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HOUSING  
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San Diego Housing Commission (SDHC)  
Contract with Yardi Systems Inc., for an Enterprise Resources  
Planning (ERP) System  
Presentation to the SDHC Board of Commissioners  
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# SDHC – Yardi Contract Introduction

- SDHC has utilized Yardi's ERP system for 10 years.
  - Allowed integration of multiple legacy applications, such as Emphasys and Peoplesoft
  - Automated many back-office functions
    - Accounting
    - Procurement
    - Property Management
    - Finance
    - Real Estate



## SDHC – Yardi Contract Contractor Selection Process

- February 15, 2022: SDHC issued Request for Proposals (RFP).
  - Posted and made available on PlanetBids through SDHC’s and the City’s portals.
- March 4, 2022: Preproposal meeting with seven firms in attendance.
- March 17, 2022: RFP closed with two proposals submitted to SDHC.
  - One proposal was non-responsive.
  - Yardi’s proposals was selected as the most responsive and responsible proposal.



## SDHC – Yardi Contract Contract Terms

- One-year contract with four one-year options to renew
- First year cost: \$596,000
  - Funding included in the Housing Authority-approved Fiscal Year 2023 SDHC Budget
- Annual cost for each renewal option year: \$645,000
- Total cost for five years: \$3,176,000
- Contract allows SDHC to continue to work efficiently, effectively and accurately on an integrated, cloud-hosted software platform with improved capabilities and functionality. System capabilities include:
  - Improved financial management workflows
  - Guaranteed security compliance
  - Automatic encryption of data
  - 24/7 system monitoring spread across 12 data centers around the globe



## SDHC – Yardi Contract Contract Terms (Continued)

- Yardi also serves as the integrated property management and voucher management system that serves as the primary platform for managing those department functions.
- Contract with Yardi helps connect constituents to SDHC through Rent Café Portals, including:
  - Public Housing Authority (PHA) Applicant and Resident Portal
  - PHA Online Certifications (implementation scheduled for December 2022)
  - PHA Landlord Portal
- Yardi has been heavily customized for SDHC, a “Moving to Work” agency.
- Other public agencies currently utilizing Yardi ERP system:
  - Seattle Housing Authority
  - Housing Authority of the City of Los Angeles
  - San Bernardino Housing Authority
  - Washington D.C. Housing Authority
  - Oakland Housing Authority



## SDHC – Yardi Contract Staff Recommendations

### **That the SDHC Board of Commissioners (Board) take the following actions:**

- 1) Authorize the award a one-year contract, with four one-year options to renew, to Yardi Systems, Inc. (Yardi) for an Enterprise Resource Planning (ERP) system for a total amount not to exceed \$596,000 for the initial term and \$645,000 for each option year.
- 2) Authorize the President & Chief Executive Officer (President & CEO), or designee to substitute the funding sources with other available funding sources so long as the total program/project budget amount after substitution does not exceed the approved total budget, and to increase compensation by no more than 20 percent of the total agreement amount, if necessary, should the operational need arise, without further action by the SDHC Board.
- 3) Authorize the President & CEO, or designee, to execute all documents and instruments that are necessary and/or appropriate to implement these approvals, in a form approved by General Counsel, and take such actions as are necessary and/or appropriate to implement these approvals, provided that a copy of the documents, signed as to form by General Counsel, is submitted to each Housing Commissioner.



## Questions & Comments

