



SAN DIEGO
HOUSING
COMMISSION

“We’re About People”

San Diego Housing Commission Procurement of Enterprise Management System July 28, 2017

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SDHC – Procurement of Enterprise Management System Recommendations

That the San Diego Housing Commission (SDHC):

1. Approve a one-year Software License and Service Agreement with Yardi to renew SDHC's existing Yardi Enterprise Management Software System in the amount of \$399,000 with four additional one-year extension options, at a cost of \$2,247,000 over the next 5 years.
2. Authorize the President & Chief Executive Officer (CEO), or designee, to execute amendments/extensions in one-year increments based on the prior year's cost, plus an escalation percentage cap equal to the Consumer Price Index, and, if necessary, a 20% contingency for cost for an increase in additional licenses, services and/or support.
3. Authorize President & CEO, or designee, to execute all necessary documents, in a form approved by General Counsel, to complete this action and implement these approvals.





SDHC – Procurement of Enterprise Management System History

- In 2012, the Housing Authority of the City of San Diego, under HA Resolution No. 1545, granted the President & CEO the authority to execute up to 10 years of amendments/extensions of the Software License and Agreement.
- Yardi Enterprise system is currently self-hosted, on-site.
- Yardi has been a great partner, capable of a myriad of customizations to meet multiple facets of SDHC, including but not limited to finance, bonds, loans, Moving to Work and real estate.





SDHC – Procurement of Enterprise Management System Procurement

- To negotiate favorable contract terms, a group of Public Housing Agencies (PHA) formed a Consortium.
- PHA contract terms included:
 - Discounted licensing fees;
 - Contract durations;
 - Consistent pricing across PHAs;
 - Consumer Price Index rate of increase cap;
 - Service Level Agreements (SLA) and technical support; and
 - Secure, anytime/anywhere, web access.





SDHC – Procurement of Enterprise Management System Advantages

- Cloud-hosting offers better redundancy, security, and leading-edge technologies
- Data and security protocols meet the highest standards available, such as PCI and Sarbanes-Oxley compliance.
- Seamless integration of new releases and better defined future upgrade strategies with consistent pricing model.
- Faster deployment of new modules and ability to leverage Yardi online portals for increased customer engagement on feature-rich platforms.





SDHC – Procurement of Enterprise Management System Implementation Timeline

- August 2017: Contract execution
- September 2017 - December 2017: Planning and development
- January 2018 - July 2018: Implementation and testing
- August 2018: Go live





SDHC – Procurement of Enterprise Management System

Questions & Comments

