

San Diego Housing Commission (SDHC) Real Estate Portfolio, Asset Management & Property Management

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Emmanuel Arellano
Vice President of Asset Management
Real Estate Division

Jennifer McKinney
Vice President of Property Management
Real Estate Division





### SDHC Real Estate Portfolio Introduction

#### SDHC Mission:

Provide affordable, safe, and quality homes for low-and moderate-income families and individuals in the City of San Diego and provide opportunities to improve the quality of life for the families that SDHC serves.

4,115

Affordable rental housing units owned and/or managed by SDHC, including its nonprofit affiliate, Housing Development Partners (HDP)





### SDHC Real Estate Portfolio Overview



Multifamily Housing



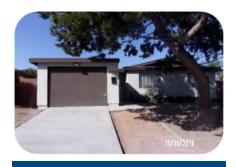
Permanent Supportive Housing



Single-Room Occupancy (SRO)



**Public Housing** 



Single-Family Homes



**Ground Leases** 



**Smart Corner** 



**Commercial Spaces** 





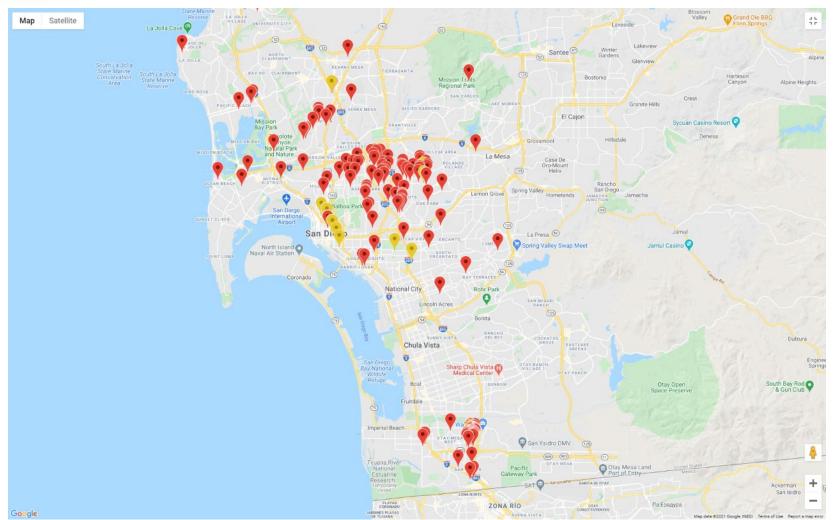
# SDHC Real Estate Portfolio Properties & Unit Types

Types of Properties				
Total Properties	173			
<b>Total Housing Units</b>	4,115			
Single-Room Occupancy (SRO)	1,166			
1-Bedroom	1,077			
2-Bedroom	1,013			
3-Bedroom	741			
4-Bedroom	102			
5-Bedroom	16			
Programs Administered				
Public Housing	Low-Income Housing Tax Credits			
Tenant-Based Housing Vouchers	Project-Based Housing Vouchers			
Multifamily Housing Revenue Bonds	HOME Program			
Moving to Work	Community Development Block Grant			





# SDHC Real Estate Portfolio Map of Property Locations



 $\underline{https://www.sdhc.org/housing-opportunities/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent-from-sdhc/sdhc-owned-properties/affordable-rentals/rent$ 





### SDHC Real Estate Portfolio Properties – Hotel Churchill



#### **Hotel Churchill**

- Downtown San Diego
- Council District: 3
- 73 housing units
  - Veterans
  - Transition-age youth
  - Adults exiting corrections
- Service Providers:
  - Mental Health Systems
  - U.S. Department of Veterans Affairs
  - Pathways-Catalyst





### SDHC Real Estate Portfolio Properties – La Jolla Marine



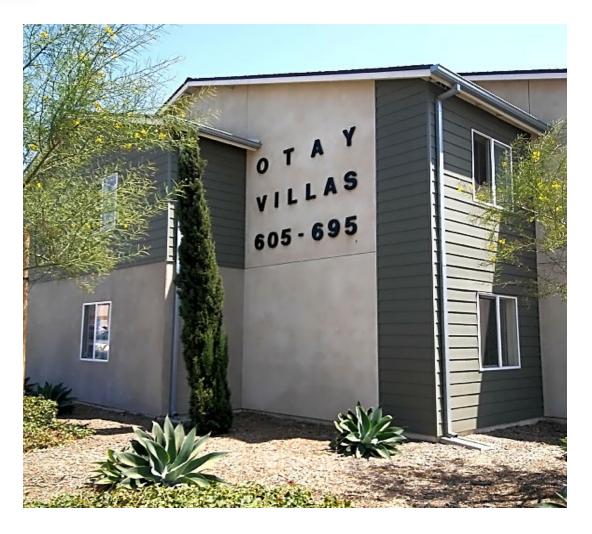
#### La Jolla Marine

- La Jolla
- Council District: 1
- 8 housing units with Project-Based Housing Vouchers
  - 3- and 4-bedroom units
- Families





### SDHC Real Estate Portfolio Properties – Otay Villas



#### **Otay Villas**

- Otay Mesa West
- Council District: 8
- 78 housing units
  - 2- and 3bedroom units
- Families





### SDHC Real Estate Portfolio Properties – San Diego Square



#### San Diego Square

- Downtown San Diego
- Council District: 3
- 156 housing units
  - 1- and 2bedroom units
- Seniors
- Service Provider:
  - Serving Seniors





### SDHC Real Estate Portfolio FOUNTING Properties – Town & Country Village Apartments



#### **Town & Country**

- Mountain View
- Council District: 4
- 145 housing units
  - 2- and 3bedroom units
- Families





### SDHC Real Estate Portfolio Properties – University Canyon



#### **University Canyon**

- Linda Vista
- Council District: 7
- 120 housing units
  - 1-, 2- and 3bedroom units
- Families





# SDHC Real Estate Portfolio Operations



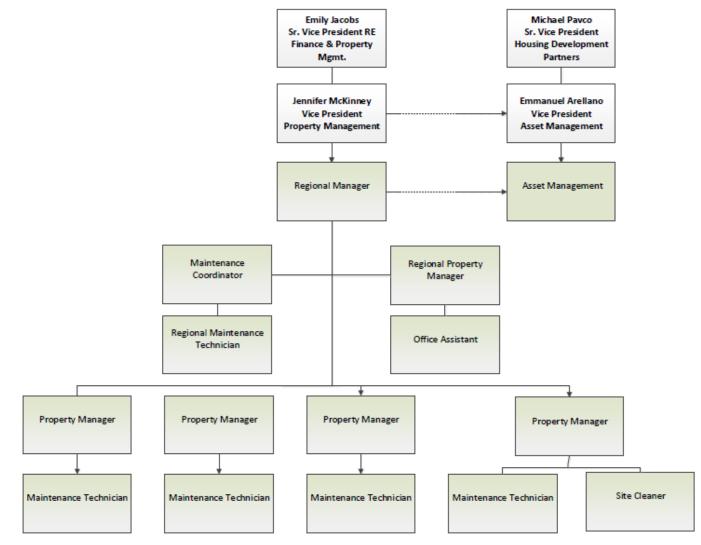
Hotel Sandford 1301 Fifth Avenue Downtown San Diego Council District: 3 130 housing rental units

- 4 Regional HUB Offices (North, South, East & West)
- 6 Additional leasing offices
- 15 Teams (Property Manager & Maintenance Technician)
- Regional-level support structure
- Third-party property management companies (HDP)





# SDHC Real Estate Portfolio Regional Organizational Chart







# SDHC Real Estate Portfolio Asset Management & Property Management Comparison

#### **Asset Management**

Representative of the property's ownership

Concerned with the property's long-term financial, physical and operational stability.

#### **Property Management**

Day-to-day operations through program administration, maintenance activities, and enforcement of lease and house rules.





#### SDHC Real Estate Portfolio

### Asset Management & Property Management Comparison (Continued)

#### **Asset Management**

#### **Property Management**

- Annual operating budget approval and oversight
- Routine interaction with stakeholders
- Long-term capital and preservation planning
- Compliance reporting
- Oversight of thirdparty property management companies

- Annual audits
- Set goals against key performance indicators
- Budget management

- Annual budget creation
- Routine interaction with residents and vendors
- Rent collection, expense management, and lease enforcement
- Establish maintenance schedules for unit turnovers & preventative maintenance
- Program administration and compliance





# SDHC Real Estate Portfolio Asset Management

### Develop and Implement Long-Term Strategies for the Preservation and Operations of SDHC's Real Estate Portfolio

•	Property operation budget	•	Physical needs assessment
•	Multiyear capital plans	•	Financial review
•	Insurance policy & claims	•	Compliance reporting
•	Routine site inspections	•	Third-party property management oversight / Service Providers



Golfcrest (Roofing)



Meade Ave (Windows replacement)





# SDHC Real Estate Portfolio Property Management

#### Day-to-Day Operations and Management of Residential and Commercial Assets

•	Marketing and leasing apartments	•	Program compliance
•	Resident relations	•	Inspection of units
•	Budgeting	•	Maintenance & repair of units
•	Policy recommendations	•	Oversight of SDHC headquarters







44th Street



El Cajon Boulevard





# SDHC Real Estate Portfolio Impact & Outcomes



"If I didn't have affordable housing, I would be homeless. Literally.

I don't know where I would be."

— Carrie, an SDHC resident







# **Questions & Comments**

