



SAN DIEGO
HOUSING
COMMISSION

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San Diego Housing Commission (SDHC) Award of Security Services Contract to American Global Security at Hotel Sandford, Presidio Palms and Pacific Village Presentation to the SDHC Board of Commissioners June 20, 2025

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SDHC – Security Services Contract

Introduction

- Continuing need for security services at:
 - Hotel Sandford, an affordable housing property for seniors in downtown San Diego
 - Presidio Palms, affordable housing with supportive services in Hotel Circle for people who experienced homelessness
 - Pacific Village, affordable housing with supportive services in the Midway area for people who experienced homelessness
- Security services include basic security duties that add to the physical safety of the residents, property, vendors, and site staff.
- Security services are necessary and customary in affordable housing provided to vulnerable populations that also offers supportive services.



Hotel Sandford



Presidio Palms



*Pacific Village
(Rendering)*



SDHC – Security Services Contract Request for Proposals

- January 31, 2025: SDHC issued a Request for Proposals (RFP).
- The RFP was posted and made available for download on the PlanetBids website through SDHC's portal.
 - 144 registered security companies were notified.
 - 64 of those companies downloaded the RFP.
- February 28, 2025: The RFP closed.
 - SDHC received 28 proposals.
 - 24 proposals passed the responsiveness review.



SDHC – Security Services Contract Request for Proposal (Continued)

- An evaluation committee evaluated, scored and ranked the proposals based on:
 - Cost
 - Experience
 - Technical Approach
 - Qualifications
 - Equity and Inclusion



SDHC – Security Services Contract Request for Proposals (Continued)

- April 14, 2025: The evaluation panel invited the top three scored proposals for a video conference online interview.
- May 1, 2025: A Best and Final Offer (BAFO) request was sent to American Global and Good Guard (top respondents) with a response due date of May 6, 2025.
- The evaluation panel members reviewed the BAFO and chose to recommend awarding the contract to American Global Security due to the cost savings and highest final score.



SDHC – Security Services Contract

Fiscal Considerations

- Fiscal Year (FY) 2026 sources and uses proposed to be approved by this action are included in SDHC's FY 2026 budget:
 - FY 2026 Sources:
 - Local Funds – Rental Income: \$960,576
 - FY 2026 Uses:
 - Security Services: \$960,576
- Approval of sources and uses of funds for the proposed contract for future years will occur in accordance with the SDHC's annual fiscal year budget process.



SDHC – Security Services Contract

Staff Recommendations

That the SDHC Board of Commissioners take the following actions:

- 1) Authorize the President and Chief Executive Office (President and CEO), or designee, to enter into a contract with American Global Security for security services for an initial term of July 1, 2025, through June 30, 2026, in the amount of \$960,575.62, with four one-year options to renew based on SDHC's needs. The dollar amounts for the first year and each renewal option, if SDHC exercises the option, include an annual 10 percent contingency. The contingency is subject to SDHC's written approval and execution through a contract amendment, if needed. Spending against the contract will not exceed the approved total budget in each fiscal year.
- 2) Authorize the President and CEO, or designee, to substitute the funding sources with other available funding sources, provided the total program/project budget amount after substitution does not exceed the approved total budget, should the operational need arise or should actions benefit SDHC and its mission.
- 3) Authorize the President and CEO, or designee, to execute all documents and instruments that are necessary and/or appropriate to implement these approvals, in a form approved by General Counsel, and take such actions as are necessary and/or appropriate to implement these approvals, provided that a copy of the documents, signed as to form by General Counsel, is submitted to each Housing Commissioner.



SDHC – Security Services Contract

Questions & Comments

