398,000
Other investments (Note 11)	1,277,000	1,340,000
Total non-current assets	1,121,445,000	1,100,555,000
Total assets	\$ 1,196,341,000	\$ 1,175,751,000

## BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

	2011	2010
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	\$ 15,211,000	\$ 17,973,000
Notes payable (Note 12)	40,875,000	116,078,000
Interest payable (Note 12)	4,035,000	4,085,000
Deferred revenues (Note 14)	3,294,000	1,665,000
Security and other deposits	305,000	352,000
Total current liabilities	63,720,000	140,153,000
Non-current liabilities:		
Notes payable – net of current portion (Note 12)	688,536,000	626,248,000
Interest payable – net of current portion (Note 12)	52,493,000	47,367,000
Deferred revenues – net of current portion (Note 14)	34,824,000	22,725,000
Security and other deposits – net of current portion	6,514,000	3,982,000
Total non-current liabilities	782,367,000	700,322,000
Total liabilities	846,087,000	840,475,000
Net assets:		
Unrestricted:		
Controlling interests	80,660,000	79,146,000
Non-controlling interests	219,438,000	200,238,000
Total unrestricted	300,098,000	279,384,000
Temporarily restricted (Note 15)	48,496,000	54,232,000
Permanently restricted (Note 16)	1,660,000	1,660,000
Total net assets	350,254,000	335,276,000
Total liabilities and net assets	\$ 1,196,341,000	\$ 1,175,751,000

## BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINED STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011			Million J
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and revenue:				
Rental income –				
net of vacancies and concessions	\$ 85,963,000	\$ -	\$-	\$ 85,963,000
Management revenue	4,159,000	-	-	4,159,000
Contributions	2,123,000	11,362,000	-	13,485,000
Interest income	2,581,000	-	-	2,581,000
Revenue from townhome sales	18,660,000	-	-	18,660,000
Other	3,982,000	-	-	3,982,000
Net assets released				
from restrictions (Note 15)	17,098,000	(17,098,000)		-
Total support and revenue	134,566,000	(5,736,000)	**	128,830,000
Expenses:				
Program services	161,047,000	-	**	161,047,000
Supporting services	4,820,000		-	4,820,000
Fundraising	216,000	-	-	216,000
Total expenses	166,083,000			166,083,000
Changes in net assets	(31,517,000)	(5,736,000)	-10	(37,253,000)
Net assets, beginning of year	279,384,000	54,232,000	1,660,000	335,276,000
Net capital contribution –				
non-controlling interest	52,231,000	-	-	52,231,000
Net assets, end of year	\$ 300,098,000	\$ 48,496,000	\$ 1,660,000	\$ 350,254,000
Reconciliation of net assets: Controlling interest:				
Beginning of year				\$ 135,038,000
Change in net assets				(4,222,000)
End of year				130,816,000
Lind of your				150,810,000
Non-controlling interest:				
Beginning of year				\$ 200,238,000
Capital contributions				52,231,000
Non-controlling interests in limited partnership earning	(S			(33,031,000)
End of year				219,438,000
Net assets, end of year				\$ 350,254,000

## BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINED STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2011 AND 2010

	2010			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and revenue:				
Rental income –				
net of vacancies and concessions	\$ 82,363,000	s -	\$ -	\$ 82,363,000
Management revenue	6,736,000	-	-	6,736,000
Contributions	2,269,000	10,739,000	-	13,008,000
Interest income	2,068,000	64,000	-	2,132,000
Revenue from townhome sales	39,449,000	-	-	39,449,000
Other	1,613,000	-	-	1,613,000
Net assets released				
from restrictions (Note 15)	38,940,000	(38,940,000)		
Total support and revenue	173,438,000	(28,137,000)	ىتە 	145,301,000
Furnessee				
Expenses:	196 716 000			187 717 000
Program services Supporting services	186,716,000	-	-	186,716,000
Fundraising	5,234,000 233,000	-	-	5,234,000
Fundraising	255,000			233,000
Total expenses	192,183,000	••		192,183,000
Changes in net assets	(18,745,000)	(28,137,000)	-	(46,882,000)
Net assets, beginning of year	274,577,000	82,369,000	1,660,000	358,606,000
Net capital contribution –				
non-controlling interest	23,552,000	-	-	23,552,000
Net assets, end of year	\$ 279,384,000	\$ 54,232,000	\$ 1,660,000	\$ 335,276,000
Reconciliation of net assets:				
Controlling interest:				
Beginning of year				\$ 154,609,000
Change in net assets				(19,571,000)
End of year	·			135,038,000
Non-controlling interest:				
Beginning of year				\$ 203,997,000
Capital contributions				23,552,000
Non-controlling interests in limited partnership earning	s			(27,311,000)
End of year				200,238,000
Net assets, end of year				\$ 335,276,000

## BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011	2010
Cash flows from operating activities:		
Change in net assets:	\$ (37,253,000)	\$ (46,882,000)
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation and amortization	32,273,000	29,050,000
Loss (gain) on disposal of property and equipment	11,697,000	27,470,000
Amortization of deferred revenue	(1,308,000)	(1,308,000)
Unrealized loss (gain) and income from investment entities	563,000	2,242,000
Dividends received in the form of notes receivable	(521,000)	-
Income from forgivable loans	(13,284,000)	(10,242,000)
(Increase) decrease in assets:		
Accounts receivable	237,000	(128,000)
Contributions receivable	2,000	131,000
Prepaid expenses and deposits	(196,000)	(33,000)
Impounds	102,000	(282,000)
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	4,856,000	5,538,000
Deferred revenues	(174,000)	101,000
Interest payable	5,499,000	5,090,000
Net cash provided by operating activities	2,493,000	10,747,000
Cash flows from investing activities:		
(Additions to) Collection of notes receivable	10,000	(286,000)
Net (increase) decrease in other investments	980,000	(184,000)
Net (increase) decrease in restricted cash and deposits	(5,926,000)	12,840,000
Sale (Purchase) of marketable securities	(6,185,000)	62,000
(Purchase) Disposal of property and equipment	(15,081,000)	(35,168,000)
Net (increase) decrease in deferred costs	(433,000)	(702,000)
Net cash used in investing activities	(26,635,000)	(23,438,000)
Cash flows from financing activities:		
Payment of development payables	(19,243,000)	(29,464,000)
Proceeds from notes payable	91,084,000	76,660,000
Proceeds from deferred revenue earmarked for development	13,386,000	-
Payment of notes payable	(75,866,000)	(35,805,000)
Payment of syndication costs	(140,000)	(453,000)
Proceeds from capital contributions	14,558,000	3,265,000
Net cash provided by financing activities	23,779,000	14,203,000
Increase (decrease) in cash and cash equivalents	(363,000)	1,512,000
Cash and cash equivalents, beginning of year	66,194,000	64,682,000
Cash and cash equivalents, end of year	\$ 65,831,000	\$ 66,194,000

## BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2011 AND 2010

	 2011	 2010
Supplementary information:		
Cash paid for interest (net of capitalized portion)	\$ 18,619,000	\$ 18,072,000
Noncash investing and financing activities: Assets acquired by assuming liabilities	\$ 19,066,000	\$ 12,494,000
Assets acquired through capital contribution	\$ 11,861,000	\$ 4,307,000
Liabilities paid with sales proceeds through escrows	\$ 545,000	\$ 34,761,000
Liabilities paid with capital contribution	\$ 25,952,000	\$ 16,434,000
Syndication costs incurred by assuming liabilities	\$ 117,000	\$ 115,000

## NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

BRIDGE Housing Corporation (BRIDGE) creates high-quality, affordable homes for working families and seniors. With over 13,500 homes placed in service and over 5,200 units currently in progress, BRIDGE is among the largest affordable housing developers. BRIDGE builds a range of housing types that not only fit comfortably into their surroundings but also act as a catalyst for revitalizing and strengthening neighborhoods.

BRIDGE is also affiliated with and under common board control with other not-for-profit corporations (Affiliates) which have been formed either as supporting entities to BRIDGE, or as instruments to further BRIDGE's organizational objectives. These entities, which are included in the combined financial statements of BRIDGE and affiliates in accordance with generally accepted accounting principles, are:

- BRIDGE is a general partner of Drake Marin Associates and owner of land in Livermore, California. BRIDGE is also a co-general partner of Pacific Oaks Associates, South San Francisco Magnolia Plaza Associates, and San Rafael Apartments LP, and is a non-managing member of North Beach Development Associates LLC, and North Beach Retail Associates LLC, which are accounted for under the equity method of accounting.
- BRIDGE Infill Development, Inc. (BID), a taxable not-for-profit entity, is a managing member and 2% owner of BRIDGE Urban Infill Land Development, LLC (BUILD). BUILD was formed to acquire, own, develop, manage, lease, finance, construct, redevelop, reposition and ultimately dispose of commercial and residential properties. BID is the managing member and the State of California Public Employees' Retirement System (CalPERS), is the non-managing member of BUILD, which is accounted for under the equity method of accounting.
- Bay Area Senior Services, Inc. (BASS), the licensee operating The Peninsula Regent (TPR), a senior assisted living facility in San Mateo, California.
- BRIDGE Property Management Company (BPMC), provider of property and marketing services to rental properties developed by BRIDGE or acquired by affiliates.
- HomeBricks, Inc., provider of home ownership services and mortgage assistance programs for low income families, sole member of HomeBricks NSP LLC, and operator of Pacific Home Connection (PHC), a taxable non-profit entity which is a provider of home ownership services and mortgage assistance programs.
- BRIDGE Support Corporation (BSC), non-profit established as a support corporation to BRIDGE.

## Housing Properties and Other Entities

- BLP, Inc., developer and operator of a senior assisted living facility in Pleasanton, California.
- BRIDGE Community Development, Inc. (BCDI), a non-profit established as a support corporation to BRIDGE. BCDI is the sole managing member of BDCI Subsidiary CDE I, LLC, BDCI Subsidiary CDE II, LLC, BDCI Subsidiary CDE III, LLC and BDCI Subsidiary CDE IV, LLC which are providers of community lending for affordable housing. There were no activities during 2011 and 2010.
- BRIDGE West Oakland Housing, Inc., BOMH, Inc., Alto Station, Inc., Brisbane Senior Housing, Inc., Bayview Senior Housing, Inc., Chestnut Creek, Inc., Emeryville Senior Housing, Inc., and Redwood Shores Housing, Inc., recipients of grants and loans mainly from the U.S. Department of Housing and Urban Development (HUD), for the rehabilitation and/or construction of housing properties in Oakland, Vallejo and South San Francisco, California, and owners and operators of affordable housing properties in Emeryville, Mill Valley, San Rafael, Brisbane, and San Francisco, California.

- BRIDGE Economic Development Corporation (BREDCO), developer and co-managing member of COMM 22 LLC, developer consultant for a joint venture project in San Francisco, holder and land owner of a property in Oakland, California and owner and operator of commercial rental properties developed by BRIDGE. BREDCO is also the sole member of 16 Street Train Station LLC, and Mandela Gateway Commercial LLC which is the owner and operator of retail space in Oakland, California. BREDCO also acts as an agent for Restoration Association for Improving the Landmark 16<sup>th</sup> Street Station (RAILS) which is not an affiliated entity of BRIDGE. In addition, BREDCO is sole member of BUILD Equity Investments (MacArthur Transit Community), LLC and managing member and 50% owner of MacArthur Community Transit Partners, LLC (MCTP LLC). BREDCO is also the developer of MCTP LLC.
- BRIDGE Homes, Inc., developer of an affordable ownership housing project in Marin City, California and the sole member of:

Mandela Gateway Townhomes, LLC Armstrong Townhomes, LLC Berry Street, LLC 474 Natoma, LLC

474 Natoma LLC was converted from a for-sale project to a rental housing project. BRIDGE Homes, Inc. was also the sole member of 1275 ECR, LLC which was sold to a third party in December 2011.

- BRIDGE Housing Acquisitions, Inc. (BHAI), sole member of Hilltop Summit LLC who was the owner of The Summit at Hilltop, a 240-unit mixed affordable and market rate apartment complex in Richmond, California. The Summit at Hilltop was sold to a third party in 2010. BHAI is also the co-limited partner of SR Fountains Limited Partnership, which is accounted for under the equity method of accounting.
- BRIDGE Housing Corporation Southern California, Inc. (BHC SoCal), a general partner of:
  - Carmel Valley Housing Associates Copper Creek 4% Housing Associates Copper Creek 9% Housing Associates Laguna Canyon Housing Associates Northwood Housing Associates Poinsettia Housing Associates Santa Alicia Family Housing Associates White Dove Canyon Housing Associates

BHC SoCal is also the sole member of BRIDGE SC LLC, which is a general partner of:

Area F-1 Housing Associates BHC Sage Park, LP Broadway Tower Associates Pottery Court Housing Associates Summerhouse Housing Associates, LP Woodbury Partners, LP

BHC SoCal is also the managing member of COMM 22 Housing GP, LLC, which is a general partner of COMM 22 Senior Housing LP and COMM 22 Family Housing, LP.

BHC SoCal is also the sole member of Tobria Terrance LLC which owns a project providing affordable housing.

BHC SoCal is also the sole member of Pottery Court LLC, which is a general partner of Pottery Court Housing Associates, LP.

## BRIDGE HOUSING CORPORATION AND AFFILIATES

## NOTES TO COMBINED FINANCIAL STATEMENTS

### YEARS ENDED DECEMBER 31, 2011 AND 2010

BHC SoCal was the general partner of Ivy Housing Associates, and the co-managing member of CPW One Tribeca, LLC. Both entities were dissolved in early 2010.

• BRIDGE Housing Ventures, Inc. (BHVI), a co-general partner of Marina Annex Associates, and a general partner of:

Chestnut Linden Associates Mandela Gateway Associates North Beach Housing Associates

BHVI is the limited partner in South Beach Family Associates and Winfield Hill Associates.

BHVI is also a co-limited partner of the following partnerships, which are accounted for under the equity method of accounting:

Pacific Oaks Associates South San Francisco Magnolia Plaza Associates Centertown Associates

BHVI owns land in Oakland, California which is held for development. In December 2010, BHVI purchased Fell Street Housing Apartments and Pinole Grove Senior Housing Apartments from affiliated entities and subsequently sold both properties to affiliated entities in October 2011.

- BRIDGE Properties, Inc. (BPI), a taxable not-for-profit entity.
- BRIDGE Regional Partners, Inc. (BRP) owner of land in Fremont, California and owner of an operating property in Pittsburg, California.
- Emery BRIDGE, Inc., a not-for-profit entity.
- Hotel Don, Inc. is the sole member of BRIDGE Triangle LLC.
- MCB Family Housing, Inc. (MCB) is the sole member of:

BRIDGE NorCal, LLC which is the general partner of:

MacArthur Telegraph Associates LP St. Joseph's Family Associates

Alameda Housing LLC which is the general partner of Alameda Housing Associates Foothill Farms Senior, LLC which is the general partner of Foothill Farms Associates LP

MCB is also the managing general partner of Trestle Glen Associates LP, and a co-member of Folsom Essex LLC which is the general partner of 25 Essex, LP. MCB accounts for its interest in Folsom Essex LLC is under the equity method of accounting.

• Northpoint Housing, Inc. (NHI), a general partner of:

Canal Housing Associates Chelsea Housing Associates Fabian Way Associates, LP Geary Housing Partners, LP Northpoint Housing Associates Northpoint II Housing Associates

NHI is also the sole member of BRIDGE Tower LLC, which is the general partner of:

14th Street Associates Carquinez Associates Cottonwood Creek Associates Grand Oak Associates Irvington Development Group, LP Jennings Avenue Associates Kentfield Associates, LP Leland Housing Partners, LP St. Joseph's Senior, LP

and a co-general partner of Marina Tower Associates and Cinnabar Commons II, LP. BRIDGE Tower LLC transferred its interest in Cinnabar Commons, II, LP to a third party on March 15, 2011.

- Winfield Hill, Inc. is the sole managing member of Winfield Hill LLC who is the general partner of Winfield Hill Associates. Winfield Hill, Inc is also the general partner of Richmond City Center Associates.
- Single-purpose not-for-profit corporations holding a controlling general partner interest (ranging from .01% to 1%) in their respective limited partnerships providing affordable housing:

Not-For-Profit Corporation	Limited Partnership(s)
Armstrong Place, Inc.	None as of December 31, 2011 and 2010
BRIDGE Bissell, Inc.	None as of December 31, 2011 and 2010
BRIDGE Terraza, Inc.	None as of December 31, 2011 <sup>(1)</sup>
BRIDGE Third Street, Inc.	YWCA Villa Nueva Partners
Chestnut Linden, Inc.	None as of December 31, 2011 and 2010
Church Street Housing, Inc.	Church Street Housing Associates and
	BRIDGE Grayson Creek Associates
Coggins Square, Inc.	Coggins Square Associates
Danville Senior Housing, Inc.	Danville Senior Housing Associates and Sanraf Associates
Hercules Senior Housing, Inc. <sup>(2)</sup>	Hercules Senior Housing Associates
Milpitas Housing, Inc.	Milpitas Housing Associates
North Beach Housing, Inc.	None as of December 31, 2011 and 2010
Northside Senior Housing, Inc.	Northside Senior Housing Associates
Ohlone Housing Corporation	Ohlone Housing Associates
Roberts Avenue, Inc.	Roberts Avenue Senior Housing, LP
Rotary Valley, Inc.	Rotary Valley Associates
San Marcos Family Housing, Inc.	Terra Cotta Housing Associates
Site K, Inc.	South Beach Family Associates and Armstrong Place Associates
Strobridge Housing, Inc.	Strobridge Housing Associates
Westpark Housing Corp.	None as of December 31, 2011 and 2010

- <sup>(1)</sup> BRIDGE Terraza, Inc. was the general partner of La Terraza Associates. The property was sold to Tobria Terrace LLC of which BHC SoCal is the sole member, and La Terraza Associates was dissolved in 2011.
- (2) Hercules Senior Housing, Inc. was the general partner of Pinole Grove Associates. The property was sold to BHVI in 2010, and Pinole Grove Associates was dissolved in 2011.

Fell Street Housing, Inc. was the general partner of Fell Street Housing Associates. The property was sold to BHVI in 2010, and Fell Street Housing Associates was dissolved in 2011.

• Single-purpose not-for-profit corporations holding a general partner interest (ranging from .01% to 1%) in their respective limited partnerships providing affordable housing. BRIDGE's officers and/or board have majority control over these entities:

Not-For-Profit Corporation	Limited Partnership(s)	
Calistoga Brannan Housing, Inc.	Calistoga Brannan Housing Associates	
Hunt Avenue, Inc.	Hunt Avenue Associates	
Metro Senior Homes, Inc.	Metro Senior Housing Associates	
Nairobi Housing, Inc.	Nairobi Housing Associates	
Silverado Creek Housing, Inc.	Silverado Creek Partners	

Fell Street Housing, Inc. is the managing member of Gough Street Housing LLC which is the general partner of Gough Street Housing Associates.

Hercules Senior Housing, Inc. is the managing member of John Street Housing LLC which is the general partner of John Street Housing Associates.

 Single-purpose not-for-profit corporations holding a limited partner interest (ranging from 99% to 99.99%) in their respective limited partnerships providing affordable housing:

Not-For-Profit Corporation	Limited Partnership(s)
Calistoga Brannan Housing, Inc.	Hunt Avenue Associates
Hunt Avenue, Inc.	Calistoga Brannan Housing Associates

• The combined financial statements do not include single-purpose not-for-profit corporations and other entities holding a general partner interest (ranging from .01% to 1%) in their respective limited partnerships providing affordable housing for which BRIDGE's officers and/or board are deemed not to have majority control, namely:

Not-For-Profit Corporation / Other Entities	Limited Partnership(s)
Bernal Senior Housing Corporation	Bernal Senior Housing Partners
Centertown, Inc.	Centertown Associates
SR Senior Housing, Inc.	SR Fountains Limited Partnership
Folsom Essex, LLC	25 Essex, LP

## NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

### Principles of Combination

## Not-for-Profit Corporations

The combined financial statements include the accounts of BRIDGE and other not-for-profit entities that are commonly controlled by BRIDGE's Officers or Board of Directors, including those not-for-profit entities that are majority controlled by BRIDGE. Other not-for-profit entities, over which BRIDGE does not exercise majority control, are not included in the combined financial statements. All material intercompany balances and transactions have been eliminated in the combined financial statements.

### Limited Partnerships /Limited Liability Companies (LLCs)

Partnerships or LLCs that are controlled by BRIDGE or its affiliated not-for-profit entities are included in the combined financial statements. Partnerships or LLCs over which BRIDGE or its affiliates exercise significant influence are included in the financial statements using the equity method of accounting.

BRIDGE and affiliates' partnership interests generally range from .01% to 1.0% with the remaining partnership equity held by limited partners and shown as non-controlling interests in unrestricted net assets.

### Accounting Method

BRIDGE and affiliates use the accrual method of accounting which recognizes income in the period earned and expenses when incurred, regardless of the timing of payments.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Basis of Presentation

The combined financial statements are presented in accordance with generally accepted accounting principles, which require that financial statements are presented on the basis of unrestricted, temporarily restricted and permanently restricted net assets predicated on the existence of donor-imposed restrictions:

## Unrestricted

Unrestricted net assets consist of all resources of BRIDGE and affiliates which have not been specifically restricted by a donor.

### **Temporarily Restricted**

Temporarily restricted net assets consist of cash and other assets received with donor stipulations that limit their use. Donor restrictions are stipulated by either a time restriction or a purpose restriction. Upon expiration of a time restriction or completion of a purpose restriction, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

#### Permanently Restricted

Permanently restricted net assets consist of assets whose use has been restricted for investment in perpetuity.

The combined financial statements generally reflect the same classification of net assets as appears on the individual financial statements of each affiliated entity, except for the unamortized portion of forgivable loans from HUD under the Section 202 program, the Multifamily Property Disposition – Upfront Grant, or development grants which are recorded as temporarily restricted net assets in the combined financial statements.

The financial statements of one of the affiliates have additionally been prepared in accordance with applicable provisions of the Audit and Accounting Guide, *Health Care Organizations*, issued by the AICPA, with respect to accounting for the long-term obligation to provide continuing care and the use of the facility to current residents.

## Cash and Cash Equivalents

Cash is defined as cash in demand deposit accounts as well as cash on hand. BRIDGE and affiliates consider all highly liquid debt instruments purchased with an original maturity of one year or less to be cash equivalents. BRIDGE has designated certain cash and cash equivalents for the development of affordable homes and for operating and replacement reserves at one of the properties. Donor restricted cash represents amounts received with donor stipulations that limit the use of the donated assets. Not included as cash equivalents are funds restricted as to their use such as reserves for replacements, operations, debt services, mortgage assistance programs and tenant security deposits. BRIDGE and affiliates maintain cash on deposit at a bank in excess of the Federal Deposit Insurance Corporation limit. The uninsured cash balance, including restricted accounts, was approximately \$47,499,000 as of December 31, 2011. BRIDGE and affiliates have not experienced any losses in such accounts.

Cash and cash equivalents composition amounts are as follows:

	2011	2010
Unrestricted	\$ 26,797,000	\$ 32,837,000
Designated	36,962,000	31,192,000
Donor restricted	2,072,000	2,165,000
Total unrestricted cash and cash equivalents	65,831,000	66,194,000
Restricted (Note 7)	44,472,000	36,212,000
Total cash and cash equivalents	\$110,303,000	\$ 102,406,000

### Marketable Securities

Marketable securities are stated at fair value using quoted prices in active markets for identical assets (Level 1 measurements) and consist of the following:

	 2011	 2010
Multi-asset funds	 14,482,000	\$ 9,019,000

### Fair Value of Financial Assets and Liabilities

The carrying value of cash and cash equivalents approximates fair value due to the short-term maturity of these instruments. It is not practicable for management to estimate the fair value of accounts and notes receivable, notes payable, equity investments and financial guarantees because of the nature of such instruments and lack of readily available market information for financial instruments with similar terms, except for BID's equity investment in BUILD (see Note 11).

#### Fair Value Measurements

Under generally accepted accounting principles, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (exit price) in an orderly transaction between market participants at the measurement date.

Generally accepted accounting principles establish a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of BRIDGE and affiliates. Unobservable inputs, if any, reflects BRIDGE and affiliates' assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 – Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access at measurement date. Valuation adjustments and block discounts are not applied to Level 1 securities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these securities does not entail a significant degree of judgment.

Level 2 - Valuations based on significant inputs that are observable, either directly or indirectly or quoted prices in markets that are not active, that is, markets in which there are few transactions, the prices are not current or price quotations vary substantially either over time or among market makers.

Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The availability of valuation techniques and observable inputs can vary from investment to investment and is affected by a wide variety of factors, including the type of security, whether the security is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Those estimated values do not necessarily represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined. Because of the inherent uncertainty of valuation, those estimated values may be materially higher or lower than the values that would have been used had a ready market for the securities existed.

Not included below is BID's investment in BUILD which accounts for its investments using the fair value method of accounting (see Note 11).

	Quoted Prices in	1		
	Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of December 31, 2011
Marketable securities BRIDGE's investment in	\$ 14,482,000	\$ -	\$	\$ 14,482,000
Housing Partnership Insurance Exchange		928,000		928,000
Total	\$ 14,482,000	\$ 928,000	<u>\$</u> -	\$ 15,410,000

	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Unobservable Inputs (Level 3)	Balance as of December 31, 2010
Marketable securities BRIDGE's investment in Housing Partnership Insurance Exchange	\$ 9,019,000	\$ - 1,055,000	\$ -	\$ 9,019,000 1,055,000
Total	\$ 9,019,000	\$ 1,055,000	<u>s -</u>	\$ 10,074,000

## **Revenue** Recognition

## Developer Fees

BRIDGE earns fees for development of properties and generally recognizes the fees as earned over the development period as follows:

- 30% of each anticipated total developer fee is recorded when the predevelopment phase ends and the construction period begins; however, if BRIDGE receives payment of fees during the predevelopment phase, revenue will be recognized as fees are received but shall not exceed 30% of total anticipated developer fee; and
- 70% is recorded throughout the construction period based on the percentage of completion as gauged by the general contractor's progress billing.

An allowance of 5% of the fee is reserved until the Internal Revenue Service Form 8609 is obtained, or its equivalent, to signify completion of the development process. In addition, for "for-sale" projects, the last approximately 25% of the total anticipated developer fees are not recognized until the last unit is sold.

Development fees recognized from combined affiliates or consolidated subsidiaries are eliminated as intercompany transactions. BRIDGE estimates that 70% of its development fees generally cover related project costs. Project costs include costs of development, such as consultants, allocated internal salaries and benefits, related overhead, and other non-reimbursed fees that are ordinarily capitalized. Therefore, real property costs have been reduced by 30% of the developer fees as of 2007. Due to current economic condition, the average capitalizable project costs have been higher than 70% of developer fees earned in recent years. As of December 31, 2011 and 2010, total real property costs have been reduced by approximately 20% of the developer fees.

## Sales of Leasehold Condominium Interest

Revenue from the initial sales of leasehold condominium interests and related memberships at one of the properties, net of related deferred project costs, is recognized on the straight-line basis over the 40-year lease term (see Note 14). Transfer fees out of subsequent re-sales of leasehold condominium interests and related memberships are fully recognized as income upon sale of each unit.

### Sales of Townhome Units

Net revenue on the sale of townhome units built by BRIDGE and affiliates is recognized on the basis of units sold and when all of the following conditions are met: a title to the property is transferred to the buyer, a significant down payment is received, the earnings process is complete, and the collection of any remaining receivables is reasonable assured.

### Rental Income

Revenue from resident fees, rents and services is recognized in the period rendered. Rental income is shown at its maximum gross potential. Vacancy loss and concessions are shown as a reduction of rental income. Rental units occupied by employees are included in rental income and as an expense of operations. Most of the rental income is received under short-term residential leases.

Revenue from long-term leases on land is recorded in the period earned, according to lease contract terms. In many situations, rental revenue is payable only from excess cash and is recorded when cash is received. Such intercompany revenue has been eliminated in the combined financial statements.

### Contributions

Contributions are recognized as revenue when they are unconditionally promised. Noncash contributions are recorded at their estimated fair value when received. Contributions to be received after one year are discounted at an appropriate discount rate when material. Grants represent contributions if resource providers receive no value in exchange for the assets transferred. Contributions are recorded at their fair value as unrestricted support, temporarily restricted support or permanently restricted support, depending on the absence or existence of donor-imposed restrictions as applicable. When a restriction expires (that is when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statements of activities as net assets released from restrictions. Contributions restricted for the purpose of long-lived assets are reported as unrestricted support when expended for that purpose in the individual financial statements of each affiliated entity, but maybe reported as temporarily restricted net assets in the combined financial statements.

## Management Revenue and Related Accounts

BRIDGE and affiliates provide property management, bookkeeping and asset management services. BRIDGE also provides investment management, marketing and other services. Income is earned in accordance with the terms of the agreements and recorded as revenue. Such intercompany revenue has been eliminated in the combined financial statements.

### Notes Receivable

Notes receivable represent construction financing provided to a third party and financial assistance provided to the qualified homebuyers. Loans are stated at unpaid principal balances, less an allowance for loan losses. The loans are collateralized by the properties.

### Allowances for Uncollectible Accounts

The allowances for uncollectible accounts are determined on specific identification basis, based upon management's assessment. Based on an assessment of the customer's current credit worthiness, an estimate of the balance that may not be collected is made. In addition, an amount of estimated credit losses on the aggregate remaining accounts receivable is made based on past collection experience. Once all efforts to collect have been undertaken, the unpaid balance is written off as a charge to the allowance for doubtful accounts or loan losses. Subsequent recoveries, if any, are credited to the allowance.

Management elects to record bad debts using the direct write-off method related to rents for the housing properties. Accounting principles generally accepted in the United States of America require that the allowance method be used to reflect bad debts. However, the effect of the use of the direct write-off method is not materially different from the result that would have been obtained had the allowance method been followed.

### <u>Land</u>

Purchased land is carried at cost. Donated land is carried at estimated fair market value at the date of donation. BRIDGE leases most of its land to affiliated affordable housing developments under long-term leases.

### Property and Equipment, Leasehold Improvements, Ground Lease and Deferred Costs

Property and equipment are stated at cost of acquisition or construction, or fair value if donated. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Maintenance, repair, and renewals, which neither materially add to the value of the property nor appreciably prolong its life, are charged to expense as incurred.

BRIDGE and affiliates incur costs during the development phase of the affordable housing project undertaken. Such costs include governmental fees, legal and consulting fees, as well as construction costs. BRIDGE and affiliates record these costs as assets (development in progress) until the housing project is placed in service. Any funds expended on a project that do not pass beyond the development stage are recorded as expenses when activity on the project ceases. Management believes that no material portion of the development in progress is unrealizable at December 31, 2011 and 2010. Development in progress is not depreciated until the completion of the development.

Deferred costs are incurred in order to obtain permanent financing and tax credits for the affordable housing projects. Deferred costs are stated at cost and amortized on a straight-line basis. Organization costs are expensed as incurred.

The useful lives of the assets are estimated as follows:

Buildings and improvements	15 to 55 years
Furniture, fixtures and equipment	3 to 12 years
Tax credit costs	10 years
Permanent loan costs	15 to 55 years

In accordance with generally accepted accounting principles, BRIDGE and affiliates review their investment in real estate for impairment whenever events or changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the future net undiscounted cash flow expected to be generated by the rental property, including the low-income housing tax credits and any estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of the real estate exceeds the fair value of such property. Impairment losses of \$-0- and \$1,400,000 were recorded in 2011 and 2010, respectively.

#### Capitalized Interest

BRIDGE and affiliates capitalized interest incurred during construction as a component of development in progress and building and improvements costs. BRIDGE and affiliates capitalized interest of approximately \$919,000 and \$1,770,000 in 2011 and 2010, respectively.

### Other Investments

Other investments in for-profit entities, taxable not-for-profit entities, and other not-for-profit organizations are recorded using the cost or equity method of accounting, depending on the level of ownership and control. Investments in entities which are 100% or majority controlled by BRIDGE are eliminated in the combined financial statements.

### Accounting for Leases

Leasehold interests of several combined entities are not subject to capitalization and thus are accounted for as operating leases. Prepaid ground leases are an allocation of the total cost of the property which are amortized over the respective lease terms.

#### Income Taxes

BRIDGE is a not-for-profit corporation pursuant to the Internal Revenue Code Section 501(c)(3) and related California code sections, and, accordingly, is exempt from federal and state income taxes on related business income. BID, BPI and PHC are the only affiliates which are not tax-exempt. Deferred income taxes do not arise from the operations of these entities in a material amount. The income or loss from the partnerships is reported by the partners on their income tax returns.

No income tax provision has been included in the combined financial statements for the single member limited liability companies (LLCs) which are generally considered disregarded entities. The income and loss of the LLCs is included in the tax returns of their respective sole members. Only the annual California limited liability company minimum tax and the annual fee appear as expense in the combined financial statements.

BRIDGE and affiliates believe that they have appropriate support for any tax positions taken, and as such, do not have any uncertain tax positions that are material to the financial statements. BRIDGE and affiliates' federal and state income tax returns for the years 2007 through 2010 are subject to examination by regulatory agencies, generally for three years and four years after they were filed for federal and state, respectively.

### <u>Guarantees</u>

Generally accepted accounting principles require a liability to be recorded for the fair value of the stand ready obligation associated with a guarantee issued after December 31, 2002. Guarantees issued between entities under common control or on behalf of an entity under common control are excluded. Consequently, no liabilities have been recorded as all guarantees are considered to be issued to entities under common control (see Note 19).

### Allocation of Partnership Income/Loss and Tax Credits

The affiliated partnerships are generally expected to generate low-income housing tax credits, which will be allocated in the same manner as the income or loss of each affiliated partnership. Because the limited partners' losses are limited to their investments, the limited partners' equity will not be reduced below zero unless future capital contributions will be made in amounts sufficient to absorb the losses. All remaining losses are allocated to the general partners.

### Functional Expense Allocation

The costs of providing program services and supporting services have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among program services and supporting services based on estimates of employees' time incurred and on usage of resources.

Program services include all expenses relating to development, management of properties, and resident services. Supporting services consist of management and general expenses.

#### <u>Related-Party Transactions</u>

Material related-party transactions have been eliminated in the combined financial statements.

### Subsequent Events

Management has evaluated subsequent events through April 25, 2012, the date on which the financial statements were available to be issued.

#### **Reclassification**

Certain amounts previously reported in the 2010 financial statements were reclassified to conform to the 2011 presentation for comparative purposes.

#### NOTE 3 - ACCOUNTS RECEIVABLE

Accounts receivable consist of the following:

	2011	 2010
Reimbursable costs	\$ 1,477,000	\$ 1,604,000
Rent	1,049,000	1,089,000
Management and consulting fees	121,000	246,000
	2,647,000	2,939,000
Less: allowance for uncollectible accounts	59,000	114,000
Total	\$ 2,588,000	\$ 2,825,000

#### NOTE 4 - NOTES RECEIVABLE

Notes receivable, including accrued interest consist of the following:

	2011	2010
Construction financing	\$ 25,990,000	\$ 28,892,000
Mortgage assistance program /		
second mortgage loans	4,946,000	3,455,000
Related party	162,000	150,000
Other	873,000	931,000
	31,971,000	33,428,000
Less: allowance for uncollectible accounts	798,000	850,000
	31,173,000	32,578,000
Less: current portion	3,121,000	2,922,000
Non-current portion	\$ 28,052,000	\$ 29,656,000

Construction financing of \$50,000,000 for one of the leased properties was loaned to the property owner out of the proceeds from the initial sales of leasehold condominium interests and related memberships. The loan is secured by a first deed of trust and bears interest at 6%, with monthly principal and interest payments of \$380,000 through December 2018.

BRIDGE and affiliates established a mortgage assistance program for revolving loan funds to provide financial assistance in the form of subordinated mortgage to qualified home buyers in low- and moderate- income household in California. The loans bear interest at 4%, and mature through 2031.

BRIDGE and affiliates holds various second mortgage loans associated with a development project in Pinole, California. The loans bear no interest but share in the appreciation of the property. It is the intention of BRIDGE and affiliates to re-lend the amounts to future buyers. However, BRIDGE and affiliates may receive proceeds from the mortgage loans when the property is sold.

In addition, BRIDGE and affiliates hold various second mortgage loans associated with a development project located in Pinole, California. The loans bear no interest but share in the appreciation of the properties. It is the intention of BRIDGE and affiliates to re-lend the amounts to future buyers. However, BRIDGE and affiliates may receive proceeds from the mortgage loans when the properties are sold.

BRIDGE and affiliates evaluates notes receivable based on the following credit quality indicators: collateral, related versus non-related borrowers. These credit quality indicators are updated at least annually. Details about the notes receivable follow:

	Collatera	lized	Unc	collateralized	Pa	st Due	A	lllowance	 Net
Related party	\$	-	\$	162,000	\$	-	\$	-	\$ 162,000
Non-related party	31,809	,000				-		(798,000)	 31,011,000
Total	\$ 31,809	,000	\$	162,000	\$	-	\$	(798,000)	\$ 31,173,000

Principal payments under these notes are estimated to be received as follows:

Year end	led December 31,
2012	\$ 3,121,000
2013	3,271,000
2014	3,472,000
2015	3,686,000
2016	3,914,000
Thereafter	13,709,000
	\$ 31,173,000

#### NOTE 5 - PREPAID EXPENSES AND DEPOSITS

Prepaid expenses and deposits consist of the following:

	 2011	 2010
Deposits	\$ 1,044,000	\$ 979,000
Ground leases	364,000	360,000
Insurance	492,000	252,000
Predevelopment costs	290,000	329,000
Payroll and commission	20,000	120,000
Property taxes	78,000	62,000
Other	134,000	124,000
	2,422,000	2,226,000
Less: current portion	 2,058,000	 1,854,000
Non-current portion	\$ 364,000	\$ 372,000

#### **NOTE 6 – IMPOUNDS**

Certain properties are required to make deposits to impound accounts to cover property tax and insurance premiums in accordance with the lenders' regulatory agreements. Impound balances as of December 31, 2011 and 2010 were \$1,294,000 and \$1,395,000, respectively.

#### NOTE 7 – RESTRICTED CASH AND DEPOSITS

Restricted cash and deposits consist of the following:

	2011	2010
Operating reserves	\$ 20,221,000	\$ 16,111,000
Replacement reserves	15,744,000	13,581,000
Mortgage assistance program	654,000	1,430,000
Tenant security deposits	4,079,000	3,953,000
Debt service accounts	3,493,000	896,000
Residual receipts and other	281,000	241,000
Total	\$ 44,472,000	\$ 36,212,000

#### **Operating and Replacement Reserves**

BRIDGE and affiliates are required to maintain operating reserves as well as replacement and repair reserves for property and equipment in accordance with partnership and other lenders' regulatory agreements.

#### Mortgage Assistance Program (MAP)

MAP provides second mortgages to low-income to moderate-income first time home buyers.

#### Tenant Security Deposits

BRIDGE and affiliates are required to hold security deposits in separate bank accounts in the name of the properties.

#### Debt Service Accounts

Certain properties are required to make deposits to debt service accounts to cover mortgage payments.

#### Residual Receipts

BRIDGE and affiliates are required to deposit excess cash, as generally defined by HUD, into separate bank accounts in accordance with the HUD regulatory agreements.

#### NOTE 8 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2011	2010
Land	\$ 118,232,000	\$ 100,250,000
Buildings and improvements	939,459,000	927,900,000
On-site and offsite improvements	91,509,000	90,357,000
Furniture, fixtures and equipment	28,256,000	27,303,000
Operational work in progress	1,322,000	1,390,000
Development held for sale	5,356,000	37,101,000
Development in progress	62,551,000	40,803,000
	1,246,685,000	1,225,104,000
Less: accumulated depreciation and amortization	231,941,000	220,173,000
Total	\$1,014,744,000	\$1,004,931,000

Depreciation and amortization of property and equipment totaled \$31,406,000 and \$29,050,000 for the years ended December 31, 2011 and 2010, respectively.

#### **NOTE 9 – DEFERRED COSTS**

Deferred costs are summarized as follows:

	2011	2010
Permanent loan costs	\$ 11,006,000	\$ 10,879,000
Tax credit fees	2,753,000	2,617,000
City fees	3,638,000	3,765,000
Other	1,966,000	1,978,000
	19,363,000	19,239,000
Less: accumulated amortization	6,170,000	5,612,000
Total	\$ 13,193,000	\$ 13,627,000

Amortization of deferred cost totaled \$867,000 and \$1,439,000 for the years ended December 31, 2011 and 2010, respectively.

#### NOTE 10 - LAND UNDER LEASE AND HELD FOR DEVELOPMENT

Land under long-term leases and held for development consists of the following:

	•	2011	 2010
Oakland, California, held for development (2000)	\$	534,000	\$ 534,000
Livermore, California, donated (1986)		1,660,000	1,660,000
San Diego, California, donated (2000)		1,428,000	1,428,000
Foster City, California (1995)		804,000	804,000
Pinole, California (1993)			538,000
Carlsbad, California, donated (1999)		327,000	327,000
Richmond, California (1992)	******	108,000	107,000
Total	\$	4,861,000	\$ 5,398,000

BRIDGE leases all of the above land except for land held for development under various long-term leases to affiliates. Terms of the leases range from 55 to 90 years. The land is pledged as security under deeds of trust for the related notes payable or is pledged as security for certain liabilities of the lessees. During 2011, land in Pinole, California was sold to John Street Housing Associates, LP, an affiliated entity, and was recorded as property and equipment. During 2010, an impairment loss of \$1,400,000 was recorded (see Note 2).

#### **NOTE 11 – OTHER INVESTMENTS**

Other investments consist of the following:

	 2011	 2010
BUILD <sup>(1)</sup>	\$ (119,000)	\$ 688,000
Willowbrook property <sup>(2)</sup>	195,000	197,000
BASS condominium held for resale	140,000	122,000
Housing Partnership Insurance Exchange <sup>(3)</sup>	928,000	1,055,000
Other	 10,000	10,000
	 1,154,000	2,072,000
General and limited partner capital (deficit) interests and membership interests accounted		
for under the equity method	 123,000	(732,000)
Total	\$ 1,277,000	\$ 1,340,000

<sup>(1)</sup> BID is the managing member of BUILD which accounts for its investments using the fair value method of accounting. The fair value was estimated based on appraisals as of December 31, 2011 and 2010. The appraisals are deemed to be prepared using Level 3 inputs as follows:

- Either income capitalization or adjusted comparable sales appraisal method was used to project that the highest and best use of the properties were at their current uses;
- All townhome units will be sold by July 2013, and the average sales price would be comparable to other units in the vicinity; and

- A 10-year cash flow projection was prepared with:
  - o Capitalization rates range from 5.75% to 7.25%;
  - Discount rate range from 8% to 9%;
  - Annual rent increases range from 2% to 4%;
  - Annual expense increases of 3%; and
  - A vacancy rate of 4.5% to 5%.
- (2) A BRIDGE affiliate purchased below market rate units and accounted for them as investment in real estate held for sale. Since circumstances arose that previously were considered unlikely and, as a result, the affiliate decided not to sell a long-lived asset previously classified as held for sale, the asset has been reclassified as held and used since 2009. The total investment carrying value net of accumulated depreciation was \$195,000 and \$197,000 for 2011 and 2010, respectively.
- (3) BRIDGE invested in Housing Partnership Insurance Exchange (HPIEx) for the purposes of gaining access to property and liability insurance for its various development properties from a captive insurance company. The investment is stated at estimated fair value using quoted purchase prices determined by HPIEx (Level 2 input) and represents 13.42% of the capital of HPIEx.

Summarized financial information for unconsolidated entities accounted for under the equity method, as of December 31, 2011 and 2010, consist of the following:

	 2011	2010
Total assets	\$ 82,480,000	\$ 122,530,000
Total liabilities	66,026,000	125,764,000
Partners' equity <sup>(1)</sup>	16,454,000	(3,234,000)
Income	16,953,000	14,272,000
Expenses	10,955,000	20,189,000
Results of operations	5,998,000	(5,917,000)

<sup>(1)</sup> BRIDGE's share of the equity, as of December 31, 2011 and 2010, was \$4,000 and \$(44,000), respectively. In March 2011, BRIDGE withdrew its interest from the Cinnabar Commons II, LP.

The following financial position and activity summarizes the entities that are not included in the combined financial statements based on BRIDGE's board participation:

	2011	2010
Total assets	\$ 33,555,000	\$ 7,878,000
Total liabilities	13,629,000	9,209,000
Net assets <sup>(1)</sup>	19,926,000	(1,331,000)
Support and revenue	1,131,000	1,123,000
Expenses	1,514,000	1,480,000
Change in net assets	(383,000)	(357,000)

<sup>(I)</sup> Based on the ratio of board representation, BRIDGE's pro-rata share of the change in net assets for 2011 and 2010 was \$(150,000) and \$(142,000), respectively.

#### NOTE 12 - NOTES PAYABLE

Notes payable are generally secured by the respective properties and consist of the following:

	20	)11	20	010
	Interest	n · · · ·	Interest	D· · / 7
Permanent loans, bearing interest from 0% to 9%, generally with principal and interest due monthly, to be repaid in full through 2061. Interest expense was \$10,849,000 and \$10,617,000 for 2011 and 2010, respectively.	Payable \$ 1,023,000	<i>Principal</i> \$ 187,771,000	<i>Payable</i> \$ 1,789,000	<i>Principal</i> \$ 181,151,000
Construction loans, bearing variable interest, generally with interest only payments due monthly, to be repaid in full or partially converted to permanent loans maturing through 2071. Interest expense net of capitalized amount was \$1,666,000 and \$2,591,000 for 2011 and 2010, respectively.	3,420,000	105,235,000	2,228,000	210,279,000
Local loans, bearing interest from 0% to 10%, generally payable out of excess cash annually in arrears, to be repaid in full through 2068. Interest expense was \$4,360,000 and \$4,234,000 for 2011 and 2010, respectively.	28,374,000	199,186,000	25,100,000	161,504,000
Bonds, bearing interest from 2% to 14%, generally with principal and interest paid monthly, to be repaid in full through 2055. Principal payments are generally accumulated in a principal fund held by a trustee. Interest expense was \$2,927,000 and \$2,830,000 for 2011 and 2010, respectively.	1,140,000	58,036,000	1,485,000	60,609,000
County loans, bearing interest from 1% to 6.5%, generally with principal and interest due annually out of excess cash in arrears, to be repaid in full through 2075. Interest expense was \$1,779,000 and \$1,375,000 for 2011 and 2010, respectively.	9,606,000	53,922,000	7,419,000	40,853,000
State loans, bearing 3% interest, generally with principal and interest due annually out of excess cash in arrears, to be repaid in full through 2066. Interest expense was \$2,340,000 and \$1,802,000 for 2011 and 2010, respectively.	12,411,000	104,102,000	12,910,000	68,099,000

	20	)11	20	)10
	Interest Payable	Principal	Interest Payable	Principal
Affordable Housing Program (AHP), bearing no interest, with principal payments generally deferred through 2065, at which time outstanding principal may be forgiven at the lenders' discretion.	-	12,263,000	-	10,815,000
Ground leases, bearing interest from 0% to 7.75%, generally payable out of excess cash annually in arrears, to be repaid in full through 2080. Interest expense was \$106,000 and \$142,000 for 2011 and 2010, respectively.	188,000	4,453,000	213,000	4,497,000
Other loans, bearing interest from 0% to 8%, generally with principal and interest due monthly, to be repaid in full through 2059. Interest expense was \$111,000 and \$82,000 for 2011 and 2010, respectively.	366,000	4,443,000	308,000	4,519,000
Total	56,528,000	729,411,000	51,452,000	742,326,000
Less: current portion	4,035,000	40,875,000	4,085,000	116,078,000
Non-current portion	\$ 52,493,000	\$688,536,000	\$ 47,367,000	\$626,248,000

Total interest expense was \$24,137,000 and \$23,673,000 for 2011 and 2010, respectively.

Principal payments toward notes payable for the next five years are subject to changes in net cash flow which is a contingency that cannot be reasonably estimated. Minimum required payments are estimated as follows:

Year ended December	· 31, Principal Payments
2012	\$ 40,875,000
2013	25,815,000
2014	7,056,000
2015	7,580,000
2016	15,268,000
Thereafter	632,817,000
	\$729,411,000

#### NOTE 13 – LINES OF CREDIT

In 2000, BRIDGE entered into an unsecured line of credit with Bank of America for \$7.0 million. In 2009, BRIDGE amended the line of credit to \$5.0 million whereby interest is variable at LIBOR plus 2.5% (3.5% floor) and extended the maturity date to August 1, 2010, at which point the line of credit expired and was not renewed. At December 31, 2011 and 2010, no amounts were drawn on the line of credit.

In 2001, BRIDGE entered into an unsecured line of credit with Wells Fargo Bank for \$2.0 million. The line of credit bears interest at LIBOR plus 3% (4% floor) with an expiration date of April 18, 2012. At December 31, 2011 and 2010, no amounts were drawn on the line of credit.

#### NOTE 14 – DEFERRED REVENUES

Deferred revenues consist of the following:

	2011	2010
Condominium and membership sales – net	\$ 22,235,000	\$ 23,543,000
Development proceeds	15,173,000	-
Other	710,000	847,000
	38,118,000	24,390,000
Less: current portion	3,294,000	1,665,000
Non-current portion	\$ 34,824,000	\$ 22,725,000

Residents of one of the leased properties purchased a leasehold condominium interest in the building by entering into a membership agreement. The purchase price, plus a monthly fee, entitle the resident to occupy a residential unit, receive services, and use common areas for future periods until the resident or the resident's estate sells the membership to a third party. The membership is valid for 99 years and the leasehold interest is valid for 40 years from the date of issuance. The leasehold interest of current residents is valid through 2043. Total initial membership sales proceeds amounted to \$57,455,000 net of related deferred project costs of \$5,139,000 and are being deferred and amortized over the lease term. The remaining deferred revenue of condominium and membership sales at December 31, 2011 and 2010 was \$22,235,000 and \$23,543,000, respectively.

In connection with the development of certain affordable housing projects, BRIDGE and affiliates received financing proceeds in 2011 to pay for related development costs. If all conditions specified in the financing agreements are met, no payments are required. Until then, BRIDGE and affiliates recorded these proceeds as deferred revenue.

#### NOTE 15 – TEMPORARILY RESTRICTED NET ASSETS AND NET ASSETS RELEASED FROM RESTRICTIONS

The major programs for which BRIDGE has received restricted contributions are as follows:

<u>HUD Capital Advances</u> – HUD has granted capital advances to certain multi-family properties under the Multifamily Property Disposition – Upfront Grant or the Section 202 program. These advances are secured by deeds of trust with assignment of rents. The capital advances bear no interest and shall be repayable if the properties do not remain available for very low-income housing through a specific term or the notes become due and payable by reason of default under the notes, mortgages or regulatory agreements. In the event of noncompliance with affordability provisions as described in the notes, interest and principal will be payable on demand. The capital advances will not otherwise have to be repaid. Since the capital advances are expected to be forgiven, they are released over 40 years from temporary restricted net assets to unrestricted net assets.

<u>Development Restricted Proceeds</u> – Various companies and agencies have awarded grants to certain properties for the development of affordable housing. These grants are not secured, bear no interest and are not repayable unless the properties do not remain available as low-income housing. These grants are released as the restricted use is met either upon home sales or over the useful life of the property.

Stein Educational Assistance Program - Provides scholarships or awards to qualified residents in BRIDGE developments.

<u>Homeownership Initiative</u> – Increases the number of new affordable homes for sale and ensures that low-income, moderate-income and minority families have the proper level of support through services and financial backing to purchase and sustain a new home.

<u>Building and Technology Initiative</u> – Enabled BRIDGE to move to new, larger headquarters in 2004 and is bringing greater operational efficiency and improved information technology systems to BRIDGE and its properties throughout the state of California.

<u>Neighborhood Partnership Initiative (NPI)</u> – Increases affordable housing and economic development in lowincome urban communities. NPI properties are ambitious, mixed-income, multi-use developments that combine many elements of community revitalization. In addition to housing, NPI efforts also focus on creating jobs, retail activity, services, and neighborhood facilities.

Temporarily restricted net assets were available for the following purposes:

	2011	2010
HUD Capital Advances	\$ 34,086,000	\$ 35,295,000
Development Restricted Proceeds	12,022,000	16,325,000
Stein Educational Assistance Program	1,856,000	2,047,000
Homeownerships Initiative	-	248,000
Neighborhood Partnership Initiative	259,000	65,000
Building and Technology Initiative	-	44,000
Other	273,000	208,000
Total	\$ 48,496,000	\$ 54,232,000

Net assets were released from restrictions for the years ended December 31, 2011 and 2010 as follows:

	2011	2010
HUD Capital Advances	\$ 1,209,000	\$ 1,208,000
Development Restricted Proceeds	14,971,000	36,851,000
Stein Educational Assistance Program	237,000	132,000
Homeownerships Initiative	248,000	126,000
Neighborhood Partnership Initiative	183,000	263,000
Building and Technology Initiative	44,000	139,000
25 <sup>th</sup> Anniversary Initiative	-	27,000
Other	206,000	194,000
Total	\$ 17,098,000	\$ 38,940,000

#### NOTE 16 - PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets, as of December 31, 2011 and 2010, consist of land required to be used for low-income housing of \$1,660,000.

#### NOTE 17 – EMPLOYEE BENEFIT PLANS

BRIDGE has employee 403(b) plans, established effective July 1, 1998, covering eligible employees. BRIDGE contributions to the plan consist of a percentage based on eligible employees' compensation plus a discretionary amount to match voluntary employee contributions. Contributions and plan costs totaled approximately \$867,000 and \$805,000 for 2011 and 2010, respectively.

A taxable not-for-profit affiliate of BRIDGE has an employee 401(k) plan, established effective January 1, 2003, covering eligible employees. The affiliate's contributions to the plan consist of a percentage based on eligible employees' compensation plus a discretionary amount to match voluntary employee contributions. Contributions and plan costs totaled approximately \$6,000 and \$3,000 for 2011 and 2010, respectively.

BRIDGE has an employee 457(b) plan, established effective July 1, 2004, covering eligible employees. BRIDGE's contributions are discretionary. Contributions and plan costs totaled approximately \$60,000 and \$47,000 for 2011 and 2010, respectively.

#### NOTE 18 – COMMITMENTS AND CONTINGENCIES

Rental Payments under Non-cancelable Operating Leases

#### Office space

BRIDGE has leases for office space in San Francisco, Irvine, and San Diego, California, which expire between April 2013 and March 2014.

The following is a schedule, by year, of the future minimum rental payments under the office space leases:

Year e	nded December 31,	
2012	\$	832,000
2013		790,000
2014		191,000
	\$	1,813,000

Rent costs totaled approximately \$804,000 and \$958,000 for 2011 and 2010, respectively.

#### Property-related leases

BRIDGE and affiliates lease property land, facilities, and commercial space under leases ranging from 30 to 55 years. Rent expense totaled approximately \$7,770,000 and \$8,218,000 for 2011 and 2010, respectively.

Certain ground lease payments are subject to changes in net cash flow which is a contingency that cannot be reasonably estimated. Minimum future lease payments under the foregoing leases are:

2012	\$ 5,153,000
2013	5,154,000
2014	5,154,000
2015	5,155,000
2016	5,155,000
Thereafter	143,245,000
	\$ 169,016,000

#### <u>Litigation</u>

BRIDGE and affiliates are named in various claims and legal actions in the normal course of its activities. Based upon counsel and management's opinion, the outcome of such matters are not expected to have a material adverse effect on BRIDGE and affiliates' financial position or changes in net assets.

#### Letters of Credit

As of December 31, 2011 and 2010, BRIDGE and affiliates did not have any outstanding balance on its letters of credit.

#### Surety Bonds

In connection with certain project developments, BRIDGE enters into surety bond agreements which bind BRIDGE to repay the surety company if the contractor is unable to successfully perform on the contract. As of December 31, 2011 and 2010, BRIDGE has outstanding a maximum of \$7,270,000 and \$3,331,000, respectively, in surety bonds.

#### Property Management

Property management on certain properties is contracted with non-affiliated entities for annual amounts subject to yearly increases.

#### <u>Other</u>

As general partners in various partnerships, BRIDGE and affiliates may be subject to other liabilities, should the affected partnerships' assets become insufficient to meet their obligations. In the opinion of management, future revenues and the value of the underlying assets of each of these partnerships will be sufficient to meet ongoing and future partnership obligations.

#### **NOTE 19 – GUARANTEES**

BRIDGE issues a variety of guarantees in the course of developing properties. The guarantees are generally issued in favor of limited partner investors or lenders. Guarantees, as of December 31, 2011 and 2010 (except for tax benefits which are one year in arrears), consist of the following:

	2011	2010
Operating deficits	\$ 13,486,000	\$ 13,492,000
Construction loan repayment and completion	92,551,000	111,502,000
Tax benefits	198,099,000	183,509,000
Equity contribution	6,128,000	6,113,000
Total	\$310,264,000	\$ 314,615,000

#### **Operating Deficit Guarantees**

Operating deficit guarantees are commitments to fund future operating deficits of partnerships. The guarantees are issued in favor of limited tax credit partnerships, and generally are for the fifteen-year period when the investor is expected to hold its limited partner interest, or for shorter periods (for example, until certain debt ratios are achieved). A payment under a guarantee would create a receivable from the partnership. To date, BRIDGE has not experienced any calls on these guarantees.

#### Construction Loan Repayment and Completion Guarantees

BRIDGE has provided repayment guarantees for construction loans used for the development of properties. BRIDGE has also provided unlimited construction completion guarantees in favor of certain lenders for the development of properties. There are no significant completion delays in current BRIDGE developments. To date, BRIDGE has not experienced non-completion of a project, nor has it been called on for any loan repayment guarantee.

#### Tax Benefits Guarantees

As the sponsor or the developer of certain properties financed in part by federal and/or state tax credit allocations, BRIDGE has made certain guarantees to investors as to the tax credits and other benefits to be derived from the properties. These guarantees generally cover the tax compliance periods of fifteen years after initial lease up. In the opinion of management, compliance with tax regulations and careful monitoring of the properties should preclude these contingent liabilities from materializing. To date, BRIDGE has not experienced any calls on these guarantees.

#### Equity Contribution Guarantee

BRIDGE and affiliated not-for-profit organizations are the general partners, co-general partners, members, or co-managing members of various limited partnerships or limited liability companies as disclosed in Note 1. BRIDGE and affiliates executed various performance guarantees in connection with those limited partnerships or limited liability companies. BRIDGE is obligated to fund various affiliated not-for-profit organizations in the event such guarantees are being called upon. To date, BRIDGE has not experienced any calls on these guarantees and considers the occurrence of such events remote.

No stand ready liability has been recorded in connection with the operating deficit, construction loan repayment and completion, tax benefit, or equity contribution guarantees as these are guarantees to entities under common control.

#### NOTE 20 - SUBSEQUENT EVENTS

On January 1, 2012, one of BRIDGE's affiliates exercised its option and had another affiliated entity buy out the interest of the existing limited partner.

In 2012, one of BRIDGE's affiliates entered into discussions to potentially change the structure of its lease and note receivable agreements.

In anticipation of this transaction, in February 2012 monthly payments towards the note receivable and monthly payments on the lease were ceased.

In March 2012, one of BRIDGE's affiliates paid off its HUD loan in full from proceeds of a new loan. The remaining balance of the new loan will be used to fund a planned rehabilitation of the property.

## SUPPLEMENTARY INFORMATION

						2011					
	BRIDGE Housing				HomeBricks,	BRIDGE	Housing	Other			
	Corporation	BID	BASS	BPMC	lac.	Support Corp	Properties (11	Entities a	Subtotal	Eliminations	Total
			ASSETS	S							
Current assets.											
Cash and cash equivalents	\$ 14,231,000 \$	1,626,000 \$	8,010,000 S	\$ 1,841,000 \$	222,000 \$	10,048,000	\$ 26,387,000	\$ 3,466,000 \$	65,831,000	···	\$ 65,831,000
Accounts receivable - net	10,113,000	43,000	313,000	283,000	98,000	•	1,543,000	3,361,000	15,754,000	(13,166,000)	2,588,000
Contributions receivable - current portion	4,000	,	,	·	•	•	,	5	4,000	•	4,000
Notes receivable – current portion	40,000	·	3,081,000	,	•	•	,	ĩ	3,121,000	1	3.121,000
Prepaid expenses and deposits - current portion	554,000	1,000	165,000	48,000	2,000	•	1,263,000	25,000	2,058,000	3	2,058,000
Impounds		•	•	•	•	•	1,294,000	1	1,294,000	r	1,294,000
Total current assets	24,942,000	1,670,000	11,569,000	2,172,000	322,000	10,048,000	30,487,000	6,852,000	88,062,000	(13,166,000)	74,896,000
Non-current assets:											
Restricted cash and deposits	•	1	•	,	654,000	·	43,818,000	ł	44,472,000	1	44,472,000
Marketable securities	,	,		,		14,482,000	,	•	14,482,000	•	14,482,000
Notes receivable - net of current portion	10,049,000	521,000	22,910,000	ı	4,946,000	•	•	12,161,000	50,587,000	(22,535,000)	28,052,000
Prepaid expenses and deposits - net of current portion		,	•	,	12,000	•	2,669,000	101,000	2,782,000	(2,418,000)	364,000
Property and equipment - net	8,344,000	,	2,951,000	,	4,000	•	1,001,051,000	13,573,000	1,025,923,000	(01,179.000)	1,014,744,000
Deferred costs – net	•	,	•	1	•		13,374,000	81,000	13,455,000	(262,000)	13,193,000
Land under lease and held for development	2,573,000	ı	•	ı	ſ	•	534,000	1,754,000	4,861,000	E	4,861,000
Other investments	3,367,000	(119,000)	123,000	,	195,000	•	•	20,151,000	23,717,000	(22,440,000)	1,277,000
Total non-current assets	24,333,000	402,000	25,984,000	,	5,811,000	14,482,000	1,061,446,000	47,821,000	1,180,279,000	(58,834,000)	1,121,445,000
Total assets	\$ 49,275,000 \$	2,072,000 \$	1	37,553,000 \$ 2,172,000 \$	6,133,000 \$	24,530,000 5	\$ 1,091,933,000	\$ 54,673,000 <b>\$</b>	24,539,000 \$ 1,091,933,000 \$ 54,673,000 \$ 1,268,341,000 \$ (72,000,000) \$	\$ (72,000,000)	\$ 1,196,341,000

<sup>(1)</sup> Includes properties owned by separate entities in the form of limited partnerships, limited liability companies, or not-for-prefit corporations.

 $^{42}$  Includes emittes that control certain housing property entities.

						2011					
	BRIDGE Housing				HomeBricks.	BRIDGE	Housing	Other			
	Corporation	BID	BASS	BPMC	Inc.	Support Corp	Properties ("	Enlities 12/	Subtotal	Eliminations	Total
		71	LIABILITIES AND NET ASSETS	NET ASSETS							
Currost linkvittier											
Accounts payable and accrued expenses	\$ 3,291,000 \$	9,000 \$	1,449,000 \$	438,000 \$	55,000 \$	67,000	\$ 25,419,000	\$ 4.979,000 \$	35,707,000	\$ (20,496,000) \$	15,211,000
Notes payable current portion	1,400,000	1	•	ι	68,000	•	39,407,000	•	40,875,000	•	40,875,000
Interest payable current portion	66,000	•	ı	'	21,000	,	3,969,000	I	4,056,000	(21,000)	4,035,000
Deferred revenues current portion	201,000		1,308,000	•	1	•	000'161	1,856,000	3,556,000	(262,000)	3,294,000
Security and other deposits	•	·	287,000	'	1,000	I	3	17,000	305,000	1	305,000
Total current liabilities	4,958,000	9,000	3,044,000	438,000	145,000	67,000	68,986,000	6,852,000	84,499,000	(20,779,000)	63,720,000
Non-current liabilities:											
Notes payable - net of current portion	15,367,000		١		4,737,000	•	668,279,000	15,920,000	704,303,000	(15,767,000)	688,536,000
Interest payable – net of current portion		·	ı	'	•	,	54,352,000	1,688,000	56,040,000	(3, 547, 000)	52,493,000
Deferred revenues - net of current portion			20,927,000	•	•	,	13,998,000	2,975,000	37,900,000	(3,076,000)	34,824,000
Security and other deposits - net of current portion	•	,	•		-	•	12,355.000	52,000	12,407,000	(5,893,000)	6,514,000
Total non-current liabilities	15,367,000	-	20,927,000	-	4,737,000	-	748,984,000	20,635,000	810,650.000	(28,283,000)	782,367,000
Total liabilities	20,325,000	9,000	23,971,000	438,000	4,882,000	67,000	817,970,000	27,487,000	895,149,000	(49,062,000)	846,087,000
Net assets:											
Unrestricted											
Controlling interests	26,951,000	2,063,000	13,578,000	1,734,000	1,251,000	22,607,000	8,233,000	27,186,000	103,603,000	(22,943,000)	80,660,000
Non-controlling interests		-	4	-	-		219,433,000	-	219,433,000	5,000	219,438,000
<b>Fotal unrestricted</b>	26,951,000	2,063,000	13,578,000	1,734,000	1,251,000	22,607,000	227,666,000	27,186,000	323,036,000	(000'826'000)	300,098,000
Temporarily restricted	339,000	,	4,000	,	F	1,856,000	46,297,000	'	48,496,000	ł	48,496,000
Permanently restricted	1,660,000	,	-	•	F	•	t		1,660,000	1	1,660,000
Total net assets	28,950,000	2,063,000	13,582,000	1,734,000	1,251,000	24,463,000	273,963,000	27,186,000	373,192,000	(22,938,000)	350,254,000
			-								
Total liabilities and net assets	\$ 49,275.000 \$	2,072,000 S	37,553,000 \$ 2,172,000 \$	2,172.000 \$	6,133,000 \$		24,530,000 \$ 1,091,933,000 \$ 54,673,000 <b>{</b> \$ 1,268,341,000 <b>\$</b>	\$ 54,673,000 \$	1.268.341,000	\$ (72,000.000) \$	1,196,341,000

<sup>(3)</sup> Includes properties owned by separate entities in the form of limited partnersbys, limited liability componies, or not-for-profit corporations.

(2) Includes entities that control certam housing property entities.

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						2010					
	BRIDGE Housing				HomeBricks.	BRUDGE	Housing	Other		_	
	Corporation	BID	BASS	BPMC	Inc.	Support Corp	Properties (1)	Entities (2)	Subtotal	Eliminations	Total
			ASSETS	s							
Current assets:											
Cash and cash equivalents	\$ 15,653,000 \$	726,000 \$	8,045,000 \$	930,000 \$	405,000 \$	15,910,000 \$	19,967,000	\$ 4,558,000 \$	66,194,000	، دە	S 66,194,000
Accounts receivable - net	11,115,000	306,000	556,000	1,015,000	21.000	12,000	1,190,000	4,128,000	18,343,000	(15,518,000)	2.825.000
Contributions receivable – current portion	6,000	,			ł	•	E	•	6,000	•	6,000
Notes receivable – current portion	865,000		2,902,000	•	1	•	,	ı	3,767,000	(845,000)	2,922,000
Prepaid expenses and deposits - current portion	899,000	1,000	183,000	6,000	32,000	•	708,000	25,000	1,854,000	1	1,854,000
Impounds	•		•	,	ı	•	1,395,000	•	1,395,000	3	1,395,000
Total current assets	28,538,000	1,033,000	11,686,000	1,951,000	458,000	15,922,000	23,260,000	8,711,000	91,559,000	(16,363,000)	75,196,000
Mon-overant accate.											
zastruuttall ansets.							000 000 F				
Restricted cash and deposits	•	•		•	1,450,000	•	34,782,000	•	36,212,000	F	36,212,000
Marketable securities				t	•	9,019,000		,	000,010,0	1	9,019,000
Notes receivable - net of current portion	10,420,000	,	25,990,000	•	3,454,000	,		13,062,000	52,926,000	(23,270,000)	29,656,000
Prepaid expenses and deposits - net of current portion	f	,	4	,	12.000	•	2,744,000	103,000	2,859,000	(2,487,000)	372,000
Property and equipment - net	3,560,000	•	2,280,000	,	743,000	•	999,785,000	9,815,000	1,016,183,000	(11,252,000)	1,004,931,000
Deferred costs – net	•	•	1	•	1	•	13,627,000	•	13,627,000	r	13,627,000
Land under lease and held for development	3,110,000	,	,	•	•	•	534,000	1,754,000	5,398,000	ł	5,398,000
Other investments	3,129,000	688,000	122,000		197,000	•		22,468,000	26,604,000	(25,264,000)	1,340,000
Total non-current assets	20,219,000	688,000	28,392,000	•	5,836,000	9.019.000	1,051,472,000	47,202,000	1,162,828,000	(62,273,000)	1,100,555,000
T'otal assets	\$ 48,757,000 \$	1,721,000 \$	1	40,078,000 \$ 1,951,000 \$	6,294,000 \$	24,941,000 \$	24,941,000 \$ 1,074,732,000 \$	\$ 55,913,000 \$	1,254,387,000	\$ (78,636,000) \$	8 1,175,751,000

41 Includes properties owned by separate entities in the form of limited partnerships, limited liability companies, or not-for-profit corporations.

(2) Includes entities that control certain housing property entities.

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	BRIDGE Housing Corporation	BID	BASS	BPMC	HomeBricks, Inc.	BRIDGE Support Corp	Housing Properties (1)	Other Entities <sup>(2)</sup>	Subtotal	Eliminations	Total
		ГЦ	LIABILITIES AND NET ASSETS	NET ASSETS							
Current liabilities: Accounts pay able and accrued expenses	\$ 2,556,000 \$	36.000 \$	959,000 \$	378.000 \$	247,000 \$	18,000	\$ 27,086,000	\$ 3.476.000 \$	\$ 34,756,000	\$ (16.783.000)	\$ 17.973.000
Notes payable current portion	2,000,000						113,976,000	'	-	(706,000)	~
Interest payable - current portion	39,000	·	•	,	23,000	•	4.185,000	,	4,247,000	(162.000)	4,085,000
Deferred revenues – current portion		'	1,308,000	·	1	ŀ	357,000	1	1,665,000	1	1,665,000
Security and other deposits	•	•	335,000	•	•	'	r	17,000	352,000	F	352,000
Total current liabilities	4,595,000	36,000	2,602,000	378,000	1,078,000	18,000	145,604,000	3,493,000	157,804,000	(17,651,000)	140,153,000
Nan-current fiabilities: Motor nonialis nat of nurrant nonion	16 796 000				4.126.000		212 ADO 2000	000 565 31	000 185 027	NONO COP JOIN	0000 89 C 7 C 7
	000,001,01	•	•	•	000'071'4	•	000,620,910	000,101,61	000'1 H 1'000	(000,024,02)	000°047°070
interest payable – net of current portion	819,010	•	•	•	. /,000	•	48,884,000	1,592,000	51,293,000	(000'9Z6'E)	47,367,000
Deferred revenues – net of current portion		,	22,235,000	ł	,	t	593,000	3,042,000	25,870,000	(3.145,000)	22,725,000
Security and other deposits - net of current portion	-	7	,	•	1	1	3,982,000	•	3,982,000	•	3,982,000
Total non-current liabilities	17,595,000	1	22,235,000	-	4,133,000	4	669,552,000	20,371,000	733,886.000	(33,564,000)	700,322,000
Total liabilities	22,190,000	36,000	24,837,000	378,000	5,211,000	18,000	815,156,000	23,864,000	891,690,000	(51,215,000)	840,475,000
Net assets:											
Unrestricted:										•	
Controlling interests	24,792,000	1,685,000	15,237,000	1,573,000	834,000	22,876,000	7,521,000	32,049,000	106,567,000	(27,421,000)	79,146,000
Non-controlling interests	*		•	•	1	•	200,238,000	•	200,238,000	•	200,238,000
Total unrestricted	24,792,000	1,685,000	15,237,000	1,573,000	834,000	22,876,000	207,759,000	32,049,000	306,805,000	(27,421,000)	279,384,000
Temporarily restricted	115,000		4,000		249,000	2,047,000	51,817,000	•	54,232,000	t	54,232,000
Permanently restricted	1,660,000	•	•	•	•	1	F	•	1,660,000	•	1,660,000
Total net assets	26,567,000	1,685,000	15,241,000	1,573,000	1,083,000	24,923,000	259,576,000	32,049,000	362,697,000	(27, 421, 000)	335,276,000
The staff (fishis) starts and sool soonate	9 000 121 08 9	9 000 ICL 1	3 000 0L0 0F	1 000 000				000 010 000		2 1000 Joj atri	000 132 321 1
Total lightittes and net assols	s 48.757,000 S	1.721.000 \$	40.078.000 S	40.078.000 S 1.951.000 S	6.294,000 \$	24,941,000 S	S 1.074,732,000 S	\$ 55,913,000   \$		1,254,387,000 S (78,636,000) \$	

(i) Includes properties owned by separate entities in the form of limited partnerships, limited lumblity companies, or not-for-profit corporations.

<sup>(3)</sup> Includes entities that control cortain housing property entities.

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BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINING SCHEDULES OF ACTIVITIES YEARS ENDED DECEMBER 31, 2011 AND 2010

	ļ					2011			******************		
	BRIDGE Housing Corporation	BID	BASS	BPMC	HomeBricks, Inc.	BRIDGE Support Corp.	Housing Properties <sup>(1)</sup>	Other Entities (2)	Subtotal	Eliminations	Total
Support and revenue: Developer fees	\$ 4,396,000	•	65 1 65		i 64	ب بو	643	- \$ 1,414,000	\$ 5,810,000	5,810,000 \$ (5,810,000) \$	، 69
Rental income – net of vacancies and concessions	163,000		11,458,000	,	15,000		74,326,000	385,000	86,347,000	- (384,000)	85,963,000
Management revenue	8,135,000	500,000	1.306,000	3,909,000	731,000	t	719,000	(214,000)	15,086,000	(10,927,000)	4,159,000
Contributions	647,000	•	120,000	•	375,000	46,000	12,294,000	3,000	13,485,000		13,485,000
Interest income	444,000	8,000	1,665,000	1,000	148,000	510,000	243,000	473,000	3,492,000	(000,11.6)	2,581,000
Revenue from townhome sales	ŀ	1	<b>i</b>	ł	•	•	18,660,000		18,660,000		18,660,000
Other	853,000	-	1	-	659,000	**********	2,460,000	10,000	3,982,000	-	3,982,000
Total support and revenue	14,638,000	508,000	14,549,000	3,910,000	1,928,000	556,000	108,702,000	2,071,000	146,862,000	(18,032,000)	128,830,000
Expenses:											
Program services	8,403,000	121,000	15,895,000	3,385,000	1,752,000	1,014,000	145,663,000	6,853,000	183,086,000	(22,039,000)	161,047,000
Supporting services Pundraising	3,636,000 216,000	9,000 -	313,000	364,000 -	8,000	2,000	479,000	81,000	4,892,000 216,000	(72,000) -	4,820,000 216,000
		-			*****						
Total expenses	12,255,000	130,000	16,208,000	3,749,000	1,760,000	1,016,000	146,142,000	6,934,000	188,194,000	(22,111,000)	166,083,000
Changes in net assets	2,383,000	378,000	(1,659,000)	161,000	168,000	(460,000)	(37,440,000)	(4,863,000)	(41,332,000)	4,079,000	(37, 253, 000)
Net assets, beginning of year Net capital contribution	26,567,000	1,685,000	15,241,000	1,573,000	1,083,000	24,923,000 	259,576,000 51,827,000	32,049,000	362,697,000 51,827,000	(27,421,000) 404,000	335,276,000 52,231,000
Net assets, end of year	\$ 28.950.000 \$ 2.063.000	\$ 2.063.000	13.582.000	13.582.000 \$ 1.734.000 \$ 1.251.000	\$ 1.251.000	\$ 24,463,000 \$ 273,963,000	\$ 273.963.000	27.186.000	\$ 373,192,000	(22,938,000)	350.254.000

(0) Includes properties owned by separate entities in the form of limited partnerships, limited liability companies, or not-for-profit corporations.

(2) Includes entities that control certain housing property entities.

BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINING SCHEDULES OF ACTIVITIES YEARS ENDED DECEMBER 31, 2011 AND 2010

	BRIDGE Housing				HomeBricks,	BRIDGE	Housing	Other			
	Corporation	BID	BASS	BPMC	Inc.	Support Corp.	Properties (1)	Entities (2)	Subtotal	Eliminations	Total
Support and revenue:											
Developer fees	\$ 4,316,000 5	1	•	64	•	•	s.	\$ 166,000	S 4,482,000	4,482,000 \$ (4,482,000)	, ,
Rental income - net of vacancies											
and concessions	274,000	1	11,829,000	•	14,000	1	70,324,000	315,000	82,756,000	(393,000)	82,363,000
Management revenue	11,427,000	288,000	1,308,000	4,136,000	751,000	6,924,000	440,000	8,429,000	33,703,000	(26,967,000)	6,736,000
Contributions	713,000	•	106,000	1	1	1,024,000	10,258,000	907,000	13,008,000	4	13,008,000
Interest income	807,000	,	1,841,000	1,000	71,000	3,000	161,000	504,000	3,388,000	(1,256,000)	2,132,000
Revenue from townhome sales	3	'	ł	1	4	•	39,449,000	1	39,449,000	1	39,449,000
Other	391,000		-		1	50,000	1,172,000	-	1,613,000	+	1,613,000
Total support and revenue	17,928,000	288,000	15,084,000	4,137,000	836,000	8,001,000	121,804,000	10,321,000	178,399,000	(33,098,000)	145,301,000
Expenses:											
Program services	11,119,000	641,000	16,203,000	3,781,000	1,254,000	1,299,000	178,491,000	22,661,000	235,449,000	(48,733,000)	186,716,000
Supporting services Fundraising	3,855,000 233,000	12,000	290,000	328,000	10,000	1,000	766,000 -	67,000	5,329,000 233,000	(95,000)	5,234,000 233,000
l otal expenses	15,207,000	653,000	16,493,000	4,109,000	1,264,000	1,300,000	179,257,000	22,728,000	241,011,000	(48,828,000)	192,183,000
Changes in net assets	2,721,000	(365,000)	(1, 409, 000)	28,000	(428,000)	6,701,000	(57,453,000)	(57,453,000) (12,407,000)	(62,612,000)	15,730,000	(46, 882, 000)
Net assets, beginning of year Net capital contribution	23,846,000	2,050,000 -	16,650,000 -	1,545,000	1,511,000	18,222,000	291,815,000 25,214,000	44,456,000 -	400,095,000 25,214,000	(41,489,000) (1,662,000)	358,606,000 23,552,000
Net assets, end of year	\$ 26,567,000 \$ 1,685,000	1.685,000	15,241,000	\$ 1.573.000	\$ 1,083,000	\$ 24,923,000	15,241,000 \$ 1,573,000 \$ 1,083,000 \$ 24,923,000 \$ 259,576,000	32,049,000	32.049.000 \$ 362.697.000	(27,421,000)	335,276,000

(1) Includes properties owned by separate entities in the form of limited partnerships, limited liability companies, or not-for-profit corporations.

<sup>(2)</sup> Includes entities that control certain housing property entities.

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BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINING SCHEDULES OF CASH FLOWS YEARS ENDED DECEMBER 31, 2011 AND 2010

			10.45	0.000		BKIDGE	ansuoti .	100			í
	Confectation	CTE	590-59	DE MAC	1916	augour curp	Properties	Enditics	PROPOSITI	SHOWRDWIC	local
Cash flows from operating schivitics:											
Change in net assets	\$ 2,383,000	\$ 378,000	\$ (1,659,000) \$	161,000 \$	168,000	\$ (460,000)	(460,000) S (37,440,000) S (4,863,000)	\$ (4,863,000)	(41,332,000)	\$ 4,079,000	(37,253,000)
Aquistatents to reconcire change in nei meers to net cash provided by (used in) operating activities:											
Depreciation and amortization	163,000	ŀ	499,000	r	12,000	1	51,551,000	48,000	32,273,000	,	32,273,000
(Gain) Loss on disposal of fived assets		ŀ	1	r	,	,	11,715,000	(18,000)	11,697,000	,	11,697,000
Amortization of deferred revenue		1	(1,308,000)		'	•	•	'	(1,508,000)		(I,308,000)
Unrealized gain (loss) and means from investment entities Dividende meaning in the form of motor meaningle	(541.000)	55.000	•	t	229,000	721.000	513,000	1,824.000	2.801.000	(2,258,000)	563,000 2531,0000
DUMBERRY EVENTION IN THE TOTAL OF ROLES RECEIVANCE Theory of from formizable loans	- - -	(nn)(170)			- 1375,000	1	-	1	(000,120)		(000,120)
(fincterase) decrease in assets:	(000) (10)	•			(non-cost)		face and the state	r	(200) 1027-01	I	(AAA) 1.671.71
Accounts receivable	1,002,000	263,000	243,000	732,000	(77,000)	12,000	(353,000)	767,000	2,589,000	(2,352,000)	237,000
Contributions receivable	2,000		•		,	1		,	2,000		2,000
Prepaid expenses and deposits	345,000	,	18,000	(42,000)	30,000	1	(480,000)	2,000	(127,000)	(69,000)	(196,000)
tanpo unds	•	1	•		1	F	102,000	1	102,000	r	102.000
Increase (decrease) in liabilities:											
Accounts payable and accrued expenses	607,000	(27,000)	490,000	60,000	(192,000)	49,000	3,445,000	1,503,000	5,935,000	(000'620'1)	4,856,000
Defetred revenues Interest navnihe	201,000	н d	(43,000)		1000 67	3 1	(147,000) 4 826 000	13,000	19,000 4 979 000	(193,000)	(174,000) 5 400 000
	2004 Pa. 2				722203		N0204014	000000		2	panel and a second
Net eash provided by (used in) operating activities	5,379,000	148,000	(1,765,000)	911,000	(214,000)	322,000	1,672,000	(628,000)	3,825,000	(1,332,000)	2,493,000
Cash flows from investing activities:											
(Additions to) Collections of notes receivable	433,000	,	2,901,000	1	(1,492,000)	•	,	(252,000)	1,590.000	(1.580.000)	10.000
Net (increase) decrease in other investments	303,000	752,000	,	£	ł	'	ı	\$11,000	1,566,000	(586,000)	080'086
Net (increase) decrease in restricted cash and deposits	ε	\$	-		777,000	1	(6,755,000)	52,000	(5.926,000)	1	(5,926,000)
(Purchase) Sale of marketable securities and investments			(1,000)		1 0 0 0 0 0	(6.184.000)		ł	(6.185.000)		(6.185.000)
(Purchase) returement of property and equipment Mar directory descrease in deformed crock	(4,819,000)	4	(0000/1'1)	t	(45,000)	I	(8,974,000)	+	(15,008,000)	(73,000)	(15,081,000)
						•	(nno'enn)	foontoo	Inniczal	000,202	Inna" Criti
Net cash provided by (used in) investing activities	(4,085,000)	752.000	1.730,000	ı	(760.000)	(6.184,000)	(16,538,000)	225.000	(24,658,000)	(000/172-000)	(26,635,000)
Cash flows from financing activities:											
Payment of development payables		1	•	1	'	1	(16,609,000)	2	(16.609.000)	(2,634,000)	(19,243,000)
Proceeds from notes payable	2,932,000	2			968,000	1	93,058,000	19,000	96,977,000	(5,893,000)	91,084,000
Proceeds from deferred revenue carmarked for development	E	•			1	4	13,386,000	1	13,386,000		13,386,000
rayment of notes payants	(mnn'nea'c)	1		I	(ana') / T)	•	(000,747,280)	(000,807)	(84,298,000)	11,4.52,000	(10,866,000)
rayment of syndreaton costs Proceeds from (distribution of) capital contributions	, ,		t I	ŧ 1		1 1	(140,000) 14,154,000	1 1	(140.000) 14,154,000	404,000	(140,000)
National mode meeting has been die for an entropy of the					2011 (1112				100 001 01	000 000 1	
sources in the Star Action of the control of a second state of a second state	(now with				000161	*	000'090'17	(MAN CON)	000.014.02	INVEACE	100.211.07
Increase (devrease) in cash and cash equivalents	(1,422,000)	000'006	(35,000)	000'116	(183,000)	(5,862,000)	6.420.000	(1.092,000)	(363,000)	1	(363,000)
Cash and cash equivalent, beginning of year	15,653,000	726,000	8,045,000	930,000	405,000	15,910,000	19,967,000	4,558,000	66,194,000	ľ	66,194,000
Cash and cash equivalent. end of year	\$ 14,231,000	\$ 1,626,000	\$ 8,010,000 \$	1,841,000 \$	222,000	\$ 10,048,000	\$ 26,387,000 3	\$ 3,466,000	\$ 65,831,000	*	\$ 65,831,000
Supplementary information:											
Cash paid for interest (net of capitalized portion) Moreorals investing and financian activities:	\$ 250,000	1	s -	\$	43,000 \$		\$ 19.446,000	\$ 304,000	\$ 20,043,000	\$ (1,424,000)	\$ 18,619,000
Adsets acquired by assuming liabilities	\$	, S	\$ 1 5	69 1	•	· ·	\$ 24,135,000 \$	•	\$ 24,135,000	\$ (5,069,000)	\$ 19,066,000
Assets acquired through capital contribution	, 69	- - - 	\$ 1 \$	65 1	\$ - \$	-	\$ 11,861,000 1		\$ 11,861,000	•	\$ 11,861,000
Liabilities puid with capital contribution	\$		1	4	-	-	\$ 25,952,000	•	25		s 25,952,000
Disposal of assets by transferring linbilities	\$ 1,300,000	S		2		1	1	-	-l	\$ (1,300,000)	•
Repayment of notes payable with sales proceeds from escretors	55	<b>N</b>		-	545,000 3		S	1	S 545,000	•	<u>5 545,000</u>
SVINGLORION COSIS INCURRED BY ASSUMPTING RAMINES	-	1			•		8 117,000 1	5	5 117,000	2	S 117,000

<sup>x(i)</sup> lichnelse properties owned by separate sutties in the form of limited portnerships, limited liability companies, or not-for-profit corporations.

 $r_{\mathcal{O}}$  buckness ontities that control certain housing property entities.

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# BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINING SCHEDULES OF CASH FLOWS YEARS ENDED DECEMBER 31, 2011 AND 2010

						2010					
	BRIDGE Housing Corporation	BID	BASS	BPMC	HomeBricks, Inc.	BRIDGE Support Corp	Housing Properties <sup>(1)</sup>	Other Entities (2)	Subtotal	Elimentions	Total
Cash flows from operating activities:											
Change in net assets	\$ 2,721,000 \$	(365,000) \$	(1,409,000) \$	28,000 S	(428,000) \$	6,701,000	\$ (57,455,000) \$ (12,407,000)	\$ (12,407,000)	(62,612,000) \$	\$ 15,730,000	(46, 882, 060)
Adjustments to reconcile change in net assets to net cash erovided by tused in ) converting activities:											
providence of formation and encontricultions	157.000	4 000	346.000		700-010		000 070 04	11.000	20,860,000		200 000 000
(Gain) Loss on disposal of fixed assets	-		100010111	ı 1	nnn <sup>e</sup> ze	4 1	27.470.000	44,000	27,470,000		000'0C0'67 37 470 000
Change in accounting estimates for deferred revenue	ı	,	(1.308.000)	,	,	,	-		11 308 0000		1 308 0001
Unrealized gain (loss) and income from investment entities	(134,000)	412,000	4,000	,	000'11	(1.050.000)	2,909,000	3.266.000	5.368,000	(3.126.000)	2.242.000
Income from forgivable toans		۰	1	t	•		(10,242,000)	-	(10,242,000)		(10,242,000)
(Increase) decrease in assets											
Accounts receivable	2,195,000	(157,000)	269,000	(136,000)	693,000	(12,000)	383,000	(570,000)	2,665,000	(2,793,000)	(128,000)
Contributions receivable	131,000	'	·		,	1		•	131,000		131,000
Prepaid expenses and deposits	(521,000)	8,000	(19,000)	'	(6,000)	ŀ	580,000	(E3,000)	29,000	(62,(H00)	(33,000)
Impounds	ī	1	J	'	,	I	(282,000)	,	(282,000)		(282,000)
Increase (decrease) in highlitics:											
Accounts payable and accruch rypenses	(469,000)	(000'11)	(555.000)	(157.000)	(103,000)	(173,600)	4.939.000	329.000	3,800.000	I.738.000	5.538,000
Deferred revenues	(158,000)	•	(62,000)	•	,	,	162,000	(218,000)	(276,000)	377,060	101,000
Interest payable	(5,000)	،			(803-000)	•	6,355,000	508,000	6,055,000	(965,000)	5,090,000
Net cash provided by (used in) onerative activities	1000 LYB 2	1109 0001	1000 129 0	1000 2967	7637 000V	5 466 WW	2 101 000	40.064.0060	151 AM	14 610 000	000 151 04
a start as the fillenge with the second of a many second second second	000,000,000,0	(minicort)	(4004-1-004)	fount-071	(600/220)	000,000+,0	000'141'0	(AnA'TOA'S)	(114) 7 (1)	A001'6759'01	000 / 6/ 01
Cash flows from investing activities:											
(Additions to) Collection of notes receivable	1,172,000		2,733,000	•	(2.863,000)	,		1,441,000	2.483.000	(2,769.000)	(286.000)
Net decrease in other investments	335,000	(4,000)	1		35,000		'	(662,090)	(296,000)	112,000	(184,000)
Net (increase) decrease in restricted cuch and deposits	1	r	,	•	10,676,000	:	2,166,000	(2,090)	12,840,000	1	12,840,000
(Purchase) Sale of marketable scennifics	5		62,000	ı	,	1	•	ş	62.000	'	62,090
(Purchase) Reductment of property and equipment	(1,654,000)	,	(10,000)	,	(245,000)	•	(29,066,000)	,	(30,975,000)	(4,193,000)	(35,168,000)
Net (increase) decrease in deferred costs	•		1	_	,		(545,000)	158,000	(387,000)	(315,000)	(762,000)
Net cash provided by (used in) investing activities	(147,000)	(4,000)	2,785,000		7,603,000	,	(27,445,000)	935,000	(16,273,000)	(7,165,000)	(23, 438, 000)
Cash flaure from fromtering activities.											
CUBR ROWS ROME FRANKLING WARNES. Pavinent of development narobles	I						200 424 000		200 464 000		2000 100 1000
Proceeds from notes payable	864 000			• •	2 387 000		(1000-1000-1000) 773 SOK DAG	- 076 040	1000,404,020	- 175 000	(n/u/+0+'/2) 10 660 000
Partment of notes payable	(5 125 000)	E	,		r9 n18 0000		000 299 LU	1,111,111	135 805 000	-	(35 805 060)
Payment of evention costs					·		(000-1423 P000)		(453 000)		1453 000
Proceeds from (distribution of) capital contributions	•		3	1	ŀ	1	4,926,000	,	4,926,000	(1,661,000)	3,265,000
Net cash provided by (used in) finmering activities	(4.261.000)		4	r	(6,631,000)	1	26.853-000	1.976,000	17.937.000	(3,734,000)	14,203,000
tarreese filemenet in rach and reek annivalents	1641.000	112 000	151 000	1365 000	276.000	4 4 C 0000	000000	1000 100	1000 613 1		1.645.000
	(manoi y and)	factor and	AA	60000000	500°-17	oon'notic	000,485.4	(non-net-n)	N/00'711		1000 77 20 1
Cash and cash equivalent. beginning of year	16,194,000	839,000	7,894,000	1,195,000	30,000	10,444,060	17.378,000	10.708.000	64.682.000	•	64,682,000
Cash and cash equivalent, end of year	\$ 15,653,000 \$	726,000 \$	8,045,000 \$	\$30°000 \$	405.000 \$	15,910,000	\$ 19.967.000 \$	4.558,000	\$ 66.194.000	*	\$ 66,194,000
Supplementary information:											
Cash paid for interest (not of capitalized portion)	5 468,900 \$	S -	- 2		\$ 000'668		\$ 16,646,000 S	30,000	\$ 18,045,000	S 29,000	S 18,072,000
Assets acquired by assuming liabilities	\$ 411,000 \$	95 1	405,000 \$	56 1	485_000 S	-,	\$ 11.193.000 \$	,	\$ 12,494,000	*5	S 12,494,000
Assets acquited through capital contribution	55	- 5	- \$	5 -	- \$	1	\$ 4,307,000 3	-	S 4,307,000	•	\$ 4,307,000
Linbilities paid with sales proceeds through escrows	S - S	- \$		<del>с</del> я •	- \$	4	5 34,761,000 5		\$ 34,761,000	-	\$ 34,761,000
Liabilities paid with capital contribution	к , ,	ν <b>ή</b>	64 1	64 •	- 3	F	\$ 16,434,000 \$	-	\$ 16,434,900	1	\$ 16.434.600
Syndication costs incurred by assuming liabilities	64 64	- 2	· ·	-	s -	r	s 15,000 3		S 115,000	-	115,000

4) Includes proporties connect by separate entities in the form of thusted partnerships. Innited Hability companies, or not-for-profit exportations

(2) Includes entities that control certain housing property entities.

BRIDGE HOUSING CORPORATION AND AFFILIATES COMBINING SCHEDULES OF CASH COMPOSITION YEARS ENDED DECEMBER 31, 2011 AND 2010 BRIDGE Housing Corporation and Affiliate's cash composition as of December 31, 2011 and 2010 are as follow:

					2011				
	BRIDGE Housing			4	HomeBricks,	BRIDGE	Housing	Other	
	Corporation	BID	BASS	BPMC	Inc.	Support Corp (3)	Properties (1)	Entities (2)	Total
Unrestricted Designated Donor restricted	<pre>\$ 12,572,000 1,447,000 212,000</pre>	\$ 1,626,000 \$ -	\$ 2,130,000 \$ 5,876,000 4,000	1,841,000 \$ -	222,000	\$ 8,192,000 - 1.856,000	\$ 26,387,000 -	\$ 214,000 3,252,000	\$ 26,797,000 36,962,000 2.072,000
Total unrestricted cash and cash equivalents	14,231,000	1,626,000	8,010,000	1,841,000	222,000	10,048,000	26,387,000	3,466,000	65,831,000
Restricted cash and deposits (Note 7)	-	-			654,000		43,818,000	2	44,472,000
Total cash and cash cquivalents	\$ 14,231,000	\$ 1,626,000 \$	\$ 8,010,000 \$	1,841,000 \$	876,000	\$ 10,048,000	\$ 70,205,000 \$	3,466,000	\$ 110,303,000
					2010				
	BRIDGE Housing Corporation	BID	BASS	BPMC	HomeBricks, Inc.	BRIDGE Support Cord <sup>[2]</sup>	Housing Properties <sup>(1)</sup>	Other Entities (2)	Total
Unrestricted	\$ 14,366,000	\$ 726,000 \$		930,000 \$	405,000	\$ 13,864,000	•	s 1,000,000	32,837,000
Designated Donor restricted	1,172,000	3	6,495,000 4,000		, ,	- 046 000	19,967,000	3,558,000	31,192,000 2 165 000
Total unrestricted cash and cash equivalents	15,653,000	726,000	8,045,000	930,000	405,000	15,910,000	19,967,000	4,558,000	66,194,000
Restricted cash and deposits (Note 7)					1,430,000	ž	34,782,000	ŧ	36,212,000
Total cash and cash equivalents	\$ 15,653,000	\$ 726,000 \$	\$ 8,045,000 \$	930,000 \$	1,835,000	\$ 15,910,000 \$	54,749,000	\$ 4,558,000	\$ 102,406,000

Includes properties owned by separate entities in the form of limited partnerships, limited liability companies, or not-for-profit corporations. (0)

(2) Includes entities that control certain housing property entities.

(i) In addition, BSC held \$14,482,000 and \$9,019,000 marketable securities as of December 31, 2011 and 2010, respectively.

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#### BRIDGE HOUSING CORPORATION AND AFFILIATES

## SCHEDULES OF FINANCIAL POSITION

#### YEARS ENDED DECEMBER 31, 2011 AND 2010

						2011				
										BRIDGE
										Housing
		Corporate	Pre	development	<u> </u>	Subtotal	E	liminations	(	Corporation
ASSETS										
Current assets:							-			
Cash and cash equivalents	\$	13,836,000	\$	395,000	\$	14,231,000	\$	-	\$	14,231,000
Accounts receivable – net		14,557,000		-		14,557,000		(4,444,000)		10,113,000
Contributions receivable		4,000				4,000		· -		4,000
Notes receivable		40,000		-	1	40,000		-		40,000
Prepaid expenses and deposits		425,000		129,000	ļ	554,000		-		554,000
Total current assets		28,862,000		524,000	<u> </u>	29,386,000		(4,444,000)	·	24,942,000
Non-current assets:										
Notes receivable - net of current portion		10,049,000		-		10,049,000				10,049,000
Property and equipment – net		578,000		8,608,000		9,186,000		(842,000)		8,344,000
Land under lease and held for development		2,573,000		-		2,573,000		-		2,573,000
Other investments		3,367,000		-		3,367,000		-		3,367,000
Total non-current assets		16,567,000		8,608,000		25,175,000		(842,000)		24,333,000
Total assets	\$	45,429,000	\$	9,132,000	\$	54.561.000	\$	(5,286,000)	\$	49,275,000
					İ					
LIABILITIES AND N	ET A	SSETS								
Current liabilities:										
Accounts payable and accrued expenses	\$	2,981,000	\$	4,754,000	\$	7,735,000	\$	(4,444,000)	\$	3,291,000
Notes payable		1,400,000		-		1,400,000		-		1,400,000
Interest payable		66,000		-		66,000		-		66,000
Deferred revenues		201,000		-		201,000		-		201,000
Total current liabilities		4,648,000		4,754,000		9,402,000		(4,444,000)		4,958,000
Non-current liabilities:										
Notes payable - net of current portion		11,854,000		3,513,000		15,367,000		-		15,367,000
Interest payable - net of current portion						-		-		-
Total non-current liabilities		11,854,000		3,513,000		15,367,000		-		15,367,000
Total liabilities		16,502,000		8,267,000		24,769,000		(4,444,000)		20,325,000
Net assets:										
Unrestricted:										
Controlling interests		27.055,000		738,000		27,793,000		(842,000)		26,951,000
Total unrestricted	<u> </u>	27,055,000		738,000		27,793,000		(842,000)		26,951,000
Temporarily restricted		212,000		127,000		339,000		(012,000)		339,000
Permanently restricted		1,660,000		,000	ŀ	1,660,000		_		1,660,000
Total net assets		28,927,000		865,000		29,792,000		(842,000)		28,950,000
		20,227,000		000,000			-	(0.2,000)		
Total liabilities and net assets	\$	45,429,000	\$	9,132,000	\$	54,561,000	\$	(5,286,000)	\$	49,275,000

# BRIDGE HOUSING CORPORATION AND AFFILIATES SCHEDULES OF FINANCIAL POSITION YEARS ENDED DECEMBER 31, 2011 AND 2010

						2010				
										BRIDGE
										Housing
		Corporate	Pre	development	<u> </u>	Subtotal	E	liminations	(	Corporation
ASSETS										
Current anothe										
Current assets:	\$	15 200 000	¢	254 000	\$	15 (52 000	¢		¢	1.5.653.000
Cash and cash equivalents Accounts receivable – net	Э	15,399,000 12,387,000	\$	254,000 96,000	3	15,653,000 12,483,000	\$	- (1,368,000)	\$	15,653,000 11,115,000
Contributions receivable		6,000		96,000		12,483,000		(1,308,000)		· ·
Notes receivable		865.000		-		865,000		-		6,000 865,000
		557,000				803,000		-		
Prepaid expenses and deposits Total current assets				342,000		29,906,000		(1,368,000)		899,000
Total current assets		29,214,000		692,000	-	29,900,000		(1,308,000)		28,538,000
Non-current assets:										
Notes receivable - net of current portion		10,420,000		-		10,420,000		-		10,420,000
Property and equipment - net		343,000		3,742,000	[	4,085,000		(525,000)		3,560,000
Land under lease and held for development		3,110,000		-	ŀ	3,110,000		-		3,110,000
Other investments		3,129,000		-		3,129,000		-		3,129,000
Total non-current assets		17,002,000	<u></u>	3,742,000		20,744,000		(525,000)		20,219,000
					Ī					
Total assets	\$	46,216,000	\$	4,434,000	\$	50,650,000	\$	(1,893,000)	\$	48,757,000
LIABILITIES AND N	ET A	SSETS								
Current liabilities:										
Accounts payable and accrued expenses	\$	2,209,000	\$	1,715,000	\$	3,924,000	\$	(1,368,000)	\$	2,556,000
Notes payable		2,000,000		-		2,000,000		-		2,000,000
Interest payable		39,000		_		39,000		-		39,000
Deferred revenues		_		-		-		-		-
Total current liabilities		4,248,000		1,715,000		5,963,000		(1,368,000)		4,595,000
Non-current liabilities:										
Notes payable – net of current portion		14,708,000		2,077,000		16,785,000		-		16,785,000
Interest payable – net of current portion		810,000		_,0//,000	}	810,000		_		810,000
Total non-current liabilities		15,518,000		2,077,000		17,595,000		-		17,595,000
		10,010,000		2,011,000						111020,000
Total liabilities		19,766,000		3,792,000		23,558,000		(1,368,000)		22,190,000
Net assets:										
Unrestricted:										
Controlling interests		24,675,000		642,000		25,317,000		(525,000)		24,792,000
Total unrestricted		24,675,000		642,000		25,317,000		(525,000)		24,792,000
Temporarily restricted		115,000		-		115,000		-		115,000
Permanently restricted		1,660,000		-		1,660,000		-		1,660,000
Total net assets		26,450,000		642,000		27,092,000		(525,000)		26,567,000
Total liabilities and net assets	\$	46,216,000	\$	4,434,000	\$	50,650,000	\$	(1,893,000)	\$	48,757,000

## BRIDGE HOUSING CORPORATION AND AFFILIATES

## SCHEDULES OF NOTES PAYABLE

#### (BRIDGE HOUSING CORPORATION ONLY)

#### YEARS ENDED DECEMBER 31, 2011 AND 2010

Notes payable of BRIDGE Housing Corporation are as follows:

	 	)11			20	10	
	Interest Payable		Principal	1	nterest Payable		Principal
Wells Fargo Bank, unsecured, due April 12, 2016, with 2% interest payable quarterly.	\$ 15,000	\$	3,000,000	\$	÷	\$	3,000,000
Wells Fargo Bank, unsecured due January 18, 2011, with 4% interest payable quarterly.	-		-		-		2,000,000
Wells Fargo Bank, unsecured, due April 30, 2014, with zero interest in the first five years, and 3% interest payable quarterly beginning in 2004.	27,000		1,000,000		30,000		1,000,000
The Ford Foundation, unsecured, due July 16, 2022, with 1% interest payable quarterly. Loan proceeds are designated to be used in homeownership developments.	8,000		3,000,000		-		3,000,000
The Ford Foundation, unsecured, due September 20, 2020, with 1% interest payable quarterly. Loan proceeds are designated to be lent to HomeBricks for the Mortgage Assistance Program.	8,000		3,000,000		-		3,000,000
Calvert Social Investment Foundation, unsecured, due December 31, 2012, with 4.5% interest payable semi-annually interest payments commencing December 2003.	-		1,000,000		-		1,000,000
S.H Cowell Foundation, unsecured, due November 1, 2013, with 2.5% interest payable quarterly.	4,000		1,000,000		4,000		1,000,000
FB Heron Foundation, unsecured, due September 2012, payable in two installments of \$50,000 each on September 30, 2010 and September 30, 2011 with a final installment of \$400,000 due on September 30, 2012. Interest of 4% is due and payable quarterly.	4,000		400,000		5,000		450,000
Redevelopment Agency of the City of Pinole, secured by a deed of trust. Simple interest accrues at 4% per annum. Principal and interest due were forgiven in October 2011 in connection with transferring the land to							
an affiliated entity.	-		-		570,000		900,000

#### BRIDGE HOUSING CORPORATION AND AFFILIATES

## SCHEDULES OF NOTES PAYABLE (BRIDGE HOUSING CORPORATION ONLY)

## YEARS ENDED DECEMBER 31, 2011 AND 2010

	2	011	20	)10
	Interest Payable	Principal	Interest Payable	Principal
County of Contra Costa, secured by a deed of trust. Simple interest accrues at 4% per annum. Principal and interest due were forgiven in October 2011 in connection with transferring the land to an affiliated entity.	-	-	240,000	400,000
Community Development Agency of the City of Foster City, non-interest-bearing, secured primarily by a deed of trust. Principal payments are due annually in an amount equal to rental payments received. The note is due in June 2050, with unpaid balance to be forgiven under certain circumstances.	_	616,000	_	616,000
<u>Others</u>		146.000		250.000
Developer fee payable	-	146,000	_	250,000
Predevelopment notes payable	-	3,513,000	-	2,077,000
Notes payable to affiliates	<b>_</b>	92,000	-	92,000
Total	66,000	16,767,000	849,000	18,785,000
Less: current portion	66,000	1,400,000	39,000	2,000,000
Non-current portion	<u> </u>	\$ 15,367,000	\$ 810,000	\$ 16,785,000

## ATTACHMENT 6 DEVELOPMENT SUMMARY - NINTH & BROADWAY

Summary Details		
Location	929 9 <sup>th</sup> Aven	ue, San Diego, (Ninth and Broadway)
Multifamily Mortgage Revenue Bonds	121 units, flo	pors 8-17 which is a portion of the total 250
Financed Portion of Total Project	unit, sevente	en story development
Maximum Mortgage Revenue Bonds	Up to \$23,00	00,000
Proposed Housing Commission Loan	None	
Council District	2	
Community Planning Area	Downtown C	Community Plan
Developer	BRIDGE Ho	using Corporation
Current Use	Vacant land	and one non-residential building
Project Type	New constru	ction
Housing Type	Affordable R	Rental Apartments
Number of Units	121 units	
Affordable Units	120	
Total Site Area	25,000 squar	re foot parcel
Maximum FAR Permitted	10.0 - 14.0	
Proposed FAR	6.8	
Parking Required/Proposed		2 spaces for residential
		5 spaces for residential (including 75
		es for floors 8-17, 121 units project portion)
Construction Type	Type I	
State Prevailing Wages	Yes	
Financing Structure		lits; Multifamily Mortgage Revenue Bonds
Affordability Term	55 Years	
Gross Square Footage (for floors 8-17, 1		
Total Gross Residential Square Footage		80,678 square feet
Total Parking Garage (75 allocated space	es) Sq. Ft.	<u>+37,423</u> square feet
Total Gross Project Square Footage		118,101 square feet
Residential Construction Cost (for floor	<u>s 8-17, 121</u>	
units)		
Estimated Construction Cost		\$19,299,697
Estimated Construction Cost Per Unit	F (	\$ 159,502 per unit
Estimated Construction Cost Per Square		\$ 239 per gross square foot
Total Development Cost (for floors 8-17	/, 121 units)	\$29,077,021 TDC
Estimated Total Development Cost	T Tao ia	\$38,077,021 TDC
Estimated Total Development Cost Per		\$ 314,686 per unit
Permanent Financing Cost Per Square F	100	\$ 322 per gross square foot

Total 250 Unit Project	
Estimated Total Development Cost (TDC)	\$74,381,743
Estimated TDC Per Unit	\$ 297,527 per unit
Total Ninth and Broadway Projects' Unit Mix	143 Living Units
	31 Studio Units
	+76 One Bedroom Units
	250 Total Units
Total Ninth and Broadway Projects' Affordability	Ranging from 30% AMI to 60% AMI

## **Unit Affordability**

Ninth and Broadway – Floors 8-17 (121 unit portion of the total 250 unit development)							
	Living Units		Studio Units		One Bedrooms		
Affordability Mix	(259 to	to 322 sq feet) (382 squa		quare feet)	(430 to 624 sq ft)		
Project #2: Floors 8-17		Estimated		Estimated		Estimated	
(121 units):	Units	Net Rent	Units	Net Rent	Units	Net Rent	Total
40% AMI units	49	\$548*	0		0		49
50% AMI units	0		5	\$642 *	6		11
60% AMI units	0		6	\$773 *	54	\$875 *	60
Manager's unit	0		0		1		1
Total Units	49		11		61		121

\* Estimated net rents after utilities allowance deduction.

# Estimated Sources of Financing \*\*

## (For Floors 8-17, 121 Unit Portion of the Total 250 Unit Development):

Construction Financing Estd Sources Amoun		Permanent Financing Estd Sources	Amounts
Construction loan (multifamily		Permanent Loan (multifamily	
mortgage revenue bonds)	\$22,000,000	mortgage revenue bonds)	\$1,595,000
City of San Diego (Agency loan)	\$13,372,980	City of San Diego (Agency Loan)	\$18,872,980
4% Tax Credit Equity	\$262,765	4% Tax Credit Equity	\$16,682,565
Accrued Interest	\$226,476	Accrued Interest	\$226,476
		General Partner Contribution	\$700,000
<b>Total Development Cost (TDC)</b>	\$35,862,221	<b>Total Development Cost (TDC)</b>	\$38,077,021
TDC Per Unit (for 121 units)	\$296,382	TDC Per Unit (for 121 units)	\$314,686

# **Estimated Uses of Financing (Permanent) \*\***

## (For Floors 8-17, 121 Unit Portion of the Total 250 Unit Development):

(1 of 1 loors o 17, 121 clift of the 1 of the 1 of the 200 clift Development).					
Permanent Financing Estimated Uses	Amounts	Per Unit	Per Square Foot		
Construction Costs	\$19,299,697	\$159,502	\$163		
Construction Contingency (9.73%)	\$1,877,494	\$15,516	\$16		
Developer Fee	\$2,500,000	\$20,661	\$21		
Lease-up and Operating Reserve	\$566,309	\$4,680	\$5		
Other Hard & Soft Costs	\$13,833,521	\$114,327	\$117		
Total Uses	\$38,077,021	\$314,686	\$322		
TDC Per Unit (for 121 units)	\$314,686				

\*\* From Financial Advisor's Letter (Attachment 4, page 2).

## **Estimated Sources of Financing (Permanent)** For the entire 250 unit project:

	Lower Portion	<b>Upper Portion</b>	Total
Permanent Financing	Floors 1-7	Floors 8-17	<b>Both Portions</b>
Estimated Sources	(129 units)	(121 units)	(250 units)
Permanent Loan (multifamily			
mortgage revenue bonds)		\$1,595,000	\$1,595,000
Permanent Loan (from US Bank)	\$350,000		\$350,000
City of San Diego (Agency Loan)	\$2,527,899	\$18,872,980	\$21,400,879
4% Tax Credit Equity		\$16,682,565	\$16,682,565
9% Tax Credit Equity	\$18,739,783		\$18,739,783
Accrued Interest		\$226,476	\$226,476
General Partner Contribution		\$700,000	\$700,000
Multifamily Housing Program	\$10,000,000		\$10,000,000
State Mental Health Services Act	\$2,812,150		\$2,812,150
Land Donation via City Lease	\$1,588,463		\$1,588,463
General Partner Equity	\$200,000		\$200,000
Limited Partner Equity from			
Photovoltaic credit	\$86,427		\$86,427
Total Sources	\$36,304,722	\$38,077,021	\$74,381,743
TDC Per Unit	\$281,432/unit	\$314,686/unit	\$297,527/unit

## Estimated Pro Forma Summary Year One \*\*\* (For Floors 8-17, 121 Unit Portion of the Total 250 Unit Development):

	Amount	Comments
Gross Income	\$1,059,311	
Vacancy	(-\$52,966)	5%
Effective Gross Income	\$1,006,345	
Operating Expenses	(-\$749,580)	\$6,195 per unit per year
Net Operating Income	\$256,765	
Debt Service	(-\$146,420)	1.42 Debt Coverage Ratio
Reserves	(-\$48,400)	\$400 per unit per year
Cash Flow	\$61,945	

\*\*\* From Financial Advisor's Letter (Report Attachment 4, page 7).

Ninth & Broadway Attachment 6