



EXECUTIVE SUMMARY

DATE ISSUED: July 19, 2010

REPORT NO: HCR 10-102

ATTENTION: Chair and Members of the Housing Commission
For the Agenda of August 20, 2010

SUBJECT: Housing Authority Insurance Group Procurement for Insurance

SUMMARY:

HAIG currently insures the Housing Commission for Commercial Liability, Public Official's Errors and Omissions, Employment Practices, and Mold or Other Fungus via the Housing Authority Risk Retention Group ("HARRG"). HARRG is a risk retention group comprised of housing authorities throughout the United States, including the San Diego Housing Commission.

The Housing Commission has not published a Request for Qualifications ("RFQ") in connection with its purchase of insurance through HARRG. However, administrative regulation 203.100 allows the sole sourcing of a contract if, among other reasons, the Department of Housing and Urban Development (HUD) authorizes the use of noncompetitive proposals.

HUD generally requires housing authorities to publish a RFQ seeking low bidders before choosing an insurance company. HUD has, however, made a special exception for Housing Authority Insurance Group.

Since 1987, HARRG has held a HUD Bid Waiver for its insurance products. With this waiver, all coverage (except flood insurance) offered through the company is exempt from HUD bidding requirements.

STAFF RECOMMENDATION:

That the Housing Commission ratify a sole source contract in the amount of \$202,515.00 (TWO HUNDRED TWO THOUSAND, FIVE HUNDRED FIFTEEN DOLLARS AND NO CENTS) with the Housing Authority Insurance Group (HAIG) for the purpose of procuring commercial liability, employment practices, public official's errors and omissions, terrorism and mold or other fungus, insurance effective from July, 2010 through June 30, 2011.

FISCAL CONSIDERATIONS:

Approval of this action will result in an expenditure of \$202,515. Funding for this contract is contained in the FY10/11 Budget.

REPORT CONTACT: John Pfeiffer

619-578-7711



SAN DIEGO
HOUSING
COMMISSION

REPORT

DATE ISSUED: July 19, 2010

REPORT NO: HCR 10-102

ATTENTION: Chair and Members of the Housing Commission
For the Agenda of August 20, 2010

SUBJECT: Housing Authority Insurance Group Procurement for Insurance

REQUESTED ACTION:

Ratification by the Housing Commission Board of a sole source contract with the Housing Authority Insurance Group for Commercial Liability, Public Official's Errors and Omissions, Employment Practices, Terrorism, Mold or Other Fungus insurance with effective dates of July 1, 2010 through June 30, 2010.

STAFF RECOMMENDATION:

That the Housing Commission ratify a sole source contract in the amount of \$202,515.00 (TWO HUNDRED TWO THOUSAND, FIVE HUNDRED FIFTEEN DOLLARS AND NO CENTS) with the Housing Authority Insurance Group (HAIG) for the purpose of procuring commercial liability, employment practices, public official's errors and omissions, terrorism and mold or other fungus, insurance effective from July, 2010 through June 30, 2011.

SUMMARY:

HAIG currently insures the Housing Commission for Commercial Liability, Public Official's Errors and Omissions, Employment Practices, and Mold or Other Fungus via the Housing Authority Risk Retention Group ("HARRG"). HARRG is a risk retention group comprised of housing authorities throughout the United States, including the San Diego Housing Commission.

Risk retention groups can provide more competitive insurance rates than traditional insurers because the risk of loss is spread among only the members of the risk retention group, and the members of the risk retention group often share common business characteristics.

The Housing Commission has not published a Request for Qualifications ("RFQ") in connection with its purchase of insurance through HARRG. However, administrative regulation 203.100 allows the sole sourcing of a contract if, among other reasons, the Department of Housing and Urban Development (HUD) authorizes the use of noncompetitive proposals.

HUD generally requires housing authorities to publish a RFQ seeking low bidders before choosing an insurance company. HUD has, however, made a special exception for Housing Authority Insurance Group.

Although the policy period runs from July 1, 2010 to July 1, 2011, it is common not to have the final invoice from HARRG until July, therefore prohibiting a board report from being issued until the year's premium is known.

Since 1987, HARRG has held a HUD Bid Waiver for its insurance products. With this waiver, all coverage (except flood insurance) offered through the company is exempt from HUD bidding requirements.

The Bid Waiver in part reads as follows: "Housing Authority Risk Retention Group, Inc. and Housing Authority Property Insurance, Inc. are recognized by the Department of Housing and Urban Development (HUD) as insurance companies controlled by public housing authorities (PHA). Furthermore, these organizations are qualified under HUD regulations as being substantially equivalent to financially sound and responsible insurance companies. Public Law 101-507 and Federal regulations waive bidding requirements of the Annual Contributions Contract for any PHA that joins as a policyholder for the period of time the PHA remains a member of the program."

The Housing Authority Risk Retention Group offers excellent coverage at competitive rates and has traditionally been very responsive to claims filed by the Housing Commission.

This item is being brought before the Housing Commission at this time because the total cost of the annual insurance premium exceeds the \$100,000 threshold of the Chief Executive Officer's signature authority.

FISCAL CONSIDERATIONS:

Approval of this action will result in an expenditure of \$202,515. Funding for this contract is contained in the FY10/11 Budget.


PREVIOUS COUNCIL and/or COMMITTEE ACTION:

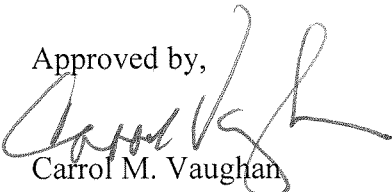
Committee members have approved this expenditure "on consent" for approximately the last 10 years.

ENVIRONMENTAL REVIEW:

The purchase of insurance is not a project as defined by Article 20, Section 15378 of the California Environmental Quality Act guidelines. Processing under the National Environmental Policy Act is not required as no federal funds are implicated in this action.

Respectfully submitted,


John Pfeiffer
Vice President of Finance &
Chief Financial Officer

Approved by,

Carrol M. Vaughan
Executive Vice President &
Chief Operating Officer

Attachments: Justification of Sole Source Contract

Hard copies are available for review during business hours in the main lobby of the San Diego Housing Commission offices at 1122 Broadway, San Diego, CA 92101 and at the Office of the San Diego City Clerk, 202 C Street, San Diego, CA 92101. You may also review complete docket materials on the San Diego Housing Commission website at www.sdhc.org.

**JUSTIFICATION FOR SOLE SOURCE CONTRACT WITH THE HOUSING
AUTHORITY INSURANCE GROUP FOR INSURANCE SERVICES RENDERED
IN CONNECTION WITH THE HOUSING AUTHORITY RISK RETENTION
GROUP**

WHEREAS, the San Diego Housing Commission has an immediate need for commercial general liability insurance coverage.

WHEREAS, the Housing Authority Insurance Group administers the Housing Authority Risk Retention Group, which consists of housing authorities and housing commissions throughout the United States.

WHEREAS, the Housing Authority Insurance Group provides commercial general liability coverage for the San Diego Housing Commission via the Housing Authority Risk Retention Group.

WHEREAS, the Housing Authority Insurance Group has held a Department of Housing and Urban Development Bid Waiver for its insurance products, since 1987.

WHEREAS, the San Diego Housing Commission desires to sole source a contract with the Housing Authority Insurance Group for commercial general liability coverage for the period July 1, 2009 through June 30, 2010.

WHEREAS, the San Diego Housing Commission has an immediate need for the Commercial Liability, Public Official's Errors and Omissions, Employment Practices, Terrorism and Mold or Other Fungus insurance coverage.

WHEREAS, San Diego Housing Commission administrative regulation 203.100 authorizes the sole sourcing of contracts in specified circumstances, and justification exists for the sole sourcing of a contract with Housing Authority Insurance Group.

WHEREFORE, the San Diego Housing Commission makes the following findings:

- A. The Housing Authority Insurance Group holds a HUD Bid Waiver for its insurance products, and as such, satisfies AR203.100, 3.5A(a)(3).
- B. The reasonableness of the price charged by the Housing Authority Insurance Group for participation in the Housing Authority Risk Retention Group has been determined in accordance with AR203.100, 3.6B(2).

Dated: July 19, 2010



Carrol Vaughan

Executive Vice President and Chief Operating Officer