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San Diego Housing Commission (SDHC)
Award of Contract to Aventus Security for
SDHC Headquarters Security Services
Presentation to the SDHC Board of Commissioners
April 25, 2025

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SDHC – Contract for SDHC Headquarters Security

Introduction

- SDHC's headquarters office building, known as Smart Corner, requires ongoing, unarmed, public reception-oriented security services 24 hours per day, seven days per week.
- January 9, 2025: SDHC issued a Request for Proposals (RFP) for security services at SDHC's headquarters office building.
 - RFP was made available to 426 security-related vendors through PlanetBids.
- February 5, 2025: A mandatory pre-bid meeting was held at SDHC's headquarters
 - Representatives from 22 companies attended.
- February 12, 2025: The RFP closed.
 - SDHC received 21 proposals, of which 14 were deemed responsive.



SDHC – Contract for SDHC Headquarters Security

Introduction (Continued)

- An evaluation committee reviewed, scored and ranked responsive proposals based on:
 - Qualifications and experience
 - Cost
 - Technical experience / capabilities
 - Nondiscrimination
- Aventus Security was deemed the highest ranked and responsive bidder.
- Aventus Security is a small business enterprise founded in 2018 with its headquarters in Los Angeles.
- Aventus Security serves multiple businesses across California, including MidPen Housing, EAH Housing, The John Stewart Company, The San Diego Convention Center, and Oxnard Airport.
- Guards are trained in a community-centered approach that emphasizes de-escalation techniques.
- The proposed award of the contract to Aventus Security is to replace an expired agreement and continue needed security services.



SDHC – Contract for SDHC Headquarters Security

Contract Terms

- Initial one-year term: \$603,480
- The total cost for a one-year term with four one-year options to renew is \$3,203,647.
 - Includes an annual 3 percent increase
- Contract contingency equal to 10 percent of the contract amount each year.

Contract Term	Funding Amount	Contingency	Total
Year 1 (April 15, 2025 – April 14, 2026)	603,480	\$60,348	\$663,828
1 st Option (April 15, 2026 – April 14, 2027)	\$621,510	\$62,151	\$683,661
2 nd Option (April 15, 2027 – April 14, 2028)	\$640,156	\$64,016	\$704,172
3 rd Option (April 15, 2028 – April 14, 2029)	\$659,360	\$65,936	\$725,296
4 th Option (April 15, 2029 – April 14, 2030)	\$679,141	\$67,914	\$747,055
Total Contract Cost	\$3,203,647		\$3,524,012



SDHC – Contract for SDHC Headquarters Security

Fiscal Considerations

- Funding sources and uses proposed for approval by this action were approved in the Fiscal Year 2025 SDHC budget.
- The proposed contract crosses fiscal years.
- Approval of the sources and uses of funds for the proposed contract for future fiscal years will occur in accordance with SHDC's annual budget process.



SDHC – Contract for SDHC Headquarters Security

Staff Recommendations

That the SDHC Board of Commissioners take the following actions:

- 1) Ratify an agreement with Aventus Security, Inc. for security services at SDHC's headquarters at 1122 Broadway, San Diego, 92101, which SDHC owns, for an initial one-year term from April 15, 2025, through April 14, 2026, in the amount of \$663,838 with four one-year options to renew. The dollar amounts for the first year and each renewal option, if SDHC exercises the option, include an annual 10 percent contingency and a 3 percent increase for each option year SDHC exercises.

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SDHC – Contract for SDHC Headquarters Security Staff Recommendations (Continued)

- 2) Authorize SDHC's President and Chief Executive Officer (President & CEO), or designee, to substitute the funding sources with other available funding sources provided that the total program/project budget amount after substitution does not exceed the approved total budget, should the operational need arise or should actions be to the benefit of SDHC and its mission.
- 3) Authorize the President & CEO, or designee, to execute all documents and instruments that are necessary and/or appropriate to implement these approvals, in a form approved by General Counsel, and to take such actions as are necessary and/or appropriate to implement these approvals, provided that a copy of the documents, signed as to form by General Counsel, is submitted to each Housing Commissioner.



Questions & Comments

